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COMPANY c/o CEO or Office Manager ADDRESS

RE: The Best Major Waterfront Development Site on the San Francisco Bay Enterprise District- Alameda Point, Alameda, CA

Dear Sir or Madam:

Cushman & Wakefield is proud to represent the City of Alameda in the next phase of Alameda Point! The newly offered Enterprise District is a \pm 82 acre commercial redevelopment opportunity comprised of fully entitled parcels for users and developers. Enclosed you will find a brochure for the project, which provides more information about this once-in-a-generation opportunity. The project, rich with amenities, is well suited for high-end industrial or office/R&D corporate campus uses and parcels can be acquired from 9.1 to 23.9 contiguous acres.

Alameda Point and the Enterprise District are two compelling and meaningful in-fill redevelopment opportunities located on prime waterfront property. The Cushman & Wakefield listing team welcomes your inquiries and we look forward to speaking with you.

Regards, Cushman & Wakefield

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John H. McManus, CCIM, MCR Executive Vice President

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Theodore J. Anderson Director

Andrew Schmieder Associate Director