

Explore the Feasibility of Placing a Revenue Measure on a Future Ballot for Potential Infrastructure Funding or Other Possible Revenue Measures

November 7, 2023



The Need

- 2020 report identified more than \$200 million in deferred maintenance and \$500 million in new infrastructure needs.
- An infrastructure bond was previously explored in 2018 and 2022, with strong support from residents for:
 - maintaining 911 fire and police response times,
 - repairing potholes and streets,
 - addressing climate change and preventing flooding, and
 - repairing and upgrading infrastructure.
- Potential projects include:
 - pavement maintenance,
 - enhancing the urban forest and planting trees,
 - addressing sea-level rise including flood prevention,
 - new fire and public safety facilities that maintain critical response times,
 - expanded library and park services, and traffic safety.



Timing

- In May 2023, the City's credit rating was increased to 'AAA', which will allow the City to secure the lowest possible interest rate on its sale of general obligation bonds.
- If passed, ACA 1 would lower the vote threshold from 2/3 to 55% to approve local GO bonds.
- The Strategic Plan also includes a project to explore the feasibility of a vacancy tax measure.



Staff Recommendation

- Conduct a revenue measure feasibility study from November 2023 – February 2024.
- **Approve scope of services with CliffordMoss [Budget: \$30,000]**, which includes:
 - working with City staff and FM3 to draft a sample ballot statement;
 - running additional data-driven political diagnostics to determine the existing level of voter support and feasibility of a revenue measure;
 - helping answer key questions, including if a 2024 ballot measure is feasible, how much revenues are needed, and how will the money be spent?
- **Approve scope of services with FM3 [Budget: \$40,750]**, which includes:
 - a baseline feasibility survey to “pressure test” potential revenue measures;
 - survey to be conducted via telephone and online interviews with a 95% confidence level;
 - telephone interviews offered in English, Spanish, and Chinese;
 - providing the topline results along with a complete analysis upon completion of the survey.

Potential Next Steps

- **Nov 2023-Feb 2024: Feasibility Analysis and Survey.** If approved by Council, Clifford Moss will provide general strategy support to the City in assessing the feasibility of a future ballot measure and FM3 will provide community survey development, implementation, and analysis.
- **Jan 2024: Presentation of Results and Further Council Direction.** Staff will return to the City Council to share survey results and seek additional direction on whether to continue pursuing a potential ballot measure.
- **Feb-June 2024: Community Outreach and Additional Survey.** If directed by Council, staff would amend agreements with CliffordMoss and FM3 to prepare a more targeted tracking survey and conduct ballot measure development and public information, including community outreach.
- **July 2024: Presentation of Results and Council Decision.** Staff would present outreach results to the City Council, along with proposed ballot language for the measure to be submitted to the Alameda County Registrar of Voters in early August.
- **Aug 2024: Ballot Arguments.** Ballot arguments due in mid- to late-August.

Recommendation

Provide direction to staff on exploring potential revenue measure and authorizing the City Manager to enter into contracts with CliffordMoss and FM3 consistent with the attached scopes of work.

