



# UPFIT SERVICES

678-470-3485 | info@PatrolEV.com

## EXHIBIT 7

**Customer Contact:**

Carlo Balboni  
Fleet Services Supervisor  
Alameda Public Works

**Contact:** Cody Mayer  
**Phone:** (404) 590-5218  
**Email:** cmayer@patrolev

**Quote:** PEV02272026  
**Rev:** 5  
**Date:** 4/3/2026

**Alameda Fire Department**

Vehicle: Rivian R1S  
Quantity: 2

Component	Description	Price Per Vehicle	Total
<b>Lighting and Siren System</b>	Whelen R1S Admin: Interior front windshield light bar (R/W), interior rear windshield light bar (R/A), (2) grille warning lights (R/A), (4) wheel arch warning lights (R/W), (2) rear cargo window warning lights, (2) license plate warning lights, high-frequency siren system, and console-mounted control head with rotary knob and slide switch.	\$ 8,328.00	\$ 16,656.00
<b>Auxiliary Power Unit</b>	Patrol EV Large APS. Rivian power management and backup power system.	\$ 2,595.00	\$ 5,190.00
<b>Interior</b>	Vehicle-specific replacement center console including: cup holder, (3) magnetic microphone mounts, auxiliary USB ports, armrest, locking console box, and a remote shutoff switch for APS.	\$ 2,396.00	\$ 4,792.00
<b>Labor</b>	Assembly and installation of all above components	\$ 6,615.00	\$ 13,230.00
<b>Communications</b>	Installation of all radio equipment and antennas include (2) console-mounted radios, and (2) trunk-mounted control heads. <i>Note: This is the installation charge only and assumes all radios, control heads, cables, antennas, etc. will be provided by the customer.</i>	\$ 2,160.00	\$ 4,320.00
<b>Transportation</b>	Open vehicle transport from Patrol EV - Van Nuys to 2040 Grand Street, Alameda, CA Open vehicle transport from Rivian (El Segundo) to Patrol EV - Van Nuys <i>Note: Price assumes all vehicles will be delivered together.</i>	\$ 750.00 \$ 350.00	\$ 1,500.00 \$ 700.00
<b>Discount</b>	Patrol EV is able to offer the following discounts on this build: multi-vehicle, new customer, and media discount. Media discount includes ability to collect and promote media on the finished vehicles.	\$ (2,750.00)	\$ (5,500.00)
		Alameda FD Subtotal \$	20,444.00 \$ 40,888.00
		Tax \$	1,136.17 \$ 2,272.34
		<b>Alameda FD Total \$</b>	<b>21,580.17 \$ 43,160.34</b>

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**Alameda Police Department**  
 Vehicle: Rivian R1S  
 Quantity: 2

**Lighting and Siren System**

Whelen R1S Admin: Interior front windshield light bar (R/B), interior rear windshield light bar (R/B), high-frequency siren system, and console-mounted control head with slide switch. \$ 5,902.00 \$ 11,804.00

**Auxiliary Power Unit**

Patrol EV Admin APS. Rivian power management and backup power system. \$ 2,195.00 \$ 4,390.00

**Exterior**

RMAXX Aluminum Running Boards w/ Aero Panels  
*Note: Price includes \$200 discount on running boards.* \$ 1,599.00 \$ 3,198.00

**Interior**

Vehicle-specific replacement center console including: cup holder, (2) magnetic microphone mounts, auxiliary USB ports, armrest, and locking console box. \$ 2,176.00 \$ 4,352.00

**Labor**

Assembly and installation of all above components \$ 5,099.95 \$ 10,199.90

**Communications**

Installation of all radio equipment and antenna.  
*Note: This is the installation charge only and assumes radio, control head, cables, antennas, etc. will be provided by the customer.* \$ 720.00 \$ 1,440.00

**Transportation**

Open vehicle transport from Patrol EV - Van Nuys to 2040 Grand Street, Alameda, CA \$ 750.00 \$ 1,500.00  
 Open vehicle transport from Rivian (El Segundo) to Patrol EV - Van Nuys \$ 350.00 \$ 700.00  
*Note: Price assumes all vehicles will be delivered together.*

**Discount**

Patrol EV is able to offer the following discounts on this build: multi-vehicle, new customer, and media discount. Media discount includes ability to collect and promote media on the finished vehicles. \$ (2,750.00) \$ (5,500.00)

Alameda PD Subtotal \$ 16,041.95 \$ 32,083.90  
 Tax \$ 980.62 \$ 1,961.23  
**Alameda FD Total \$ 17,022.57 \$ 34,045.13**

<b>Project Total</b>	<b>\$ 77,205.47</b>
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**Terms**

Upfitting work to be NET 30.

**Lead Time**

Longest lead time components are 4-6 weeks.

**Warranty**

Patrol EV is proud to offer the original customer a lifetime warranty on labor and workmanship for all builds.  
 Should a warranty claim arise, Patrol EV reserves the right to perform the repair on-site or at a Patrol EV service center. In either case, travel or vehicle transportation will be covered by Patrol EV for approved warranty claims.  
 All component parts warranties will be covered by the individual part manufacturer and can be coordinated through Patrol EV.

**Notes**

- Vehicle to be delivered to 15210 Keswick St, Van Nuys, CA 91405
- All provided components to be delivered to 15210 Keswick St, Van Nuys, CA 91405
- A virtual/video inspection will be completed and the build approved by Alameda Police Dept before delivery to 2040 Grand Street, Alameda, CA.