

**SCHEDULE FOR PRE-ENA PERIOD FOR SITE B  
(AUGUST – NOVEMBER 2014)**

---

**AUGUST**

- City holds meeting with developers to describe pre-ENA negotiation and selection process.
- Developers perform due diligence to support completion of First Offer Term Sheet.
- City/developers hold other due diligence meetings and City answers developer questions, as needed.

**SEPTEMBER**

- On September 16th, City Council approves finalists.
- No later than September 23rd, developers submit First Offer Term Sheet to City by COB (one week after City Council approval of staff finalist recommendation).
- City and developers negotiate and exchange subsequent Term Sheet Offers.
- Week of September 29th, developers/City hold Open House for community.

**OCTOBER**

- City and developers negotiate and exchange subsequent Term Sheet Offers.
- On October 7th or 21st City staff holds closed session with City Council regarding term sheet negotiations.
- During week of October 27th, City staff select preferred developers based on qualifications, and Term Sheet negotiations and process.
- First two weeks of November, City and preferred developer finalizes Term Sheet for Site B and preferred developer signs ENA with final Term Sheet and exhibits.
- On and around November 3rd, ENA staff report uploaded to Legistar.

## **NOVEMBER**

- On November 20th, ENA staff report is released.
- On December 2nd, City Council approves ENA with preferred Site B developer.