

# Introduction of Ordinance for Building 360 Lease Amendment (1900 Skyhawk Street)



### Astra Background

- Aerospace development, testing and manufacturing and related administrative office functions.
- Leases Building 360 and Building 397 (Skyhawk Street and W Pacific Avenue).
- Entered into 5-year lease for B360 in 2022 after occupying portions of building since 2017.
- Licenses for various properties throughout Alameda Point (yellow areas) have all expired, month to month.



# Summary of Leases and Licenses

Location / Type	Term	Current Rate (Monthly)
Building 360 (179,070 sq ft building & land)	7/1/2022 - 12/31/2027	\$127,793.62 (after \$42,372.88 lease credit)
Building 397 (17,335 sq ft)	2/1/2017 – Month to Month effective 9/1/2020	\$12,873.50
Land 397 (1,250 sq ft)	2/13/2017 - 2/12/2019 expired – month to month	\$187.50
Buildings 616 (and 609) (1,800 sq ft bldg. and 25,000 sq ft land)	7/18/2018 - 8/31/2019 expired – month to month	\$21,780.00
Pier 3 (Maritol)	7/3/2018 - 6/30/2021 expired – month to month	\$5,000.00
	Current Monthly Rent & Fees:	\$167,634.62



# Additional Relevant Background

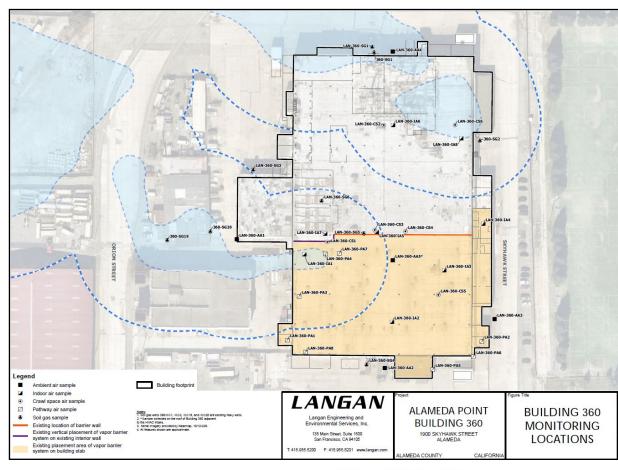
**Environmental Remediation:** Astra completed building cleanup and building code upgrades on Building 360, conducts regular air testing and installed an engineered vapor mitigation system.

The City has provided a \$2.5 million partial lease credit over the 3 year term to offset this cost.

**Noise and Vibrations:** Astra maintains noise monitoring and has agreed not to test rockets outside of the hours of 6 am to 10 pm.

**Economic Contributions:** 130 total employees

- Possible sales tax revenue from spacecraft engine sales.
- Unsecured property tax from equipment.



Map showing VOC plume and 100' buffer near Building 360



# Why a Rent Deferral Now?

- Astra went public in 2021
- March 2024: Founders Chris Kemp and Dr. Adam London announced intent to take company private (completed July 2024),
- October 2024: Astra requested rent deferral to allow time to generate sufficient operating revenue following costly process.
- Sunnyvale lease terminates July 2025, would move "spacecraft engine manufacturing" to Alameda (30 additional employees).
- Astra is City's largest leaseholder. Supporting in a time of instability could have lasting economic and financial benefit.





#### Astra and City Tentative Deferral Agreement

#### **Tentative Deferral Agreement**

- Nine month deferral, October 2024 through June 2025
- 50% of lease and license fees to be deferred (currently ~\$83,000/month) accruing late fees and interest
- Retain leases of B360, B397 and licenses of 397 land, B616, B609
- Continue Pier 3 license until Maritol is relocated
- 12 months of fixed repayments (~\$69,000/month) July 2025-June 2026



Photo courtesy of Astra



#### Staff Recommendation

- 1. Approve first reading of ordinance amending lease for Building 360 to address all lease payment and license fee deferrals and incorporate repayment plan
  - If Astra fails to repay, would default on this lease
- 2. Staff would process new, one-year licenses for all other properties with same payment terms
- 3. Staff would continue to work with Astra toward relocating Maritol boat and terminating this license upon relocation
- 4. Astra still obligated to pay 50% of rent and license fees each month through June 2025, then full rent, license fees plus repayment

