

**TASER International***Protect Life. Protect Truth.*

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 Scottsdale, Arizona 85255  
 United States  
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**TASER**

**Patrick Wyeth**  
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 (510) 523-5322  
 pwyeth@alamedaca.gov

**Quotation**  
**Quote:** Q-86563-5  
**Date:** 11/3/2016 8:38 AM  
**Quote Expiration:** 12/31/2016  
**Contract Start Date\*:** 10/11/2016  
**Contract Term:** 5 years

**AX Account Number:**  
 317159

**Bill To:**  
 Alameda Police Dept. - CA  
 1555 Oak Street  
 Alameda, CA 94501  
 US

**Ship To:**  
 Patrick Wyeth  
 Alameda Police Dept. - CA  
 1555 Oak Street  
 Alameda, CA 94501  
 US

| SALESPERSON    | PHONE          | EMAIL              | DELIVERY METHOD | PAYMENT METHOD |
|----------------|----------------|--------------------|-----------------|----------------|
| Joseph Marioni | (480) 515-6328 | jmarioni@taser.com | Fedex - Ground  | Net 30         |

\*Note this will vary based on the shipment date of the product.

Year 1 Upfront Due Net 30

| QTY | ITEM # | DESCRIPTION                                   | UNIT PRICE | TOTAL BEFORE DISCOUNT | DISCOUNT (\$) | NET TOTAL     |
|-----|--------|---|------------|-----------------------|---------------|---------------|
| 3   | 22013  | KIT, DATAPORT DOWNLOAD, USB, X2/X26P          | USD 170.52 | USD 511.56            | USD 511.56    | USD 0.00      |
| 60  | 11003  | HANDLE, YELLOW, CLASS III, X26P               | USD 931.45 | USD 55,887.00         | USD 0.00      | USD 55,887.00 |
| 60  | 85058  | TASER ASSURANCE PLAN CEW, X26P                | USD 0.00   | USD 0.00              | USD 0.00      | USD 0.00      |
| 60  | 85059  | TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X26P | USD 197.22 | USD 11,833.20         | USD 3,000.00  | USD 8,833.20  |
| 55  | 11501  | HOLSTER, BLACKHAWK, RIGHT, X26P               | USD 55.11  | USD 3,031.05          | USD 0.00      | USD 3,031.05  |
| 5   | 11504  | HOLSTER, BLACKHAWK, LEFT, X26P                | USD 55.11  | USD 275.55            | USD 0.00      | USD 275.55    |
| 60  | 11015  | XAPPM, BATTERY PACK, X26P                     | USD 70.22  | USD 4,213.20          | USD 0.00      | USD 4,213.20  |
| 2   | 11003  | HANDLE, YELLOW, CLASS III, X26P               | USD 931.45 | USD 1,862.90          | USD 1,862.90  | USD 0.00      |
| 2   | 85058  | TASER ASSURANCE PLAN CEW, X26P                | USD 0.00   | USD 0.00              | USD 0.00      | USD 0.00      |
| 2   | 11015  | XAPPM, BATTERY PACK, X26P                     | USD 70.22  | USD 140.44            | USD 140.44    | USD 0.00      |
| 150 | 34200  | Cartridge - 15'                               | USD 22.98  | USD 3,447.00          | USD 0.00      | USD 3,447.00  |
| 150 | 44203  | CARTRIDGE - 25' HYBRID                        | USD 28.31  | USD 4,246.50          | USD 0.00      | USD 4,246.50  |

| QTY   | ITEM # | DESCRIPTION                                | UNIT PRICE | TOTAL BEFORE DISCOUNT | DISCOUNT (\$) | NET TOTAL     |
|---|--------|--|------------|-----------------------|---------------|---------------|
| 3   | 80004  | TARGET, CONDUCTIVE, 2 PART, TOP AND BOTTOM | USD 27.58  | USD 82.74             | USD 82.74     | USD 0.00      |
| Year 1 Upfront Due Net 30 Tax Amount:                     |        |  |            |                       |               | USD 7,593.70  |
| Year 1 Upfront Due Net 30 Discount:                       |        |  |            |                       |               | USD 5,597.64  |
| Year 1 Upfront Due Net 30 Net Amount Due Including Taxes: |        |  |            |                       |               | USD 87,527.20 |

Year 2 2017

| QTY   | ITEM # | DESCRIPTION                                   | UNIT PRICE | TOTAL BEFORE DISCOUNT | DISCOUNT (\$) | NET TOTAL     |
|---|--------|---|------------|-----------------------|---------------|---------------|
| 60  | 85059  | TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X26P | USD 197.22 | USD 11,833.20         | USD 0.00      | USD 11,833.20 |
| Year 2 2017 Tax Amount:                     |        |   |            |                       |               | USD 1,124.15  |
| Year 2 2017 Net Amount Due Including Taxes: |        |   |            |                       |               | USD 12,957.35 |

Year 3 2018

| QTY   | ITEM # | DESCRIPTION                                   | UNIT PRICE | TOTAL BEFORE DISCOUNT | DISCOUNT (\$) | NET TOTAL     |
|---|--------|---|------------|-----------------------|---------------|---------------|
| 60  | 85059  | TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X26P | USD 197.22 | USD 11,833.20         | USD 0.00      | USD 11,833.20 |
| Year 3 2018 Tax Amount:                     |        |   |            |                       |               | USD 1,124.15  |
| Year 3 2018 Net Amount Due Including Taxes: |        |   |            |                       |               | USD 12,957.35 |

Year 4 2019

| QTY   | ITEM # | DESCRIPTION                                   | UNIT PRICE | TOTAL BEFORE DISCOUNT | DISCOUNT (\$) | NET TOTAL     |
|---|--------|---|------------|-----------------------|---------------|---------------|
| 60  | 85059  | TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X26P | USD 197.22 | USD 11,833.20         | USD 0.00      | USD 11,833.20 |
| Year 4 2019 Tax Amount:                     |        |   |            |                       |               | USD 1,124.15  |
| Year 4 2019 Net Amount Due Including Taxes: |        |   |            |                       |               | USD 12,957.35 |

Year 5 2020

| QTY   | ITEM # | DESCRIPTION                                   | UNIT PRICE | TOTAL BEFORE DISCOUNT | DISCOUNT (\$) | NET TOTAL     |
|---|--------|---|------------|-----------------------|---------------|---------------|
| 60  | 85059  | TASER ASSURANCE PLAN CEW ANNUAL PAYMENT, X26P | USD 197.22 | USD 11,833.20         | USD 0.00      | USD 11,833.20 |
| Year 5 2020 Tax Amount:                     |        |   |            |                       |               | USD 1,124.15  |
| Year 5 2020 Net Amount Due Including Taxes: |        |   |            |                       |               | USD 12,957.35 |

|                                    |                |
|------------------------------------|----------------|
| Subtotal                           | USD 127,266.30 |
| Estimated Shipping & Handling Cost | USD 152.00     |
| Estimated Tax                      | USD 12,090.30  |
| Grand Total                        | USD 139,508.60 |

## **TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's Master Services and Purchasing Agreement posted at [www.taser.com/legal](http://www.taser.com/legal). You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Name (Print):** \_\_\_\_\_ **Title:** \_\_\_\_\_

**PO# (if needed):** \_\_\_\_\_

Quote: Q-86563-5

Please sign and email to Joseph Marioni at [jmarioni@taser.com](mailto:jmarioni@taser.com) or fax to (480) 360-7713

**THANK YOU FOR YOUR BUSINESS!**

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