UNBUNDLED PARKING FOR RESIDENTS

Description: Parking construction and operating costs are generally subsumed into the price of housing. Although the cost of parking is often hidden in this way, parking is never free. Instead, the cost to construct and maintain the "free" parking is included in the cost to buy or rent housing.

The new residential units at Site A will provide unbundled parking consistent with the Town Center Plan.¹⁷ Unbundling requires that off-street parking spaces shall be leased separately from the rental or purchase fees for the individual units for the life of the units. The unbundled parking policy provides a financial incentive to residents to use only the amount of parking they need. For residential development, unbundled parking may prompt some residents to dispense with one of their cars and to make more of their trips by other modes. Among households with below-average vehicle ownership rates (e.g., low-income, students, singles, seniors, etc.), unbundled parking can also provide a substantial financial benefit that increases housing affordability.

Action: APP will unbundle parking for multi-family units and lease those spaces on a month-to-month basis at the appropriate market rate¹⁸. The cost per space will be reviewed periodically to determine if the price should be increased or decreased to restrict demand to available supply.

In compliance with the Town Center and Waterfront Precise Plan, unbundling for Site A will be implemented as follows:

- Spaces shall be leased not sold. Month-to-month leases provide flexibility for residents and property owners. Leasing is much easier to manage.
- Leasing rates will be adjusted as needed to manage parking demand. Prices will reflect the market for parking and be used to restrict demand to available supply.
- Where there are fewer parking spaces than units, the parking spaces shall be offered to the potential buyers or renters of the largest units first.
- Potential buyers and renters of affordable residential units have an equal opportunity to buy or rent a parking spaces on the same terms and conditions, at a price proportional to the sale or rental price of their units as compared to comparable market rate units.
- Affordable units which include financing requirements that conflict with the unbundling
 provisions shall be granted an exception by the Community Development Director or Planning
 Board. At this time, it is highly unlikely that Site A's affordable units will be unbundled.
- Surplus spaces may be rented out to non-residents or non-tenants with the provision that such spaces must be vacated on 30-day notice if they become needed.

PARKING PRICING

Description: Parking management, and in particular charging visitors and employees for parking, is a key component to managing parking demand and to encouraging the use of alternative modes of transportation. Parking pricing is one of the most significant factors affecting a motorist's choice to drive or travel by another mode.

Action: APP work with the City and TMA to implement parking pricing for public parking from the onset. Public pricing rates will be set to ensure availability and determined based on parking demand and

¹⁷ Page 114 of Town Center and Waterfront Precise Plan

¹⁸ Revenue will be utilized to cover the costs of parking construction and/or ongoing parking operations.

parking behavior. Rates should vary by location and time of day, with hourly rates in the core at a higher rate than those on the periphery and/or higher rates during peak periods, to ensure parking availability.

Rates should be set at the *lowest* hourly rate to ensure adequate availability per block. Occupancy should be monitored on a consistent basis, and rates should be adjusted to reflect demand. Parking should also be as convenient as possible, and meters should accept multiple forms of payment, including credit cards and pay-by-phone technology.

The exact timeframe for establishing off-street parking pricing will be developed in partnership with the City of Alameda and the TMA. In general, off-street parking pricing for employees should be structured as a daily rate, rather than a monthly or annual rate. When parking rates are structured on a daily schedule, this can also provide maximum flexibility to commuters who might prefer to bicycle or use transit on some days, but do not want to forfeit their driving options entirely. Conversely, monthly or annual parking passes encourage more driving, as parking costs become a "sunk" investment, after which parking becomes essentially free and choosing to take the bus or train becomes an additional expense. On-street rates should be set based on demand and to support the commercial and retail uses.

Finally, revenue generated from pricing of on- and off-street parking will be allocated as a funding source for TDM programs via a Parking Benefit District (PBD) for Alameda Point, or other appropriate mechanism as determined by the City. PBDs are defined geographic areas in which any revenue generated from on-street and off-street parking facilities within the district is reinvested back into local improvements, such as TDM. PBDs manage and coordinate parking programs and policies so that parking is, above all, convenient and easy for motorists.

Under California state law, ¹⁹ parking meter zones and parking meter rates can only be established by ordinance. In an ordinance to create a PBD, a city would need to specify the following: 1) district boundaries; 2) parking rates within the district; and 3) how the funds will be used. PBDs require the establishment of a governing body, which could be one role of the TMA.

TIME LIMITS

Description: Time limits encourage turnover of parking spaces in commercial areas and discourages employees from parking in spaces directly adjacent to businesses, ensuring greater availability for customers. A wide range of time limits are used for varying circumstances, from 10-minute loading and commercial zones to 4- or 6-hour zones. Time limits can be effective where businesses would prefer spaces be made available to customers throughout the day.

Action: APP will work with the City of Alameda and the TMA to determine where and what parking time limits would be beneficial. This strategy could be used in conjunction with parking pricing.

RESIDENTIAL PARKING PERMITS

Description: The primary goal of a residential parking permit (RPP) is to manage parking "spillover" into residential neighborhoods. A RPP operates by exempting permitted vehicles from the parking restrictions and time limits for non-metered, on-street parking spaces within a geographic area. A conventional RPP is one that allows those without a permit to park for a limited period during a specified time frame (e.g. 2-hour parking, 8 AM – 6 PM, Monday to Friday). Permit holders are exempt from these regulations and able to essentially store their vehicle on-street. Ownership of a permit, however, does not guarantee the availability of a parking space and for this reason, it is important not to sell too many permits far in excess of available curb spaces.

¹⁹ California Vehicle Code Section 22508

An RPP may be appropriate for Alameda Point to manage spillover into adjacent neighborhoods.

Action: APP will work with the City of Alameda and the TMA to determine if, when, and where a RPP should be implemented. This strategy could be used in conjunction with time limits and parking pricing.

PREFERENTIAL PARKING FOR CARPOOLS/VANPOOLS/ELECTRIC VEHICLES

Description: Reserving a certain number of parking spaces for carpools and vanpools can encourage ridesharing. Preferential parking spaces should be located in highly visible areas, near convenient access points such as the entrance to buildings, and clearly marked.

Action: Preferential parking will be provided for carpool, vanpool, and electric vehicles. These spaces will be provided in parking facilities that serve employees. Occupancy of these spaces will be monitored by the Transportation Coordinator to determine when additional reserved spaces are needed to meet demand. In addition, electric vehicle charging stations should also be provided at key locations.

7 IMPLEMENTATION TIMELINE

Figure 7-1 summarizes the implementation timeline for the Site A Compliance Strategy. In general, the implementation timeline should remain flexible to ensure that strategies and programs are implemented in response to project conditions. Most strategies and programs would be in place on day one, while others would have limited deployment. Many of the employee strategies would be limited in their scope on day one simply because they are estimated to be a small number of employees. All of the strategies and programs would likely grow and evolve throughout the life of the project as Site A and Alameda Point is further developed. For example, limited car share vehicles may be needed initially, but as the site continues to develop additional cars would be needed to serve the increase in residents and employees.

Management of parking is largely to be determined based on market conditions. Pricing, time limits, and permit programs are all potential management tools on day one, but exactly how they are implemented would depend on the specific parking demand and behaviors at the time. Parking policies such as unbundled parking, shared parking, and preferential spaces for ridesharing and electric vehicles would be in place on day one.

Figure 7-1 Site A Compliance Strategy Timeline

	Is the strategy/program operational?			
Strategy/Program	Day One	Interim Phases	Build Out	
Management and Marketing		1.2		
Initiation of Alameda Point TMA	Y	Y	Υ	
Site-Level Transportation Coordinator	Y	Y	Υ	
Transportation Representatives	Y	Y	Y	
Transportation Website	Y	Y	Υ	
Transportation App	N	Implemented as demainded funding is available.		
Transportation Handbook	Y	Y	Υ	
Transportation Information Boards	Y	Y	Υ	
Resident and Employee TDM Programs	•		3	
Transit Service to BART	Y	Yes, with potential modifications base on performance		
AC Transit EasyPass	Y	Yes, with potential modifications bas on performance		
Secure Bicycle Parking	Y	Y		
Car sharing	Limited	To be expanded as demand warrants		

CtID	Is the strategy/program operational?			
Strategy/Program	Day One	Interim Phases	Build Out	
Bike loaner program	Υ	To be expanded as d transitioned to BABS		
Bike sharing	N	Integrate Alameda an with BABS as feasible		
On-site Bike Repair Facilities	Y	Y	Υ	
Employee Only TDM Programs		^		
Clipper Cash Transit Subsidy	Y	Y	Υ	
Pre-tax Commuter Benefits	Limited	Y	Y	
Carpool/Vanpool/Car sharing Subsidies	Limited	Y	Υ	
Parking Cash-Out	N	If needed	If needed	
Ridematching services	Limited	Y	Y	
Guaranteed Ride Home Program	Limited	Y	Y	
Bike Buddy & Education Program	Limited	Y	Y	
Telecommuting/Flexible Work Schedules	Limited	Y	Υ	
Showers and Lockers	Y	Y	Υ	
Parking Management				
Shared Parking	Y	Y	Y	
Unbundled Parking	Y	Yes, pricing would be adjusted based or market demand.		
Parking Pricing		d be priced on day one. E d on market conditions.	xact pricing	
Preferential Parking	Y	Υ	Y	
Residential Permit Program	TBD based on parki	TBD based on parking behavior and management plan.		
Time Limits	TBD based on parki	ng behavior and manager	ment plan.	

²⁰ Bay Area Bike Share (www.bayareabikeshare.com)

8 VEHICLE TRIP TARGETS

As required by the City of Alameda's Transportation Demand Management (TDM) Plan for Alameda Point projects located in Alameda Point must achieve the following trip reduction goals:

- 30% reduction in peak hour trips for commercial development; and
- 10% reduction in peak hour trips for residential development

The goals are measured against the estimation of automobile trips projected in the 2035 "build out scenario" in the Alameda Point EIR. As stated in the Alameda Point TDM Plan, "TDM strategies require time to become established and become fully effective... Therefore, the trip reduction goals need to be phased in so that they remain realistic and achievable."²¹

This chapter establishes the baseline number of trips for Site A against which the required reductions will be measured and the vehicle trip targets for Site A.

BASELINE VEHICLE TRIPS

As part of the Environmental Impact Review (EIR) for Alameda Point a calculation of future vehicle trips was made for the 2035 "build out" scenario for the entire site using a travel demand model. Figure 8-1 shows the estimated vehicle trips that will be generated by all of Alameda Point at full build out, including 1,425 housing units and approximately 5.5 million square feet of commercial space.

Figure 8-1 Vehicle Trips - 2035, Existing Plus Project²²

Daily Trips	AM Peak Hour Trips	PM Peak Hour Trips		
33,429	2,928	3,294		

Based on the EIR, of the AM peak hour trips 27% of trips are vehicles exiting the site and 73% of trips are vehicles entering the site. In the PM peak hour, 40% of vehicle trips are entering the site and 60% of vehicle trips are leaving the site. It was assumed that in the AM peak hour inbound trips are associated with commercial uses and outbound trips are associated with residential uses. In the PM peak hour the pattern is reversed, with inbound trips correlated to residents and outbound trips correlated to commercial uses.

Figure 8-2 shows the number of AM and PM peak hour residential and commercial trips for Alameda Point using the percentage of inbound and outbound vehicle trips.

²¹ Page 53 of Alameda Point TDM Plan.

²² Alameda Point Final EIR, Table 4.C-3

Figure 8-2 Peak Hour Residential and Commercial Vehicle Trips

Trip Type	AM Peak Hour Trips	PM Peak Hour Trips
Residential Trips	795	1,309
Commercial Trips	2,133	1,985
Total	2,928	3,294

Since the EIR analysis focused on the site as a whole, the number of trips generated by Site A must be derived from the total number of trips. At completion, Site A will be comprised of 800 housing units or 56% of the total housing supply and up to 600,000 square feet of commercial space or 11% of the total amount of commercial square footage. Using these percentages, the number of baseline vehicle trips generated by Site A for residential and commercial uses was calculated. Based on these calculations, the baseline number of trips associated with Site A during the AM peak hour is 681 trips and 953 vehicle trips during the PM peak hour, for a total of 1,634 trips.

Figure 8-3 Site A Peak Hour Residential and Commercial Vehicle Trips

Trip Type	AM Peak Hour Trips	PM Peak Hour Trips	
Residential Trips	446	735	
Commercial Trips	235	218	
Total	681	953	

SITE A PEAK HOUR TRIP TARGET

In order to meet the trip reduction targets identified in the TDM Plan for Alameda Point, Site A must reduce baseline residential trips by 10% and commercial trips by 30%. Figure 8-4 shows the number of trips that would be generated by Site A if there were a 30% reduction in commercial trips and a 10% reduction in residential trips. Based on the trip reductions, the AM peak hour trip target for Site A is 566 vehicle trips and the PM peak hour vehicle trip target for Site A is 814 vehicle trips, for a total of 1,380 trips. As discussed in Chapter 9, it is recommended that Site A's trips be monitored in the aggregate.

Figure 8-4 Site A AM and PM Peak Hour Vehicle Trip Targets

	Baseline Vehicle Trips		Adjusted Vehicle Trips		Less than Baseline	
Land Use	AM Peak Hour	PM Peak Hour	AM Peak Hour	PM Peak Hour	AM Peak Hour	PM Peak Hour
Residential Trips	446	735	402	662	45	74
Commercial Trips	235	218	164	153	70	65 -
Total	681	953	566	814	115	139

9 ANNUAL MONITORING

A robust monitoring program is key to the success of the Alameda Point Site A TDM Program. Monitoring allows the TMA, City of Alameda, and project applicant to specifically determine trip reductions, as well as a more qualitative assessment of how the programs offered are meeting the needs of residents and employees.

The objectives of the annual monitoring program are:

- To measure progress towards achieving, or retaining, compliance with the Plan goals to reduce automobile trips; and
- To identify the most and least effective TDM strategies, so that the former can be strengthened and the later can be replaced or significantly improved.

Given that Site A will be constructed over several phases, and the role of the TMA will be evolving over this time period, it is expected that the positive impacts of these programs will increase with time. Ongoing monitoring will enable TMA, City of Alameda, and project applicant to determine if the effectiveness of the program is growing over time or if adjustments are needed to improve the performance of the TDM program.

It should be noted that the Alameda Point TDM Plan addressed the failure to meet the trip reduction targets by creating a "self-enforcing" Plan, in which the monitoring effort would trigger further financial investment in the TDM programs. As stated on page 45 of the TDM Plan:

"The approach recommended in this Plan is to allow the Plan to be self-enforcing, as proposed through annual monitoring, reporting and Plan refinement...This requirement in itself constitutes a form of financial penalty since the cost of revising the Plan and introducing new strategies along with marketing and promoting the strategies can be an incentive to implement robust strategies in the initial Plan and avoid the cost of revising the Plan, or implementing more costly strategies."

This chapter describes the approach, program components, and proposed process of the monitoring program. As described in the Alameda Point TDM Plan, this process would be overseen and managed by the TMA. However, APP will work with the TMA to support the monitoring effort.

MONITORING APPROACH AND PROCESS

The monitoring approach and process for Site A includes the following:

- 1. Monitor
- 2. Analyze
- 3. Report
- 4. Refine
- 5. Implement

Monitoring Plan

The TMA will develop a data collection plan for traffic/bike/pedestrian counts, parking occupancy surveys, and an employee/resident survey. These materials will be updated each year, yet should facilitate consistent data collection and analysis across years.

Data should be collected over a one week period during the fall or spring during a "typical week" - one in which there are no holidays or rainy weather. Data collection should be done during the same month each year. The following data will be collected:

- Annual traffic counts at all entry and exit points to the site during AM and PM peak-hour.
- Sampling counts to determine automobile occupancies and carpool rates
- Resident and employee travel and TDM surveys, via hard copy and web-based survey methods
- Bicycle and pedestrian counts along key facilities or at gateways
- Parking occupancy for public and private, on- and off-street facilities

The Transportation Representatives will work with the site-level TDM Coordinator and the TMA to make sure the survey is distributed to all residents and employees, with a goal of a 60% response rate.

Access will be provided to all public and private parking facilities to allow parking occupancy counts to be conducted. Leasing agreements should stipulate that all private property owners shall provide parking and trip data on an annual basis or allow the TMA and/or City to count parking occupancy and vehicle trips annually.

Data Analysis

The TMA will analyze the data collected to measure the following metrics:

- Analysis of peak hour traffic counts to compare with the peak hour baseline trip generation for residential and non-residential land uses
- Employee and resident mode split
- Participation rates in TDM programs and services
- Parking utilization throughout the day at public/private on- and off-street facilities
- TDM program awareness
- Cost-effectiveness of the TDM program

In monitoring Site A's trip targets, it is strongly recommended that the monitoring program evaluate Site A's trips in the aggregate, and not try to differentiate trip type. From a practical perspective, trying to monitor "commercial" or "residential" trips will likely prove problematic. The surveys would provide a more appropriate method by which to determine mode split and travel behavior by user group or specific building/tenant.

In addition, the data collection and analysis process will enable the TMA to gather more qualitative data, such as employee and resident feedback on what programs they are using, what is working well, and how programs can be improved.

The data can be analyzed and cross-referenced to derive information such as by what mode employees and residents of Alameda Point travel for various trip purposes; the frequency of travel by a mode other than the single-occupant-vehicle; or which TDM services employees and residents use and why (and vice versa). This data can be further cross-referenced with demographic data to classify travel characteristics by personal and household characteristics such as occupation, income, vehicle ownership, vehicle

availability, place of residence, and household size. Cross-referencing is valuable in targeting specific groups with programs designed to meet their needs.

Annual Reporting

Following the data analysis the TMA will prepare an annual TDM Progress Report that summarizes the transportation program over the preceding year, intended upcoming changes, and achievement towards the trip reduction targets. The reports should be submitted within a month of the completion of the data collection. This report will be submitted to the TMA Board of Directors and posted online for public review. Descriptions of elements that will be included in the Progress Report are listed below:

- Introduction identifying goals of the TDM plan
- Summary of past performance
- Findings of the data analysis, including but not limited to:
 - Comparison of vehicle trips to trip reduction target
 - Mode split data by group
 - Parking occupancy rates
 - Bicycle and pedestrian counts
- Employee and resident survey results
- Any recommended or planned changes to the TDM program based on the performance of the programs over the past year or responses to the surveys

Refine and Implement

As needed, and based on the findings presented in the Annual Report, APP, in collaboration with the TMA Board of Directors and City, will develop an annual detailed refinement plan for the Site A TDM Compliance Strategy to improve performance of the program so as to reasonably meet the trip reduction targets by 2035. The refinement plan will included a detailed implementation program for program refinements, including required actions and timelines for property owners, businesses, tenants, and residential associations.

At this time, it is not possible or prudent to define exactly how the program can and should be revised if it does not reasonably comply with the trip reduction targets. Refinements to the TDM programs will need to be developed based on trip counts, survey data, and detailed information regarding travel behavior of residents employees, and visitors. Potential revisions to the TDM programs could include:

- Service modifications for ferry and bus services, such as expanded service hours, increased service frequency, or schedule/route changes
- Increased financial subsidies for transit, biking, walking, or ridesharing and/or direct financial payments to reduce single occupancy vehicle trips
- Improved and diversified parking management, including increasing parking fees
- Enhanced marketing and promotion of TDM programs
- Expanded bike sharing and car sharing services
- Additional investment in transit, biking, and walking infrastructure
- Increased TMA staffing levels
- Administrative changes to ensure that programs are as user-friendly as possible to use
- Other measures determined to be appropriate by APP, the City, and TMA

EXHIBIT K

EXISTING LEASES

SITE A

					-			
Building	Lossia	Address	25	Term	Expired	(Gen	Monthly	Annual
13	Pacific PinBall Museum	2100 Ferry Point, Sultes 100-300	1,200	3/9/07 - 10/31/17		Storage of museum antifacts	\$ 2.446.00 \$	\$ 29.352.00
13		2100 Ferry Point, Suite 400	400		12/31/2009	12/31/2009 Storage of Tenant's product and equipment	\$ 1,000.00	
67	Puglia Engineering	410 W. Seaplane Lagoon	14,000	MTM	7/31/2011	Ship repair and related activities	\$ 5,464.00	\$ 65,568.00
06		101 W. Atlantic Ave.	4,500	MTM		Alameda Point management office	, so	so
86	Соптаг	451 W. Seaplane Lagoon	8,200	MTM	9/30/2011	Light industrial, statuary, concrete and similar small construction uses	\$ 2,745.00	\$ 32,940.00
113	Fred Grandy	450 W. Atlantic Ave.	13,115	9/9/2014 - 9/8/2015		Design, sale and fabrication of toys and decorative items	\$ 3.278.57	\$ 39.342.84
117	Delphi Production	2251 Orion Street	9,200	MTM	Design, s 8/31/2014 activities	Design, sale, manufacture, distribution and storage of exhibit space and related activities	\$ 18,115.64	N
119	Wonky Kitchen	151 W. Seaplane Lagoon	4,700	9/4/2012 - 12/31/2015		Commercial kitchen for food production & packaging	\$ 1,700.00	\$ 20,400.00
162	Alameda Municipal Power	400 W. Atlantic Ave	38,500	6/1/2000	No lease	Storage of electric utility equipment and materials	\$ 11,103.00	\$ 11,103.00 \$ 133,236.00
512	No info. on this bldg.						69	ья
517	Walashek Industrial	150 W. Trident Ave.	8,206	1/21/13 - 10/16/2015		Light industrial shop for valve repair and related marine support and repair work	\$ 2,462.00 \$	\$ 29,544.00
564	Love Fellowship Church	190 W. Trident Ave.	8,750	10/17/2014 - 4/16/2016		Church	\$ 2,000.00 \$	\$ 24,000.00
LAND	Rain Defense	330 W. Trident Avenue	19,800	MTM	2/28/2015	2/28/2015 Land lease for roofing company	\$ 1,980.00	\$ 1,980.00 \$ 23,760.00

EXHIBIT L LEASE AGREEMENTS

LEASE AGREEMENT

BY AND BETWEEN

CITY OF ALAMEDA,

a charter city and municipal corporation AS LANDLORD

and

ALAMEDA POINT PARTNERS, LLC

a Delaware limited liability company
AS TENANT

BUILDING 117

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LEASE AGREEMENT BASIC LEASE INFORMATION

Lease Date:	Dated as of	, 2015 for reference purposes only	
Landlord:	City of Alameda, a charter city and municipal corporation		
Landlord's Address:	City of Alameda Alameda City Hall, Rm 32 2263 Santa Clara Ave Alameda, CA 94501 Tel: (510) 747-4700 Attn: City Manager	0	
	Notice Copy to: City of Alameda Alameda City Hall, Rm 28 2263 Santa Clara Ave	0	
	Alameda, CA 94501 Tel: (510) 747-4750 Attn: City Attorney	•	
Tenant:	Alameda Point Partners, L company	LC a Delaware limited liability	
Tenant's Address:	Trammel Crow Residentia 39 Forrest Street, Suite 20 Mill Valley, CA 94941 Telephone: 415-381-30 Facsimile: 415-381-30 Email: bd@thompsondorf	1 001 003	
	With copies to: SRM Ernst Development 1 2220 Livingston Street Su Oakland, CA 94606 Telephone: 510-219-53 Facsimile: 510-380-70 Email: jernst@srmernst.co	ite 208 376 056	
	And to: Madison Marquette 909 Montgomery Street Stran Francisco, CA 94133 Telephone: 415-277-68 Facsimile: 415-217-53 Email: pam.white@madis	328 368	

Building:	And to: Marc Stice Stice & Block 2335 Broadway, Suite 201 Oakland, CA 94612 Telephone; 510-735-0032 Email: mstice@sticeblock.com That certain building located at 2251 Orion Street, Alameda, CA
	94501 on the Property (as defined in <u>Section 1</u>) and commonly referred to as Building 117 (the " Building ").
Premises:	The Building and the land upon which the Building sits as well as any parking area, access area and landscaped area immediately adjacent to the Building, as approximately depicted in Exhibit A (the " Premises "), which shall be more particularly identified upon the delivery by Tenant of an Election Notice (defined herein).
Permitted Uses:	Permitted Uses are described in Section 3.3.
Length of Term:	One hundred and twenty (120) full calendar months, commencing on the Commencement Date and, unless earlier terminated or extended pursuant to the terms of this Lease, expiring on the Expiration Date (" Term ").
Commencement Date:	The date that occurs six (6) months after the date of the Election Notice, provided that Tenant shall have the right, but not the obligation, to accelerate the Commencement Date to such earlier date, in Tenant's sole discretion, after Landlord notifies Tenant in writing that the Premises are vacant and ready for delivery to Tenant.
Expiration Date:	The date that is one hundred and twenty (120) full calendar months after the Commencement Date, unless extended or earlier terminated pursuant to the terms of this Lease.
Assignment and Subletting:	Tenant shall have the right to assign this Lease to a Permitted Assignee pursuant to the Assignment Right as provided in Section 13.1(b) and such Permitted Assignee shall have the right to sublease the Premises to subtenants as provided in Section 13.2 hereto.
Renewal Option:	Two (2) renewal options of ten (10) years each, as provided in Section 4.2.
Rent:	Base Rent and Additional Rent are described in <u>Article 5</u> . Hold Over Rent is described in <u>Article 20</u> .
Taxes and Utilities:	Tenant shall directly contract for and pay all costs for services and Utilities (as defined in Section 9.1) to the Premises, as further provided in the Lease. Tenant shall pay all taxes (including

· ·	possessory interest taxes and other assessments against the real property) levied on or against the Premises or Tenant's personal property to the extent provided in <u>Article 6</u> .
Security Deposit:	As provided in Article 8 of this Lease.
Parking:	Tenant shall have the right to have its employees, contractors, agents, subtenants and visitors park in the paved areas adjacent to the Building which are part of the Premises.
Brokers:	N/A

LEASE AGREEMENT

THIS LEASE AGREEMENT is made and entered into by and between CITY
OF ALAMEDA, a charter city and municipal corporation ("Landlord") and ALAMEDA
POINT PARTNERS, LLC, a Delaware limited liability company ("Tenant"). The Basic Lease
Information, the Exhibits and this Lease Agreement are and shall be construed as a single
instrument and are referred to herein as the "Lease". Capitalized terms used in this Lease
without further definition have the meaning given them in the Disposition and Development
Agreement ("DDA") between the Landlord and Tenant dated, 2015, unless
otherwise defined herein. The Landlord and Tenant are sometimes collectively referred to in this
Lease as the "Parties," and individually as a "Party." The Parties have entered into this Lease
with reference to the following facts:

1. RECITALS.

- A. Landlord is the fee title owner of or has the right to acquire that certain portion of Alameda Point known as "Site A" which is approximately 68 acres and is located at the gateway into Alameda Point along the extension of Ralph Appezzato Memorial Parkway.
- B. Certain former tide and submerged lands, including some of the lands within the Property boundaries are or will be held by Landlord subject to a public trust for commerce, navigation and fisheries, once they are conveyed out of federal ownership (the "Public Trust"). Those lands within Site A that are subject to the Public Trust are referred to herein as the "Tidelands Parcel". The Premises is outside the Tidelands Parcel.
- C. Pursuant to the terms and conditions contained and as defined in the DDA, Landlord will transfer fee title to Site A (except for the Tideland Parcel but including the Premises) to Tenant in scheduled phases for development as mutually agreed to by the Parties and incorporated into the DDA. Pursuant to the terms of the DDA and as provided in this Lease, prior to the acquisition of the Premises by Tenant (as defined in the DDA), Tenant has the right to (a) at Tenant's election, lease the Premises from Landlord pursuant to this Lease, by submitting an Election Notice and complying with the terms and conditions set forth in Section 3.2 and (b) assign the Lease to a Permitted Assignee (as defined below). In addition, pursuant to the terms of the DDA and as provided in this Lease, such Permitted Assignee has the right to enter into subleases (the "Subleases") to sublease the Premises to third-party subtenants ("Subtenants").
- D. Landlord and Tenant wish Tenant to lease the Premises, on the terms and conditions set forth in this Lease.

In consideration of the foregoing and the promises and other provisions of this Lease, the Parties agree as follows:

Demise.

2.1. <u>Effectiveness of Lease; Demise</u>. In consideration for the rents and all other charges and payments payable by Tenant, and for the agreements, terms and conditions to be

performed by Tenant in this Lease during the Term, Landlord and Tenant enter into this Lease Agreement which shall be immediately effective as of the Effective Date. On the Commencement Date, Landlord will deliver possession of, the Premises to Tenant for Tenant's exclusive use and enjoyment for the Term hereinafter stated and Tenant's rights and obligations under this Lease shall commence as of such Commencement Date. Tenant shall have no right or obligation hereunder, including, without limitation, with respect to the payment of Rent, repair or maintenance of the Premises or any indemnity obligations, until the occurrence of the Commencement Date.

2.2. <u>Subsequent Conveyance</u>. Tenant expects to acquire the Premises at a future date as provided in the DDA (the "Conveyance"), subject to Tenant's right to transfer its right to acquire the Premises as provided in the DDA. Notwithstanding anything to the contrary set forth in this Lease, if the Conveyance occurs prior to Tenant's delivery of an Election Notice or if after such Conveyance, Tenant and the owner of the fee interest in the Premises are the same entity, then, upon the Conveyance, Tenant's and Landlord's interest in this Lease shall merge and this Lease shall automatically terminate and be of no further force or effect. If, however, after the Conveyance occurs Tenant and owner of the fee interest are distinct persons or entities, then upon the Conveyance, Landlord's leasehold interest shall be concurrently transferred to the transferee in such Conveyance and this Lease shall continue in full force and effect.

2.3. Operating Memoranda.

- (a) Landlord and Tenant acknowledge that the provisions of this Lease require a close degree of cooperation, and that new information and future events may demonstrate that changes are appropriate with respect to the details of performance of the Parties to this Lease. Landlord and Tenant desire, therefore, to retain a certain degree of flexibility with respect to the details of performance of certain items covered in general terms under this Lease. If and when, from time to time during the term of this Agreement and during any time that the City of Alameda is the Landlord under this Lease, the Parties find that refinements or adjustments regarding details of performance are necessary or appropriate, they may effectuate such refinements or adjustments through a memorandum (individually, an "Operating Memorandum", and collectively, "Operating Memoranda") approved by the Landlord and Tenant which, after execution, shall be attached to this Lease as addenda and become a part hereof. This Lease expressly describes some, but not all, of the circumstances in which the preparation and execution of Operating Memoranda may be appropriate.
- (b) Operating Memoranda that implement the provisions of this Lease or that provide clarification to existing terms of this Lease, including, for example, the legal description of the Premises, or the incorporation of DDA terms after the expiration or termination of the DDA, may be executed on Landlord's behalf by the City Manager of the City of Alameda, or the City Manager's designee, without action or approval of the City Council, provided such Operating Memoranda do not materially change material terms of this Lease: Operating Memoranda shall not require prior notice or hearing, and shall not constitute an amendment to this Lease. Any substantive or significant modifications to the terms and conditions of performance under this Lease shall be processed as an amendment of this Lease in accordance with applicable law, and must be approved by resolution of the City Council.

3. Premises and Permitted uses.

Information and are generally depicted in **Exhibit A** hereto, but shall at all times exclude any existing or future public roads or access routes reasonably necessary for access to other buildings owned by Landlord in the vicinity of the Building or for emergency vehicle access, and the inclusion of any public roads or access routes in the Premises at any time shall be subject to approval of the City of Alameda fire marshal. The Building has the address and contains the approximate square footage specified in the Basic Lease Information; provided, however, that any statement of square footage set forth in this Lease is an approximation which Landlord and Tenant agree is reasonable and no economic terms based thereon shall be subject to revision whether or not the actual square footage is more or less. The Parties further agree that upon Tenant's delivery of the Election Notice, Tenant and Landlord shall cooperate to prepare a more definite metes and bounds legal description of the Premises generally based on the depiction attached as **Exhibit A** hereto, at Tenant's sole cost and expense. Such legal description, when prepared, shall be deemed incorporated into this Lease by the Parties' execution of an Operating Memorandum which each Party agrees to promptly execute and deliver to each other Party.

3.2. Commencement Date; Delivery of Election Notice.

- (a) This Lease shall commence upon the date that occurs six (6) months after the date Tenant delivers a written notice of its election to take possession of the Premises from Landlord (the "Election Notice"). Notwithstanding the foregoing, Tenant shall have the right, but not the obligation, in Tenant's sole and absolute discretion, to accelerate the Commencement Date to an earlier date selected by Tenant that shall occur after Tenant delivers the Election Notice and Landlord notifies Tenant in writing that the Premises are ready for early delivery to Tenant and vacant (such date, as may be accelerated, shall be the "Commencement Date").
- (b) The Election Notice shall include either (i) a copy of the form of any sublease or subleases that Tenant is proposing for the Premises or alternatively, (y) Tenant's general schematic plans and cost estimates for Tenant's proposed Alterations to the Premises totaling not less than two hundred and fifty thousand dollars (\$250,000.00), and (z) a statement of the planned use of the Premises, which use shall be consistent with the Permitted Use permitted herein. Any proposed Sublease shall conform to the requirements of Article 13 of this Lease for Subleases. Tenant shall promptly after its execution deliver a copy of any Sublease entered into with a Subtenant to Landlord.
- (c) Tenant's Election Notice shall be to lease the whole Building only, as well as the Premises as defined herein (as may be subsequently modified in accordance with <u>Section 3.1</u>, above). Any Election Notice that meets the requirements of this <u>Section 3.2</u> shall be deemed approved.

3.3. Tenant Fails to Sublease or Improve After Election Request.

If, after Tenant submits a valid Election Notice pursuant to <u>Section 3.2</u>, Tenant fails to enter into a Sublease as required hereunder or (b) fails to commence and then diligently prosecute to completion construction of the improvements described in Tenant's Election

Request, each within twelve (12) months of the Commencement Date, then Tenant shall, in lieu of any other Base Rent due hereunder, promptly pay <u>directly</u> to Landlord the Hold Over Rent (as defined in <u>Article 21</u>) starting in arrears from the Commencement Date and continuing until such time as Tenant either: (i) secures a binding executed Sublease for the Premises; or (ii) substantially completes construction of the improvements described in the Election Notice. Nothing in this <u>Section 3.3</u> shall be interpreted to relieve Tenant of its obligations to maintain, repair and insure the Premises starting on the Commencement Date and throughout the Term of this Lease.

Possession. On the Commencement Date Tenant will accept the Premises in "AS 3.4. IS" "WITH ALL FAULTS" condition and configuration without any representations or warranties by Landlord, and subject to all matters of record and all applicable laws, ordinances, rules and regulations, with no obligation of Landlord to make alterations or improvements to the Premises. Tenant acknowledges that neither Landlord nor any agent of Landlord has made any representation or warranty with respect to the suitability of the Building, Premises or infrastructure for the conduct of Tenant's business. Landlord shall not be liable for any latent or patent defects in the Building and/or on the Premises. Tenant shall be responsible for requesting an inspection and obtaining a Certificate of Occupancy from the City of Alameda. This shall include, but is not limited to any necessary fire sprinkler upgrades, electrical service upgrades, compliance with the ADA (as defined at Section 7.1 below), and any other requirements mandated by the Certificate of Occupancy inspection. Tenant acknowledges that neither Landlord nor any agent of Landlord has made any representation or warranty with respect to the Building, Premises, or infrastructure, or with respect to the suitability or fitness of the Premises for the conduct of Tenant's business or for any other purpose.

3.5. Permitted Use.

- (a) Permitted Uses Generally. Tenant shall use the Building and Premises during the Term solely for those uses permitted in the Development Plan approved on June 16, 2015, the Town Center Plan adopted on July 15, 2014, and the DDA (collectively, the "Development Documents"), all as consistent with this Lease and for no other purpose ("Permitted Uses"). Tenant acknowledges and agrees that in no event will the Permitted Uses include any residential use. For purposes of this Section 3.5 only, if there is a conflict between the above documents as it relates to permitted uses, the Development Plan shall govern over the Town Center Plan which shall govern over the DDA.
- (b) Regulatory Approvals Required. Nothing in this Lease shall be construed as relieving Tenant of its obligation to obtain all required regulatory approvals or permits from the City of Alameda for any proposed use of the Premises, or as affecting the City's authority to deny or condition such required regulatory approvals or permits. In approving a Permitted Use, improvement or other activity under this Lease, Landlord is acting in its capacity as owner of the Premises only, not in its regulatory capacity, and such approval is in addition to, and not in lieu of, any required regulatory approvals for the use, improvement or other activity by the City of Alameda or other regulatory agency.

- 3.6. <u>Termination or Expiration of DDA After Lease Execution and Prior to Conveyance or other Termination or Expiration of Lease.</u>
- (a) Prior to Commencement Date. The "DDA Term" as used in this Lease shall be the period during which the DDA is in effect, prior to its termination or expiration. If the DDA Term ends after the execution of this Lease but prior to the Commencement Date (as defined in Section 3.2, this Lease shall automatically terminate and be of no further force or effect whatsoever.
- (b) After Commencement Date. If the DDA Term ends after the execution of this Lease and after the Commencement Date, then this Lease shall continue in full force and effect without reference to the DDA except as expressly set forth herein. Landlord shall have the right to sell its fee interest in the Premises and assign its interest as Landlord in this Lease (subject to all the terms and conditions herein) at Landlord's sole discretion. If Landlord sells its fee interest in the Premises, Landlord shall assign its interest under this Lease, and Landlord's successor owner of the Premises, assignee or transferee shall be the "Landlord" under this Lease.
- (c) Any provisions of the DDA referenced in this Lease shall be deemed to be incorporated into this Lease and the Parties agree to reasonably cooperate to execute an Operating Memorandum to incorporate such terms of the DDA expressly into this Lease as are required for the purpose of the effectiveness and performance of the Parties' rights and obligations under this Lease.
- 3.7. <u>Telecommunications Equipment</u>. At no time shall Tenant have the right to install, operate or maintain telecommunications or any other equipment on the roof or exterior areas of the Building, except as may be necessary for Tenant's Permitted Use of the Premises (including use of the Premises by Subtenants) and Tenant's installation of such equipment is done in full compliance with <u>Article 10</u> (Alterations).

4. Term.

4.1. Term.

(a) <u>Lease Term</u>. The term of this Lease ("**Term**") shall be for the period specified in the Basic Lease Information, commencing upon the Commencement Date and, unless extended or earlier terminated as expressly provided herein, expiring on the Expiration Date. Promptly following the Commencement Date, Landlord and Tenant shall enter into a letter agreement substantially in the form attached hereto as **Exhibit B**, specifying and confirming the Commencement Date and the Expiration Date; if Tenant fails to execute and deliver such letter agreement to Landlord within ten (10) business days after Landlord's delivery of the same to Tenant, said letter agreement will be deemed final and binding upon Tenant. Nothing in this Lease, including with respect to the Term hereof, shall amend or modify the obligations of Developer under the DDA, including with respect to the Milestone Schedule (as such term is defined in the DDA).

4.2. Option to Renew.

- Renewal Option. Tenant shall have two (2) options to extend the Term (each a "Renewal Option"), for a period of ten (10) years each (each a "Renewal Term"). A Renewal Option may be exercised only by Tenant, the Permitted Assignee and may not be exercised by any other sublessee or assignee or by any other successor or assign. Tenant may exercise the first Renewal Option if Tenant has invested (or will, by the end of the initial Term, invest) not less than two million five hundred thousand dollars (\$2,500,000) toward Permitted Alterations (as defined in Section 10.1, below), including all hard and soft costs therefor and landscaping and site work on the Premises consistent with the Development Plan (the "First Renewal Investment"). Tenant shall submit with its Renewal Notice for the first Renewal Option reasonable evidence that Tenant has made such First Renewal Investment. Tenant may exercise the second Renewal Option if Tenant has invested (or will, by the end of the first Renewal Term, invest) not less than an additional two million five hundred thousand dollars (\$2,500,000) toward Permitted Alterations, including all hard and soft costs therefor and landscaping and site work on the Premises consistent with the Development Plan (the "Second Renewal Investment"). Tenant shall submit with its Renewal Notice for the second Renewal Option reasonable evidence that Tenant has made such Second Renewal Investment. If Tenant submits a Renewal Notice after the end of the DDA Term, then, in addition to the First Renewal Investment or the Second Renewal Investment, Tenant shall make a one-time payment of \$978,965 per acre of the Premises (as such amount is escalated each year from the Lease Date until the date of payment by the increase in the cost of construction as reported by the Engineering News Record Construction Cost Index for the San Francisco Bay Area or similar index if the Engineering News Record index is no longer published) to the City for infrastructure improvements consistent with the Alameda Point Master Infrastructure Plan and Alameda Point Development Impact Fee (Alameda Municipal Code 27-4.5) in connection with the first Renewal Option exercised by Tenant after such end of the DDA Term. A Renewal Option shall be effective only if Tenant is not in Default under this Lease, either at the time of exercise of the Renewal Option or the time of commencement of the Renewal Term. Tenant shall exercise each Renewal Option, if at all, by written notice ("Renewal Notice") from Tenant to Landlord, in a form substantially the same as Exhibit F, given not more than twelve (12) months nor less than nine (9) months prior to expiration of the initial Term with respect to the first Renewal Option, and given not more than twelve (12) months nor less than nine (9) months prior to expiration of the first Renewal Term with respect to the second Renewal Option. Any such notice given by Tenant to Landlord shall be irrevocable. If Tenant fails to exercise a Renewal Option in a timely manner as provided for above such Renewal Option (and any remaining subsequent Renewal Option) shall be void.
- (b) Terms and Conditions. If Tenant exercises a Renewal Option, the Term shall be extended for an additional period of ten (10) years upon the same terms and conditions as the initial Term (or the Renewal Term, for the second Renewal Option) except that (i) there shall be one fewer Renewal Option available to Tenant at the expiration of the first Renewal Term and no Renewal Option available to Tenant at the expiration of the second Renewal Term, (ii) Tenant shall continue to occupy the Premises in its "as-is" condition without any tenant improvement allowance from Landlord, and (iii) the Base Rent during each Renewal Term (the "Renewal Rate") after the expiration or earlier termination of the DDA shall be Fair Market Rent which shall be determined using the process provided in Section 5.1 below.

(c) Tenant shall be responsible for all brokerage costs and/or finder's fees associated with Tenant's exercise of a Renewal Option made by parties claiming through Tenant. Landlord shall be responsible for all brokerage costs and/or finder fees associated with Tenant's exercise of a Renewal Option made by parties claiming through Landlord.

5. Rent.

5.1. Base Rent, Use of Rent and Audit Rights.

- (a) <u>Base Rent and Use of Rent for Term During DDA Term</u>. From and after the Commencement Date and until the earlier of the Conveyance or the expiration or termination of the DDA Term, all income received by Tenant from the Premises and expenses incurred by Tenant related to the Premises shall be included in the calculation of Unleveraged Cash Flow as that term is defined in <u>Section 2.3(a)(10)</u> of the DDA. The application of such expenses and revenues to Unleveraged Cash Flow shall be deemed to be Base Rent as provided hereunder and no additional Base Rent shall be payable by Tenant during the DDA Term.
- (b) Base Rent for Term After DDA Term Ends. If the DDA Term ends prior to Conveyance, the Base Rent for the Premises commencing upon the expiration or termination of the DDA Term shall be the "Fair Market Rent." For purposes of this Section, "Fair Market Rent" means the prevailing rental rate per square foot then being obtained by landlords for buildings or spaces comparable to the Building in its condition as of the Commencement Date, located in the City of Alameda, taking into account (in either case) applicable base years, tenant improvement allowances, free rent periods and other tenant concessions, existing improvements and configuration of the space, any additional rent and all other payments and escalations payable hereunder and by tenants under leases of such comparable spaces as determined by the following process:
- (i) Within thirty (30) days after the effective date of the expiration or termination of the DDA Term or as soon thereafter as is reasonably practicable, Landlord shall notify Tenant in writing of the Fair Market Rent ("Rate Notice").
- (ii) Tenant shall have twenty (20) days ("Response Period") after receipt of the Rate Notice to advise Landlord whether or not Tenant agrees with Landlord's determination of the Fair Market Rent. If Tenant does not respond to Landlord in writing within the Response Period, then Tenant shall be deemed to have accepted the Fair Market Rent specified by Landlord in the Rate Notice and Tenant shall be obligated to pay the Fair Market Rent as of the expiration or termination of the DDA Term. If Tenant agrees or is deemed to have agreed with Landlord's determination of the Fair Market Rent, then such determination shall be final and binding on the Parties.
- (iii) If Tenant notifies Landlord in writing during the Response Period that Tenant disagrees with Landlord's determination of the Fair Market Rent, then within twenty (20) days after Landlord's receipt of Tenant's written notice, Landlord and Tenant shall each retain a licensed commercial real estate broker with at least five (5) years' experience negotiating commercial lease transactions in the cities of Alameda and Oakland, California and the Fair Market Rent shall be determined as follows:

- A. If only one broker is appointed by the Parties during such period, then said broker shall, within twenty (20) days after his or her appointment, determine the Fair Market Rent.
- B. If Landlord and Tenant each appoint a broker during such period, then the brokers shall meet and confer during the thirty (30) day period commencing on the date on which the last of the brokers has been appointed ("Broker Negotiation Period") to attempt to mutually agree upon Fair Market Rent.
- C. If the brokers cannot agree upon Fair Market Rent as of the expiration of the Broker Negotiation Period, the two brokers shall, within twenty (20) days thereafter, attempt to select a third broker meeting the qualifications stated in this Section.
- D. If the two brokers are unable to agree on the third broker, either Landlord or Tenant, by giving fifteen (15) days written notice to the other Party, can apply to then Presiding Judge of the Superior Court of Alameda County for the selection of a third broker who meets the qualifications stated in this paragraph.
- E. Landlord and Tenant shall each bear one half (1/2) cost of appointing the third broker and paying the third broker's fees. The third broker, however selected, shall be a person who has not previously acted in any capacity for either Landlord or Tenant.
- F. The third broker shall, within twenty (20) days after his or her appointment, make a determination of Fair Market Rent. The determinations of Fair Market Rent prepared by all three (3) brokers shall be compared and the Fair Market Rent shall be whichever of the determinations by Landlord broker or Tenant's broker is closer to the determination of the third broker (and if they are equally close, the Fair Market Rent shall be the determination of the third broker). Such determination shall be final and binding upon the Parties.
- (iv) Promptly following determination of Fair Market Rent pursuant to this Section, the Parties shall execute an Operating Memorandum memorializing such Fair Market Rent. After the Fair Market Rent has been determined, the Base Rent for the Premises shall increase at the annual rate of three percent (3%) per year throughout remaining Term of the Lease.
- (c) <u>Audit Rights</u>. After the Commencement Date, Landlord shall be entitled from time to time to audit Tenant's books, records, and accounts pertaining to the collection and calculation of Base Rent by Tenant. Such audit shall be conducted during normal business hours upon five (5) business days' notice at the principal place of business of the Tenant and other places where records are kept provided such places are within a fifty (50) miles radius of the Alameda City Hall. Landlord shall not be entitled to more than one audit for any particular calendar year, unless it shall reasonably appear from a subsequent audit that fraud or concealment may have occurred with respect to a previously audited year. Landlord shall provide Tenant with copies of any audit performed ("Audit Report").

- 5.2. Additional Rent. As used in this Lease, the term "Additional Rent" shall mean all sums of money, other than Base Rent and Hold Over Rent, that are due and payable by Tenant under the terms of this Lease. The term "Rent," as used herein, shall mean all Base Rent (Section 5.1), Additional Rent (Section 5.2), Hold Over Rent (Article 21) and all other amounts payable hereunder from Tenant to Landlord, including any amount payable by Tenant to Landlord for Utilities pursuant to Section 9.1. Unless otherwise specified herein, all items of Rent other than Base Rent shall be due and payable by Tenant directly to Landlord on or before the date that is thirty (30) days after billing by Landlord.
- 5.3. <u>Interest.</u> Any installment of Rent and any other sum due from Tenant under this Lease which is not received by Landlord within five (5) days from when the same is due shall bear interest from the date such payment was originally due under this Lease until paid at the lesser of: (a) an annual rate equal to the maximum rate of interest permitted by law, or (b) seven percent (7%) per annum. Payment of such interest shall not excuse or cure any Default by Tenant.

6. Operating Expenses and Taxes.

- 6.1. <u>Definitions</u>. For purposes of this <u>Article 6</u>, the following terms shall have the meanings hereinafter set forth:
- (a) Tax and Expense Year shall mean each twelve (12) consecutive month period commencing July 1st and ending on June 30th of each year or partial year during the Term, provided that Landlord, upon notice to Tenant, may change the Tax and Expense Year from time to time (but not more frequently than once in any twelve (12) month period) to any other twelve (12) consecutive month period and, in the event of any such change, the amount payable by Tenant for Taxes and Operating Expenses shall be equitably adjusted for the Tax and Expense Years involved in any such change.
- Taxes shall mean all taxes, special taxes, fees, impositions, assessments and charges levied (if at all) upon or with respect to the Premises, excluding any personal property of Landlord used in the operation of the Building or Premises or Landlord's interest in the Premises but including Personal Property Taxes or possessory interest taxes which are the subject of Article 9. Taxes shall include, without limitation and whether now existing or hereafter enacted or imposed, all general real property taxes, all general and special assessments, all charges, fees and levies for or with respect to transit, housing, police, fire or other governmental or quasi-governmental services or purported benefits to or burdens attributable to the Premises or any occupants thereof, all service payments in lieu of taxes, and any tax, fee or excise on the act of entering into this Lease or any other lease of space in the Premises or any occupants thereof, on the use or occupancy of the Premises, on the rent payable under any lease or in connection with the business of renting space in the Premises, that are now or hereafter levied or assessed against Tenant or the Premises by the United States of America, the State of California, the City of Alameda, or any other political or public entity, and shall also include any other tax, fee or other excise, however described, that may now or hereafter be levied or assessed as a substitute for, or as an addition to, in whole or in part, any other Taxes, whether or not now customary or in the contemplation of the Parties on the date of this Lease. Notwithstanding the foregoing, in the event Landlord has the right to elect to have assessments amortized over

different time periods, Landlord will elect (or will charge such assessment through to Tenant as if Landlord had so elected) to have such assessment amortized over the longest period permitted by the assessing authority, and only the amortized portion of such assessment (with interest at the lesser of the actual interest rate paid by Landlord or the then maximum rate of interest not prohibited or made usurious by Law) shall be included in Taxes on an annual basis. Taxes shall not include any franchise, transfer or inheritance or capital stock taxes, or any income taxes measured by the net income of Landlord from all sources, unless due to a change in the method of taxation any such taxes are levied or assessed against Landlord as a substitute for, or as an addition to, in whole or in part, any other tax that would otherwise constitute a Tax. Taxes shall also include reasonable legal fees and other costs and disbursements incurred by Landlord in connection with proceedings to contest, determine or reduce Taxes provided, however, that Landlord shall pay to Tenant promptly after receipt by Landlord any refunded or recovered Tax previously paid by Tenant (and the foregoing obligation shall survive the termination or expiration of this Lease). Notwithstanding anything to the contrary set forth herein, during the DDA Term, Landlord agrees that Landlord will not, in its capacity as the property owner, consent or vote for any special assessments or taxes applicable to the Premises that are not consistent with Section 3.1(c) of the DDA, provided, however, nothing herein shall prevent the Landlord in its capacity as a taxing entity with the power to levy taxes from imposing taxes applicable to the Premises provided such taxes are generally applicable to similar properties in the City.

- (c) "Operating Expenses" shall mean all costs of the management, operation, maintenance, insurance, repair and replacement of the Premises (including the exteriors, windows and roof of the Building and paved portions of parking areas included in the Premises).
- 6.2. Payment of Operating Expenses and Taxes. Tenant shall directly pay when due and before delinquency, all Operating Expenses and Taxes for the Premises. With reasonable promptness after the end of each Tax and Expense Year, Tenant shall submit to Landlord a statement showing the actual amount paid by Tenant with respect to Taxes and Operating Expenses for the past Tax and Expense Year ("Tenant's Statement"). The Parties acknowledge that this Lease is intended to be triple net to Tenant. Tenant is responsible for the entire cost of all Utilities, Taxes, maintenance and repair and other costs attributable to the management, operation, maintenance, insurance, repair and replacement of the Premises during the Term.
- 6.3. <u>Personal Property Taxes</u>. Tenant shall pay all Taxes (as hereinafter defined) levied or imposed against the Premises or Tenant's personal property or trade fixtures placed by Tenant in or about the Premises during the Term ("**Personal Property Taxes**").
- 6.4. <u>Possessory Interest Taxes</u>. The interest created by this Lease may at some time be subject to property taxation under the laws of the State of California. If property taxes are imposed, the Party in whom the possessory interest is vested may be subject to the payment of the taxes levied on such interest. This notice is included in this Lease pursuant to the requirements of Section 107.6 (a) of the Revenue and Taxation Code of the State of California.
- 6.5. <u>Payment</u>. Tenant shall pay the Personal Property Taxes or possessory interest taxes in accordance with the instructions of the taxing entity. Tenant shall pay the Personal

Property Taxes, if any, originally imposed upon Landlord, upon Landlord's election, either: (a) annually within thirty (30) days after the date Landlord provides Tenant with a statement setting forth in reasonable detail such Taxes; or (b) monthly in advance based on estimates provided by Landlord based upon the previous year's tax bill. All Personal Property Taxes originally imposed upon Landlord and payable by Tenant with respect to the Premises shall be prorated on a per diem basis for any partial tax year included in the Term. Tenant's obligation to pay Taxes during the last year of the Term shall survive the termination of this Lease.

7. Compliance with Laws.

- Compliance with Laws. Tenant shall comply with all laws, ordinances, rules, 7.1. regulations and codes, of all municipal, county, state and federal authorities, including the Americans With Disabilities Act, as amended, (42 U.S.C. Section 1201 et seq. [the "ADA"]) (collectively, "Laws") pertaining to Tenant's use and occupancy of the Premises and the conduct of its business. Tenant shall be responsible for making all improvements and alterations necessary to bring the Premises into compliance with applicable ADA requirements and to ensure that the Premises remain in compliance throughout the Term of this Lease. Tenant shall not commit, or suffer to be committed, any waste upon the Premises or any public or private nuisance, or other act or thing which disturbs the quiet enjoyment of any other tenant at the Property, nor shall Tenant store any materials on the Premises which are visible from areas adjacent to the Premises, unless otherwise specifically set forth in this Lease. Tenant shall not permit any objectionable odor to escape or be emitted from the Premises and shall ensure that the Premises remain free from infestation from rodents or insects. Tenant shall not do or permit anything to be done on or about the Premises or bring or keep anything into the Premises which will in any way increase the rate of, invalidate, or prevent the procuring of any insurance, protecting against loss or damage to the Building or any of its contents by fire or other casualty or against liability for damage to property or injury to person in or about the Building.
- Compliance with Restrictions. The Premises is located on property known as the 7.2. former Naval Air Station Alameda, portions of which were conveyed to the City by the United States of America, acting by and through the Department of the Navy by a quitclaim deed dated June 4, 2013, recorded June 6, 2013 as Series No. 2013-199810 of Official Records in the Office of the County Recorder, Alameda County, California ("Quitclaim Deed") and portions of which are subject to the Lease in Furtherance of Conveyance dated June 6, 2000 as amended by the Amendment No. 1 dated November 28, 2000 and Amendment No. 2 dated March 30, 2009 ("LIFOC"). Said Quitclaim Deed and LIFOC conveyed the Premises subject to certain covenants, conditions, restrictions, easements, and encumbrances as set forth therein. The Premises is further encumbered by those certain restrictions set forth in the Declaration of Restrictions (Former Naval Air Station Alameda) dated June 4, 2013 and recorded June 6, 2013 as Series No.: 2013-199782 in the Office of the County Recorder of Alameda County ("Declaration of Restrictions"). The Premises is also subject to a Site Management Plan. Copies of the Ouitclaim Deed, LIFOC, Declaration of Restrictions and Site Management Plan have been delivered to Tenant and, concurrently with the execution of this Lease, Tenant shall sign and return to Landlord the Acknowledgment of Receipt, attached hereto as Exhibit C. Use of the Premises is further restricted by the Covenant to Restrict Use of Property Environmental Restrictions recorded June 6, 2013 as Series No. 2013-199837 in the office of the County Recorder, Alameda County, CA (the "CRUP"), the National Environmental Protection Act

Record of Decision ("ROD") for the disposal and reuse of the former Naval Air Station Alameda, and all conditions contained therein. A copy of the ROD is available for review at Landlord's office during normal business hours. The covenants, conditions, restrictions, easements, rights-of-way, reservations, rights, agreements, and encumbrances set forth in the Quitclaim Deed, Declaration of Restrictions, the Site Management Plan, the CRUP and the ROD, as they affect the Premises, are collectively referred to herein as the "Restrictions." Any use of the Premises shall comply with the Restrictions and a failure to so comply shall constitute a Default under this Lease.

7.3. <u>Use Permit</u>. Tenant and any of its subtenants shall maintain a City of Alameda Use Permit and other applicable City permits and approvals for the intended use of the Premises (collectively "Use Permit").

8. Security Deposit.

No security deposit is required by Tenant under this Lease during the DDA Term. Upon the expiration or Termination of the DDA Term and the calculation of the Fair Market Rent payable by Tenant, Tenant shall deliver to Landlord a Security Deposit equal to Base Rent payable for one (1) calendar month (the "Security Deposit"). The Security Deposit shall be held by Landlord without liability for interest (unless required by Law) as security for the performance of Tenant's obligations. The Security Deposit is not an advance payment of Rent or a measure of damages. Landlord may from time to time and without prejudice to any other remedy provided in this Lease or by Law, use all or a portion of the Security Deposit to the extent necessary to satisfy past due Rent or to satisfy Tenant's breach under this Lease or to reimburse or compensate Landlord for any liability, expense, loss or damage which Landlord may suffer or incur by reason thereof. If Landlord so uses or applies all or any portion of the Security Deposit, then within fifteen (15) days after demand therefore, Tenant shall deposit cash with Landlord in an amount sufficient to restore the deposit to the full amount thereof, and Tenant's failure to do so shall constitute a Default under this Lease. If there are no payments to be made from the Security Deposit as set out in this paragraph, or if there is any balance of the Security Deposit remaining after all payments have been made, the Security Deposit, or such balance thereof remaining, will be refunded to the Tenant after the expiration or earlier termination of this Lease. Tenant hereby waives the benefit of the provisions of California Civil Code Section 1950.7. In the event of an act of bankruptcy by or insolvency of Tenant or the appointment of a receiver for Tenant or general assignment for the benefit of Tenant's creditors. the Security Deposit shall be deemed immediately assigned to Landlord.

9. Utilities.

9.1. Payments for Utilities and Services. Tenant shall contract directly with the providers of, and shall pay all charges for, water, sewer, storm water, gas, electricity, heat, cooling, telephone, refuse collection, janitorial, pest control, security and monitoring services furnished to the Premises, together with all related installation or connection charges or deposits ("Utilities"). If any such Utilities are not separately metered or billed to Tenant for the Premises but rather are billed to and paid by Landlord, Tenant shall pay directly to Landlord, as Additional Rent, all actual utility costs (without markup) paid by Landlord for use at the Premises on or before the date that is thirty (30) days after billing by Landlord. If any Utilities

are not separately metered, Landlord shall have the right to determine Tenant's consumption by either submetering, survey or other methods designed to measure consumption with reasonable accuracy. In accordance with California Public Resources Code Section 25402.10, Tenant shall, upon written request, promptly provide Landlord with monthly electrical and natural gas (if any) usage data (in either electronic or paper format) for the Premises for the period of time so requested by Landlord. In the alternative, and at Landlord's option, Tenant shall provide any written authorization or other documentation required by Landlord to request information regarding Tenant's electrical and natural gas usage data with respect to the Premises directly from the utility company providing electricity and natural gas to the Premises.

9.2. No Liability of Landlord. Except in the case of the gross negligence or willful misconduct of Landlord or any Landlord Related Party, after the Commencement Date, neither Landlord nor Landlord Related Parties shall be liable or responsible for any loss, damage, expense or liability, including, without limitation, loss of business or any consequential damages, arising from any failure or inadequacy of any service or Utilities provided to the Premises, whether resulting from any change, failure, interference, disruption or defect in supply or character of the service or Utilities provided to the Premises, or arising from the partial or total unavailability of the service or utility to the Premises, from any cause whatsoever, or otherwise, nor shall any such failure, inadequacy, change, interference, disruption, defect or unavailability constitute an actual or constructive eviction of Tenant, or entitle Tenant to any abatement or diminution of Rent or otherwise relieve Tenant from its obligations under this Lease.

10. Alterations.

- 10.1. Permitted Alterations. A material consideration of Landlord entering into this Lease is the agreement by Tenant to make certain alterations to the Premises as required or approved for the Premises in connection with the Development Documents, including, without limitation, any Initial Improvements to be made by Tenant and landscaping and site work consistent with the Development Plan (the "Permitted Alterations"). During the DDA Term, notwithstanding anything to the contrary, Tenant shall have the right, without the further consent of Landlord to make any Permitted Alterations and, notwithstanding anything to the contrary in this Lease, including in this Article 10 or Article 20, Tenant shall have no requirement to remove any Permitted Alterations during or upon the expiration of the Term. The foregoing shall not exempt or affect Tenant's obligation to comply with applicable laws or secure any necessary permits from Landlord in its capacity as a governmental entity.
- 10.2. Other Alterations. Any alterations to the Premises made by Tenant, including the Permitted Alterations (collectively, the "Alterations"), shall be at Tenant's sole cost and expense, made in compliance with all applicable Laws and all reasonable requirements requested by Landlord. Tenant shall comply with the construction requirements set forth in Section 6.6 of the DDA (whether during or after the expiration or termination of the DDA Term), and, to the extent not done as part of such construction requirements, the following requirements shall also apply. Prior to starting work, Tenant shall furnish Landlord with plans and specifications (which shall be in CAD format if requested by Landlord); names of contractors reasonably acceptable to Landlord; required permits and approvals; evidence of contractors and subcontractors insurance in amounts reasonably required by Landlord and naming Landlord, Landlord Related Parties (as defined in Section 14.1) and such other persons or entities as Landlord may reasonably request,

as additional insureds; and any security for payment in performance and amounts reasonably required by Landlord. In addition, if any such Alteration requires the removal of asbestos, an appropriate asbestos disposal plan, identifying the proposed disposal site of all such asbestos, must be included with the plans and specifications provided to Landlord. Tenant's hall reimburse Landlord for any sums paid by Landlord for third party examination of Tenant's plans for Alterations. Landlord agrees to respond to Tenant's request for consent to any Alterations within fifteen (15) business days following Tenant's delivery of such request, accompanied by plans and specifications depicting the proposed Alterations ("Plans") and a designation of Tenant's general contractor (and major subcontractors) to perform such work. Landlord's response shall be in writing and, if Landlord withholds its consent to any Alterations, Landlord shall specify in reasonable detail in Landlord's notice of disapproval, the basis for such disapproval. If Landlord fails to timely notify Tenant of Landlord's approval or disapproval of any such Plans, Tenant shall have the right to provide Landlord with a second written request for approval (a "Second Request") that specifically identifies the applicable Plans and contains the following statement in bold and capital letters:

"THIS IS A SECOND REQUEST FOR APPROVAL OF PLANS PURSUANT TO THE PROVISIONS OF <u>SECTION 10.2</u> OF THE LEASE. IF LANDLORD FAILS TO RESPOND WITHIN FIVE (5) BUSINESS DAYS AFTER RECEIPT OF THIS NOTICE, THEN LANDLORD SHALL BE DEEMED TO HAVE APPROVED THE PLANS DESCRIBED HEREIN."

If Landlord fails to respond to such Second Request within five (5) business days after receipt by Landlord, the Plans in question shall be deemed approved by Landlord in its proprietary capacity only. If Landlord timely delivers to Tenant a notice of Landlord's disapproval of any Plans, Tenant may revise Tenant's Plans and resubmit such Plans to Landlord; in such event the scope of Landlord's review of such Plans shall be limited to Tenant's correction of the items to which Landlord had previously objected. Landlord's review and approval (or deemed approval) of such revised Plans shall be governed by the provisions as set forth above in this Section 10.2. The procedure set forth above for approval of Tenant's Plans will also apply to any change, addition or amendments to Tenant's Plans. Landlord's approval of an Alteration shall not be deemed a representation by Landlord that the Alteration complies with Law. Upon completion, Tenant shall furnish Landlord with at least three (3) sets of "as built" Plans (as well as a set in CAD format, if requested by Landlord) for the Alterations, completion affidavit and full and final unconditional waivers of liens and will cause a Notice of Completion to be recorded in the Office of the Recorder of the County of Alameda. Any Alteration shall become the property of Landlord upon the expiration or earlier termination of this Lease, provided that the Conveyance has not occurred, and further provided that Landlord has not required Tenant to remove any Alterations prior to the expiration or sooner termination of this Lease. If Tenant serves a request in writing together with Tenant's request for Landlord's consent to any such Alterations ("Removal Request"), Landlord will notify Tenant at the time of Landlord's consent to any such Alterations as to whether Landlord requires their removal. All costs of any Alterations (including, without limitation, the removal thereof, if required) shall be borne by Tenant. If Tenant fails to promptly complete the removal of any Alterations and/or to repair any damage caused by the removal, Landlord may do so and may charge the reasonable costs thereof to Tenant. All Alterations shall be made in good and workmanlike manner and in a manner that

will not disturb other tenants and Tenant shall maintain appropriate liability and builders' risk insurance throughout the construction. Tenant shall indemnify, defend, protect and hold Landlord and Landlord Related Parties harmless from and against any and all claims for injury to or death of persons or damage or destruction of property arising out of or relating to the performance of any Alterations by or on behalf of Tenant. Under no circumstances shall Landlord be required to pay, during the Term (as the same may be extended or renewed) any ad valorem Taxes on such Alterations, Tenant hereby covenanting to pay all such taxes when they become due. Landlord's review and approval of any Alterations pursuant to this Lease shall be in its proprietary capacity as Landlord and no such approval shall constitute approval by the City of Alameda in its regulatory capacity. Tenant shall be obligated to obtain any permits and approvals from the City and any other governmental entities necessary for the Alterations.

- 10.3. Excavations. In the event Tenant intends to perform any Alterations requiring excavations below the surface of the Premises (whether inside or outside of the Building) or construction of a permanent structure on the Premises, Tenant must determine the actual location of all utilities using standard methods (i.e., contacting Underground Service Alert or similar underground surveying services, potholing, metal fish line, etc.) and submit this information with an application to excavate or application to build a permanent structure to Landlord for approval in its propriety capacity (which shall also require the approval of other applicable governmental authorities). The application shall include a site plan showing the location of utilities and that construction will not take place above the utility line or within the utility easement, specifically showing that no permanent structure will be constructed in these areas. Tenant shall be responsible for complying with the provisions of the City of Alameda's Marsh Crust Ordinance, as well as the Covenant to Restrict Use of Property Environmental Restrictions recorded June 6, 2013 as Series No. 2013- 199838 of Official Records of the County of Alameda, the Site Management Plan for Alameda Point and, if required, shall obtain a Marsh Crust Permit.
- Tenant for use at the Premises. Tenant shall pay when due all claims for labor or materials furnished Tenant for use at the Premises. Tenant shall remove within a reasonable period of time not to exceed ten (10) days after notice of such lien, any mechanic liens or any other liens against the Premises, Building, Alterations or any of Tenant's interests under this Lease for any labor or materials furnished to Tenant in connection with work performed in, on or about the Premises by or at the direction of Tenant. Tenant shall indemnify, hold harmless and defend Landlord and Landlord Related Parties (by counsel reasonably satisfactory to Landlord) from any liens and encumbrances arising out of any work performed or materials furnished by or at the direction of Tenant. In the event that Tenant shall not, within ten (10) days following the imposition of any such lien, cause such lien to be released of record by payment or posting of a proper bond, Landlord shall have, in addition to all other remedies provided herein or by law, the right, but not the obligation, to cause the same to be released by such means as it may deem proper, including payment of the claim giving rise to such lien. All such sums paid by Landlord and expenses reasonably incurred in connection therewith, including attorneys' fees and costs, shall be payable to Landlord by Tenant on demand.

11. Maintenance and Repair of Premises.

11.1. Maintenance and Repair by Tenant.

- (a) <u>Tenant Maintenance</u>. Tenant shall, at its sole cost and expense, maintain the Premises in good repair and in a neat and clean operating condition, including making all necessary repairs and replacements. Tenant's repair and maintenance obligations include, without limitation, repairs to all elements of the Building (including the roof, support structures, foundations, windows and exterior of the Building) and outdoor paved areas used for parking. Tenant's obligation to maintain any landscaping at the Premises shall be subject to any limitations on water use imposed by local, state or federal authorities, and Tenant shall not be required to incur any penalties in connection with respect to such water use in an effort to satisfy maintenance obligations under this Lease.
- (b) Tenant Repair. Tenant shall further, at its own costs and expense, repair or restore any damage or injury to all or any part of the Building caused by Tenant or Tenant's agents, employees, invitees, licensees, visitors or contractors, including but not limited to repairs or replacements necessitated by: (i) the construction or installation of improvements to the Premises by or on behalf of Tenant; and (ii) the moving of any property into or out of the Building. If Tenant fails to make such repairs or replacement within fifteen (15) days after notice from Landlord, then Landlord may, at its option, upon prior reasonable notice to Tenant (except in an emergency) make the required repairs and replacements and the costs of such repairs or replacement (including a reasonable administrative charge) shall be charged to Tenant as Additional Rent and shall be due and payable by Tenant directly to Landlord on or before the date that is thirty (30) days after billing by Landlord.

12. Environmental Protection Provisions.

12.1. <u>Hazardous Materials</u>. "Hazardous Materials" shall mean any material, substance or waste that is or has the characteristic of being hazardous, toxic, ignitable, reactive, flammable, explosive, radioactive or corrosive, including, without limitation, petroleum, solvents, lead, acids, pesticides, paints, printing ink, PCBs, asbestos, materials commonly known to cause cancer or reproductive harm and those materials, substances and/or wastes, including wastes which are or later become regulated by any local governmental authority, in the State of California or the United States Government, including, but not limited to, substances defined as "hazardous substances," "hazardous materials," "toxic substances" or "hazardous wastes" in the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended, 42 U.S.C. §9601, et seq.; the Hazardous Materials Transportation Act, 49 U.S.C. §1801, et seq.; the Resource Conservation and Recovery Act; all California environmental laws, and any other applicable environmental law, regulation or ordinance now existing or hereinafter enacted. "Hazardous Materials Laws" shall mean all present and future federal, state and local laws, ordinances and regulations, prudent industry practices, requirements of governmental entities and manufacturer's instructions relating to industrial hygiene, environmental protection or the use, analysis, generation, manufacture, storage, presence, disposal or transportation of any Hazardous Materials, including without limitation the laws, regulations and ordinances referred to in the preceding sentence.

- 12.2. Reportable Uses Required Consent. Except as permitted in this Article 12, Tenant hereby agrees that Tenant and Tenant's officers, employees, representatives, agents, contractors, subcontractors, successors, assigns, subtenants, concessionaires, invitees and any other occupants of the Premises (for purposes of this Article 12, referred to collectively herein as "Tenant Parties") shall not cause or permit any Hazardous Materials to be used, generated, manufactured, refined, produced, processed, stored or disposed of, on, under or about the Premises or transported to or from the Premises without the express prior written consent of Landlord, which consent may be limited in scope and predicated on strict compliance by Tenant with all applicable Hazardous Materials Laws and such other reasonable rules, regulations and safeguards as may be required by Landlord in connection with using, generating, manufacturing, refining, producing, processing, storing or disposing of Hazardous Materials on, under or about the Premises. In connection therewith, Tenant shall, at its own expense, procure, maintain in effect and comply with all conditions of any and all permits, licenses and other governmental and regulatory approvals required for the storage or use by Tenant or any of Tenant Parties of Hazardous Materials on the Premises, including without limitation, discharge of (appropriately treated) materials or wastes into or through any sanitary sewer serving the Premises. The foregoing notwithstanding, Tenant may use ordinary and customary materials reasonably required to be used in the course of the Permitted Use, ordinary office supplies (copier, toner, liquid paper, glue, etc.) and common household cleaning materials, so long as such use is in compliance with all Hazardous Materials Laws and does not expose the Premises or neighboring property to any meaningful risk of contamination or damage or expose Landlord to any liability therefor.
- 12.3. Remediation Obligations. If at any time during the Term, any contamination of the Premises by the introduction of Hazardous Materials or the release or disturbance of Hazardous Materials shall occur where such contamination is caused by the act or omission of Tenant or Tenant Parties ("Tenant's Contamination"), then Tenant, at Tenant's sole cost and expense, shall promptly and diligently remediate such Hazardous Materials from the Premises or the groundwater underlying the Premises to the extent required to comply with applicable Hazardous Materials Laws. Tenant shall not take any required remedial action in response to any Tenant's Contamination in or about the Premises or enter into any settlement agreement, consent, decree or other compromise in respect to any claims relating to any Tenant's Contamination without first obtaining the prior written consent of Landlord, which may be subject to conditions imposed by Landlord as determined in Landlord's sole discretion. Such prior written consent shall not be required to the extent the delay caused by the requirement to obtain consent may increase the damage to the Premises or the risk of harm to human health, safety, the environment or security caused by the Tenant Contamination. Landlord and Tenant shall jointly prepare a remediation plan in compliance with all Hazardous Materials Laws and the provisions of this Lease. In addition to all other rights and remedies of Landlord hereunder, if Tenant does not promptly and diligently take all steps to prepare and obtain all necessary approvals of a remediation plan for any Tenant's Contamination, and thereafter commence the required remediation of any Hazardous Materials released or discharged in connection with Tenant's Contamination within thirty (30) days after all necessary approvals and consents have been obtained, and thereafter continue to prosecute such remediation to completion in accordance with the approved remediation plan, then Landlord, at its sole discretion, shall have the right, but not the obligation, to cause such remediation to be accomplished, and Tenant shall reimburse Landlord within fifteen (15) business days of Landlord's demand for reimbursement

of all amounts reasonably paid or incurred by Landlord (together with interest on such amounts at the highest lawful rate until paid), when such demand is accompanied by a pending invoice or proof of payment of the amounts demanded. Tenant shall promptly deliver to Landlord, copies of hazardous waste manifests reflecting the legal and proper disposal of all Hazardous Materials removed from the Premises as part of Tenant's remediation of any Tenant's Contamination. The foregoing notwithstanding, "Tenant's Contamination" shall not refer to or include any Hazardous Materials that were not clearly introduced to the Premises by Tenant or Tenant Parties during the Term and shall in no event include any site contamination or conditions at the Premises pre-existing the Term, whether known or unknown, provided that the foregoing shall not affect any obligations of Tenant under the DDA during the DDA Term. Notwithstanding anything set forth herein, Landlord shall have no responsibility for the remediation or containment of any asbestos or lead dust found within the Building.

- 12.4. Environmental Permits. Tenant and Tenant Parties shall be solely responsible for obtaining and complying with, at their cost and sole expense, any environmental permits required for Tenant's operations under this Lease, independent of any existing permits held by Landlord. Tenant shall not conduct operations or activities under any environmental permit that names Landlord as a secondary discharger or co-permittee. Tenant shall provide prior written notice to Landlord of all environmental permits and permit applications required for any of Tenant's operations or activities. Tenant acknowledges that Landlord will not consent to being named a secondary discharger or co-permittee for any operations or activities of Tenant, its contractors, assigns or subtenants. Tenant shall strictly comply with any and all environmental permits (including any hazardous waste permit required under the Resource Conservation and Recovery Act or its state equivalent) and must provide, at its own expense, any hazardous waste management facilities complying with all Hazardous Material Laws.
- 12.5. Landlord's Inspection Right. Landlord shall have the right to inspect, upon reasonable notice to Tenant, the Premises for Tenant's compliance with this Article 12. Landlord normally will give Tenant twenty-four (24) hours' prior notice of its intention to enter the Premises unless it determines the entry is required for exigent circumstances related to health, safety, or security; provided, however, Landlord agree to use its best commercial efforts to provide Tenant with the maximum advance notice of any such entrance and will, without representation or warranty, attempt to structure such entrance in the least intrusive manner possible. Absent the gross negligence or intentional misconduct of Landlord or Landlord Related Parties, Tenant shall have no claim against Landlord, or any officer, agent, employee, contractor or subcontractor of Landlord by reason of entrance of such Landlord officer, agent, employee, contractor or subcontractor into or onto the Premises.
- 12.6. <u>Hazardous Materials Handling Plan</u>. Upon delivery of the Exercise Notice, Tenant shall execute and deliver to Landlord an Environmental Questionnaire Disclosure Statement (the "Environmental Questionnaire"), in the form of Exhibit D attached hereto, and Tenant shall, upon the execution of any Sublease, cause each Subtenant who will use any Hazardous Materials at the Premises to execute and deliver to Landlord an Environmental Questionnaire. To the extent Tenant intends to store, use, treat or dispose of Hazardous Materials on the Premises, Tenant shall prepare and submit together with the Environmental Questionnaire a Hazardous Materials Handling Plan (the "Hazardous Materials Handling Plan") which shall be consistent with the Restrictions in Section 7.2. For a period of fifteen (15)

days following Landlord's receipt of the Environmental Questionnaire and Hazardous Materials Handling Plan, if applicable, Landlord shall have the right to approve or disapprove such documents. The failure of Landlord to approve such documents shall be deemed Landlord's disapproval thereof. Following approval of the Hazardous Materials Handling Plan, Tenant shall comply therewith throughout the Term. To the extent Tenant is permitted to utilize Hazardous Materials upon the Premises, such use shall be limited to the items set forth in the Environmental Questionnaire, shall comply with Hazardous Materials Laws, the Site Management Plan and the Hazardous Materials Handling Plan. Tenant shall promptly provide Landlord with complete and legible copies of all the following environmental items relating thereto in Tenant's possession or control: reports filed pursuant to any self-reporting requirements; permit applications, permits, monitoring reports, workplace exposure and community exposure warnings or notices and all other reports, disclosures, plans or documents relating to water discharges, air pollution, waste generation or disposal, and underground storage tanks for hazardous materials; orders, reports, notices, listing and correspondence of or concerning the release, investigation of, compliance, cleanup, remedial and corrective actions, and abatement of hazardous materials; and all complaints, pleadings and other legal documents filed by or against Tenant related to Tenant's use, handling, storage or disposal of Hazardous Materials. If, in conjunction with Tenant's Permitted Use of the Premises, Tenant desires to commence the use, treatment, storage or disposal of previously undisclosed Hazardous Materials, prior to such usage thereof, Tenant shall notify Landlord thereof, by written summary detailing the scope of such proposed usage and updating the Hazardous Materials Handling Plan to the extent required by such proposed usage. For a period of fifteen (15) days following Landlord's receipt of such notice, Landlord shall have the right to approve or disapprove of such documents. The failure of Landlord to approve of such documents within such time period shall be deemed Landlord's disapproval thereof.

12.7. Hazardous Materials Indemnity. In addition to any other provisions of this Lease, from and after the Commencement Date, Tenant shall indemnify, defend (with counsel chosen by Landlord and reasonably acceptable to Tenant), and hold harmless the Landlord Related Parties from and against any loss, damage, cost, expense or liability Landlord may incur directly or indirectly arising out of or attributable to any Tenant's Contamination, including without limitation: (1) the costs of any required or necessary repair, cleanup or detoxification of the Premises, and the preparation and implementation of any closure, remedial or other required plans and (3) all reasonable costs and expenses incurred by Landlord in connection with clauses (1) and (2), including but not limited to reasonable attorneys' fees. Tenant's obligation to indemnify, defend and hold harmless under this Section 12.7 shall survive termination of this Lease, and shall be interpreted broadly so as to apply to any legal or administrative proceeding, arbitration, or enforcement action.

13. Assignment and Subletting.

13.1. Assignment.

(a) Subject to the remaining provisions of this <u>Article 13</u>, Tenant shall not voluntarily or by operation of law: (a) except in connection with Tenant Financing (as defined below), mortgage, pledge, hypothecate or encumber this Lease or any interest therein; (b) assign or transfer this Lease or any interest herein, or any right or privilege appurtenant thereto or any portion thereof, without first obtaining the written consent of Landlord.

(b) Notwithstanding the foregoing, Tenant shall have the right but not the obligation (the "Assignment Right"), either concurrent with the delivery of the Election Notice or at any time thereafter, upon thirty (30) days prior written notice to Landlord (the "Assignment Notice"), to assign Tenant's entire interest in this Lease to any transferee permitted under Section 12.4 and 12.5 of the DDA (each a "Permitted Assignee"). Any such Assignment Notice shall identify the Permitted Assignee and the date such assignment shall be effective (the "Permitted Assignment Date") and include a copy of a written agreement whereby Tenant assigns all its right, title, obligation and interest in this Lease to Permitted Assignee and Permitted Assignee assumes all such right, title, obligation and interest. The Permitted Assignee shall expressly assume and agree to perform all the terms and conditions of this Lease to be performed by Tenant after the Permitted Assignment Date and to use the Premises only for a Permitted Use. On and after the Permitted Assignment Date, provided that the written assignment complies with the requirements in this subsection, Tenant shall be automatically and forever released of any and all liability and obligation under this Lease other than any obligations that arise after the Commencement Date and prior to the Permitted Assignment Date.

Subletting. The Parties hereby agree that Tenant intends to sublet the Premises and Tenant shall give Landlord written notice of sublease (the "Sublet Notice") which shall identify any intended Subtenant and its intended use of the Premises and attach copy of the proposed Sublease between Tenant and the proposed Subtenant. Tenant shall provide Landlord with any additional information or documentation reasonably requested by Landlord within ten (10) business days after receiving Landlord's request. Landlord shall then have a period of thirty (30) days following receipt of such additional information (or 30 days after receipt of Tenant's Sublet Notice if no additional information is requested) within which to notify Tenant in writing that Landlord elects either to approve or disapprove of the sublet, and if, disapproved, the reason for such disapproval. If Landlord fails to respond, upon the expiration of the applicable time period, the Sublease that is the subject of the Sublet Notice shall be deemed approved. Landlord may disapprove of any Sublease only if: (i) the use of the Premises by such proposed assignee or subtenant would not be a Permitted Use or (ii) the Sublease will interfere with the Milestone Schedule or Phasing Plan in the DDA.

13.2. Intentionally Deleted.

- 13.3. <u>Tenant Financing</u>; <u>Rights of Holders</u>. Notwithstanding anything to the contrary contained in this <u>Article 13</u>, Tenant may obtain financing of improvements to the Premises, including any Alterations, and any of Tenant's obligations under the Development Documents as apply to the Premises (the "**Tenant Financing**").
- (a) Under no circumstance whatsoever shall Tenant place or suffer to be placed any lien or encumbrance on Landlord's fee interest in the Premises in connection with any financing permitted hereunder, or otherwise. Landlord shall not subordinate its interest in the Premises, nor its right to receive Rent, to any mortgagee of any Tenant Financing.
- (b) The lender under any Tenant Financing permitted under this <u>Section 13.3</u> shall be a "**Permitted Mortgagee**" and shall be entitled to the rights and, if applicable, subject to the obligations of a Permitted Mortgagee under Article 13 of the DDA. In addition, Landlord and Tenant expressly acknowledge that nothing in this Lease shall be deemed a grant by Tenant of a

security interest, or other lien, in favor of Landlord, upon any of Tenant's personal property situated in or upon the Premises, and Landlord expressly waives any rights, whether statutory or otherwise, that it may have to any lien against Tenant's personal property as may be required to secure the Tenant Financing, unless said lien is obtained pursuant to a judgment of a court of competent jurisdiction. Landlord further agrees to execute a reasonable form of Landlord lien waiver and nondisturbance agreement as may be required by a Permitted Mortgagee to secure the Tenant Financing.

- 13.4. No Release. No assignment, Sublease or other transfer other than the Permitted Assignment shall release or discharge Tenant of or from any liability, whether past, present or future, under this Lease, and Tenant shall continue to be fully liable hereunder. Each Subtenant or assignee (including Permitted Assignee) shall agree, in a form reasonably satisfactory to Landlord, to comply with and be bound by all of the terms, covenants, conditions, provisions and agreements of this Lease. The assignment or Sublease, as the case may be, after approval by Landlord, shall not be amended without Landlord's prior written consent, and shall contain a provision directing the assignee or subtenant to pay the rent and other sums due thereunder directly to Landlord upon receiving written notice from Landlord that Tenant is in default under this Lease with respect to the payment of Rent. In the event that, notwithstanding the giving of such notice, Tenant collects any rent or other sums from the assignee or Subtenant, then Tenant shall hold such sums in trust in the segregated account for the benefit of Landlord and shall immediately forward the same to Landlord. Landlord's collection of such rent and other sum shall not constitute an acceptance by Landlord of attornment by such assignee or Subtenant. Tenant shall deliver to Landlord promptly after execution an executed copy of each assignment, Sublease or transfer agreement and an agreement of compliance by each such Subtenant or assignee.
- 13.5. <u>Limitations on Transfer Reasonable</u>. Given the long term and complex relationship between the Landlord and Tenant established by the DDA, Tenant acknowledges and agrees that the restrictions, conditions, and limitations imposed by this <u>Article 13</u> on Tenant's ability to assign or transfer this Lease or any other interests herein, to Sublease the Premises or any part thereof, are, for purposes of California Civil Code Section 1951.4, as amended from time to time, and for all other purposes, reasonable at the time this Lease was entered into and shall be deemed to be reasonable at the time that Tenant seeks to assign or transfer this Lease or any interest herein, to Sublease the Premises or any part thereof, or transfer or assign any right or privilege appurtenant to the Premises.

14. Indemnity and Waiver of Claims.

14.1. Indemnification.

(a) From and after the Commencement Date, Tenant shall indemnify, defend and hold harmless Landlord and its City Council, boards, commissions, officers, employees and agents ("Landlord Related Parties") against and from all liabilities, obligations, damages, penalties, claims, actions, costs, charges, judgment and expenses (including reasonable attorneys' fees, costs and disbursements) (collectively referred to as "Losses"), arising from: (a) the use of, or any activity done, permitted or suffered in or about the Premises; (b) any activity done, permitted or suffered by Tenant or any Tenant Party in or about Premises; (c) any act,

neglect, fault, willful misconduct of Tenant or Tenant Parties; or (d) from any breach or default in the terms of this Lease by Tenant or any Tenant Party, except to the extent such claims arise out of or relate to the gross negligence or willful misconduct of Landlord or Landlord Related Parties. If any action or proceeding is brought against Landlord and/or Landlord Related Parties by reason of any such claim, upon notice from Landlord, Tenant shall defend the same at Tenant's expense by counsel reasonably satisfactory to Landlord. As a material part of the consideration to Landlord, Tenant hereby releases Landlord and Landlord Related Parties from responsibility for, waives its entire claim of recovery for and assumes all risks of: (i) damage to property or injury to person in or about the Premises from any cause whatsoever except to the extent caused by the gross negligence or willful misconduct of Landlord or any Landlord Related Parties; or (ii) loss resulting from business interruption or loss of income at the Premises.

- (b) Landlord shall indemnify, defend and hold harmless Tenant and Tenant Parties against and from all Losses, arising (a) prior to the Commencement Date and (b) after the Commencement Date if arising from any gross negligence or intentional misconduct by Landlord and/or Landlord Related Parties. If any action or proceeding is brought against Tenant and/or Tenant Parties by reason of any such claim, upon notice from Tenant, Landlord shall defend the same at Landlord's expense by counsel reasonably satisfactory to Tenant.
- 14.2. Waiver of Claims. Except in the event of the gross negligence or willful misconduct of Landlord or Landlord Related Parties, Landlord shall not be liable to Tenant or any Tenant Party with respect to the Premises after the Commencement Date and Tenant hereby waives all claims against Landlord and Landlord Related Parties for any injury or damage to any person or property occurring or incurred in connection with or in any way relating to the Premises after the Commencement Date from any cause. Without limiting the foregoing, except in the event of the gross negligence or intentional misconduct of Landlord or Landlord Related Parties, neither Landlord nor any Landlord Related Party shall be liable for and there shall be no abatement of rent for (a) any damage to Tenant's property stored with or entrusted to any Landlord Related Party, (b) loss of or damage to any property by theft or any other wrongful or illegal act, or (c) any injury or damage to person or property resulting from fire, explosion, falling plaster, steam, gas, electricity, water or rain which may leak from any part of the Premises or from the pipes, appliances, appurtenance or plumbing works thereof or from the roof, street or surface or from any other place or resulting from dampness or any other cause whatsoever or from the acts or omissions of other tenants, occupants or other visitors to the Premises or from any other cause whatsoever, (d) any diminution or shutting off of light, air or view by any structure which may be erected on lands adjacent to the Premises or (e) any latent or other defects in the Premises. The Parties agree that in no case shall either Party, or any Landlord Related Party or Tenant Party, be responsible or liable on any theory for any injury to the other Party's, Landlord Related Party's or Tenant Party's business, loss of profits, loss of income or any other form of consequential damage.
- 14.3. <u>Survival/No Impairment</u>. The obligations of Tenant under this <u>Article 14</u> shall survive any termination of this Lease. The foregoing indemnity obligations shall not relieve any insurance carrier of its obligations under any policies required to be carried by either Party pursuant to this Lease, to the extent that such policies cover the peril or currents that results in the claims that is subject to the foregoing indemnity.

15. Insurance.

15.1. Tenant's Insurance

- (a) <u>Property Insurance.</u> Tenant shall continuously keep the Premises and all improvements thereon insured during the Term for the mutual benefit of Tenant and Landlord and Landlord Related Parties as required by this <u>Section 15.1(a)</u>.
- (i) Such insurance shall include Landlord as named insured and Tenant as an additional insured and shall provide coverage on virtually an all risk basis, including the peril of flood but not including earthquake unless such insurance is available at commercially reasonable rates, as determined in Tenant's sole discretion.
- (ii) Such insurance shall be on a replacement cost basis in an amount not less than the then current one hundred percent (100%) replacement cost of the Building and improvements at the Premises, and with a deductible subject to the approval of Landlord.
- (iii) Such insurance shall include coverage for the demolition of a damaged structure and for increased costs of reconstruction arising from or caused by changes in building codes and other laws.
- (iv) Such insurance shall also include comprehensive boiler and machinery coverage for all objects, including but not limited to boilers, pressure vessels, pressure piping and other major components or any centralized heating, air conditioning and cooling system and elevator system.
- Liability Insurance. Tenant shall obtain and maintain or cause its (b) subtenants to obtain and maintain in full force at all times that the Premises is subject to this Lease, commercial general liability insurance providing coverage on an occurrence form basis with limits of not less than Two Million Dollars (\$2,000,000.00) each occurrence for bodily injury and property damage combined, or such larger amount as Landlord may prudently require from time to time, covering bodily injury and property damage liability and product liability if a product is sold from the Premises. Each policy of liability insurance required by this Section shall: (i) contain a cross liability endorsement or separation of insureds clause; (ii) provide that any waiver of subrogation rights or release prior to a loss does not void coverage; (iii) provide that it is primary to and not contributing with, any policy of insurance carried by Landlord or Landlord Related Parties covering the same loss; (iv) provide that any failure to comply with the reporting provisions shall not affect coverage provided to Landlord or Landlord Related Parties; and (v) name Landlord and such other parties in interest as Landlord may from time to time reasonably designate to Tenant in writing, as additional insureds in an Additional Insured Endorsement. Such additional insureds shall be provided at least the same extent of coverage as is provided to Tenant under such policies. The additional insured endorsement shall be in a form at least as broad as endorsement form number CG 20 11 01 96 promulgated by the Insurance Services Office.
- (c) <u>Personal Property Insurance</u>. Tenant and/or its subtenants shall obtain and maintain in full force and effect personal property insurance on all of their personal property, furniture, furnishings, trade fixtures and equipment from time to time located at the Premises

- ("Tenant's Property"), and any Alterations (as defined in Article 10) in an amount not less than one hundred percent (100%) of their full replacement value from time to time during the Term, providing protection against all perils, included within the standard form of "all-risk" (i.e., "Special Cause or Loss") fire and casualty insurance policy. Landlord shall have no interest in the insurance upon Tenant's Property or Alterations and will sign all documents reasonably necessary in connection with the settlement of any claims or loss by Tenant. Landlord will not carry insurance on Tenant's Property or Alterations.
- (d) <u>Worker's Compensation Insurance</u>; <u>Employer's Liability Insurance</u>. Tenant and its subtenants shall obtain and maintain in full force and effect during the Term of this Lease, worker's compensation insurance with not less than the minimum limits required by law, and employer's liability insurance with a minimum limit of coverage of One Million Dollars (\$1,000,000.00).
- (e) <u>Pollution Legal Liability</u>. Commercial Pollution Legal Liability Insurance with coverage limits of not less than Ten Million Dollars (\$10,000,000).
- (i) <u>Commercial Pollution Legal Liability</u>. Tenant shall use commercially reasonable efforts to maintain a Commercial Pollution Legal Liability Insurance with coverage limits of not less than One Million Dollars (\$1,000,000) annual aggregate covering claims arising out of or related to Tenant's Contamination during the term of this Lease.
- (A) Such policy shall name Tenant and each of its sub-tenants as a named or additional insured and shall name the City as an additional insured.
- (B) Such policy may be placed on a multi-year basis, provided, however, in no event shall the term exceed five (5) years and, if placed on a multi-year basis, the required coverage shall be a One Million Dollar (\$1,000,000) annual aggregate and a Three Million Dollar (\$3,000,000) general aggregate for the term of such policy.
- (C) If Tenant obtains the Pollution Legal Liability policy required by Section 16.7(a) or (d) of the DDA (the "**DDA PLL Policy**"), such DDA PLL Policy shall satisfy the requirements of this Section 15.1(e)(i) for the term of the "new releases" coverage provided by DDA PPL Policy.
- (ii) <u>Contractor's Pollution Legal Liability</u>. Tenant shall cause the general contractor retained for the rehabilitation of the Premises shell improvements to obtain and maintain Contractor's Pollution Liability Insurance covering the general contractor and all subcontractors in an amount of not less than Ten Million Dollars (\$10,000,000) with a maximum deductible of One Hundred Thousand Dollars (\$100,000) with coverage continuing for ten years after completion of construction. Any such policy shall name the City as an additional insured.
- (f) <u>Business Interruption Insurance</u>. Tenant shall maintain in full force and effect during the Term of this Lease, Business Interruption Insurance with a limit of liability representing loss of at least approximately twelve (12) months of income.

- (g) <u>Automobile Liability</u>. Tenant and/or its subtenants shall obtain and maintain in full force and effect during the Term of this Lease, Commercial Automobile Liability. Such policy shall be in an amount of not less than One Million Dollars (\$1,000,000) combined singled limit.
- 15.2. Requirements For All Policies. Each policy of insurance required under Section 15.1 shall: (a) be in a form, and written by an insurer, reasonably acceptable to Landlord, (b) be maintained at Tenant's or its Subtenant's sole cost and expense, and (c) require at least thirty (30) days' written notice (ten (10) day's written notice for non-payment of premium) to Landlord prior to any cancellation, nonrenewal or modification of insurance coverage. Insurance companies issuing such policies shall have rating classifications of "A" or better and financial size category ratings of "VII" or better according to the latest edition of the Best Key Rating Guide. All insurance companies issuing such policies shall be admitted carriers licensed to do business in the state of California. Any deductible amount under such insurance shall not exceed \$50,000. Tenant shall, at least thirty (30) days prior to expiration of each policy, furnish Landlord with certificates of renewal thereof and shall provide Landlord with at least thirty days prior written notice of any cancellation or modification.
- 15.3. Certificates of Insurance. Upon execution of this Lease by Tenant, and not less than thirty (30) days prior to expiration of any policy thereafter, Tenant shall furnish to Landlord a certificate of insurance reflecting that the insurance required by this Article is in full force and effect, accompanied by an endorsement(s) showing the required additional insureds satisfactory to Landlord in substance and form. In addition to the foregoing, Tenant shall provide to Landlord, upon request, copies of the actual insurance policies for the insurance required to be carried by Tenant pursuant to this Lease, including any endorsement affecting the additional insured status and evidence that premiums therefor have been paid.

Subrogation Waiver. Tenant hereby grants to Landlord and Landlord Related Parties, on behalf of itself and any insurer providing comprehensive general and automotive liability insurance to Tenant pursuant to this Lease, a waiver of any right to subrogation which any such insurer of Tenant may acquire against Landlord and/or Landlord Related Parties by virtue of the payment of any loss under such insurance. Tenant further agrees to include a subrogation waiver in each of its subleases requiring a similar waiver by its subtenants and their insurers in favor of Landlord and Landlord Related Parties.

15.4. Failure to Provide Insurance Coverage. If Tenant fails to comply with its obligations under Section 15.1 through Section 15.4, inclusive, such failure shall be a Default. If such Default continues after notice and expiration of any applicable cure period provided in this Lease, such Default shall be a Default entitling Landlord, at its election and in addition to such remedies as may otherwise be available under this Lease, to procure and maintain the required coverage. Tenant shall reimburse Landlord for the premiums and other costs of procuring and maintaining such coverage. Such amounts shall be payable directly to Landlord as Additional Rent and shall be due on or before the date that is thirty (30) days after billing by Landlord, failing which payment Landlord may exercise any and all remedies available to it under this Lease, at law or in equity. The failure by Landlord to pursue the foregoing remedies shall not operate as a waiver or otherwise excuse Tenant from such Default.

16. Damage or Destruction.

16.1. Definitions.

- (a) "Premises Partial Damage" shall mean damage or destruction to the Building or other improvements on the Premises, other than Tenant's Property (as defined at Section 15.1(c)), or Alterations (as defined at Article 10), which can reasonably be repaired in six (6) months or less from the date of the damage or destruction. Landlord shall notify Tenant in writing within thirty (30) days from the date of the damage or destruction as to whether or not the damage is Premises Partial Damage or Premises Total Destruction and the estimated time for repairing said damage.
- (b) "Premises Total Destruction" shall mean damage or destruction to the Building or other improvements on the Premises, other than Tenant's Property or Alterations which cannot reasonably be repaired in six (6) months or less from the date of the damage or destruction. Landlord shall notify Tenant in writing within thirty (30) days from the date of the damage or destruction as to whether or not the damage is Premises Partial Damage or Premises Total Destruction.
- (c) "Insured Loss" shall mean damage or destruction to the Building or other improvements on the Premises, other than Tenant's Property or Alterations which was caused by an event required to be covered by the insurance described in <u>Article 15</u>, irrespective of any deductible amounts or coverage limits involved.
- (d) "Replacement Cost" shall mean the cost to repair or rebuild the Building or improvements owned by Landlord (including Alterations) at the time of the occurrence to their condition existing immediately prior thereto, including demolition, debris removal and upgrading required by the operation of Laws governing the Premises, and without deduction for depreciation.
- (e) "Hazardous Material Condition" shall mean the occurrence or discovery of a condition involving the presence of, or a contamination by, a Hazardous Material as (defined in Section 13.1), in, on, or under the Premises which requires repair, remediation, or restoration.
- 16.2. <u>Partial Damage Insured Loss</u>. If a Premises Partial Damage that is an Insured Loss occurs, Tenant shall repair such damage as soon as reasonably possible and this Lease shall continue in full force and effect.
- 16.3. <u>Total Destruction</u>. Notwithstanding any other provision hereof, if a Premises Total Destruction occurs, upon Tenant's written election, this Lease shall terminate and be of no force or effect except for those obligations specified in this Lease that expressly survive the expiration or termination of this Lease. If not so terminated, Tenant shall repair such damage as soon as reasonably possible and this Lease shall continue in full force and effect.
- 16.4. <u>Abatement of Rent</u>. In the event of Premises Partial Damage, Premises Total Destruction or Hazardous Material Condition, the Rent payable by Tenant for the period required for the repair, remediation or restoration of such damage shall be abated in proportion to the degree to which Tenant's use of the Premises is impaired. All other obligations of Tenant

hereunder shall be performed by Tenant, and Landlord shall have no liability for any such damage, destruction, remediation, repair or restoration except as provided herein.

16.5. <u>Limit on Claims</u>. Tenant shall have no claim against Landlord for any Losses (as defined in <u>Section 14.1</u>) suffered by Tenant not caused by: (i) a breach of this Lease by Landlord; or (ii) the gross negligence or intentional misconduct of Landlord or Landlord Related Parties. Tenant and Landlord each expressly waives the provisions of Section 1932 and Section 1933(4) of the California Civil Code and of any subsequent law that terminates a lease on the complete or partial destruction of the demised premises insofar as such sections or laws apply to any Losses. The Parties intend that the provisions of this Lease control in lieu of such laws.

17. Condemnation.

If the whole or if any material part of the Premises or Building under this Lease are taken or condemned for any public or quasi-public use under either state or federal law, by eminent domain or purchase in lieu thereof (a "Taking"), and (a) such Taking renders the Premises or Building unsuitable, in Landlord's reasonable opinion, for the Permitted Use; or (b) the Premises or Building cannot be repaired, restored or replaced at reasonable expense to an economically profitable unit, then Landlord may, at its option, subject to the rights of a Permitted Mortgagee (as defined in Section 13.3), terminate this Lease as of the date possession vests in the condemning party. If twenty-five percent (25%) or more of the Premises is taken and if the Premises remaining after such Taking and any repairs by Tenant or its subtenants would be untenantable (in Tenant's reasonable opinion) for the conduct of Tenant's business operations or if such Taking will make more than twenty-five percent (25%) of the Premises unusable by Tenant or Subtenants for the Permitted Use for a period greater than twelve (12) months, Tenant shall have the right to terminate this Lease as of the date possession vests in the condemning party. The terminating Party shall provide written notice of termination to the other Party within thirty (30) days after it first receives notice of the Taking. The termination shall be effective as of the effective date of any order granting possession to, or vesting legal title in, the condemning authority. If this Lease is not terminated, Base Rent shall be appropriately adjusted to account for any reduction in Tenant's or Subtenants' ability to use the Premises for the Permitted Use. Tenant hereby waives any and all rights it might otherwise have pursuant to Section 1265.130 of the California Code of Civil Procedure, or any similar or successor Laws. Landlord shall be entitled to any and all compensation, damages, income, rent, awards or any interest thereon which may be paid or made in connection with any such Taking, and Tenant shall have no claim against Landlord for the value of any expired term of this Lease or otherwise; provided, however, that Tenant shall be entitled to receive any award separately allocated by the condemning authority to Tenant for Tenant's relocation expenses, the value of Tenant's leasehold interest in the Premises, and/or the value of Tenant's fixture, equipment and personal property (specifically excluding components of the Premises which exist prior to the Commencement Date or were paid for by Landlord), or Tenant's loss of business goodwill, provided that such award does not reduce any award otherwise allocable or payable to Landlord.

18. Default.

- 18.1. Events of Default. The occurrence of any of the following shall constitute a "**Default**" by Tenant if Tenant fails to cure such event within ten (10) days after written notice from Landlord:
- (a) Tenant fails to pay Base Rent and Additional Rent in violation of <u>Section</u> 5.1 and <u>Section 5.2</u>.
- (b) Tenant uses or permits the Premises to be used for purposes or activities that are in violation of the Permitted Uses contained in <u>Section 3.3</u>.
- (c) Tenant fails timely to deliver any subordination document or estoppel certificate required to be given under this Lease within the applicable time period specified herein below.
- (d) Tenant violates the restrictions on assignment, sublet or transfer set forth in Article 13.
- (e) Tenant abandons the Premises as defined in Section 1951.3 of the California Civil Code.
- (f) Tenant ceases doing business as a going concern; makes an assignment for the benefit of creditors; is adjudicated an insolvent, files a petition (or files an answer admitting the material allegations of a petition) seeking relief under any under any state or federal bankruptcy or other statute, law or regulation affecting creditors' rights; all or substantially all of Tenant's assets are subject to judicial seizure or attachment and are not released within thirty (30) days, or Tenant consents to or acquiesces in the appointment of a trustee, receiver or liquidator for Tenant or for all or any substantial part of Tenant's assets.
- (g) Tenant fails to perform or comply with any provision of this Lease other than those described in (a) through (g) above, in which case Tenant's notice and cure period shall be extended to thirty (30) days after notice to Tenant or, if such failure cannot be cured within such thirty (30) day period, Tenant fails within such thirty (30)-day period to commence, and thereafter diligently proceed with, all actions necessary to cure such failure as soon as reasonably possible but in all events within ninety (90) days of such notice.
- (h) Tenant is in Default under the Disposition and Development Agreement after written notice and the expiration of the applicable cure period.
- 18.2. <u>Remedies</u>. Upon the occurrence of any Default under this Lease, whether enumerated in <u>Section 18.1</u> or not, Landlord shall have the option to pursue any one or more of the following remedies without any notice (except as expressly prescribed herein) or demand whatsoever. Without limiting the generality of the foregoing, Tenant hereby specifically waives notice and demand for payment of Rent or other obligations, and waives any and all other notices or demand requirements imposed by applicable Law:

- (a) Subject to the rights of a Permitted Mortgagee (as set forth in <u>Section 13.3</u>), terminate this Lease and Tenant's right to possession of the Premises and recover from Tenant an award of damages equal to:
- (i) The Worth at the Time of Award of the unpaid Rent which had been earned at the time of termination;
- (ii) The Worth at the Time of Award of the amount by which the unpaid Rent which would have been earned after termination until the time of award exceeds the amount of such Rent loss that Tenant affirmatively proves could have been reasonably avoided;
- (iii) The Worth at the Time of Award of the amount by which the unpaid Rent for the balance of the Term after the time of award exceeds the amount of such Rent loss that Tenant affirmatively proves could be reasonably avoided discounted to the then present value:
- (iv) Any other amount necessary to compensate Landlord for all the detriment either proximately caused by Tenant's failure to perform Tenant's obligations under this Lease or which in the ordinary course of things would be likely to result therefrom; and
- (v) All such other amounts in addition to or in lieu of the foregoing as may be permitted from time to time under applicable law.

The "Worth at the Time of Award" of the amounts referred to in parts (i), (ii) and (iii) above, shall be computed by allowing interest at the lesser of a per annum rate equal to: (A) the greatest per annum rate of interest permitted from time to time under applicable law, or (B) the Prime Rate plus 5% as determined by Landlord.

For purposes of this <u>Section 18.2</u>, "**Unpaid Rent**" shall include but not be limited to, (i) Base Rent payable by Tenant but not collected prior to termination; and (ii) Additional Rent and Hold Over Rent which remains due and owing as of the date of Termination.

- (b) Employ the remedy described in California Civil Code § 1951.4 (Landlord may continue this Lease in effect after Tenant's breach and abandonment and recover Rent as it becomes due, if Tenant has the right to sublet or assign, subject only to reasonable limitations); or
- (c) Should Tenant or its agents, employees, invitees or subtenants use the any portion of the Premises designated for parking in violation of this Lease, Landlord shall have the right, without notice, in addition to such other rights and remedies that it may have, to tow away any vehicle involved in such violation and charge the cost of towing and storage to Tenant, which cost shall be immediately payable upon demand by Landlord as Additional Rent. Except to the extent caused by the gross negligence or intentional misconduct of Landlord or Landlord Related Parties, neither Landlord nor any Landlord Related Party shall be liable for: (a) loss or damage to any vehicle or other personal property parked or located at the Premises, whether pursuant to this Lease or otherwise and whether caused by fire, theft, explosions, strikes, riots, or any other cause whatsoever; or (b) injury to or death of any person in, about or around any

parking spaces or any portion of the Premises or any vehicles parked thereon whether caused by fire, theft, assault, explosion, riot or any other cause whatsoever and Tenant hereby waives any claims for, or in respect to, the above.

- (d) Notwithstanding Landlord's exercise of the remedy described in California Civil Code § 1951.4 in respect of an event or events of Default, at such time thereafter as Landlord may elect in writing, subject to the rights of a Permitted Mortgagee (as defined in Section 13.3), to terminate this Lease and Tenant's right to possession of the Premises and recover an award of damages as provided above.
- (e) <u>Collection of Rents from Subtenants.</u> If the Premises or any portion thereof are, at the time of a Default, subleased or leased by Tenant to others, Tenant hereby appoints Landlord to act as Tenant's agent under such circumstances and Landlord may, as Tenant's agent, collect rents due from any subtenant or other tenant and apply such rents to Base Rent, Additional Rent, Hold Over Rent and any other rents due hereunder without in any way affecting Tenant's obligations to Landlord hereunder except with respect to the reduction of such amounts due from Tenant. Said sums collected in excess of rents due hereunder will be treated as Additional Rent payable by Tenant to Landlord until the time when any such Default is cured. Such agency, being given for security, is hereby declared to be irrevocable.
- 18.3. No Waiver. The subsequent acceptance of Rent hereunder by Landlord shall not be deemed to be a waiver of any preceding breach by Tenant of any term, covenant or condition of this Lease, other than the failure of Tenant to pay the particular Rent so accepted, regardless of Landlord's knowledge of such preceding breach at the time of acceptance of such Rent. No waiver by Landlord of any breach hereof shall be effective unless such waiver is in writing and signed by Landlord.
- 18.4. Waiver of Redemption, Reinstatement, or Restoration. Tenant hereby waives any and all rights conferred by Section 3275 of the Civil Code of California and by Sections 1174(c) and 1179 of the Code of Civil Procedure of California and any and all other laws and rules of law from time to time in effect during the Lease Term or thereafter providing that Tenant shall have any right to redeem, reinstate or restore this Lease following its termination as a result of Tenant's breach.
- 18.5. Remedies Cumulative. No right or remedy herein conferred upon or reserved to Landlord is intended to be exclusive of any other right or remedy, and each and every right and remedy shall be cumulative and in addition to any other right or remedy given hereunder or now or hereafter existing by agreement, applicable Law or in equity. In addition to other remedies provided in this Lease, Landlord shall be entitled, to the extent permitted by applicable Law, to injunctive relief, or to a decree compelling performance of any of the covenants, agreements, conditions or provisions of this Lease, or to any other remedy allowed to Landlord at law or in equity. Forbearance by Landlord to enforce one or more of the remedies herein provided upon an event of Default shall not be deemed or construed to constitute a waiver of such Default.
- 18.6. <u>Landlord's Right to Perform Tenant's Obligations</u>. If Tenant is in Default of any of its non-monetary obligations under this Lease, in addition to the other rights and remedies of Landlord provided herein, then Landlord may at Landlord's option, but without any obligation to

do so and without further notice to Tenant, perform any such term, provision, covenant or condition or make any such payment and Landlord by reason of doing so shall not be liable or responsible for any loss or damage thereby sustained by Tenant. If Landlord performs any of Tenant's obligations hereunder in accordance with this <u>Section 189.6</u>, the full amount of the costs and expense incurred or the payments so made or the amount of the Losses so sustained shall be immediately be owed by Tenant to Landlord. Tenant shall promptly pay <u>directly</u> to Landlord upon demand, as Additional Rent, the full amount thereof with interest thereon from the day of payment by Landlord the lower of seven percent (7%) per annum, or the highest rate permitted by applicable law.

18.7. <u>Severability</u>. This <u>Article 18</u> shall be enforceable to the maximum extent such enforcement is not prohibited by applicable Law, and the unenforceability of any portion thereof shall not thereby render unenforceable any other portion.

19. Limitation of Landlord Liability.

- (a) Notwithstanding anything to the contrary contained in this Lease, the liability of Landlord (and of any successor Landlord) shall be limited to the value of the Premises. Tenant shall look solely to Landlord's interest in the Premises for the recovery of any judgment. Neither Landlord nor any Landlord Related Party shall be personally liable for any judgment or deficiency, and in no event shall Landlord or any Landlord Related Party be liable to Tenant for any lost profit, damage to or loss of business or a form of special, indirect or consequential damage.
- (b) If Tenant believes a material breach of this Lease has occurred, Tenant shall first notify Landlord in writing of the purported breach, giving Landlord thirty (30) days from receipt of such notice to cure the breach. In the event Landlord does not then cure or, if the breach is not reasonably susceptible to cure within that thirty (30) day period, begin to cure within thirty (30) days and thereafter diligently prosecute such cure to completion within a period not to exceed ninety (90) days, then Tenant shall be afforded all of its rights at law or in equity by taking any or all of the following remedies: (i) terminating in writing this Lease; (ii) prosecuting an action for damages within the limitations set forth in Section 19 (a) above; (iii) seeking specific performance of this Lease; or (iv) any other remedy available at law or equity.

20. Surrender of Premises.

At the termination of this Lease or Tenant's right of possession, Tenant shall remove Tenant's personal property including any furniture, fixtures, equipment or cabling installed by or for the benefit of Tenant from the Premises, and quit and surrender the Premises to Landlord, broom clean, and in good order, condition and repair consistent with the condition of the Premises on the Commencement Date (as may have been improved pursuant to the requirements of the DDA or this Lease), ordinary wear and tear, damage caused by casualty or condemnation, and damage caused by Landlord or any Landlord Related Party excepted, provided, however, if this Lease is terminated as a result of the Conveyance, this Section shall not apply. If Tenant fails to remove any of Tenant's property, or to restore the Premises to the required condition, Landlord, at Tenant's sole cost and expense, shall be entitled (but not obligated) to remove and store Tenant's property and/or perform such restoration of the Premises. Landlord shall not be

responsible for the value, preservation or safekeeping of Tenant's property. Tenant shall pay Landlord, upon demand, the expenses and storage charges incurred. If Tenant fails to remove Tenant's property from the Premises or storage, within thirty (30) days after notice, Landlord may deem all or any part of Tenant's property to be abandoned and, at Landlord's option, title to Tenant's property shall vest in Landlord or Landlord may dispose of Tenant's property in any manner Landlord deems appropriate.

21. Holding Over.

If Tenant fails to surrender all or any part of the Premises at the termination of this Lease with respect to such Premises, occupancy of the Building and/or Premises after termination shall be that of a tenancy at sufferance. Tenant's occupancy shall be subject to all the terms and provisions of this Lease. In addition, Tenant shall pay **directly** to Landlord, in monthly installments, a hold over rent equal to two hundred percent (200%) of the Base Rent payable by Tenant in the last month prior to such termination ("**Hold Over Rent**"). No holding over by Tenant shall operate to extend the Term. If Tenant does not surrender possession at the end of the Term or sooner termination of this Lease, Tenant shall indemnify, defend and hold harmless Landlord and Landlord Related Parties from and against any and all losses or liability resulting from delay in Tenant so surrendering the Premises including, without limitations, any loss or liability resulting from any claim against Landlord and/or Landlord Related Parties made by any succeeding tenant or prospective tenant founded on or resulting from such delay. Any holding over by Tenant with the written consent of Landlord shall thereafter constitute a lease from month to month.

22. Notice.

All notices shall be in writing and delivered by hand or sent by registered, express, or certified mail, with return receipt requested or with delivery confirmation requested from the U.S. postal service, or sent by overnight or same day courier service at the Party's respective Notice Address (es) set forth in the Basic Lease Information ("Notice Address"). Each notice shall be deemed to have been received on the earlier to occur of actual delivery or the date on which delivery is refused, or, if Tenant has vacated the Premises or any other Notice Address of Tenant without providing a new Notice Address, three (3) days after notice is deposited in the U.S. mail or with a courier service in the manner described above. Either Party may, at any time, change its Notice Address (other than to a post office box address) by giving the other Party three (3) days prior written notice of the new address.

- 23. Labor Provisions. Tenant hereby agrees to comply with the following in its use of the Premises after the Commencement Date:
- 23.1. Equal Opportunity. During the Term, and with respect only to persons in the Building(s) and at the Premises, Tenant agrees as follows:
- (a) Tenant will not discriminate against any guest, visitor, invitee, customer, employee of Tenant or applicant for employment because of race, color, religion, sex or national origin. The employees of Tenant shall be treated during employment, without regard to their race, color, religion, sex, or national origin. Such action shall include, but not be limited to, the

following: employment, upgrading demotion, or transfer, recruitment or recruitment advertising, layoff or termination, rate of pay or other forms of compensation, selection for training, including apprenticeship. Tenant agrees to post in conspicuous places, notices to be provided by the applicable government agencies, setting forth the provisions of this nondiscrimination provision.

- (b) Tenant will, in all solicitations or advertisements for employees placed by or on behalf of Tenant, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, or national origin.
- (c) Tenant will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding a notice, advising the labor union or worker's representative of Tenant's commitments under this Equal Opportunity Clause and shall post copies of notice in conspicuous places available to employee and applications for employment.
- (d) Tenant, through its subleases, shall require each of its subtenants to comply with the nondiscrimination provisions contained in this <u>Section 23.1</u>.
- 23.2. <u>Convict Labor</u>. In connection with the performance of work required by this Lease, Tenant agrees not to employ any person undergoing a sentence of imprisonment at hard labor.
- 23.3. Prevailing Wages and Related Requirements. Nothing in this Lease constitutes a representation or warranty by Landlord regarding the applicability of the provision of Labor Code Section 1720 et seq., and/or Section 2-67 of the Alameda Municipal Code and Tenant shall comply with any applicable laws, rules and regulations related to construction wages and other construction matters, if and to the extent applicable to the Premises after the Commencement Date.

From and after the Commencement Date, Tenant shall indemnify, defend (with counsel reasonably acceptable to Landlord), and hold harmless the Landlord Related Parties against any claim for damages, compensation, fines, penalties or other amounts arising out of the failure or alleged failure of any person or entity (including Tenant and its contractors) to pay prevailing wages as determined pursuant to Labor Code Sections 1720 et seq., to employ apprentices pursuant to Labor Code Sections 1777.5 et seq., or to comply with the other applicable provisions of Labor Code Sections 1720 et seq. and 1777.5 et seq., to meet the conditions of Section 1771.4 of the Labor Code. Tenant's obligation to indemnify, defend and hold harmless under this Section 23.3(b) shall survive termination of this Lease, and shall be interpreted broadly so as to apply to any legal or administrative proceeding, arbitration, or enforcement action.

24. Miscellaneous.

24.1. <u>Governing Law</u>. This Lease shall be interpreted and enforced in accordance with the Laws of the State of California. Any suit brought to defend or enforce the terms of this Lease shall be filed with the courts of the County of Alameda, State of California. Landlord and Tenant hereby irrevocably consent to the jurisdiction and proper venue of such courts.

- 24.2. <u>Severability</u>. If any Section, term or provision of this Lease is held invalid by a court of competent jurisdiction, all other Sections, terms or severable provisions of this Lease shall not be affected thereby, but shall remain in full force and effect.
- 24.3. Attorneys' Fees. In the event of an action, suit, arbitration or proceeding brought by Landlord or Tenant to enforce any of the other's covenants and agreements in this Lease, the prevailing Party shall be entitled to recover from the non-prevailing Party any costs, expenses (including out of pocket costs and expenses) and reasonable attorneys' fees incurred in connection with such action, suit or proceeding. Without limiting the generality of the foregoing, if Landlord utilizes the services of an attorney for the purpose of collecting any Rent due and unpaid by Tenant or in connection with any other breach of this Lease by Tenant following a written demand of Landlord to pay such amount or cure such breach, Tenant agrees to pay Landlord reasonable actual attorneys' fees for such services, irrespective of whether any legal action may be commenced or filed by Landlord.
- 24.4. Force Majeure. Whenever a period of time is prescribed for the taking of an action by Landlord or Tenant (other than the payment of Rent), the period of time for the performance of such action shall be extended by the number of days that the performance is actually delayed due to strikes, acts of God, shortages of labor or materials, war, terrorist acts, pandemics, civil disturbances and other causes beyond the reasonable control of the performing Party ("Force Majeure"). The extension of time for any cause shall be from the time of the event that gave rise to such period of delay until the date that the cause for the extension no longer exists or is no longer applicable, in each case as evidenced by a notice from the Party claiming the extension provided however that under no circumstances may a Party request an extension for a cumulative period in excess of one (1) year. For purposes of this Lease, except as expressly provided in this Lease, the definition of Force Majeure shall be as set forth in this Section 24.4, and definitions set forth in other agreements between Landlord and Tenant, including but not limited to the Development Documents, shall be inapplicable with regards to actions required pursuant to this Lease.
- 24.5. Signs. Except with respect to temporary signage advertising the availability of the Premises for lease, Tenant shall not place, or suffer to be placed, any sign upon the exterior of the Building or elsewhere on the Premises without Landlord's prior written consent, which consent shall not be unreasonably withheld, conditioned or delayed. All signage shall comply with Landlord's signage design criteria, as exist from time to time. In addition, any style, size, materials and attachment method of any such signage shall be subject to Landlord's prior written consent. The installation of any sign on the exterior of the Building or on the Premises by or for Tenant or its subtenants shall be subject to the provisions of this Lease. Tenant shall maintain or caused to be maintained any such signs installed on the exterior of the Building or on the Premises.
- 24.6. <u>Brokers</u>. Landlord and Tenant each represents and warrants to the other that neither it nor its officers or agents nor anyone acting on its behalf has dealt with any real estate broker except the Broker(s) specified in the Basic Lease Information in the negotiating or making of this Lease. Each Party agrees to indemnify, defend and hold harmless the other from any claim or claims, and costs and expenses, including attorneys' fees, incurred by the indemnified Party in conjunction with any such claim or claims of any other broker or brokers to

a commission in connection with this Lease as a result of the actions of the indemnifying Party. Provided that this Lease is fully executed by the Parties hereto, Landlord shall pay a commission to Landlord's Broker pursuant to a separate written agreement between Landlord and Landlord's Broker, and Landlord's Broker shall be responsible for any fee or commission payable to Tenant's Broker, if any.

- 24.7. Access by Landlord. In addition to access provided by this Lease, Landlord shall be allowed access to the Premises at all reasonable times throughout the Term of this Lease, for any reasonable purpose upon prior written notice to Tenant. Landlord shall give Tenant a minimum of twenty-four (24) hours prior notice of an intention to enter the Premises, unless the entry is reasonably required on an emergency basis for safety, environmental, operations or security purposes in which case Landlord shall notify Tenant as soon as reasonably possible of such entry. Tenant shall ensure that a telephone roster is maintained at all times for on-call persons representing Tenant who will be available on short notice, 24 hours a day, 365 days per year, and have authority to use all keys necessary to gain access to the Premises to facilitate entry in time of emergency. Tenant shall ensure that Landlord has a current roster of such on-call personnel and their phone numbers. Tenant shall not change any existing locks, or attach any additional locks or similar devices to any door or window, without providing to Landlord one set of keys therefor. Upon written request, all keys must be returned to Landlord at the expiration or termination of this Lease. Tenant shall have no claim against Landlord for exercise of its rights of access hereunder. Portions of the utilities systems serving Alameda Point may be located within the Building or on the Premises. Tenant agrees to allow Landlord and its utility supplier reasonable access to the Premises for operation, maintenance, repair and replacement of these utilities systems as may be required. In executing operation, maintenance, repair or replacement of these systems, Landlord agrees to take commercially reasonable steps to limit interference with the use of the Premises by Tenant and Tenant Parties.
- 24.8. Memorandum of Lease. This Lease may not be recorded or filed in the public land or other public records of any jurisdiction by either Party. A Memorandum of Lease Agreement in the form of **Exhibit G** shall be executed by the Parties concurrently herewith and the Tenant may record the same in the County Recorder's Office of Alameda County. In addition, Tenant and/or Lender may record such instruments as are customary and required by Lender to secure Lender's interest in the Lease.
- 24.9. <u>Article and Section Titles</u>. The Article and Section titles use herein are not to be consider a substantive part of this Lease, but merely descriptive aids to identify the paragraph to which they referred. Use of the masculine gender includes the feminine and neuter, and vice versa.
- 24.10. <u>Authority</u>. If Tenant is a corporation, partnership, trust, association or other entity, Tenant and each person executing this Lease on behalf of Tenant does hereby covenant and warrant that: (a) Tenant is duly incorporated or otherwise established or formed and validly existing under the laws of its state of incorporation, establishment or formation; (b) Tenant has and is duly qualified to do business in California; (c) Tenant has full corporate, partnership, trust, association or other power and authority to enter into this Lease and to perform all Tenant's obligations hereunder; and (d) each person (and all of the persons if more than one signs) signing this Lease on behalf of Tenant is duly and validly authorized to do so. Upon execution hereof

and at Landlord's request, Tenant shall provide Landlord with a written certification of its Corporate Secretary or other appropriate authorizing officer or partner attesting that at a duly noticed meeting of its Board of Directors or other governing body a resolution has been unanimously adopted approving Tenant's execution hereof, thereby binding itself to the terms of this Lease and identifying the person(s) authorized to execute this Lease on behalf of Tenant.

- 24.11. <u>Quiet Possession</u>. Landlord covenants and agrees with Tenant that, upon Tenant's payment of Rent and observing and performing all of the terms, covenants, conditions, provisions and agreements of this Lease on Tenant's part to be observed or performed, Tenant shall have the quiet possession of the Premises throughout the Term.
- 24.12. Asbestos Notification for Commercial Property Constructed Before 1979. Tenant acknowledges that Landlord has advised Tenant that, because of its age, the Building may contain asbestos-containing materials ("ACMs"). If Tenant undertakes any Alterations as may be permitted by Article 10, Tenant shall, in addition to complying with the requirements of Article 10, undertake the Alterations in a manner that avoids disturbing ACMs present in the Building. If ACMs are likely to be disturbed in the course of such work, Tenant shall encapsulate or remove the ACMs in accordance an approved asbestos-removal plan and otherwise in accordance with all applicable Environmental Laws, including giving all notices required by California Health & Safety Code Sections 25915-25919.7.
- 24.13. <u>Lead Warning Statement</u>. Tenant acknowledges that Landlord has advised Tenant that buildings built before 1978 may contain lead-based paints ("**LBP**"). Lead from paint, paint chips and dust can pose health hazards if not managed properly. Subject to <u>Article 10</u> of this Lease, Tenant may at its sole cost and expense, have a state certified LBP Inspector complete a LBP inspection and abatement and provide an abatement certification to Landlord. Landlord has no specific knowledge of the presence of lead-based paint in the Premises.
- 24.14. OFAC Certification. Tenant represents, warrants and covenants that: (a) Tenant and its principals are not acting, and will not act, directly or indirectly, for or on behalf of any person, group, entity, or nation named by any Executive Order or the United States Treasury Department as a terrorist, "Specially Designated and Blocked Person" or other banned or blocked person, entity, nation, or transaction pursuant to any law, order, rule or regulation that is enforced or administered by the Office of Foreign Assets Control; and (b) Tenant acknowledges that the breach of this representation, warranty and covenant by Tenant shall be an immediate Default under the Lease.
- 24.15. <u>Certified Access Specialist Disclosure</u>. In accordance with Civil Code Section 1938, Landlord hereby discloses that the Premises have not undergone inspection by a Certified Access Specialist for purposes of determining whether the property has or does not meet all applicable construction related accessibility standards pursuant to Civil Code Section 55.53.
- 24.16. <u>Time of the Essence</u>. Time is of the essence of this Lease and each and all of its provisions.
- 24.17. <u>Entire Agreement.</u> This Lease contains all of the agreements of the Parties hereto with respect to any matter covered or mentioned in this Lease, and no prior agreements or

understandings pertaining to any such matter shall be effective for any purpose. No provision of this Lease may be amended or added except by an agreement in writing signed by the Parties hereto or their respective successors-in-interest.

- 24.18. <u>Rules and Regulations</u>. Tenant shall faithfully observe and comply with the non-discriminatory rules and regulations attached hereto as **Exhibit E** and incorporated herein by this reference, as the same may be modified from time to time by Landlord. Any additions or modifications to those rules shall be binding upon Tenant's upon Landlord's delivery of a copy to Tenant.
- 24.19. Relocation Waiver. Tenant acknowledges that upon the expiration or earlier termination of this Lease, for any reason other than a Taking as defined at Article 17, Tenant shall not be a displaced person, and hereby does, waive any and all claims for relocation benefits, assistances and/or payments under Government Code Sections 7260 et seq., California Code of Regulations Sections 600 et seq., 42 U.S.C. 4601 et seq., 29 C.F.R. Sections 121 et seq. and 49 C.F.R Sections 24.1 et seq. (collectively the "Relocation Assistance Laws"). Tenant further acknowledges and agrees that upon the expiration or earlier termination of this Lease for any reason, other than a Taking as hereinabove defined, no claim shall arise, nor shall Tenant assert any claim for loss of business goodwill (as that term is defined at CCP §1263.510) and no compensation for loss of business goodwill shall be paid by Landlord.
- 24.20. <u>Subdivision and Development of Property</u>. Subject to Tenant's rights under the Development Documents, Tenant acknowledges that, without any form of representation or warranty, Landlord (or its successor) may cause the Property to be subdivided or existing parcels to be assembled to facilitate the sale, development or redevelopment of portions of Property which may or may not include those portions of the Property upon which the Premises is located. As a material inducement for Landlord to enter into this Lease, Tenant agrees not to take any actions, oral or in writing, in opposition to such activities, or the planning thereof by Landlord (or its successor) unless such activity threatens to materially disrupt Tenant's rights under this Lease.
- 24.21. Environmental and Planning Documents. Tenant acknowledges that its use of the Premises and any Alterations thereto shall comply with the terms, conditions and requirements of the Development Documents which shall include, without limitation, the following: (a) the Environmental Impact Report for Alameda Point and the Mitigation Monitoring and Reporting Program adopted pursuant thereto; (b) the Master Infrastructure Plan; (c) the Town Center and Waterfront Precise Plan (as applicable); (d) the Alameda Point Transportation Demand Management Plan; and (e) the Site Management Plan.
- 24.22. <u>Counterparts</u>. This Lease may be executed in multiple counterparts, each of which shall be deemed an original, but all of which, together, shall constitute one and the same instrument. Such executed counterparts may be delivered by electronic means, including by facsimile or electronic mail, and such delivery of copies shall have the same force and effect as the delivery of ink original signatures.
- 24.23. <u>Independent Contractors</u>. The relationship between the Parties is one of Landlord and Tenant acting as independent contractors, and not one of partnership, joint venture, agency,

employment, trust or other joint or fiduciary relationship. This Lease is not for the benefit of any other third party.

[Remainder of this Page Intentionally Left Blank]

Landlord and Tenant have executed this Lease as of the day and year first above written.

TENANT

By:

Date:

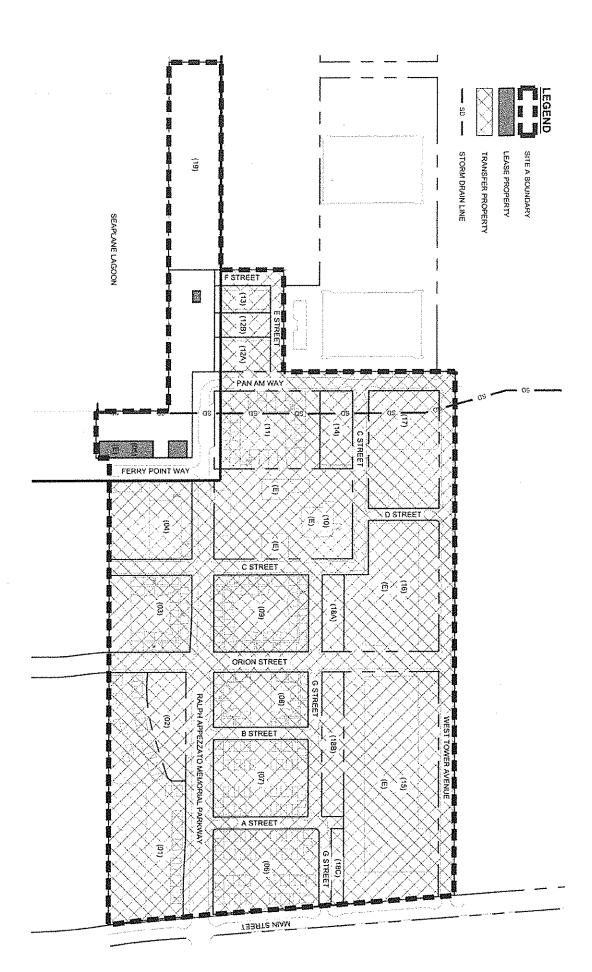
Attest:

Alameda Point Partners, LLC a Delaware limited liability company

> By: Alameda Point Properties, LLC, a California limited liability company, its managing member

NCCH 100 Alameda, L.P., By: a Delaware limited partnership, its managing member Maple Multi-Family Development, L.L.C., a Texas limited liability company, its General Parti LANDLORD . City of Alameda, a charter city and municipal corporation Elizabeth D. Warmerdam, Interim City Manager Recommended for Approval: Lara Weisiger, City Clerk Jennifer Ott, Chief Operating Officer Alameda Point Approved as to Form: Andrico Q. Penick Farimah F. Brown Senior Assistant City Attorney Assistant City Attorney Authorized by City Council Ordinance No.

EXHIBIT A DEPICTION OF PREMISES



MAP OF SITE A PROPERTY 05/29/2015

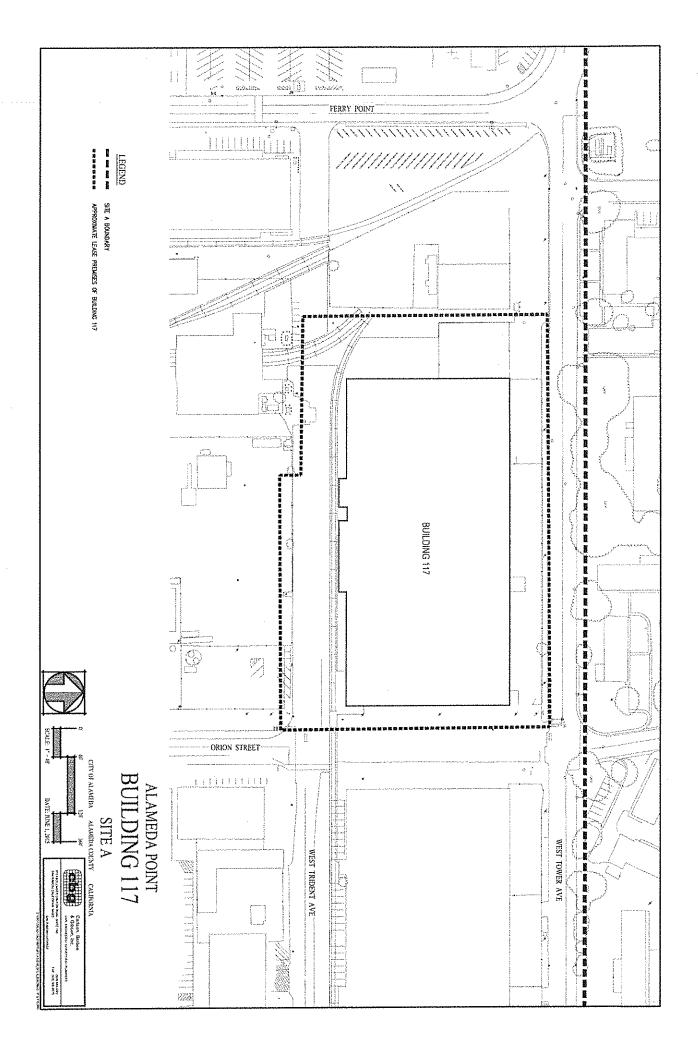


EXHIBIT B COMMENCEMENT LETTER

Date:							
Re:	Lease dated as of, 2015, by and between City of Alameda, as Landlord, and Alameda Point Partners, LLC, a Delaware limited liability company, as Tenant, for rentable square feet in Building located at, Alameda, California.						
Dear_							
accept	In accordance with the terms and conditions possession of the Premises and agrees:	ons of the above referenced Lease, Tenant					
	1. The Commencement Date of the Lease is;						
	2. The Expiration Date of the Lease is						
		possession and agreement to the terms set forth mencement Letter in the space provided and cention.					
Since	rely	Agreed and Accepted:					
Landlord: City of Alameda		Tenant: Alameda Point Partners					
By:		By:					
Name:		Name:					
Title:		Title:					

[Exhibit Do not sign]

EXHIBIT C ACKNOWLEDGMENT OF RECEIPT

Pursuant to that certain Lease Agreement entered into by and between City of Alameda, a charter city and municipal corporation ("Landlord") and Alameda Point Partners, LLC, a Delaware limited liability company ("Tenant") dated as of _______, 2015 ("Lease") Tenant hereby acknowledges that Landlord has provided it with copies of the following documents:

- Quitclaim Deed from the United States of America, acting by and through the Department of the Navy to City of Alameda, dated June 4, 2013, recorded June 6, 2013 as Series No. 2013-199810 of Official Records in the Office of the County Recorder, Alameda County, California ("Quitclaim Deed");
- Declaration of Restrictions (Former Naval Air Station Alameda) dated June 4, 2013, recorded June 6, 2013 as Series No. 2013-199782 in the Office of the County Recorder of Alameda County ("Declaration of Restrictions");
- Covenant to Restrict Use of Property Environmental Restrictions recorded June 6, 2013 as Series No. 2013-199837 in the Office of the County Recorder, Alameda County ("CRUP");
- Lease in Furtherance of Conveyance Dated June 6, 2000, as amended by the Amendment No. 1 dated November 28, 200 and Amendment No. 2 dated march 30, 2009 ("LIFOC"); and
- Site Management Plan for the Premises dated March 29, 2015 ("Site Management Plan")

Pursuant to Section 7.3 of the Lease, Tenant acknowledges receipt of the above referenced documents and agrees that its use of the Premises (as defined in the Lease) shall comply with the restrictions set forth in said documents and failure to do so shall constitute a Default under the Lease.

Signatures on next page.

Alameda Point Partners, LLC a Delaware limited liability company

By: Alameda Point Properties, LLC, a California limited liability company, its managing member

By: NCCH 100 Alameda, L.P., a Delaware limited partnership, its managing member

By: Maple Multi-Family Development, L.L.C., a Texas limited liability company, its General Partner

By:
Name:
Title:

EXHIBIT D ENVIRONMENTAL QUESTIONNAIRE

The purpose of this form is to obtain information regarding the use, if any, of Hazardous Materials (as defined in Section 13.1 of the Lease and copied for convenience below) in the process proposed on the Premises to be leased. Any such use must be approved in writing by Landlord. Tenant or prospective subtenants should answer the questions in light of their proposed operations in the Building and on or about the Premises. Existing tenants should answer the questions as they relate to ongoing operations in the Building and on the Premises and should update any information previously submitted. If additional space is needed to answer the questions, you may attach separate sheets of paper to this form. Hazardous Materials is defined as follows:

"Hazardous Materials" shall mean any material, substance or waste that is or has the characteristic of being hazardous, toxic, ignitable, reactive, flammable, explosive, radioactive or corrosive, including, without limitation, petroleum, solvents, lead, acids, pesticides, paints, printing ink, PCBs, asbestos, materials commonly known to cause cancer or reproductive harm and those materials, substances and/or wastes, including wastes which are or later become regulated by any local governmental authority, in the State of California or the United States Government, including, but not limited to, substances defined as "hazardous substances," "hazardous materials," "toxic substances" or "hazardous wastes" in the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended, 42 U.S.C. §9601, et seq.; the Hazardous Materials Transportation Act, 49 U.S.C. §1801, et seq.; the Resource Conservation and Recovery Act; all California environmental laws, and any other applicable environmental law, regulation or ordinance now existing or hereinafter enacted. "Hazardous Materials Laws" shall mean all present and future federal, state and local laws, ordinances and regulations, prudent industry practices, requirements of governmental entities and manufacturer's instructions relating to industrial hygiene, environmental protection or the use, analysis, generation, manufacture, storage, presence, disposal or transportation of any Hazardous Materials, including without limitation the laws, regulations and ordinances referred to in the preceding sentence.

Your cooperation in this matter is appreciated. Any questions should be directed to, and when completed, the form should be mailed to:

City of Alameda Alameda City Hall, Rm 320 2263 Santa Clara Avenue Alameda, California 94501 (510) 747-4700 Attn: City Manager

1. General Information. Name of Responding Company: Check the Applicable Status: Tenant Mailing Address: Contact Person and Title:_____ Telephone Number: () Alameda Point Address of Proposed Premises to be Leased: Length of Lease Term: Your Standard Industrial Classification (SIC) Code Number: Describe the proposed operations to take place on the property, including principal products manufactured, services and a brief process flow description to be conducted. Existing tenants should describe any proposed changes to ongoing operations. 2. Use and/or Storage of Hazardous Materials. 2.1 Will any hazardous materials be used or stored onsite? Hazardous Wastes Yes 🗌 No 🗌 Hazardous Chemical Products Yes No 2.2 Attach the list of any hazardous materials/wastes to be used, stored, or generated the quantities that will be onsite at any given time, and the location and method of storage (e.g., 55gallon drums on concrete pad).

	55 gallons, or 200 cubic feet?
Yes No	
If yes please provide Mate	erial Safety Data Sheets (MSDS) on such materials.
2.4 Has your business County Environmental M	filed for a Consolidated Hazardous Materials Permit from the Alameda anagement Department?
Yes No	
If so, attach a copy of the	permit application.
2.5 Are any of the che	emicals used in your operations regulated under Proposition 65?
Yes No	
	taken, or proposed to be taken, to comply with Proposition 65
quantities requiring you to Yes No 2.7 Describe the proce	e or intend to store or use acutely hazardous materials above threshold or prepare a risk management plan (RMP)?
3. Storage Tanks an	d Pumps.
	below ground storage of gasoline, diesel, or other hazardous substances sed as a part of your present process or proposed for use on this leased
Yes No	
•	als to be stored, and the type, size and construction of the pump or permits obtained for the storage of such substances.

containment and c		s (SPCC) plan?
Yes 🗌	No 🗌	Not Applicable
3.3 Have any tleakage?	tanks, pumps or	piping at you existing facilities been inspected or tested for
Yes	No 🗌	Not Applicable
If so, attach the re	sults.	
3.4 Have any	spills or leaks o	ccurred from such tanks, pumps or piping?
Yes	No 🗌	Not Applicable
If so, describe		
3.5 Were any	regulatory agen	cies notified of any spills or leaks?
Yes [No 🗌	Not Applicable
If so, attach copies regulatory agencie		ports filed, any clearance letters or other correspondence from e spill or leak.
		orage tanks, sumps or piping been taken out of service or or facilities that you operate?
Yes	No 🗌	Not Applicable
If yes, attach copic relating to closure		e permits and clearance obtained from regulatory agencies such tanks.
4. Spills.		
4.1 During the	past year, have	any spills occurred on any site you occupy?
Yes	No 🗌	Not Applicable
If so, please descri extent of such spil		attach the results of any process conducted to determine the
4.2 Were any	agencies notifie	d in connection with such spills?
Yes	No 🗌	Not Applicable
If no, attach copie	s of any spill re	ports or other correspondence with regulatory agencies.

4.3	Were any clear	n-up actions undertaken in connection with the spills?	
Yes		No Not Applicable	
regula	atory agencies in eletion of the clea	he actions taken. Attach copies of any clearance letters obtained from a volved and the results of any final soil or groundwater sampling done up n-up work	_
5.	Waste Manag	ement.	
5.1 Envir	•	ess filed a Hazardous Material Plan with the Alameda County ement Department?	
Yes [No 🗌	
5.2	Has your comp	any been issued an EPA Hazardous Waste Generator I.D. Number?	
Yes [No 🗌	
If yes	: EPA ID#		
5.3	Has your comp	any filed a biennial report as a hazardous waste generator?	
Yes [No 🗌	
If so,	attach a copy of	he most recent report filed.	
5.4	Are hazardous	wastes stored in secondary containments?	
Yes [No 🗌	
		subcontractors for lighting/electrical, plumbing, HVAC, pest services, lding maintenance services?	
Yes [No 🗌	
If yes,	, do any of these	subcontractors store, mix or utilize chemicals on site?	
Yes [No 🗌	
If yes,	, what types and	quantities?	
771	,		

Attach the list of the hazardous waste, if any, generated or to be generated at the premises, its hazard class and the quantity generated on a monthly basis.

Describe the method(s) of disposal for each waste. Indicate where and how often disposal will take place.
Indicate the name of the person(s) responsible for maintaining copies of hazardous waste manifests completed for offsite shipments of hazardous waste.
Is any treatment, processing and recycling of hazardous wastes currently conducted or proposed to be conducted at the premises:
Yes No No
If yes, please describe any existing or proposed treatment, processing or recycling methods.
Attach copies of any hazardous waste permits or licenses issued to your company with respect to its operations on the premises.
6. Wastewater Treatment/Discharge.
6.1 Will your proposed operation require the discharge of wastewater to (answer Yes or No to each of the following)?
storm drain sewer
surface water no industrial discharge
6.2 Does your business have a Sewer Use Questionnaire on file with Alameda County Sanitation District?
Yes No No
6.3 Is your wastewater treated before discharge?
Yes No Not Applicable
If yes, describe the type of treatment conducted.

6.4 Does your bus	siness conduct	operations outside the	building or store materials outside?
Yes	No 🗌	Not Applicable	
6.5 Do you have a	Storm Water	Pollution Prevention P	lan (SWPPP)?
Yes	No 🗌	Not Applicable	
6.6 Does your bus industrial activity?	iness have a G	eneral Permit for storn	n water discharge associated with
Yes	No 🗌	Not Applicable	
6.7 Does your bus (NPDES) Permit?	iness operate u	nder a National Pollut	ion Discharge Elimination System
Yes	No 🗌	Not Applicable	
Attach copies of any its operations on the		scharge permits issu	ed to your company with respect to
7. Air Discharge	es.1		
7.1 Do you have o air?	r intend to hav	e any air filtration syst	ems or stacks that discharge into the
Yes	No 🗌		
		-	ing types of equipment, or any other r No to each of the following)?
Spray booth		Yes	No 🗌
Dip tank		Yes	No 🗌
Drying oven		Yes	No 🗌
Incinerator		Yes	No 🗌
Other (please describe	2)	Yes	No 🗌
Boiler		Yes	No 🗌

 $^{^{1}}$ NOTE: Businesses will have to comply with prohibitory rules regardless of whether they have or need a permit.

I/C Engine	1	Yes	No 📋	
Emergency Backu	p Generator	Yes	No 🗌	
Processes that app adhesives or use		Yes	No 🗌	
7.3 Do you em	it or plan to emit any	toxic air contami	nates?	
Yes	No 🗌			
7.4 Are air em	issions from your oper	rations monitored	1?	
Yes	No 🗌			
If so, indicate the	frequency of monitoria	ng and a descript	ion of the monitoring res	sults.
		the Armanian street value of the contract of t		The first state of the state of
Attach copies of a	iny air emissions per	mits pertaining	to your operations on t	he premises.
8. 8. Enforce	ement Actions, Comp	olaints.		
	ompany, within the pans, administrative orde		r been subject to any ag- crees?	ency
Yes	No 🗌			
	_		obligations imposed as	
	ompany ever received regarding its operation		rmation, notice or dema	nd letters, or
Yes	No 🗌			
	ever been, or are there ronmental or health ar		ny lawsuits against the c s?	ompany
Yes [No 🗌			
8.4 Has any en	vironmental audit ever	r been conducted	at your company's curre	ent facility?
Yes	No 🗌			

	audit.
	oblems or complaints from neighbors at the company's current
Yes No No	
Please describe:	
The undersigned hereby certi is accurate and correct.	ifies that all of the information contained in this questionnaire
	By:
	Date:

EXHIBIT E PROPERTY RULES AND REGULATIONS

Tenant shall faithfully observe and comply with the following Rules and Regulations. Landlord shall not be responsible to Tenant for the non-performance of any of said Rules and Regulations by or otherwise with respect to the acts or omissions of any other tenants or occupants of the Property, provided that Landlord shall not enforce the Rules and Regulations in a manner that discriminates against Tenant or Subtenants. In the event of any conflicts between the Rules and Regulations and other provisions of this Lease, the Lease shall control.

- 1. Except for signs advertising the Premises for lease or sublease, no advertisements, pictures or signs of any sort shall be displayed on or outside the Premises or Building without the prior written consent of Landlord. This prohibition shall include any portable signs or vehicles placed within the parking lot, or on streets adjacent thereto for the purpose of advertising or display. Landlord shall have the right to remove any such unapproved item without notice and at Tenant's expense.
- 2. Storage of forklift propane tanks, whether interior or exterior, shall be in secured and protected storage and enclosure approved by the local fire department and, if exterior, shall be located in areas specifically designated by Landlord. Tenant shall protect electrical panels and building mechanical equipment from damage from forklift trucks.
 - 3. Intentionally Omitted.
- 4. All goods, including materials used to store goods, delivered to the Premises shall be immediately moved into the Building and shall not be left in parking or exterior loading areas overnight.
- 5. Tractor trailers which must be unhooked or parked with dolly wheels beyond the concrete loading areas must uses steel plates or wood blocks of sufficient size to prevent damage to the asphalt paving surfaces. No parking or storage of such trailers will be permitted in the auto parking areas adjacent to the Building or on the Premises or on streets adjacent thereto.
- 6. Tenant is responsible for the safe storage and removal of all pallets. Pallets shall be stored behind screen enclosures.
- 7. Tenant shall not store or permit the storage or placement of merchandise in areas outside or surrounding the Building or outside the Premises. No displays or sales of merchandise shall be allowed in the parking lots.
- 8. Tenant is responsible for the storage and removal of all trash and refuse. All such trash and refuse shall be contained in suitable receptacles stored behind screen enclosures at locations approved by Landlord.
 - 9. Intentionally Omitted.
 - 10. Intentionally Omitted.

- 11. Intentionally Omitted.
- 12. Intentionally Omitted.
- 13. Tenant shall not overload the floor of the Building.
- 14. Intentionally Omitted.
- 15. Intentionally Omitted.
- 16. Tenant hereby acknowledges that Landlord shall have no obligation to Tenant providing guard service or other security measures for the benefit of the Premises or Building. Tenant hereby assumes all responsibility for the protection of Tenant and its agents, employees, contractors, invitees and guests, and the property thereof, from acts of third parties, including keeping doors locked and other means of entry to the Premises closed.
- 17. No auction, liquidation, fire sale, going out of business or bankruptcy sale shall be conducted in or about the Premises without the prior written consent of Landlord.
- 18. No tenant shall use or permit the use of any portion of the Building or Premises for living quarters, sleeping apartments or lodging rooms.
- 19. Tenant, Tenant's agents, servants, employees, contractors, licensees, or visitors shall not park any vehicles in driveways, service entrances, or areas posted as no parking.
- 20. If the Building and/or Premises is or becomes infested with vermin as a result of the use or any misuse or neglect of the Building and/or Premises by Tenant, its agents, employees, contractors, visitors or licensees, Tenant shall forthwith, at Tenant's expenses, cause the same to be exterminated from time to time to the satisfaction of Landlord and shall employ such licensed exterminators as shall be reasonably approved in writing in advance by Landlord.
 - 21. Intentionally Omitted.
- 22. Tenant, its employees and agents shall not in any way obstruct the entrances, corridors, sidewalks, lobbies, courts, halls, stairways, elevators, or vestibules of Building in a manner that conflicts with applicable laws or safety codes and regulations..
 - 23. Intentionally Omitted.
- 24. Landlord reserves the right at any time to change or rescind any one or more of these Rules and Regulations, or to make such other and further reasonable Rules and Regulations as in Landlord's judgment may from time to time be necessary for the management, safety, care and cleanliness of the Premises, and for the preservation of good order therein, as well as for the convenience of other occupants and tenants thereof, provided that prior to the enforcement of any such new or revised Rules and Regulations against Tenant or any Subtenant, Landlord shall provide Tenant with a written copy of any such changes and additions. Subject to the obligation not to discriminate in its application or enforcement of the Rules and Regulations against Tenant or Subtenants, Landlord may waive any one or more of these Rules and Regulations for the

benefit of any particular tenant, but no such waiver by Landlord shall be construed as a waiver of such Rules and Regulations in favor of any other tenant, nor prevent Landlord from thereafter enforcing any such Rules and Regulations against any or all tenants of the Building. Tenant shall be deemed to have read these Rules and Regulations and to have agreed to abide by them as a condition to its occupancy of the Premises.

EXHIBIT F RENEWAL NOTICE

Date:	
	Lease dated as of, 2015, by and between City of Alameda, as Landlord, and, as Tenant.
Dear	:
	In accordance with <u>Section 4.2</u> of the above referenced Lease, by this notice Tenant irrevocably exercises its [first] [second] Renewal Option for the Renewal Term, at the all Rate and upon the terms and conditions specified in <u>Section 4.2</u> .
By:	of Tenant]
Its:	FELLULY D. M. Charl
	[Exhibit: Do Not Sign]

EXHIBIT G FORM OF MEMORANDUM OF LEASE

Prepared by and after recording return to:

City of Alameda Alameda City Hall, Rm 320 2263 Santa Clara Ave Alameda, CA 94501

Tel: (510) 747-4700 Attn: City Manager

DOCUMENT EXEMPT FROM RECORDATION FEE UNDER GOVERNMENT CODE SECTION 27383

MEMORANDUM OF LEASE AGREEMENT
The CITY OF ALAMEDA, a charter city and municipal corporation (the "Landlord"), and Alameda Point Partners, LLC a Delaware liability company (the "Tenant"), do hereby declare on this day of, 2015 this Memorandum Lease Agreement (this "Memo"):
Pursuant to that certain Lease dated as of, 2015 (the "Lease"), the Landlord demised and leased unto the Tenant, and the Tenant leased and demised from the Landlord, that certain property described in the Lease and more particularly described on Exhibit A attached hereto (the "Premises"), on and subject to the terms, covenants and conditions contained in the Lease.
The term of the Lease commenced as of, 20 and shall terminate on, 20, unless sooner terminated or extended as provided in the Lease.
1. Except as provided in the Lease and with respect to subleases of the Premises, the Tenant shall not assign or transfer the Lease without the prior written consent of the Landlord in accordance with the Lease.
2. This Memo is intended only to provide notice of certain terms and conditions contained in the Lease and is not to be construed as a complete summary of the terms and conditions thereof. In the event the terms contained herein conflict with the terms and conditions of the Lease, the Lease shall control.

3. Upon the earlier of termination or expiration of the Lease, pursuant to the terms thereof, the Landlord shall execute a release of this Memo (the "Release") which shall be filed in the official public records of Alameda County, California and shall be effective to release this Memo. If the Lease has been properly terminated or has expired by its terms, then the Landlord and the Tenant agree to execute the Release within 10 days after receipt of a written request for the same by either Party.

- 4. Except as otherwise indicated, all initially capitalized terms used in this Memo and not defined herein shall have the meanings ascribed to them in the Lease.
- 5. This Memo may be executed in multiple counterparts, each of which shall be deemed an original and all of which when taken together shall constitute one and the same document.

[Signatures to follow]

		he Parties hereto have of,	executed this Memorandum of Lease 20
TENANT Alameda Point Partne a Delaware limited lia	,		
	mited li	at Properties, LLC, ability company,	
a Dela	ware lin	I 100 Alameda, L.P., nited partnership, nember	
	compa		Development, L.L.C., a Texas limited liability
		By:	
		Name:	
		Title:	
LANDLORD City of Alameda, a ch	arter ci	ty and municipal corp	oration
By: Elizabeth D. War Interim City Mar	merdar nager		
Date: Attest:		-	Recommended for Approval:
Lara Weisiger, City C	lerk		Jennifer Ott, Chief Operating Officer Alameda Point
Approved as to Form	n:		
Farimah F. Brown Senior Assistant City	Attorne	y	Andrico Q. Penick Assistant City Attorney
Authorized by City C	ouncil (Ordinance No	
		IEvhibit: Do	Vot Sign!

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF CALIFORNI	A)
COUNTY OF)
personally appearedbasis of satisfactory evide instrument and acknowled authorized capacity(ies), a	dged to me that hand that by his/h	, Notary Public, , who proved to me on the rson(s) whose name(s) is/are subscribed to the within te/she/they executed the same in his/her/their er/their signature(s) on the instrument the person(s), or (s) acted, executed the instrument.
I certify UNDER PENAL foregoing paragraph is tru		CY under the laws of the State of California that the
WITNESS my hand and o	official seal.	
		Name:
	ľ	Jotary Public

[ADD NOTARY/ACKNOWLEDGEMENTS]

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF CALIFOR	RNIA)
COUNTY OF))
personally appeared _ basis of satisfactory evinstrument and acknow authorized capacity(ie	vidence to be the person whedged to me that he/es), and that by his/her/	, Notary Public, , who proved to me on the on(s) whose name(s) is/are subscribed to the within she/they executed the same in his/her/their their signature(s) on the instrument the person(s), or acted, executed the instrument.
I certify UNDER PEN foregoing paragraph is		under the laws of the State of California that the
WITNESS my hand a	nd official seal.	
	·····	
		ame:

LEASE AGREEMENT

BY AND BETWEEN

CITY OF ALAMEDA,

a charter city and municipal corporation AS LANDLORD

and

ALAMEDA POINT PARTNERS, LLC

a Delaware limited liability company
AS TENANT

BUILDING 118

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LEASE AGREEMENT BASIC LEASE INFORMATION

Lease Date:	Dated as of	, 2015 for reference purposes only
Landlord:	City of Alameda, a charter city	and municipal corporation
Landlord's Address:	City of Alameda Alameda City Hall, Rm 320 2263 Santa Clara Ave Alameda, CA 94501 Tel: (510) 747-4700 Attn: City Manager	
·	Notice Copy to: City of Alameda Alameda City Hall, Rm 280 2263 Santa Clara Ave	
	Alameda, CA 94501 Tel: (510) 747-4750 Attn: City Attorney	
Tenant:	Alameda Point Partners, LLC a company	a Delaware limited liability
Tenant's Address:	Trammel Crow Residential 39 Forrest Street, Suite 201 Mill Valley, CA 94941 Telephone: 415-381-3001 Facsimile: 415-381-3003 Email: bd@thompsondorfman.	com
	With copies to: c/o SRM Ernst Development P 2220 Livingston Street Suite 20 Oakland, CA 94606 Telephone: 510-219-5376 Facsimile: 510-380-7056 Email: jernst@srmernst.com	
	And to: Madison Marquette 909 Montgomery Street Suite 2 San Francisco, CA 94133 Telephone: 415-277-6828 Facsimile: 415-217-5368 Email: pam.white@madisonma	

	And to: Marc Stice Stice & Block 2335 Broadway, Suite 201 Oakland, CA 94612 Telephone; 510-735-0032 Email: mstice@sticeblock.com
Building:	That certain building located at 51 West Trident Avenue, Alameda, CA 94501 on the Property (as defined in Section 1) and commonly referred to as Building 118 (the "Building").
Premises:	The Building and the land upon which the Building sits as well as any parking area, access area and landscaped area immediately adjacent to the Building, as approximately depicted in Exhibit A (the " Premises "), which shall be more particularly identified upon the delivery by Tenant of an Election Notice (defined herein).
Permitted Uses:	Permitted Uses are described in <u>Section 3.3</u> .
Length of Term:	One hundred and twenty (120) full calendar months, commencing on the Commencement Date and, unless earlier terminated or extended pursuant to the terms of this Lease, expiring on the Expiration Date ("Term").
Commencement Date:	The date that occurs six (6) months after the date of the Election Notice, provided that Tenant shall have the right, but not the obligation, to accelerate the Commencement Date to such earlier date, in Tenant's sole discretion, after Landlord notifies Tenant in writing that the Premises are vacant and ready for delivery to Tenant.
Expiration Date:	The date that is one hundred and twenty (120) full calendar months after the Commencement Date, unless extended or earlier terminated pursuant to the terms of this Lease.
Assignment and Subletting:	Tenant shall have the right to assign this Lease to a Permitted Assignee pursuant to the Assignment Right as provided in Section 13.1(b) and such Permitted Assignee shall have the right to sublease the Premises to subtenants as provided in Section 13.2 hereto.
Renewal Option:	Two (2) renewal options of ten (10) years each, as provided in Section 4.2.
Rent:	Base Rent and Additional Rent are described in <u>Article 5</u> . Hold Over Rent is described in <u>Article 20</u> .
Taxes and Utilities:	Tenant shall directly contract for and pay all costs for services and Utilities (as defined in Section 9.1) to the Premises, as further provided in the Lease. Tenant shall pay all taxes (including

	possessory interest taxes and other assessments against the real property) levied on or against the Premises or Tenant's personal property to the extent provided in <u>Article 6</u> .
Security Deposit:	As provided in Article 8 of this Lease.
Parking:	Tenant shall have the right to have its employees, contractors, agents, subtenants and visitors park in the paved areas adjacent to the Building which are part of the Premises.
Brokers:	N/A