

ALAMEDA FIRE DEPARTMENT

2017 Ford Police Interceptor

(as of 03/29/2017)

DESCRIPTION	QUANTITY	PRICE
2017 Police Interceptor	1	\$31,477.11
LEHR Code 3 Light Package	1	\$6,811.82
LED Survivor Flashlight	1	\$143.94
Motorola 800mhz Mobile Radio	1	\$4,444.02
Motorola 800mhz Portable Radio	1	\$4,744.24
Bendix King VHF Mobile Radio	1	\$3,397.51
Door insignias decals and install	1	\$638.23
Identifier decals and install	1	\$87.82
SUBTOTAL		\$51,744.69
TOTAL COST FOR 3 INTERCEPTORS		\$155,234.07

THIS IS YOUR QUOTE

DOWNTOWN FORD SALES
525 N16th Street, Sacramento, CA. 95811
916-442-6931 fax 916-491-3138

B12517

QUOTATION

Customer

Name CITY OF ALAMEDA
Address _____
City _____
Phone _____

Date 2/20/2017
REP FELL
Phone _____
FOB _____

Qty	Description	Unit Price	TOTAL
1	2017 FORD POLICE INTERCEPTOR UTILITY AWD 3.7L V6, 6 SPEED AUTO TRANS, CLOTH FRONT, VINYL REAR SEAT, POWER DRIVER SEAT, POWER ADJUSTABLE PEDALS, FULL SIZE SPARE, POWER MIRRORS, WINDOWS, SOLID COLOR, 5 YR 100,000 MILE POWERTRAIN WARRANTY W 0 DEDUCTABLE	\$24,394.00	\$24,394.00
1	REVERSE SENSING SYSTEM	\$89.00	
1	SYNC HANDS FREE BLUE TOOTH/REMAPABLE SWITCHES ON STEERING WHEEL	\$285.00	\$285.00
1		\$421.00	\$421.00
1	3.5L ECOBOOST ENGINE	\$3,505.00	\$3,505.00
1	DOC FEE	\$80.00	\$80.00
CITY OF SACRAMENTO CONTRACT C2016-0531 TERMS 2%DISCOUNT FOR PAYMENT IN 20 DAYS			

Payment Details

- ☐ Cash
☒ Check
☐ Credit Card

Name _____
CC # _____
Expires _____

Subtotal	\$28,685.00
Delivery	\$130.00
Taxes 8.25%	\$2,653.36
CA Tire Tax	\$8.75
TOTAL	\$31,477.11

Office Use Only



4707 Northgate Blvd.
 Sacramento, CA. 95834
 Parts Dept. 916-646-6626
 Service Dept 916-646-6636
 Fax 916-646-6656

**** QUOTATION ****
 Ord # 01 66418
 P/O # 3 UTILITIES

Page 1

NET 30 DAYS

WILL CALL

Br Acct
 00 01135

EMILY SCHOBEL
 ALAMEDA CITY OF FIRE DEPT
 1300 PARK STREET
 JAMES SCARBOROUGH
 ALAMEDA CA 94501

ALAMEDA CITY OF FIRE DEPT
 1300 PARK STREET
 JAMES SCARBOROUGH
 ALAMEDA CA 94501

MM PU
 3/21/17
 8:03:50
 Expires
 6/28/2017

Lin	Qty	Part Number	S Description	Wt.Each	Net	Value
001	3	WH IW8RRRR	F LIBERTY II		1650.0000	4950.00
002	3	WH STPKT83	F STRAP KIT			
003	3	WH CCSRNTA3	F CENCOM SAFFHIRE		625.0000	1875.00
004	3	WH VTX609A	F VERTEX AMBER		79.0000	237.00
005	3	WH VTX609R	F VERTEX RED		79.0000	237.00
006	3	WH MBFX11RR	P MIRRORBEAMS UTL		276.5000	829.50
007	3	WH SA315P	F SIREN SPEAKER		199.0000	597.00
008	3	WH SAK52	F SPEAKER BRACKET		28.7000	86.10
009	3	WH M2AC	P M2 LED AMB CLEA		121.8000	365.40
010	3	WH M2RC	F M2 LED RED CLEA		121.8000	365.40
011	6	WH M2FB	F M2 SERIES FLNG		6.4400	38.64
012	3	WH IONA	F ION LED AMBER		123.2000	369.60
013	3	WH IONR	F ION LED RED		123.2000	369.60
014	6	WH IONGROM	F ION GROMMET MNT		5.0100	30.06
015	6	WH IONSMR	F SUR MNT ION RED		123.2000	739.20
016	6	WH MCRNTR	F MICRON RED STUD		112.0000	672.00
017	3	GJ 7160-0411	F UTILITY CONSOLE		432.0000	1296.00
018	3	GJ 7160-0339	F 4" FP CENCOM			
019	3	GJ 7160-0321	F 3" FP XTL RADIO			
020	3	GJ 3130-0154	F 2" FILLER PANEL			
021	3	GJ 7120-0579	F USB AUDIO JACK		44.8000	134.40
022	3	GJ 3130-0153	F 1" FILLER PANEL			
023	3	NA 782-1635	F POWER SCKT		10.4100	31.23
024	3	TP FP-BKDMH5992R	F 3" FACEPLATE			
025	3	WH UHF2150A	F HEADLIGHT FLNHR		49.7000	149.10
026	3	HS C-TTP-INUT-2	F EQUIPMENT TRAY		213.5300	640.59
Part Ordered: ## C-TTP-INUT2						
027	3	PP 03-0211	F UTIL HRNS FRONT		595.0000	1785.00
028	3	MS INSTALL-KIT	INSTALL-KIT		75.0000	225.00
Part Ordered: ## INSTALL KIT						
029	3	RD NMO-K-DS	F COAX CABLE		16.5000	49.50
030	6	MM MMSU-1	F MAGNETIC MIC KT		28.5000	171.00
031	1	LA I	INSTALLATION		2050.0000	2050.00

106	18293.32		450.00			1692.13
TOTAL UNITS	PART TOTAL	CORE TOTAL	FREIGHT	HANDLING	OTHER	TAX
RCVD. BY: _____				PAY THIS AMOUNT \$ 20435.45		

WWW.LEHRAUTO.COM

SALES@LEHRAUTO.COM

COST PER PACKAGE :

\$20,435.45 / 3 = \$6,811.82

Ph: 510-839-5111
TF: 800-443-3556
Fax: 510-839-5325
oaksales@lncurtis.com
DUNS#: 00-922-4163



Pacific North Division
1800 Peralta Street
Oakland, CA 94607
www.LNCURTIS.com
Quotation No. 56048

Quotation

CUSTOMER:	SHIP TO:	QUOTATION NO.	ISSUED DATE	EXPIRATION DATE
Alameda City Fire Department 1300 Park Street Alameda CA 94501	Alameda City Fire Department Attn: Chief Waggener 1300 Park Street Alameda CA 94501	56048	03/16/2017	05/15/2017
		SALESPERSON	CUSTOMER SERVICE REP	
		PJ Kurpinsky pkurpinsky@lncurtis.com 510-517-9611	John Cassani jcassani@lncurtis.com 510-268-3305	

REQUISITION NO.	REQUESTING PARTY	CUSTOMER NO.	TERMS	OFFER CLASS
		C1559	Net 30	FR

F.O.B.	SHIP VIA	REQ. DELIVERY DATE
DEST	Best Way	

NOTES & DISCLAIMERS

THANK YOU FOR THIS OPPORTUNITY TO QUOTE. WE ARE PLEASED TO OFFER REQUESTED ITEMS AS FOLLOWS. IF YOU HAVE ANY QUESTIONS, NEED ADDITIONAL INFORMATION, OR WOULD LIKE TO PLACE AN ORDER, PLEASE CONTACT YOUR SALESPERSON OR CUSTOMER SERVICE REP AS NOTED ABOVE.

TRANSPORTATION IS INCLUDED IN BELOW PRICING.

LN	QTY	UNIT	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	3	EA	90503 STRMLIT	ORANGE LED SURVIVOR RECH FLASHLIGHT, WITH AC / DC CHRGR STEADY CHARGE MODEL	\$131.75	\$395.25

SMALL BUSINESS
CAGE CODE: 5E720
DUNS NUMBER: 009224163
SIC CODE: 5099
FEDERAL TAX ID: 94-1214350

THIS PRICING REMAINS FIRM UNTIL 05/15/2017. CONTACT US FOR UPDATED PRICING AFTER THIS DATE.

Subtotal	\$395.25
Tax Total	\$36.56
Transportation	\$0.00
Total	\$431.81

COST PER FLASHLIGHT:

$$\$431.81 / 3 = \$143.94$$

**MOTOROLA SOLUTIONS****Quote Number:** QU0000398158**Effective:** 24 MAR 2017**Effective To:** 23 MAY 2017**Bill-To:**

ALAMEDA, CITY OF
 1300 PARK ST
 ALAMEDA, CA 94501
 United States

Attention:

Name: Jim Scarbrough
Email: JSCARBRO@alamedaca.gov

Sales Contact:

Name: Kevin Lincks
Email: kevin@redcloudinc.com
Phone: 5104280635

Contract Number: CONTRA COSTA COUNTY, (CA)
Freight terms: FOB Destination
Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	Your price	Extended Price
1	1	M25URS9PW1AN	APX6500 7/800 MHZ MID POWER MOBILE	\$1,758.00	\$1,758.00
1a	1	G806BE	ADD: ASTRO DIGITAL CAI OPERATION	\$386.25	\$386.25
1b	1	G24AX	INT: 3 YEAR SERVICE FROM THE START LITE	\$131.00	\$131.00
1c	1	G628AC	ADD: REMOTE MOUNT CBL 17 FEET	\$11.25	\$11.25
1d	1	W22BA	ADD: STD PALM MICROPHONE APEX	\$54.00	\$54.00
1e	1	G442AJ	ADD: O5 CONTROL HEAD	\$324.00	\$324.00
1f	1	G67BC	ADD: REMOTE MOUNT MID POWER	\$222.75	\$222.75
1g	1	G444AE	ADD: APX CONTROL HEAD SOFTWARE	-	-
1h	1	G335AW	ADD: ANT 1/4 WAVE 762-870 MHZ	\$10.50	\$10.50
1i	1	B18CR	ADD: AUXILARY SPKR 7.5 WATT	\$45.00	\$45.00
1j	1	GA00235AA	ADD: NO GPS ANTENNA NEEDED	-	-
1k	1	G51AU	ENH: SMARTZONE OPERATION APX6500	\$900.00	\$900.00
1l	1	G361AH	ADD: P25 TRUNKING SOFTWARE	\$225.00	\$225.00

Estimated Tax Amount

\$376.27

Total Quote in USD

\$4,444.02

PREPARED BY KEVIN LINCKS. REFERENCE 2009 CONTRA COSTA COUNTY P25 SUBSCRIBER RADIO CONTRACT # 0904-018

PO Issued to Motorola Solutions Inc. must:

- >Be a valid Purchase Order (PO)/Contract/Notice to Proceed on Company Letterhead. Note: Purchase Requisitions cannot be accepted
- >Have a PO Number/Contract Number & Date
- >Identify "Motorola Solutions Inc." as the Vendor
- >Have Payment Terms or Contract Number
- >Be issued in the Legal Entity's Name
- >Include a Bill-To Address with a Contact Name and Phone Number
- >Include a Ship-To Address with a Contact Name and Phone Number



Quote Number: QU0000398536

Effective: 29 MAR 2017

Effective To: 28 MAY 2017

Bill-To:

ALAMEDA, CITY OF
1300 PARK ST
ALAMEDA, CA 94501
United States

Attention:

Name: Capt. Rich Waggener
Email: rwaggene@alamedaca.gov

Sales Contact:

Name: Kevin Lincks
Email: kevin@redcloudinc.com
Phone: 5104280635

Contract Number: CONTRA COSTA COUNTY, (CA)
Freight terms: FOB Destination
Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	Your price	Extended Price
1	3	H98UCD9PW5BN	APX6000 7/800 MHZ MODEL 1.5 PORTABLE	\$1,969.50	\$5,908.50
1a	3	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	\$386.25	\$1,158.75
1b	3	H885BK	ADD: 3 YEAR SERVICE FROM THE START LITE	\$90.00	\$270.00
1c	3	H64BE	ALT: PUBLIC SAFETY YELLOW HOUSING	\$18.75	\$56.25
1d	3	QA02006AA	ENH: APX6000XE RUGGED RADIO	\$600.00	\$1,800.00
1e	3	QA01768AA	ENH: ENHANCED ZONE BANK	\$56.25	\$168.75
1f	3	H38BT	ADD: SMARTZONE OPERATION	\$900.00	\$2,700.00
1g	3	Q361AR	ADD: P25 9600 BAUD TRUNKING	\$225.00	\$675.00
2	3	PMMN4069A	IMPRES RSM, 3.5MM JACK, IP55	\$96.80	\$290.40

Estimated Tax Amount

\$1,205.06

Total Quote in USD

\$14,232.71

PREPARED BY KEVIN LINCKS. REFERENCE 2009 CONTRA COSTA COUNTY P25 SUBSCRIBER RADIO CONTRACT # 0904-018

PO Issued to Motorola Solutions Inc. must:

- >Be a valid Purchase Order (PO)/Contract/Notice to Proceed on Company Letterhead. Note: Purchase Requisitions cannot be accepted
- >Have a PO Number/Contract Number & Date
- >Identify "Motorola Solutions Inc." as the Vendor
- >Have Payment Terms or Contract Number
- >Be issued in the Legal Entity's Name
- >Include a Bill-To Address with a Contact Name and Phone Number
- >Include a Ship-To Address with a Contact Name and Phone Number
- >Include an Ultimate Address (only if different than the Ship-To)
- >Be Greater than or Equal to the Value of the Order
- >Be in a Non-Editable Format
- >Identify Tax Exemption Status (where applicable)
- >Include a Signature (as Required)

COST PER PACKAGE :

$$\frac{\$14,232.71}{3} = \$4,744.24$$

SILVERADO AVIONICS INC.
COMMUNICATIONS SYSTEMS ENGINEERING
2500 AIRPORT ROAD NAPA, CA 94558-6296 707 255-5588

"N A S P O"
Q U O T A T I O N

QUOTE#:

NAME: ALAMEDA, CITY OF, FIRE DEPT .
ATTN: JIM SCARBROUGH
DEPT: FIRE ADMINISTRATION
ADDR: 1300 PARK STREET
CITY: ALAMEDA, CA 94501

DATE: 2017/03/21E

PHONE: 925 550-2617C
FAX #:

EMAIL:

TERMS: NET* FOB: NAPA DEL:

MODEL NO#.....DESCRIPTION.....QTY.....PRICE.....EXT PRICE

1: KNG-M150R	BK VHF, 5000CH, 50 WATT REMOTE MT	1	3029.65	3029.65
2: MTSH	P-25 DIGITAL/ANALOG MOB W/CDF FS	-	-----	
3: -----	W/INST KIT, SPEAKER, STD MIC &	-	-----	
4: -----	17' CONTROL CABLE	-	-----	
5: EM 1000/C	EM WAVE ANTENNA VHF, BROADBAND	1	57.50	57.50
6: -----	W/RF CABLE & CONNECTOR	-		
7:				

NOTE: THIS IS A "NASPO" CONTRACT
QUOTATION CONTRACT #06913
EXPIRES 06/30/2018.

EQUIP SUBTOTAL 3087.15

FGT OUT/INS. EST 24.80

LABOR 0.00

CREDIT CARD PURCHASES ARE SUBJECT TO .
ADDITIONAL CHARGES.

MISC 0.00

NOTE: THIS IS A "NO SUBSITUTE" 9.25**% SALES TAX \$ 285.56
OEM ACCESSORY ONLY QUOTE. 3RD
PARTY ACCESSORIES BY REQUEST ONLY QUOTATION TOTAL \$ 3397.51

CALIF CERTIFIED SMALL BUSINESS #0011567
VALID THROUGH 10/31/2018
CALIF SALES TAX PERMIT # SR JHF 27-623506

THANK YOU FOR THE OPPORTUNITY TO QUOTE THIS PROJECT.
WE LOOK FORWARD TO SERVING YOUR COMMUNICATIONS NEEDS.

BOB SAMO

SILVERADO FAX NO. 707 255-0114



1734 Clement Ave
Alameda, CA 94501
(510) 246-8643

Located in Alameda
SpeedProEastBay.com

ESTIMATE EST-4315

Payment Terms: Due on Completion

Created Date: 2/21/2017

DESCRIPTION: Medallions

Bill To: Alameda Fire Department
1300 Park Street
Alameda, CA 94801
US

Pickup At: SpeedPro East Bay
1734 Clement Ave
Alameda, CA 94501
US

Requested By: Richard Waggener
Email: rwaggene@alamedaca.gov
Work Phone: (510) 337-2100
Cell Phone: (510) 755-7006

Salesperson: Nicole Verduzco
Email: nverduzco@speedpro.com
Entered By: Ed Owens

NO.		QTY	UNIT PRICE	UNIT PRICE	AMOUNT
1	Medallions Each	6		\$257.7700	\$1,546.62
1.1	Printed/Laminate/Cut Vinyl Window/Wall Graphics - Part Qty: 1 Weeding Width: 28.00" - Detail: Standard Height: 24.00" Masking Labor: Weeding - Standard (60) - Masking				
1.2	Large Enging Turn Gold Vinyl - Part Qty: 1 Weeding Width: 28.00" - Detail: Standard Height: 24.00" Labor: Weeding - Standard (60)				
2	Install 6 Medallions	3		\$75.0000	\$225.00
2.1	Graphics Installation - - Hours: 1				

This estimate is valid for two weeks from estimate date, changes may result in additional charges. If the client is to provide art work, files must be print-ready. Design is available at an hourly rate.

Subtotal:	\$1,771.62
Taxes:	\$143.06
Grand Total:	\$1,914.68

Acceptance of the estimate authorizes SpeedPro East Bay to initiate production. A deposit of 50% is also required. All remaining amounts are due upon completion of the order, unless other arrangements have been formally agreed upon.

COST PER PACKAGE:

$$\$1,914.68 / 3 = \$638.23$$



1734 Clement Ave
Alameda, CA 94501
(510) 246-8643

Located in Alameda
SpeedProEastBay.com

ESTIMATE

EST-4314

Payment Terms: Due on Completion

Created Date: 2/21/2017

DESCRIPTION: ALA INSP-1 - Decals

Bill To: Alameda Fire Department
1300 Park Street
Alameda, CA 94801
US

Pickup At: SpeedPro East Bay
1734 Clement Ave
Alameda, CA 94501
US

Requested By: Richard Waggener
Email: rwaggene@alamedaca.gov
Work Phone: (510) 337-2100
Cell Phone: (510) 755-7006

Salesperson: Nicole Verduzco
Email: nverduzco@speedpro.com
Entered By: Ed Owens

NO.		QTY	UNIT PRICE	UNIT PRICE	AMOUNT
1	ALA INSP-1 - Decals	6		\$17.3067	\$103.84
1.1	Reflective Vinyl - Part Qty: 1 Width: 20.00" Height: 4.00" Labor: Weeding - Standard (60)				
	Weeding - Detail: Standard Masking - Masking				
2	Installation at one location	1		\$150.0000	\$150.00
2.1	Graphics Installation - - Hours: 2 Text: Install at one location				

This estimate is valid for two weeks from estimate date, changes may result in additional charges. If the client is to provide art work, files must be print-ready. Design is available at an hourly rate.

Subtotal:	\$253.84
Taxes:	\$9.61
Grand Total:	\$263.45

Acceptance of the estimate authorizes SpeedPro East Bay to initiate production. A deposit of 50% is also required. All remaining amounts are due upon completion of the order, unless other arrangements have been formally agreed upon.

COST PER PACKAGE!

$$\$263.45 / 3 = \$87.82$$