

MEMORANDUM

TO: Sarah Henry, Communications & Legislative Affairs Officer, City of Alameda

FROM: John L. Lipp, FAAS CEO

RE: Budget Adjustment for FAAS Fee for Service Contract

DATE: May 8, 2025

Thank you for the opportunity to submit this mid-year budget request to address the projected deficit of \$267, 692 for the FY 24/25 budget.

As we shared previously, the contract is not keeping pace with the true costs for core, state-mandated Animal Care services. This is the result of several factors including:




- General Inflation and the need for additional animal care staffing.
- The increase in the number of incoming animals; strays and owner-surrenders. (Table A)
- Increasing costs of veterinary care.
- An aging and out-of-date facility, and the condition of the animals coming into the shelter; both behaviorally and medically.

Table A - Intake

July 2024 – March 2025

Total Animals = 759




Average Live Release Rate = 97.53%

		Live Intake	Adoptions	Transfers	Returned to Owner	Euthanasia	Died
TOTALS		759	521	97	172	20	17
	Dogs	279	136	21	131	7	2
	Cats	457	370	55	39	13	14
	Other	23	15	21	2	0	1
Live Release Rate		97.53%					

July 2023 – March 2024

Total Animals = 733

Average Live Release Rate = 96.55%

		Live Intake	Adoptions	Transfers	Returned to Owner	Euthanasia	Died
TOTALS		733	564	28	107	25	17
	Dogs	297	173	13	87	9	4
	Cats	425	372	12	20	16	12
	Other	11	19	3	0	0	1
Live Release Rate		96.55%					

July 2022 – March 2023

Total Animals = 632

Average Live Release Rate = 96.47

SHELTER STATS							
		Live Intake	Adoptions	Transfers	Returned to Owner	Euthanasia	Died
TOTALS		632	532	29	123	25	7
	Dogs	262	137	11	79	8	1
	Cats	325	355	3	44	17	6
	Other	45	40	15	0	0	0
Live Release Rate		96.47%					

July 2021 – March 2022 Total Animals = 462 Average Live Release Rate = 96.09




SHELTER STATS						
	Live Intake	Adoptions	Transfers	Returned to Owner	Euthanasia	Died
TOTALS	462	290	44	133	19	6
 Dogs	183	76	10	101	10	0
 Cats	232	192	8	28	9	6
 Other	47	22	26	4	0	0
Live Release Rate	96.09%					

Table B – City Contract YTD

Table B shows actual reimbursements to date. Through March 2025, we have billed actual costs (with no overhead as is typical in other government contracts) of \$1,113,494 or 96% YTD of the available funds.

The biggest variable in managing an open-intake animal shelter is the number of animals coming in and their medical and behavior status. As a nonprofit, FAAS is able to be flexible in our staffing models, but we have a core responsibility to maintain public safety, meet community standards for outcomes, and provide hands-on care 7 days/week, 365 days/year.

Although we were able to reduce spending by not filling some vacant positions, the biggest expenses are for essential animal-care staffing and medical services.

FAAS fundraises and pay for additional positions including 50% of the CEO/Executive Director, the South Shore Adoptions/Outreach staff, the Healthy Pets/Healthy People staff that work closely with social services providers and address city priorities, as well as administrative and marketing/development positions.

In addition, FAAS pays for the Medical Director position.

Friends of the Alameda Animal Shelter																
FY24-25 PO 2500209																
	Budget	Expenses												Total Exp	Exp %	Budget Balance
		July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June			
Salaries & Wages	\$ 788,414	\$ 83,335.50	\$ 123,715.06	\$ 81,894.41	\$ 82,419.84	\$ 81,462.39	\$ 79,044.96	\$ 105,897.73	\$ 72,868.80	\$ 75,584.54				\$ 786,223.23	99.7%	\$ 2,190.77
Shelter Expenses	\$ 246,257	\$ 18,794.89	\$ 26,241.73	\$ 31,209.31	\$ 36,288.30	\$ 30,578.29	\$ 25,691.06	\$ 28,892.07	\$ 24,572.62	\$ 26,848.49				\$ 249,116.76	101%	\$ (2,859.76)
Occupancy	\$ 63,788	\$ 3,527.77	\$ 4,379.27	\$ 2,787.90	\$ -	\$ 3,662.94	\$ 7,504.51	\$ 6,949.05	\$ 8,936.07	\$ 6,479.39				\$ 44,226.90	69%	\$ 19,561.10
Insurance	\$ 15,939	\$ -	\$ 5,313.29		\$ -	\$ -								\$ 5,313.29	33%	\$ 10,625.71
Professional Services	\$ 41,108	\$ 2,129.37	\$ 3,438.90	\$ 4,438.29	\$ 2,200.78	\$ 2,171.24	\$ 7,206.31	\$ 2,985.15	\$ 2,027.25	\$ 2,016.60				\$ 28,613.89	70%	\$ 12,494.11
Operation/Admin	\$ 1,796	\$ -	\$ -										\$ -	\$ -	0%	\$ 1,796.00
Total	\$ 1,157,302	\$ 107,787.53	\$ 163,088.25	\$ 120,329.91	\$ 120,908.92	\$ 117,874.86	\$ 119,446.84	\$ 144,724.00	\$ 108,404.74	\$ 110,929.02	\$ -	\$ -	\$ -	\$ 1,113,494.07	96%	\$ 43,807.93

Table C shows the additional costs we anticipate occurring in Q4.

Salaries	210,000.00
Shelter Expenses	76,000.00
Occupancy	19,000.00
Insurance	-
Professional Services	6,500.00
Operating/Admin	-
TOTAL Q4	\$311,500
\$ Remaining	\$43,808
\$ Requested	\$267, 692

FAAS continues to privately fundraise and significantly leverage public support to sustain innovative programs that help keep people and their pets together (and out of the shelter) and we provide exceptional care and positive outcomes for our community's lost, homeless, and abandoned animals. The prevention-based programs save the city money by keeping animals out of the shelter system.

The opening of our privately funded Animal Medical Services & Training Campus (scheduled for June 2025) will help offset the rising costs of care by bringing these critically needed medical services in-house.

Thank you for your support as we work together to maximize our private-public partnership and continue the life-saving work that makes Alameda a model of human and animal support services.