



KLEINER PERKINS

LETTER OF SUPPORT

7/17/18

City of Alameda
Attn: Nanette Mocanu
Economic Development Division Manager
2263 Santa Clara Ave. Alameda, CA 94501

Re: Alameda Point - BLDG 530

Dear Ms. Nanette Mocanu,

Kleiner Perkins at 2750 Sand Hill Road, Menlo Park, CA is in support of SpinLaunch Inc. moving into Building 530 at 120 W. Oriskany Ave. Alameda CA 94501.

Over its 46 year history, Kleiner Perkins has had the privilege of being the first lead investor in some of the world's most influential and iconic companies such as Amazon and Google. We invested in SpinLaunch with the belief that they will have the same type of transformative impact on the aerospace industry. SpinLaunch is designing the most responsive satellite constellation deployment technology the world has ever seen. It will unlock communication and earth observation capabilities that will foster in new era's of global information available to the entire planet. SpinLaunch's system is not only cost effective, it is also safe and green - using renewable energy sources such as solar and wind instead of toxic and dangerous rocket fuels to launch payloads into space.

SpinLaunch will revolutionize the way mass gets transported to space and the City of Alameda would be fortunate to have their novel thinking and conscientious culture, meshing with the tech-forward organizations that currently exist in Alameda Point. Their success will dramatically lower the cost of accessing space, inspiring the next generation of young STEM students to explore the stars.

Thank You,

Wen Hsieh, General Partner, Kleiner Perkins

Wen Hsieh



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www.AlamedaEducation.org

"Supporting Student Success"
504 (c)(3) non-profit

July 19, 2018

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Council Member Jim Oddie

Interim City Manager Liz Warmerdam

Community Development Director Debbie Potter

Economic Development Division Manager Nanette Mokanu

Dear Mayor Spencer, City Council Members, Interim City Manager Warmerdam, Community Development Director Potter, and Economic Development Division Manager Mokanu,

The Alameda Education Foundation (AEF) supports the tenancy of SpinLaunch at Building 530, 120 W. Oriskany Ave. at Alameda Point.

We believe that the headquartering of SpinLaunch in Alameda would lead to important educational opportunities for Alameda students. The company has committed to work with AEF, other nonprofits, and Alameda schools to support STEM initiatives and career technical pathways that would inspire and augment learning outside of the classroom. SpinLaunch's presence will create opportunities to help Alameda students gain exposure to and experience in the ever-expanding technology and engineering fields.

We look forward to SpinLaunch becoming a member of the community and a partner in supporting student success in Alameda.

Sincerely,

Bill Sonneman
President, Alameda Education Foundation

LETTER OF SUPPORT

July 18, 2018

City of Alameda
Attn: Nanette Mokanu
Economic Development Division Manager
2263 Santa Clara Ave. Alameda, CA 94501

Re: Alameda Point - BLDG 530

Dear Ms. Nanette Mokanu,

Through this letter, I confirm that Airbus Ventures at 3000 Sand Hill Road, CA94025 Menlo Park is in support of SpinLaunch Inc. moving into Building 530 at 120 W. Oriskany Ave. Alameda CA 94501.

We adamantly encourage companies like SpinLaunch to grow and inspire continued innovation in the aerospace industry, contributing to the trend of commercial 'space' companies building headquarters in the Bay Area. SpinLaunch is designing the most and responsive satellite constellation deployment technology the world has ever seen. It will unlock communication and earth observation capabilities that will foster in new era's of global information available to the entire planet. SpinLaunch's presence will revolutionize the way mass gets transported to space and the City of Alameda would be fortunate to have their novel thinking and conscientious culture, meshing with the tech-forward organization that currently exist in Alameda Point.

Thank You,



Thomas d'Halluin
CEO Airbus Ventures



of the Island City

Girls Inc. of the Island City
1724 Santa Clara Avenue
Alameda, CA 94501
(510) 521-1743
www.girlsincislandcity.org

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LETTER OF SUPPORT
July 19, 2018

City of Alameda
Attn: Nanette Mokanu
Economic Development City Manager
2263 Santa Clara Ave. Alameda, CA 94501

Re: Alameda Point - BLDG 530

Dear Ms. Nanette Mokanu,

Girls Inc. of the Island City located at 1724 Santa Clara Ave, Alameda, is in support of SpinLaunch Inc. moving into Building 530 at 120 W. Oriskany Ave. Alameda CA 94501.

We believe SpinLaunch's presence will provide inspiring educational opportunities for our students and schools. The company shares our mission to provide quality learning experiences, especially STEM learning opportunities for our girls and teens. They are committed in working with local education groups to contribute supplemental science and tactical technology programs to enhance learning outside of classrooms that can inspire the next generation of engineers and technicians.

We hope to have the opportunity to work with SpinLaunch as a member of the community.

Sincerely,

Christine Chilcott
CEO
Girls Inc. of the Island City

LARA WEISIGER

From: Nanette Mocanu
Sent: Tuesday, June 19, 2018 6:40 AM
To: LARA WEISIGER
Subject: Fwd: Letter of Support for Nautilus RE Building 530 lease

Another one for 7/24

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----- Forwarded message -----

From: "Gia Schneider" <gia@natelenergy.com>
Date: Tue, Jun 19, 2018 at 5:35 AM -0700
Subject: Letter of Support for Nautilus RE Building 530 lease
To: "Nanette Mocanu" <NMocanu@alamedaca.gov>, "Nanette Mocanu" <nmocanu@ci.alameda.ca.us>
Cc: "Dave Sheldon" <dave@natelenergy.com>, "Ben Ward" <ben@natelenergy.com>

Hi Nanette -

I am writing to let you know that I have met with the Nautilus executive team and would like to express my support for their desired lease of the Alameda Point site located at building 530. I believe that Nautilus Data Technologies aligns with the overall Alameda Point vision of creating a strategic location for innovation, economic development and job creation. With their energy efficient water cooling technology, Nautilus will support and further showcase Alameda Point's goal of becoming a sustainable global cleantech hub. Natel would be happy to have them in the community here at Alameda Point.

If it is better to provide this letter of support in paper form on formal letterhead, please let me know!

All the best,
Gia

Gia Schneider
Chief Executive Officer
Natel Energy, Inc.
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m: +1 510 863 1002
f: +1 866 710 5144

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Building and Construction Trades Council of Alameda County, AFL-CIO

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June 18, 2018

City of Alameda
Attn: Ms. Nanette Mocanu
Economic Development Division Manager
2263 Santa Clara Avenue
Alameda, CA. 94501

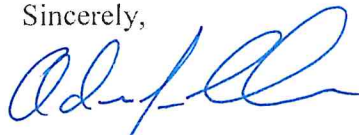
Re: Alameda Point Site

Dear Ms. Nanette Mocanu –

The Alameda County Building & Construction Trades Council supports the Alameda Point Site, Building 530 collaboration with Nautilus Data Technologies. This project provides a platform for economic growth and job creation.

Nautilus Data Technologies brings sustainable information technology infrastructure supporting the city's emergence and modernization. The development of their sustainable data center aligns with the Alameda Point vision of providing opportunities for high skilled jobs.

Sincerely,



Andreas Cluver
Secretary- Treasurer