

**SCHEDULE FOR PRE-ENA PERIOD FOR SITE A
(AUGUST – NOVEMBER 2014)**

AUGUST

- City holds meeting with developers to describe pre-ENA negotiation and selection process.
- Developers perform due diligence to support completion of First Offer Term Sheet.
- City/developers hold other due diligence meetings and City answers developer questions, as needed.

SEPTEMBER

- On September 2nd, City Council approves finalists.
- Around September 9th, developers submit First Offer Term Sheet to City by COB (one week after City Council approval of staff finalist recommendation).
- City and developers negotiate and exchange subsequent Term Sheet Offers.
- Week of September 29th, developers/City hold Open House for community.

OCTOBER

- City and developers negotiate and exchange subsequent Term Sheet Offers.
- On October 7th City staff holds closed session with City Council regarding term sheet negotiations.
- During week of October 13th, City staff select preferred developer based on qualifications, and Term Sheet negotiations and process.
- Final two weeks of October, City and preferred developer finalize Term Sheet for Site A and preferred developer signs ENA with final Term Sheet and exhibits.

NOVEMBER

- On November 6th, ENA staff report is released.
- On November 18th, City Council approves ENA with preferred Site A developer.