



Axon Enterprise, Inc.
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 United States
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Q-406676-44860.726KP

Issued: 10/26/2022

Quote Expiration: 12/15/2022

Estimated Contract Start Date: 01/01/2023

Account Number: 317159

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
1555 Oak St 1555 Oak St Alameda, CA 94501-2931 USA	Alameda Police Dept. - CA 1555 Oak St Alameda, CA 94501-2931 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kyle Panasewicz Phone: +1 4803294734 Email: kylep@axon.com Fax: (480) 905-2071	Alan Kuboyama Phone: (510) 337-8340 Email: akuboyama@alamedaca.gov Fax: (510) 523-5322

Quote Summary

Program Length	60 Months
TOTAL COST	\$1,057,229.80
ESTIMATED TOTAL W/ TAX	\$1,103,180.93

Discount Summary

Average Savings Per Year	\$100,357.20
TOTAL SAVINGS	\$501,786.00

Payment Summary

Date	Subtotal	Tax	Total
Dec 2022	\$184,227.64	\$8,007.21	\$192,234.85
Dec 2023	\$218,250.54	\$9,485.98	\$227,736.52
Dec 2024	\$218,250.54	\$9,485.98	\$227,736.52
Dec 2025	\$218,250.54	\$9,485.98	\$227,736.52
Dec 2026	\$218,250.54	\$9,485.98	\$227,736.52
Total	\$1,057,229.80	\$45,951.13	\$1,103,180.93

Quote Unbundled Price:	\$1,559,015.80
Quote List Price:	\$1,221,203.80
Quote Subtotal:	\$1,057,229.80

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80	60	\$277.63	\$209.00	\$175.13	\$840,624.00	\$38,030.08	\$878,654.08
Unlimited7+	2021 Unlimited 7+ Bundle	20	60	\$175.99	\$169.00	\$169.00	\$202,800.00	\$6,688.42	\$209,488.42
A la Carte Hardware									
AB3C	AB3 Camera Bundle	12			\$699.00	\$699.00	\$8,388.00	\$901.73	\$9,289.73
AB3MBD	AB3 Multi Bay Dock Bundle	2			\$1,538.90	\$1,538.90	\$3,077.80	\$330.90	\$3,408.70
AB3C	AB3 Camera Bundle	2			\$699.00	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
ProLicense	Pro License Bundle	1	60		\$39.00	\$39.00	\$2,340.00	\$0.00	\$2,340.00
Total							\$1,057,229.80	\$45,951.13	\$1,103,180.93

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	80	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	2	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20018	TASER 7 BATTERY PACK, TACTICAL	96	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	2	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	70	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	10	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	240	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	160	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	240	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	160	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	160	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	160	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	50	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	50	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	160	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	74200	TASER 7 6-BAY DOCK AND CORE	1	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	75015	SIGNAL SIDEARM KIT	80	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	2	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	2	12/01/2022
2021 Unlimited 7+ Bundle	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	40	12/01/2022
2021 Unlimited 7+ Bundle	75015	SIGNAL SIDEARM KIT	20	12/01/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	14	12/01/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	3	12/01/2022
AB3 Camera Bundle	71026	MAGNET MOUNT, FLEXIBLE REINFORCED, RAPIDLOCK	14	12/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	12	12/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	2	12/01/2022
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	2	12/01/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	12/01/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	2	12/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	160	12/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	160	12/01/2023
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	160	12/01/2024
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	160	12/01/2024
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	160	12/01/2024
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	160	12/01/2024
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73309	AXON CAMERA REFRESH ONE	82	06/01/2025
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73689	MULTI-BAY BWC DOCK 1ST REFRESH	10	06/01/2025
2021 Unlimited 7+ Bundle	73309	AXON CAMERA REFRESH ONE	20	06/01/2025
2021 Unlimited 7+ Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	3	06/01/2025
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	160	12/01/2025
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	160	12/01/2025

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	160	12/01/2026
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	160	12/01/2026
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73310	AXON CAMERA REFRESH TWO	82	12/01/2028
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73688	MULTI-BAY BWC DOCK 2ND REFRESH	10	12/01/2028
2021 Unlimited 7+ Bundle	73310	AXON CAMERA REFRESH TWO	20	12/01/2028
2021 Unlimited 7+ Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	3	12/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20248	TASER 7 EVIDENCE.COM LICENSE	80	01/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20248	TASER 7 EVIDENCE.COM LICENSE	1	01/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73478	REDACTION ASSISTANT USER LICENSE	80	01/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73618	CITIZEN FOR COMMUNITIES USER LICENSE	80	01/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73680	RESPOND DEVICE PLUS LICENSE	80	01/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73681	AXON RECORDS FULL	80	01/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73682	AUTO TAGGING LICENSE	80	01/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	800	01/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	80	01/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73739	PERFORMANCE LICENSE	80	01/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73746	PROFESSIONAL EVIDENCE.COM LICENSE	80	01/01/2023	12/31/2027
2021 Unlimited 7+ Bundle	73478	REDACTION ASSISTANT USER LICENSE	20	01/01/2023	12/31/2027
2021 Unlimited 7+ Bundle	73618	CITIZEN FOR COMMUNITIES USER LICENSE	20	01/01/2023	12/31/2027
2021 Unlimited 7+ Bundle	73680	RESPOND DEVICE PLUS LICENSE	20	01/01/2023	12/31/2027
2021 Unlimited 7+ Bundle	73682	AUTO TAGGING LICENSE	20	01/01/2023	12/31/2027
2021 Unlimited 7+ Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	200	01/01/2023	12/31/2027
2021 Unlimited 7+ Bundle	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	20	01/01/2023	12/31/2027
2021 Unlimited 7+ Bundle	73739	PERFORMANCE LICENSE	20	01/01/2023	12/31/2027
2021 Unlimited 7+ Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	20	01/01/2023	12/31/2027
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	3	01/01/2023	12/31/2027
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	1	01/01/2023	12/31/2027

Services

Bundle	Item	Description	QTY
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	80
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 Unlimited 7+ Bundle	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	20

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	10	01/01/2023	12/31/2027
2021 Unlimited 7+ Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	3	01/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80374	EXT WARRANTY, TASER 7 BATTERY PACK	96	12/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80395	EXT WARRANTY, TASER 7 HANDLE	80	12/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80395	EXT WARRANTY, TASER 7 HANDLE	2	12/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	12/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80464	EXT WARRANTY, CAMERA (TAP)	80	12/01/2023	12/31/2027
2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80464	EXT WARRANTY, CAMERA (TAP)	2	12/01/2023	12/31/2027
2021 Unlimited 7+ Bundle	80464	EXT WARRANTY, CAMERA (TAP)	20	12/01/2023	12/31/2027

Payment Details

Dec 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	AB3C	AB3 Camera Bundle	12	\$1,461.64	\$157.13	\$1,618.77
Year 1	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$536.32	\$57.66	\$593.98
Year 1	OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80	\$146,483.04	\$6,626.92	\$153,109.96
Year 1	ProLicense	Pro License Bundle	1	\$407.76	\$0.00	\$407.76
Year 1	Unlimited7+	2021 Unlimited 7+ Bundle	20	\$35,338.88	\$1,165.50	\$36,504.38
Invoice Upon Fulfillment	AB3C	AB3 Camera Bundle	2	\$0.00	\$0.00	\$0.00
Total				\$184,227.64	\$8,007.21	\$192,234.85

Dec 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	AB3C	AB3 Camera Bundle	12	\$1,731.59	\$186.15	\$1,917.74
Year 2	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$635.37	\$68.31	\$703.68
Year 2	OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80	\$173,535.24	\$7,850.79	\$181,386.03
Year 2	ProLicense	Pro License Bundle	1	\$483.06	\$0.00	\$483.06
Year 2	Unlimited7+	2021 Unlimited 7+ Bundle	20	\$41,865.28	\$1,380.73	\$43,246.01
Total				\$218,250.54	\$9,485.98	\$227,736.52

Dec 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	AB3C	AB3 Camera Bundle	12	\$1,731.59	\$186.15	\$1,917.74
Year 3	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$635.37	\$68.31	\$703.68
Year 3	OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80	\$173,535.24	\$7,850.79	\$181,386.03
Year 3	ProLicense	Pro License Bundle	1	\$483.06	\$0.00	\$483.06
Year 3	Unlimited7+	2021 Unlimited 7+ Bundle	20	\$41,865.28	\$1,380.73	\$43,246.01
Total				\$218,250.54	\$9,485.98	\$227,736.52

Dec 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	AB3C	AB3 Camera Bundle	12	\$1,731.59	\$186.15	\$1,917.74
Year 4	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$635.37	\$68.31	\$703.68
Year 4	OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80	\$173,535.24	\$7,850.79	\$181,386.03
Year 4	ProLicense	Pro License Bundle	1	\$483.06	\$0.00	\$483.06
Year 4	Unlimited7+	2021 Unlimited 7+ Bundle	20	\$41,865.28	\$1,380.73	\$43,246.01
Total				\$218,250.54	\$9,485.98	\$227,736.52

Dec 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	AB3C	AB3 Camera Bundle	12	\$1,731.59	\$186.15	\$1,917.74
Year 5	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$635.37	\$68.31	\$703.68
Year 5	OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80	\$173,535.24	\$7,850.79	\$181,386.03

Dec 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	ProLicense	Pro License Bundle	1	\$483.06	\$0.00	\$483.06
Year 5	Unlimited7+	2021 Unlimited 7+ Bundle	20	\$41,865.28	\$1,380.73	\$43,246.01
Total				\$218,250.54	\$9,485.98	\$227,736.52

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contracts #00045834, #00060760, #00060248, and #00061701 (originated via Q-396973, Q-313880, Q-318431, and Q-307311) and is terminating those contracts upon the new license start date (1/1/2023) of this quote.

The parties agree that Axon is granting a refund of \$162,568.95 to refund paid, but undelivered services. This discount is based on a ship date range of 12/1/2022-12/15/2022, resulting in a 1/1/2023 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

This credit is contingent upon agency payment of any outstanding invoices.

Signature

Date Signed

10/26/2022

