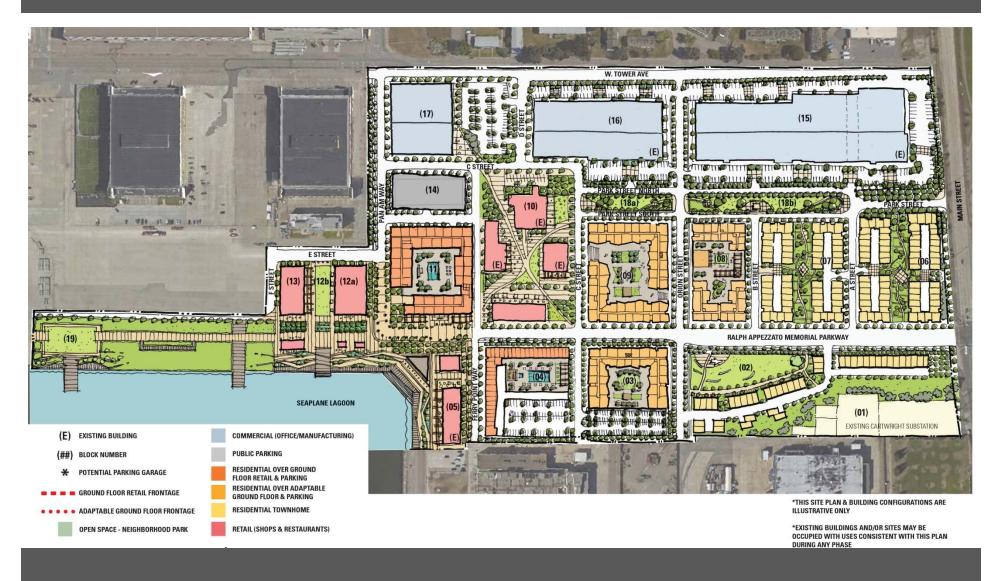
ALAMEDA POINT Partners







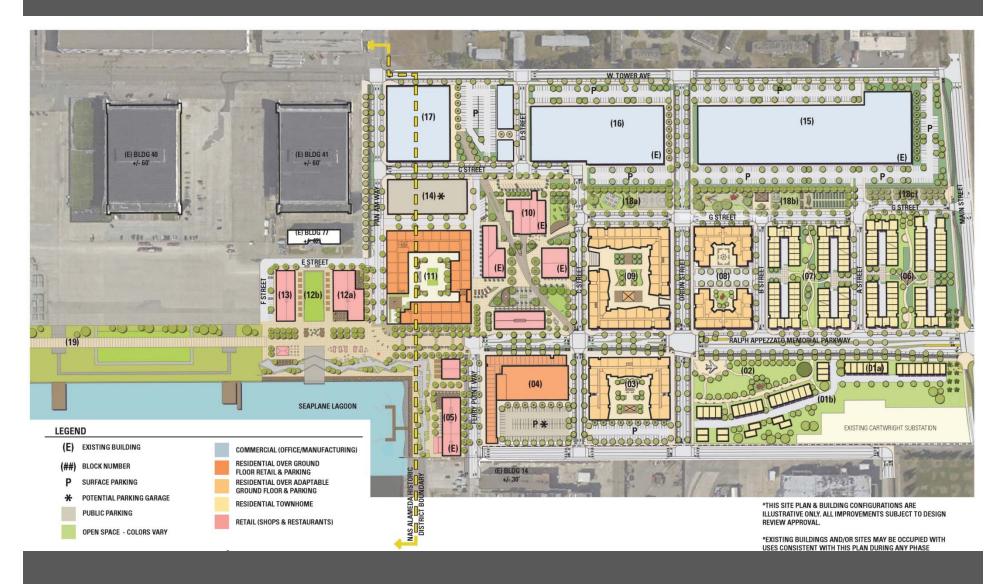
PREVIOUS ILLUSTRATIVE SITE PLAN

ALAMEDA POINT Partners

4/21/2015 – CITY COUNCIL

BAR architects



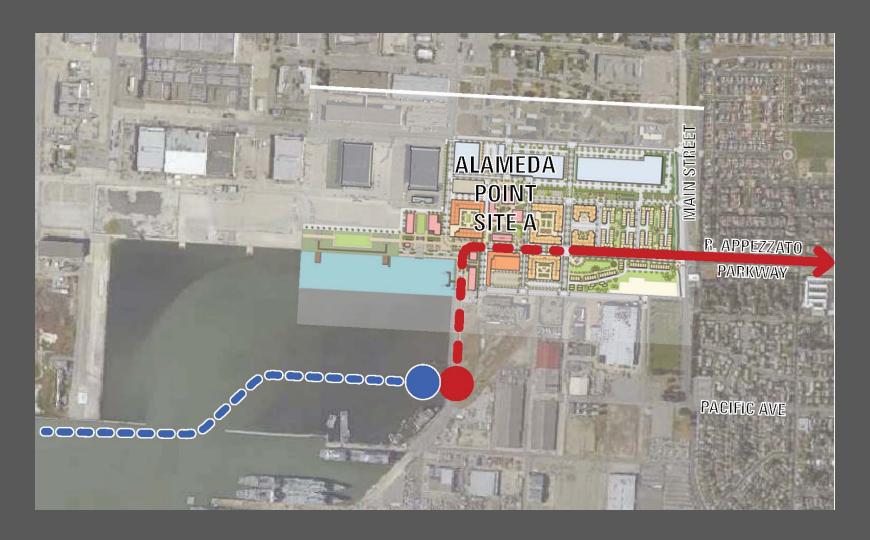


ILLUSTRATIVE SITE PLAN

ALAMEDA POINT Partners







PRECISE PLAN FERRY TERMINAL LOCATION

ALAMEDA POINT Partners













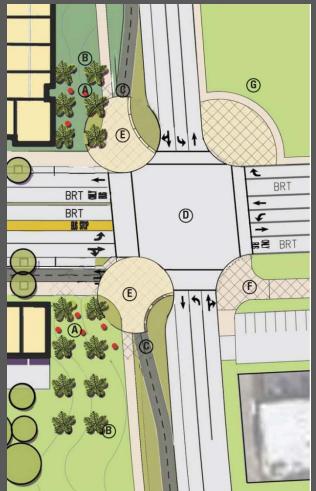


SHARED USE PLAZA CHARACTER

ALAMEDA POINT Partners







GATEWAY LEGEND:

- A HISTORIC ARTIFACT SCULPTURE
- B SENTINEL PALM TREE GRID WITH DRAMATIC LIGHTING
- C BIKE LANE INTERSECTION PAVING
- D PROPOSED MAIN ST. INTERSECTION
- E GATEWAY PLAZA
- F PROPOSED CROSS ALAMEDA TRAIL TERMINUS
- G EXISTING MAIN STREET LINEAR PARK

POSSIBLE ARTIFACT SCULPTURES:

- ALAMEDA POINT HISTORIC NAVAL BASE ARTIFACTS
- 'FOUND' NAVAL SHIP PROPELLERS
- ABSTRACT STEEL SHIP SCULPTURE
- LOCAL ARTISTS' CREATIONS
- SUSTAINABILTY RECLAIMED ART
- LIGHTING AS ART









ENTRY GATEWAY CONCEPTS



















*ALAMEDA POINT NAVAL BASE ARTIFACTS USED AS ART

ENTRY GATEWAY CONCEPTS

ALAMEDA POINT Partners

4/21/2015 – CITY COUNCIL

BAR architects





AERIAL MASSING VIEW LOOKING WEST

ALAMEDA POINT Partners





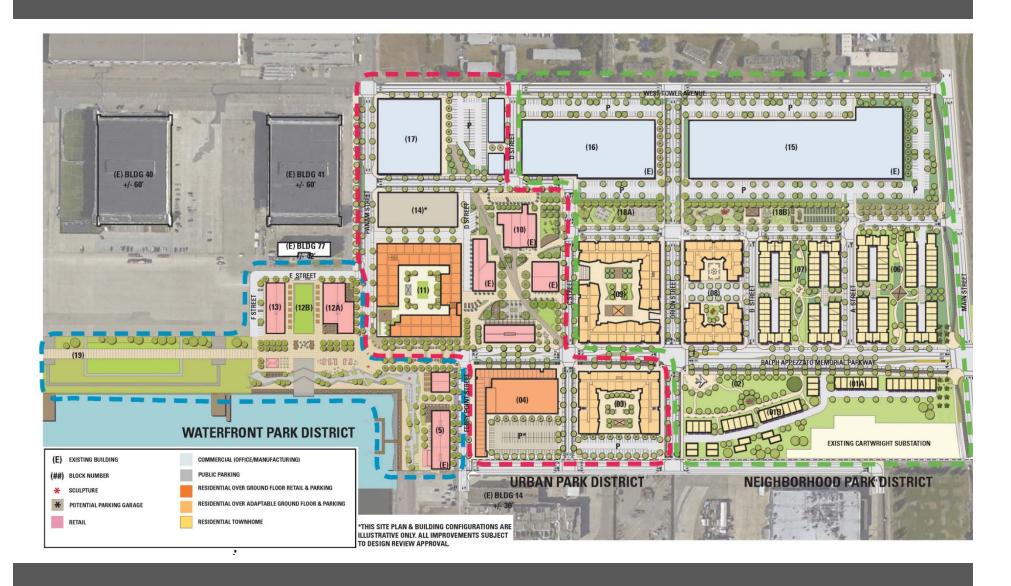


AERIAL MASSING VIEW LOOKING EAST

ALAMEDA POINT Partners





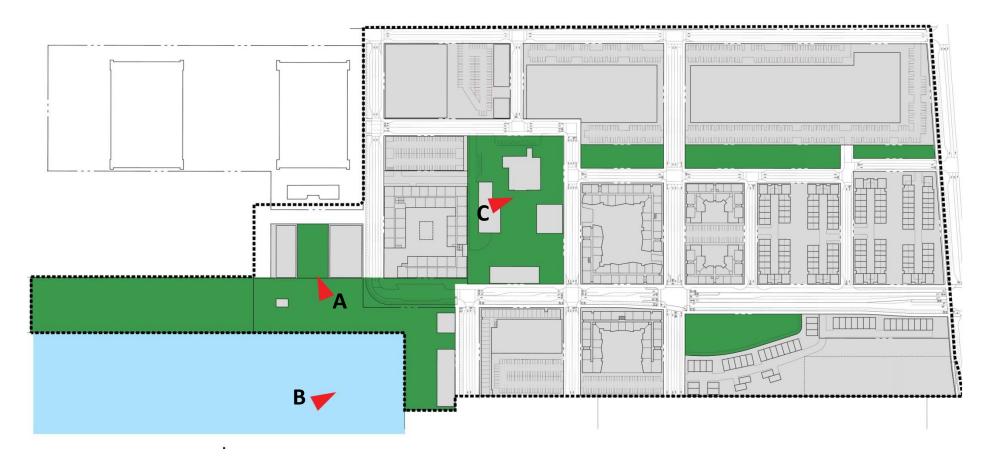


OPEN SPACE DISTRICTS

ALAMEDA POINT Partners







KEY PLAN

ALAMEDA POINT Partners











(A) WATERFRONT PARK & PLAZA PERSPECTIVE WITH BUILDING 77

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(B) PROMENADE PERSPECTIVE WITH BUILDING 113

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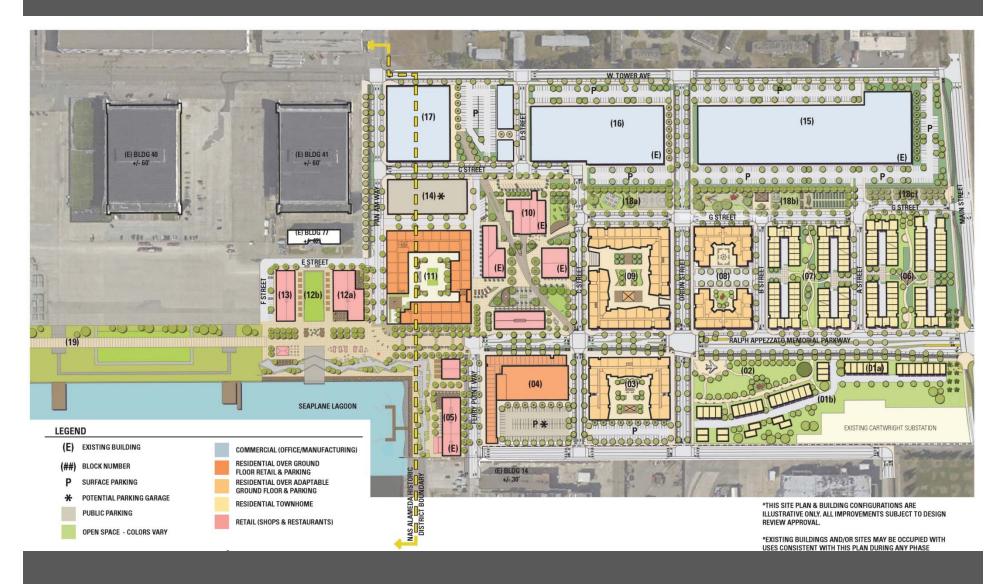
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(C) URBAN PARK PERSPECTIVE WITH BUILDING 67







ILLUSTRATIVE SITE PLAN

ALAMEDA POINT Partners



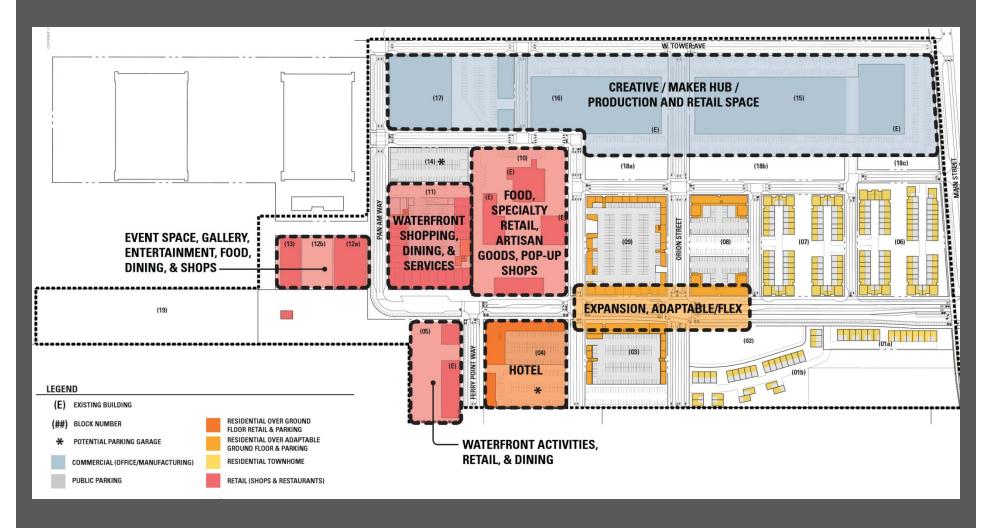


ALAMEDA POINT Partners



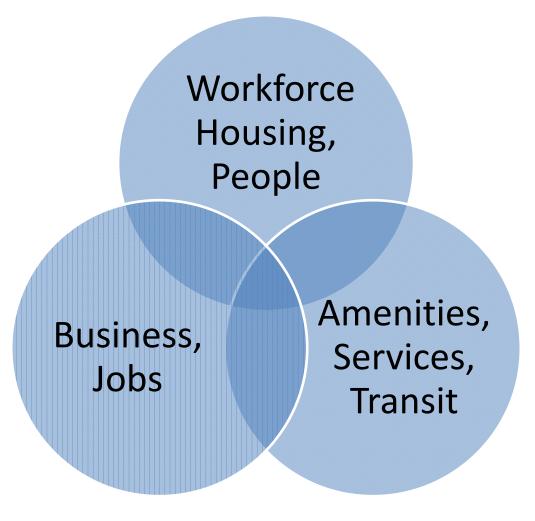


Site A: Commercial / Retail Locations





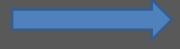
Next Generation Workplace Districts





THE EVOLUTION OF THE AMERICAN WORKPLACE DISTRICTS

Late 20th CENTURY



21ST CENTURY

MASS PRODUCTION

SPECIALTY PRODUCTION

ECONOMIC DEVELOPMENT

Attract big, vertically integrated companies

SUBURBAN COMMUTING

Separated uses outside of the CBD

PLACES FOR MACHINES

From infrastructure only...

GROW BUSINESS ECOSYSTEMS:

Supply chains, horizontal collaboration, networked clusters, shared resource

LIVE / WORK BALANCE

Mixed Uses, complete communities

PLACES FOR PEOPLE

...to engagement, emphasis on attraction and retention of talent

ALAMEDA POINT Partners





Makers / Maker Space

- Characteristics how they work
 - Define problem, research/tinker, create solution, fail, retry, share results/ideas
- STEM (science, technology, engineering, mathematics)
- Public and private areas; shared resources
- Tenant spaces 500 to 10,000 sq. ft.
- Not just technology; design, art, engineering, advanced manufacturing.
- Industry experts to garage tinkerer's; full time job to weekend warrior.
- Wide range of companies
- Sector focus (e.g. food & beverage, energy)



Local Inspiration



















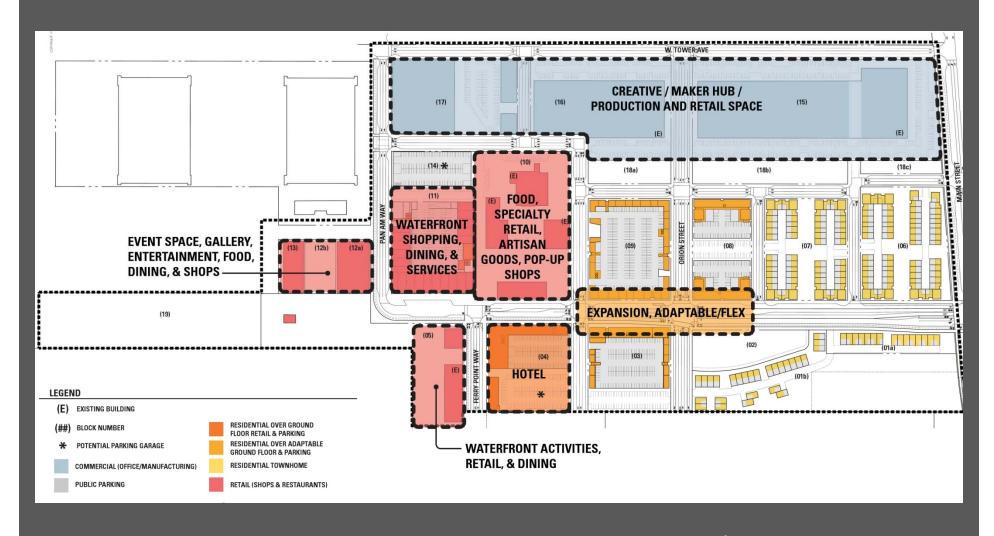




How To Be Successful

- Clear <u>Vision</u>, Plan, Understand Target Market (sectors)
- Offering: <u>Environment</u>, Services, Marketing of Program
- Active Ownership / Management; Build-to-suit capability
- Local relationships and resources
- Commitment, Discipline, Execution





ALAMEDA POINT Partners

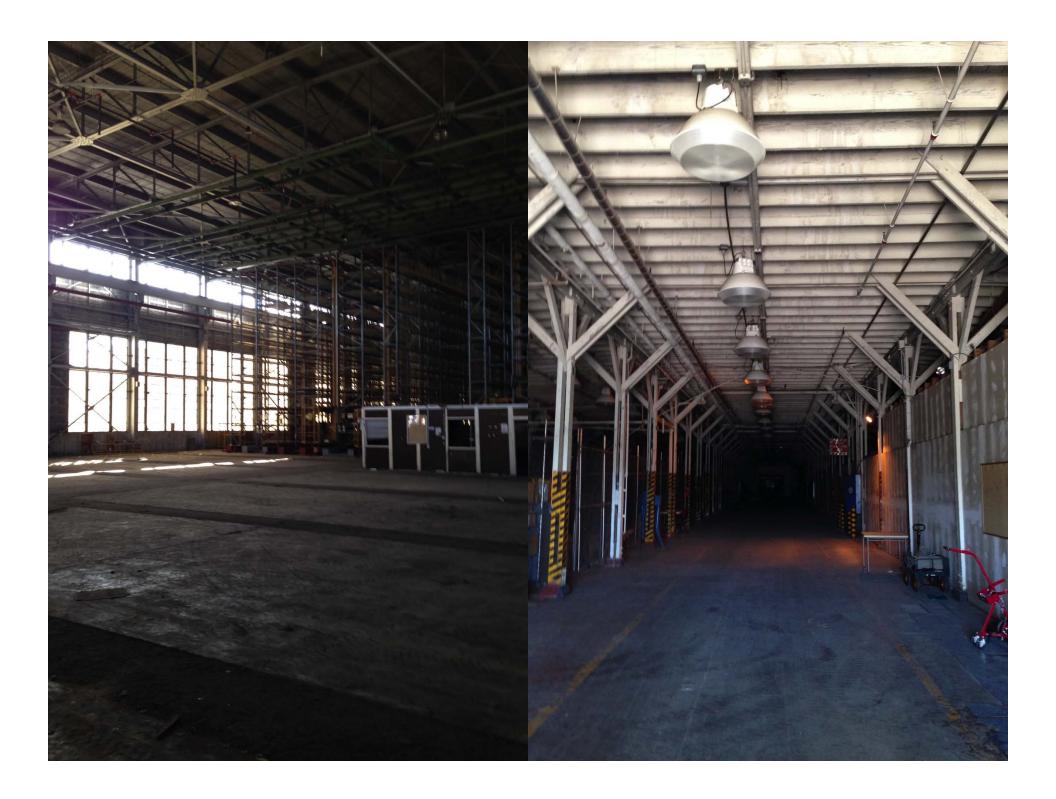


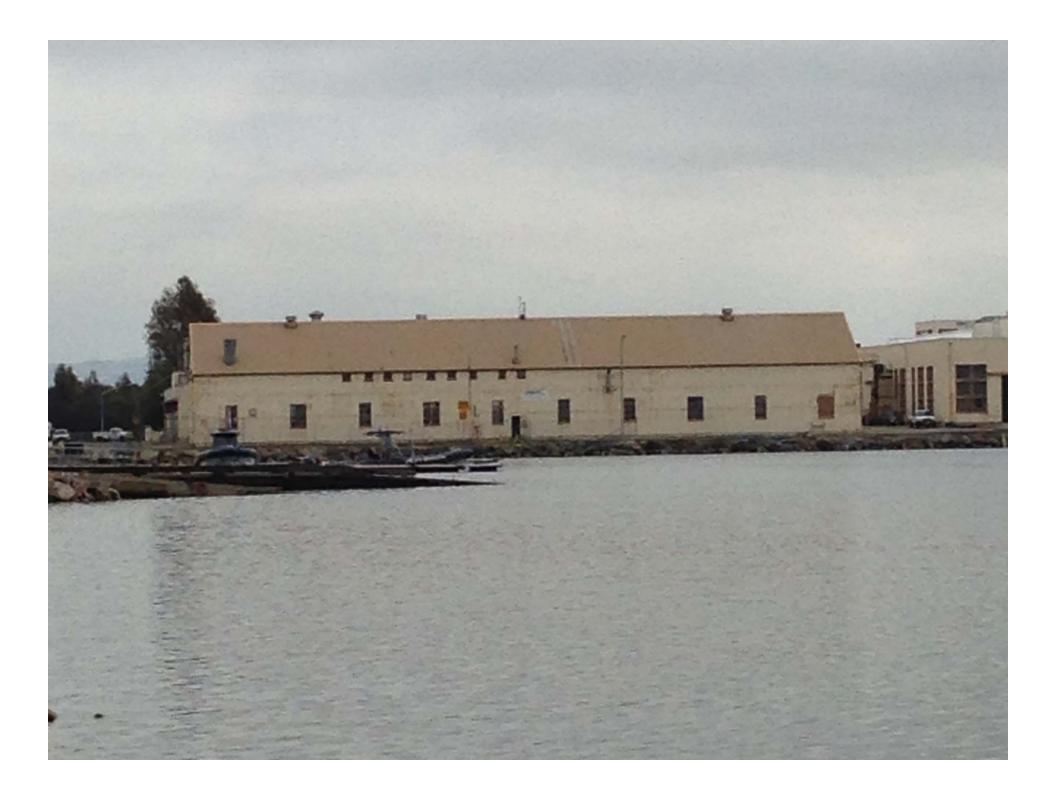
ALAMEDA POINT



- Authenticity
- Great Fabric
- Pride
- History
- Opportunity











FOOD & DRINK

Bette's Oceanview Diner

Bette's To Go

Cafe M

Cafe Rouge

Chocolatier Blue Patisserie

lyasare

Manhattan Bagel

Peet's Coffee and Tea

Spenger's Fresh Fish Grotto

Tacubaya

Teance Fine Teas
The Pasta Shop

Vino!

Zut! on Fourth

HEALTH & BODY

Aveda

Bare Minerals

BeneFit Cosmetics

Fourth Street Yoga

Keter Salon

Kiehl's

MAC Cosmetics

Perricone M.D.

MUSIC, ART & BOOKS

Books Inc.

Builders Booksource

Paper Source

Scrapbook Territory

SPECIALTIES

Apple

Castle in the Air

George Flight 001

Miki's Paper

Papyrus

CHILDREN

The Ark

FASHION

Anthropologie

Burton

Bryn Walker

Convert

Convert Shoes

Emerald City Gowns

Erica Tanov

Jest Jewels

Jigsaw

Margaret O'Leary

Mephisto Molly b

Mulholland

Nixon

Pave Fine Jewelry Design

Ruti

Rabat

Schletter, Dr. Philip (O.D.)

HOME & GARDEN

CB2

Claremont II

Crate and Barrel

Design Within Reach

Earthsake

Essentia

Fourth Street Flowers

Lighting Studio

Nest

Ruby Livingdesign

Stained Glass Garden

Sur La Table

The Gardener

Thousand Cranes Futon

Turkish Towel Collection

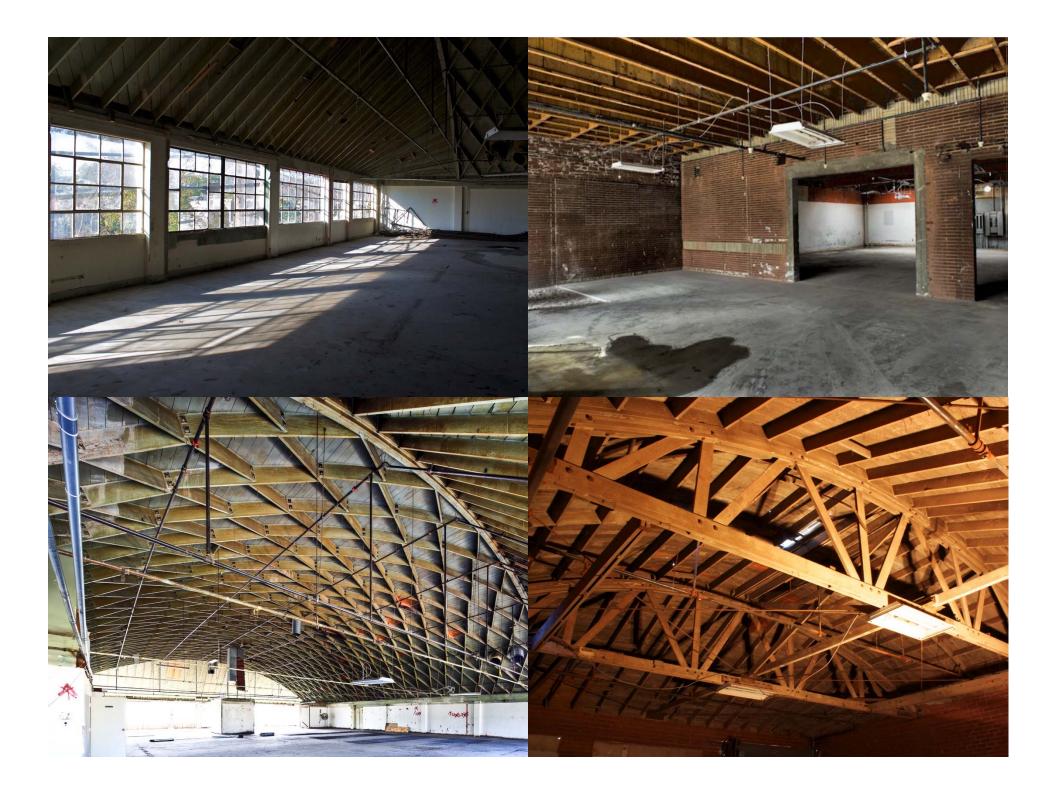
Z Gallerie











OUR APPROACH

VISION

The eleven buildings that currently comprise La Brea are being transformed into a new "Creative collective" ... a complimentary mix of retail, food and office connected by a shared sense of creativity, design and style. La Brea encompasses the evolution of these non-distinct buildings and the disjointed surrounding neighborhood into a coherent destination for forward/edge/street fashion and accessories shoppers and creative/design oriented workers. When combined with the existing retailers across the street, La Brea becomes the catalyst for the creation of "District La Brea" the soon to be L.A.'s mini-SoHo district.

BRANDING

We decided the La Brea Experience should be...







CONTEMPORARY

UNDERSTATED

BESPOKE







BUILT ON HERITAGE

ECLECTIC

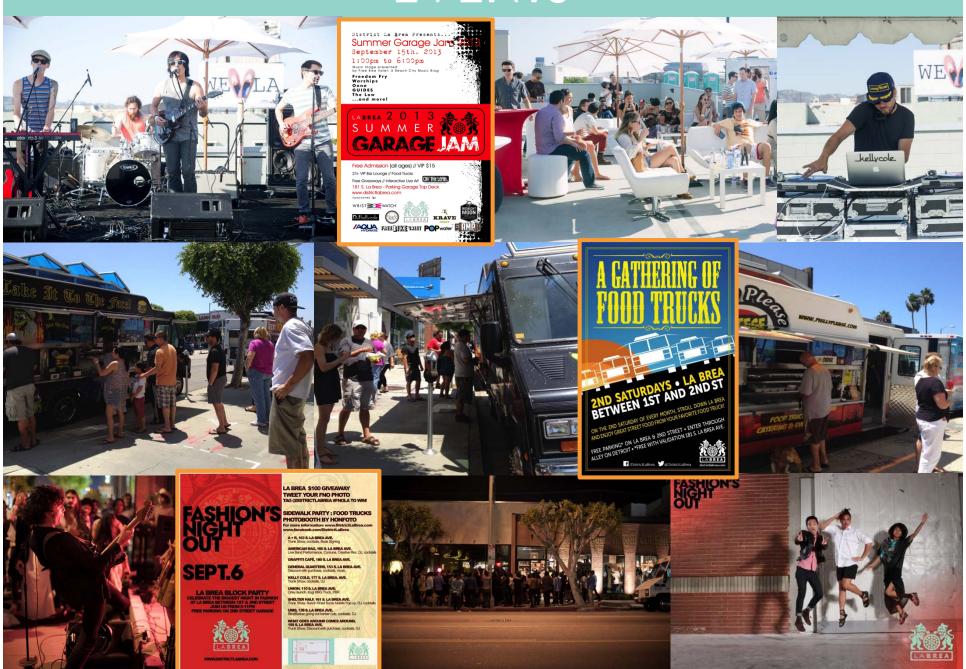
OBLIQUE

COMMITMENT



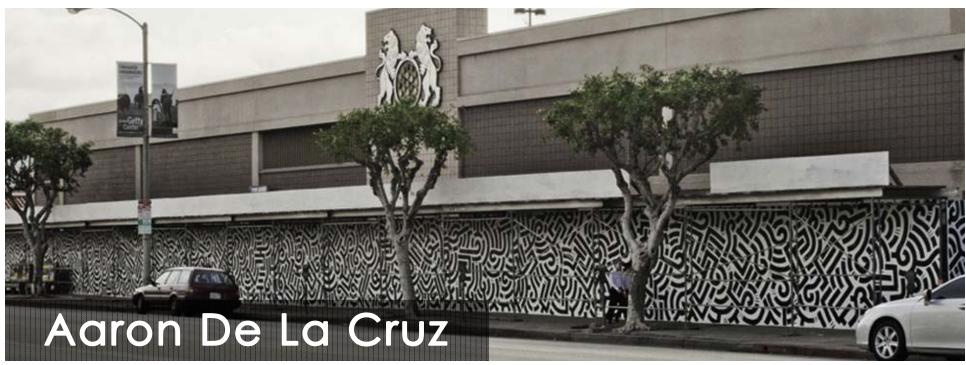
ACTIVATION

EVENTS



THE ARTS





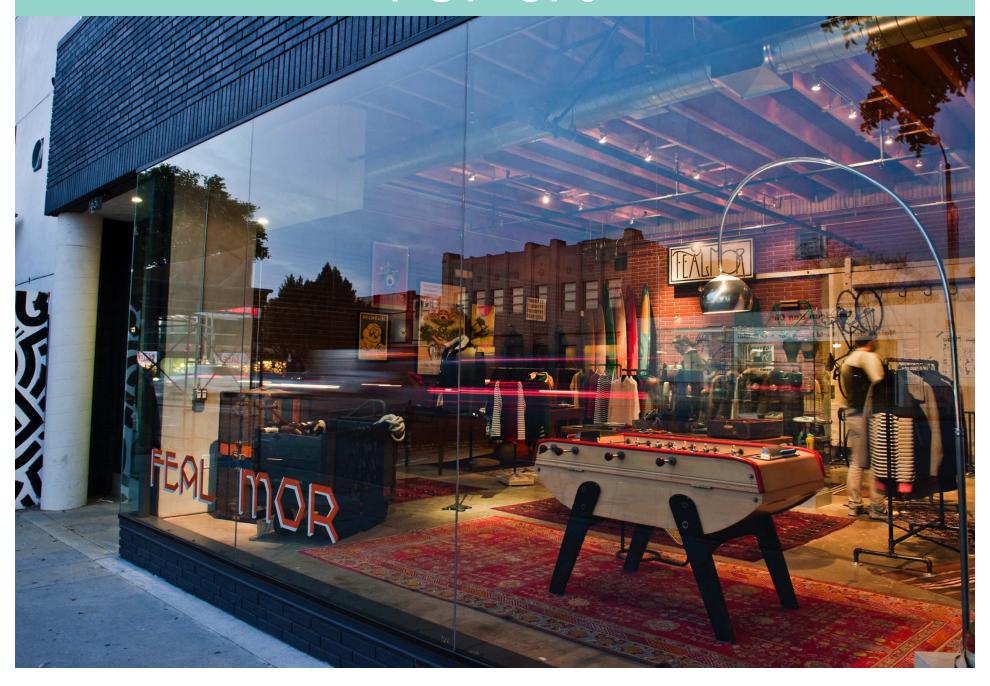
THE ARTS



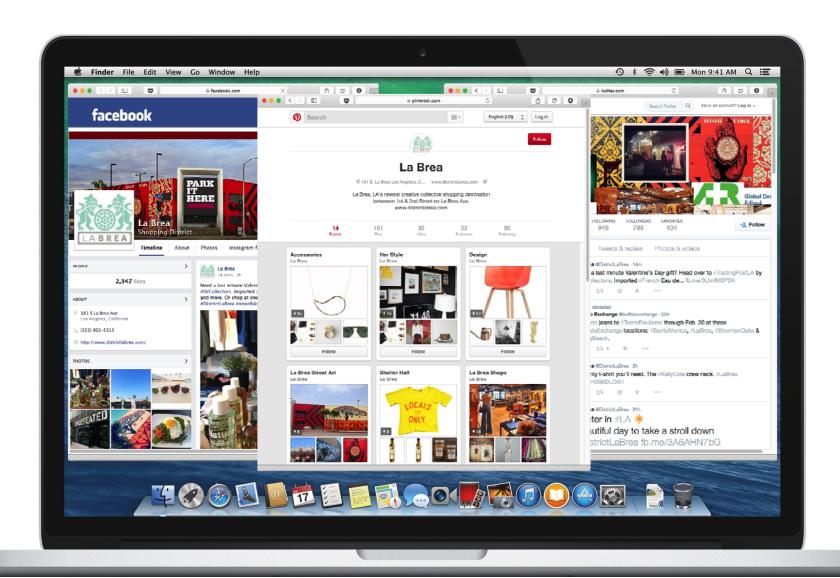




POP-UPs



SOCIAL MEDIA



PUBLIC RELATIONS

HIP MAKERS

New York, step aside. With Los Angeles Fashion Week underway, just look at some of the City of Angels' style innovators. P4







GUYS' GULCH

A strip of South La Brea caters to men's sartorial needs. P3

BEST BOUTIQUES Our picks for shopping in Los Angeles. P6

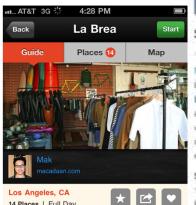


Seven new spots to shop in Hollywood's up-and-coming retail district

by Julie Wolfson in Culture on 30 August 2011 [Like 17 **Tweet 64] Post - 23



From Japanese selvage denim to modern bohemian tunics, La Brea is quickly becoming one of the most creative shopping destinations in Los Angeles. The neighborhood redevelopment project has helped inspire several new stores to open their doors on the extra-large boulevard, revitalizing the blocks between Beverly Boulevard and 2nd Street. Now with Feal Mor. Don Ville shoes, Black Scale,



14 Places | Full Day



La Brea Ave is a main thoroughfare that runs north-south through LA, and is an emerging hotbed of hidden shops, popups, galleries, eats, entertainment, and enough to dedicate a day or



HYPEBEAST



Shelter Half Los Angeles

persons 4, 2012. Stole- by Jame Wood: 2004 Vision

Shefair Half Los Angeles is a temporary retail stop dedicated to the sale of capture, objects, furniture. leather goods and virtage books all under the collective thems of "made in America." Put together by Environment Furniture's Davido Berruto, Shelter Half lands Itself well to hardage-minded brands like WTH and Save Khaki, atthough the shop makes sure to avoid the surretimes over-iteral aesthetic of many virtage-thanned shops. While the length of its stay on South La Brea Avenue in Los Angeles is still undetermined. Sheller Half is certainly a dynamic shopping destination for those of us who cherish the replated failing offered by the curated selection.

Shalter Half

101 S. La Brea Ava. Los Argeles, CA. Limited States

Bourse: A Continuous Leier

LEASING





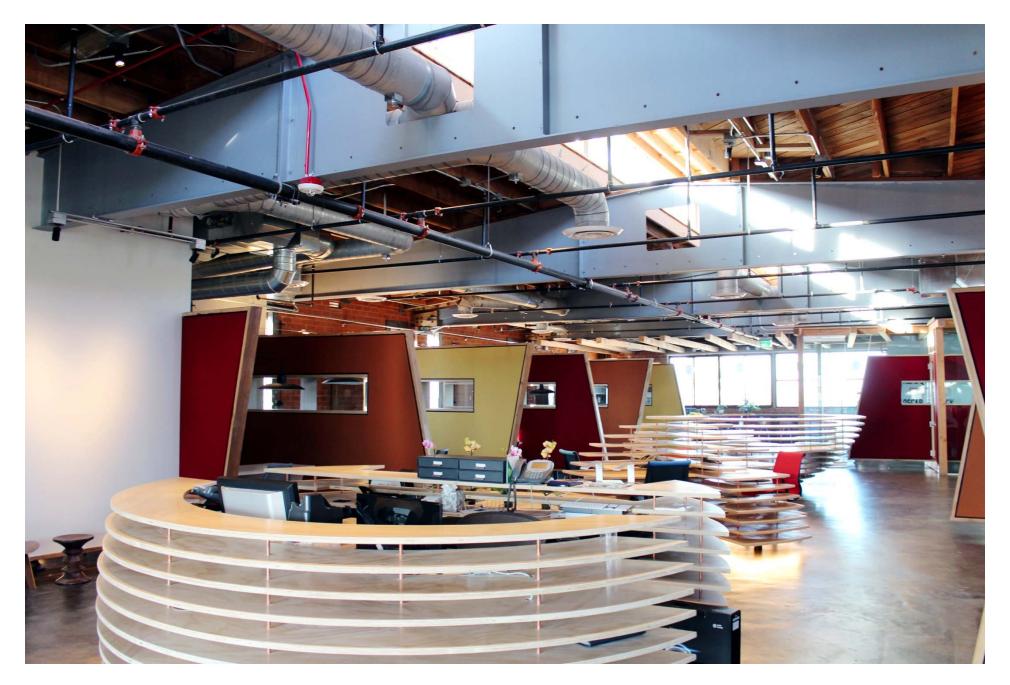








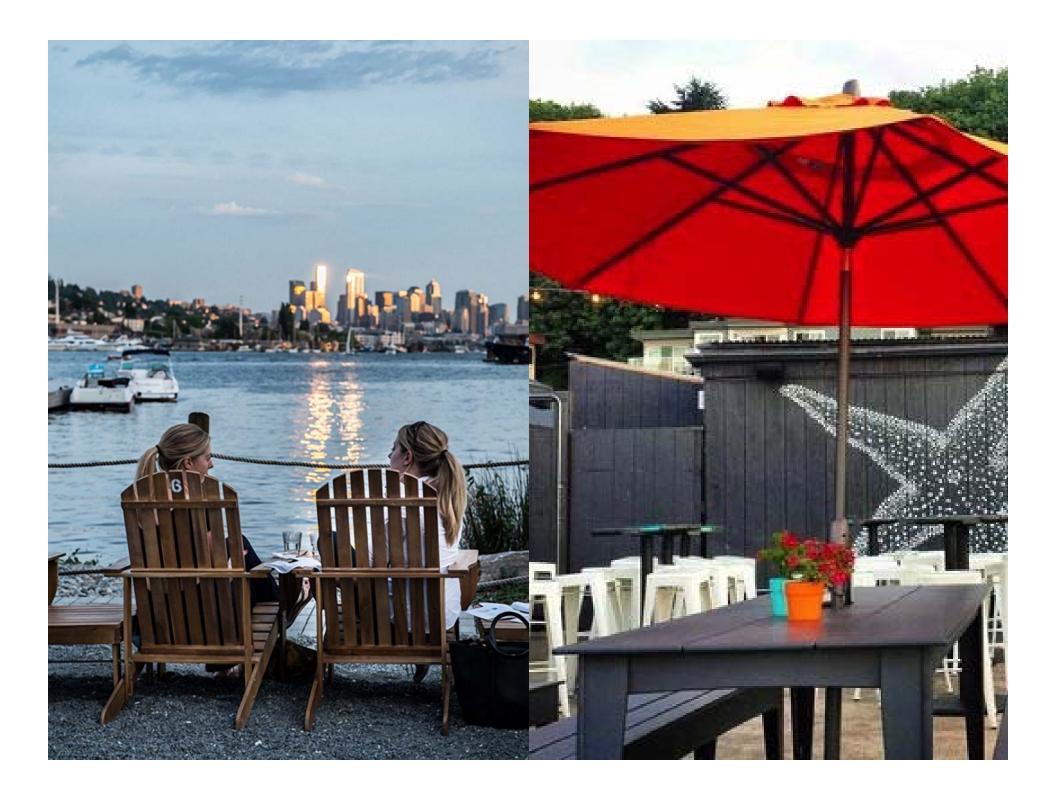


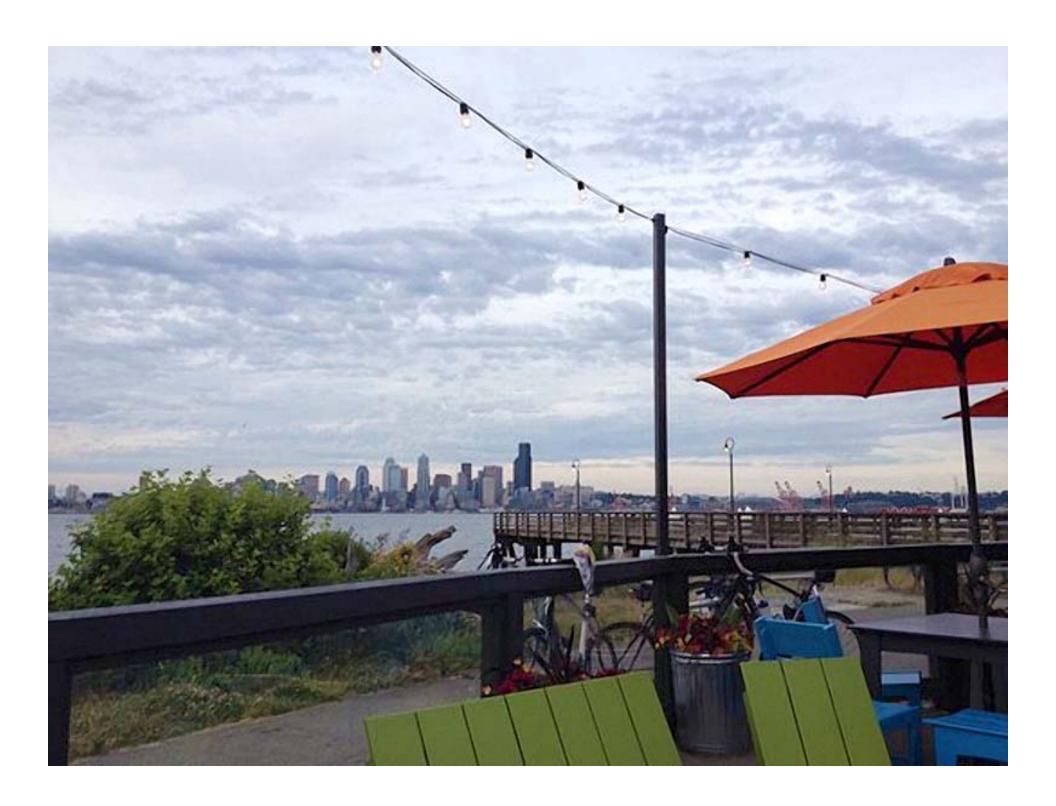


Renewable Resource Group

- ☑ Vision
- **Branding**
- ☑ Commitment
- **M** Activation
- 🗹 Leasing









ALAMEDA POINT



Alameda Point Site A Transportation Demand Management (TDM) Compliance Strategy

Site A Compliance Strategy

- Reduce vehicle trips in peak hour
- Developer (and successors) has an "Obligation to Comply"
- Active TMA to manage and implement
- "Package" of strategies
- A "living" document
- Part of a coordinated, citywide trip-reduction and mobility strategy



Alameda Point Site A
Transportation Demand Management
(TDM) Compliance Strategy
Draft

April 2015



What is Alameda Point Partners proposing?

| Item/Program | Required | "In Addition" |
|--------------------------------|----------|---------------|
| Multimodal Infrastructure | X | Х |
| TMA Membership | X | |
| TDM Coordinator | X | |
| Transportation Representatives | | X |
| TMA Website | X | |
| Transportation Handbooks | X | |
| Information Kiosks | | X |
| BART Transit Service | X | X |
| AC Transit EasyPass | X | |
| Clipper Cash Subsidy | | X |
| Bike sharing | X | X |
| On-site bike repair stations | | X |
| Car sharing | X | |
| Pre-tax employee benefits | | X |
| Unbundled parking | X | |
| Parking management | X | |
| Parking cash out | | X |
| Rideshare subsidies | X | |
| Rideshare matching | X | |
| Guaranteed Ride Home | X | |
| Bike Buddy / Education Program | X | |
| Telecommute / Flexible Work | X | |
| Annual Monitoring | X | |

Multimodal Infrastructure

Multimodal Infrastructure

Ferry Terminal

- \$10 million investment
- Unique transit asset
- Proximate to Site A + B
- Significant ridership potential

Bus Infrastructure

- Dedicated lanes on RAMP
- High-quality stops
- Enhanced connections to existing and future AC
 Transit





Multimodal Infrastructure

Walkable, pedestrianoriented street network

- Bicycle network improvements
- Bicycle Parking
 - Racks
 - Lockers/Cages
 - Short- and long-term
 - Public and private



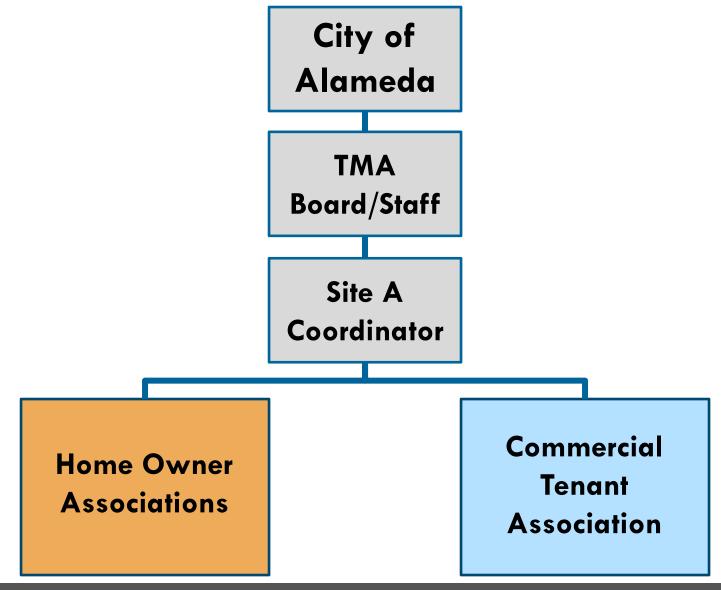


Management & Marketing

Transportation Management Association (TMA)

- Responsible for TDM implementation
- Day-to-day management
- Diverse set of stakeholders
- Core functions:
 - Coordination
 - Marketing
 - Education
 - Service delivery
 - Monitoring
 - Financial Management

Management

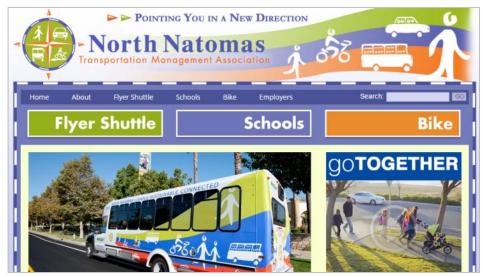


Marketing

- Resident/EmployeeHandbook
- TMA website
- Social media
- Smartphone app
- Info kiosks
- Resident/employee database



Mountain View TMA



North Natomas TMA

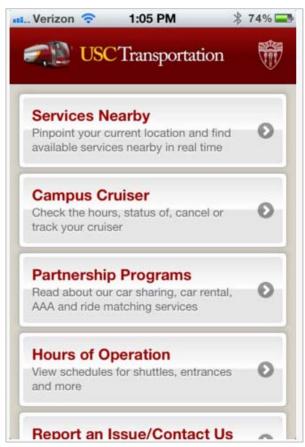
Marketing

Social Media





Smartphone Apps



TDM Strategies

Public Transit Service

- "Last-mile" connection to BART
- Weekday service
- Every 15 minutes in peak periods
- Open to public
- Performance-based contract
- Scale-able:
 - Interim stops
 - Weekend service
 - Service hours
 - Frequency

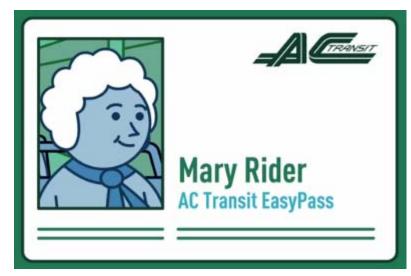




Transit Subsidies

■ AC Transit EasyPass

- Eliminate cost and convenience barrier to using transit
- Maximize coordinationwith TMA/City/AC Transit



Clipper Card Cash

 Additional per month subsidy to employees



Additional Investments

Car sharing

Bike Sharing

- "Loaner" bike program (short-term)
- Bay Area Bike Share (long-term)
- Bike Repair Stations
- Education Programs





Employee Programs

- Pre-tax commuter benefits
- Subsidize carpools / vanpools / car sharing
- Parking cash out
- Ridematching services
- Guaranteed Ride Home
- Bike Buddy Program
- Telecommuting/Flex Schedules
- Showers/Lockers





Parking

Parking Supply

- Parking will be provided to support target "market"
- Parking will be provided in compliance with zoning code and will not exceed <u>maximum</u> ratios
- Parking will be combination of on- and off-street, public and private facilities
- Shared parking will be prioritized to greatest degree possible

Unbundled Parking (Residential)

- Required for multi-unit residential
- Month-to-month leasing
- Adjust rates based on demand
- Offered to larger units first (if spaces < units)</p>
- Affordable units have equal opportunity to lease
- Some affordable units (low/very low) will likely be exempt
- Surplus spaces to non-residents

Potential Parking Management Strategies

- Time limits
- Pricing to manage demand
 - Lowest rate to ensure availability
- Parking Benefit District to reinvest parking revenue
- Residential permit program
- Preferential parking
 - Carpools/Vanpools
 - Electric vehicles
- Enforcement program



Annual Monitoring

Annual Monitoring

- TDM plans are "living" documents.
- TDM plans that don't adjust will not work.

Monitor

- Traffic / bike / ped counts
- Travel/TDM surveys
- Parking utilization

Analyze

- Peak-hour targets
- Mode splits
- Program use
- Program satisfaction
- Parking issues
- Costeffectiveness

Report

- Annual report
- Summarize progress + issues to address
- Publicly available

Refine

- Adjust programs
 as needed
- Dependent on future conditions

Implement

- Detailed action plan
- Required timelines
- Site- and districtlevel



Phil Olmstead

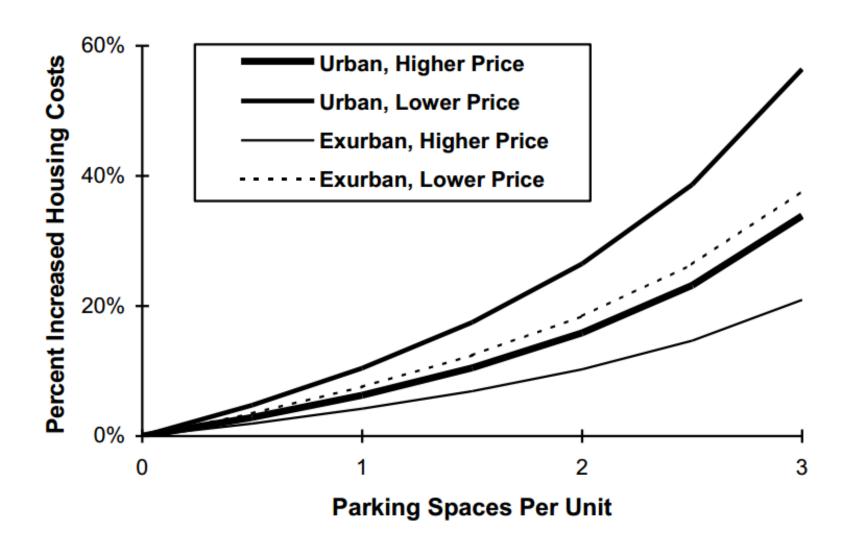
415-284-1544 polmstead@nelsonnygaard.com

Put the Customer First!

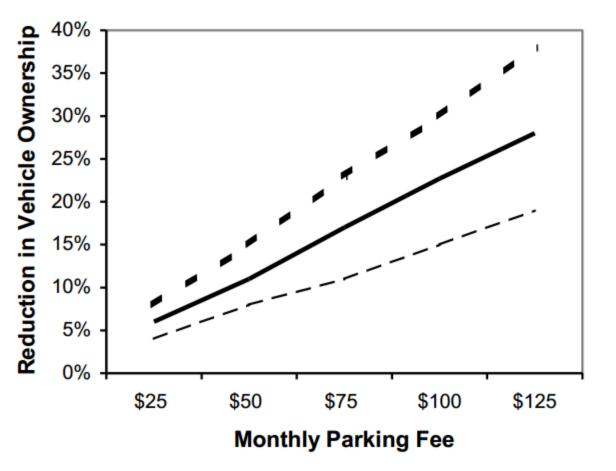


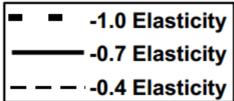


Parking Impacts Housing Affordability



Small Parking Charges Can Have Large Impacts



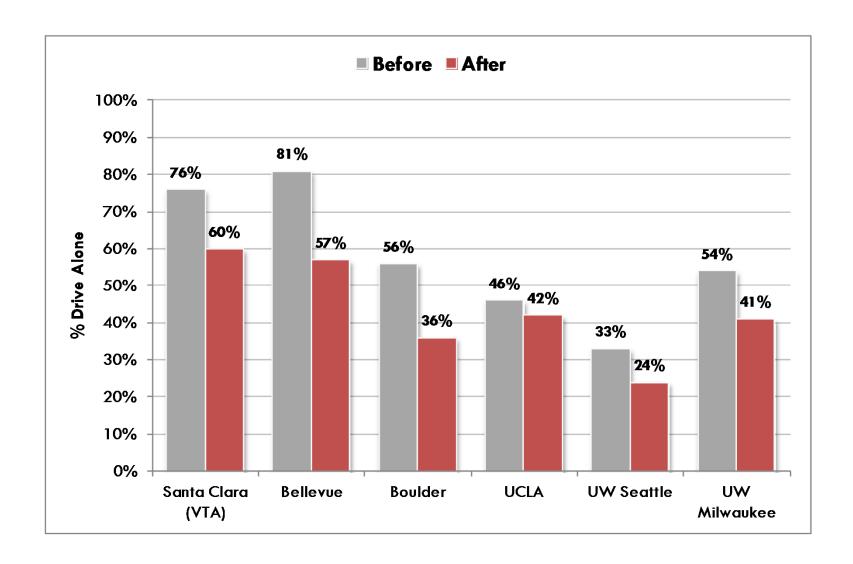


Residential Parking is Often Underutilized

| Name (Location) | # of Units / Parking Spaces | Parking Spaces per Unit | Actual Parking Demand per Unit | % of Unused Spaces | Traffic Reduction Strategies |
|---|-----------------------------------|----------------------------|--------------------------------------|--------------------------|--|
| The Park Alameda (Alameda, CA) | 62/42 | .67 | .40 | 40% | Free transit passes, nearby car share, bike parking |
| Waterford Place (San Jose, CA) | 238/381 | 1.60 | 1.23 | 23% | Unbundled Parking, Bike Parking |
| Esplanade Apartments (San Jose, CA) | 278/412 | 1.48 | 1.19 | 20% | Unbundled Parking, Bike Parking |
| Oxford Plaza (Berkeley, CA) | 97/40 | .41 | .29 | 27% | Unbundled Parking, Free/Discounted Car Sharing Membership, On-site car share, Bike Parking |
| Lion Creek Crossings (Oakland, CA) | 439/415 | .95 | .39 | 39% | Bike Parking |
| Plaza de las Flores (Sunnyvale, CA) | 100/34 | .34 | .27 | 21% | Free/Discounted Transit Passes, Unbundled Parking, Bike Parking, Marketing |
| Verandas Apartments, (Union City CA) | 282/422 | 1.5 | 1.13 | 34% | Bike Parking |
| 101 San Fernando (San Jose, CA) | 323/557 | 1.72 | .89 | 49% | Local Shuttle, Bike Share, Bike Parking |

GreenTrip Database

Transit Subsidies Decrease Drive Alone Trips...



...and Increase Transit Ridership

