

Quoted for: City of Alameda, CA

Customer Contact:

Phone: / Email:

Quoted by: Jesse Boyd

Phone: / Email: jesse.boyd@altec.com

Altec Account Manager: William Hamburger

REFERENCE ALTEC MODEL	Sourcewell Price
cb-s Crane Service Body (Steel) with Auto Crane HC-7x Mounted On RAM 5500	\$208,046

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1		
2		
3		
4		

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1		
2		
3		
4		
5		
6		
7		
8		
<b>SOURCEWELL OPTIONS TOTAL:</b>		\$208,046

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		\$0
2	UNIT & HYDRAULIC ACC		\$0
3	BODY		\$0
4	BODY & CHASSIS ACC		\$0
5	ELECTRICAL	3000 Watt Inverter, with GFCI receptacle in rear of body.	\$7,520
6	FINISHING		\$0
7	CHASSIS		\$0
8	OTHER		-\$14,929
<b>OPEN MARKET OPTIONS TOTAL:</b>			-\$7,409

**SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$200,637**  
**Delivery to Customer: \$5,220**  
**FET:**  
**CA Doc/Admin/Tire Fees: \$150.00**  
**Estimated Taxes (10.5%): \$21,067.00**  
**TOTAL FOR UNIT/BODY/CHASSIS: \$227,074.00**

(C.) ADDITIONAL ITEMS (items are not included in total above)

1		
2		
3		

\*\*Pricing valid for 45 days\*\*

**NOTES**

**PRICING:** Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. For a quoted chassis model year beyond the current open order bank, chassis model year, specifications and price should be considered estimates only and subject to change. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM.

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

**TO ORDER:** To order, please contact the Altec Account Manager listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than \_\_\_\_\_ months ARO, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Please ask your Altec Account Manager for more information

**BUILD LOCATION:** Tulsa, OK

Customer				Service Request	
Estimate #	843104			Service Request #	5506144
Customer	CITY OF ALAMEDA			Unit Information	
Account #	5174	Payment Terms	NET 30	Customer Vehicle #	
Contact	CARLO BALBONI			Model	
Email	cbalboni@alamedaca.gov			Chassis VIN #	
Phone		Fax		Mileage	
Mobile	510-7479021			Unit Serial #	
Altec Representative				Assy Serial #(FA)	
Contact	Peter Erickson			In-Service Date	
Email	peter.erickson@altec.com				
Phone	707-693-2500	Fax	707-678-1038		
<b>This Estimate Expires: 20-MAY-23</b>					
Notes:					

Item	Description	Hours	Labor	Material	Expenses	Total
1	ADD A DIRECTIONAL ARROW BOARD TO REAR OF UNIT WITH CONTROLS INSIDE THE CAB.	0.00	\$0.00	\$0.00	\$2,443.75	\$2,443.75
2	ADD 6 POINT STROBE LIGHT SYSTEM. (TWO STROBES AT FRONT, TWO STROBES AT REAR, ONE STROBE ON EACH SIDE OF UNIT). CONTROLS INSIDE THE CAB	0.00	\$0.00	\$0.00	\$2,569.06	\$2,569.06
3	FREIGHT ESTIMATE	0.00	\$0.00	\$0.00	\$446.30	\$446.30
	<b>Totals</b>	<b>0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$5,459.11</b>	<b>\$5,459.11</b>

\*This estimate is provided with the understanding that items may be discovered during the repair process that may require additional labor and/or materials to repair. Examples would include, but are not limited to, hidden damages or items that were not clearly visible or known at the time of estimate, damaged internal components, fasteners and pins that may be rusted, seized or broken.

\*\*This estimate does not include City, County, State or Federal taxes.

\*\*\*Transportation or towing of the vehicle is not included in the estimate unless specified.

\*\*\*\*Freight charges are estimated and may be adjusted to reflect the actual cost incurred on the invoice.

Please sign below to authorize this estimate			
Printed Name:	P.O.		Date:
Signature:			Would you like to keep salvageable parts removed from the unit?
			Yes                      No

## **Altec Service Group Limited Warranty**

Products rebuilt or repaired by Altec Service Group are warranted to be free from defects in material and workmanship at the time of rebuild/repair subject to the following provisions:

- § Labor Coverage: For a period of six (6) months following the date of repair, no charge for labor shall be made for a repair or replacement by the Altec Service Group.
- § Travel Coverage: For a period of thirty (30) days following the date of repair, no charge for travel shall be made for a repair or replacement at the customers location by the Altec Service Group.
- § Parts Coverage: For a period of one (1) year following the date of repair, Altec will at its option, repair or replace any part found to be defective in material or workmanship at the time of repair.
- § This warranty is limited to parts that are repaired or replaced by the Altec Service Group. Authorization and coverage of this warranty will be at the discretion of the Altec Service Group.
- § Accessory items are excluded from this warranty and will be warranted from the original manufacturer.

This limited warranty is expressly in lieu of any other warranties, express or implied, including, but not limited to, any warranty of merchantability or fitness for a particular purpose. Except as specified above, no associate, agent or representative of Altec is authorized to extend any warranty on Altec's behalf. Remedies under this limited warranty are expressly limited to the provision and installation of parts and labor, as specified above, and any claims for other loss or damages of any type (including, but not limited to, loss from failure of the product to operate for any period of time, other economic or moral loss, or direct, immediate, special, indirect, incidental or consequential damage) are expressly excluded.

Ser War 2-10 Altec Industries, Inc.