



**MACHINERY**

## MACHINE QUOTE

March 18, 2016

\*Quote valid for 30-days pending  
availability

\*Quote may not include all taxes and  
fees

|  |                            |
|--|----------------------------|
| <b>John Deere 310SL Backhoe*</b>       | <b>List = \$171,942.00</b> |
| <b>CMAS Contract Discount @ 37.42%</b> | <b>= \$64,340.70</b>       |
| <b>Extended CMAS Adjusted Price</b>    | <b>= \$107,601.10</b>      |

- John Deere PowerTech 4.5L Final Tier 4 (99-HP) Wet Sleeve Engine
- Approximate Operating Weight of 17,500#
- Deluxe Cab Operator Station w/ AC & Radio
- Extendible Dipperstick w/ Auxiliary Hydraulics for Breaker
- 24" HD Dig Bucket & Multi Brand Quick Coupler
- Pilot Control Joysticks w/ Pattern Changer
- 3 Function Loader w/ 1.32-yd 4-in-1 Bucket
- True 4x4 with Powershift Transmission
- Productivity Package (Dual Batteries w/ Jump Post, Chrome Exhaust, 1,000# Counterweight, MFWD Guard, HD Backhoe Cylinder, Diagnostic Sampling Ports, Ride Control)
- See Attached Build Codes for additional details

### Non CMAS Expense

- |                                |           |
|--------------------------------|-----------|
| - Inbound Freight from Factory | = \$2,650 |
| - Pre Delivery Inspection      | = \$1,000 |
| - Initial Service              | = \$1,000 |
| - Rear Quick Coupler Install   | = \$400   |

### Optional Items

- |   |           |
|---|-----------|
| - 3-Hour Certified Field Technician Walk Around | = \$1,000 |
| - Delivery to Alameda                           | = \$650   |
| - 1 each Parts, Technical Repair Manual Printed | = \$750   |

|  |                       |
|--|-----------------------|
| <b>Price of CMAS + Non CMAS + Optional Items</b> | <b>= \$115,051.30</b> |
| <b>Tax @ 9.50 + \$7.00 CA Tire Fee</b>           | <b>= \$10,929.88</b>  |
| <b>CMAS Delivered Price</b>                      | <b>= \$125,981.18</b> |
| <b>Pape Machinery Newark Local Loyalty Price</b> | <b>= \$125,400.00</b> |



Brett Matthews  
Territory Manager  
San Francisco Bay Area

Phone: 415-419-1140  
E-Mail: BMatthews@papemachinery.com