Exhibit 3

Enterprise District

6-month Inquiry Tracking

(July 1 – December 31, 2016)

Inquiry	Source	Туре	Industry	Follow-up	Anecdotal Comments
Date	Web,	One-time		Action	
	phone,	questions,		Tour, sent	
	network,	Status		materials,	
	referral, etc.	update,		follow-up call,	
		meeting,		meeting	
12/15/2016	Phone	One-time	Developer	Tour	Large commercial
		question and			developer, interested
		f/u meeting			and touring in Jan 2017
12/9/2016	Phone	One-time	School	Sent	Broker Inquiry, likely
		question		Materials	NP use
12/6/2016	Phone	One-time	Office/Technology	Sent	May be interested, not
		question		Materials	until lease expires in
					2020
12/3/2016	Phone	One-time	Developer	Sent	F/U in 2017
		question		Materials	
12/1/2016	Phone	One-time	Office/Technology	Sent	Broker inquiry, asked
		question		Materials,	about transportation
				follow p call	and timing. Will f/u
					when closer to delivery
11/30/2016	Phone/Web	Multiple	Manufacturing	Sent	CalBIZ Inquiry – time
		questions		Materials,	sensitive, will not work
				follow-up	
				calls	
11/21/2016	Phone/Web	One-time	Developer	Sent	Broker Inquiry – will
		question		Materials	F/U when closer to
					delivery date
11/14/2016	Phone	One-time	Office	Sent	Interested, but needed
		question		Materials	additional information
					regarding additional
					infrastructure costs –
					f/u when closer to
					delivery
11/10/2016	Phone/Web	One-time	Developer	Sent	Broker inquiry, will F/U
		question		Materials	when closer to delivery
					date
11/9/2016	Phone	One-time	Confidential	Sent	Interested, but need
		question,		Materials,	more information
		meeting		F/U calls	

					about timing and
			NAC-	_	infrastructure costs
11/7/2016	Web	One-time	Mfg.	Sent	High-end
		question		Materials	manufacturer, with
					potential interest closer
					to delivery date
11/4/2016	Phone/Web	One-time	Office/Technology	Sent	Timing concerns with
		question		materials,	approaching lease
				follow up call	expiration date
11/1/2016	Phone	One-time	Unknown	Sent	Broker inquiry – no f/u
		question		materials	action items
10/24/2016	Web	One-time	Clothing	Sent	Currently in a lease, but
		question		materials	interested in the site,
					F/U when closer to
					delivery date
10/24/2016	Web	One-time	Agriculture	Sent	Broker Inquiry – will
		question		Materials	F/U when closer to
		'			delivery date
10/19/2016	Web	One-time	Office	Sent	Wanted information,
		question		Materials	but not likely interested
		'			at this time
10/18/2017	Phone	Multiple Calls	Senior Housing	Sent	Ongoing discussion, but
-, -, -			Developer	Materials,	likely a NP use in the
				Toured	Enterprise District
10/17/2016	Web	One-time	Food Processing	Sent	Broker Inquiry – will
10/1//2010	1100	question	_	Materials	F/U when closer to
		question		Widterials	delivery date
10/14/2016	Phone	One-time	Lab	Sent	Broker Inquiry
10/14/2010	Thone	question		Materials	Broker inquiry
10/11/2016	Phone	One-time	Tech	Sent	Currently in lease, but
10/11/2010	THORE	question		Materials	interested in the site
10/10/2016	Phone	One-time	Tech	Sent	Broker Inquiry – will
10/10/2010	Filone			Materials	· · ·
		question		Materials	F/U when closer to
10/07/2016	Dhana /Mah	On a time a	Tech	Comb	delivery date
10/07/2016	Phone/Web	One-time	recii	Sent	Transportation
40/05/2046	Division	question	Attorney	Materials	concerns
10/05/2016	Phone	One-time	Attorney	Sent	Timing will not work
10/01/2016	51 /4/ 1	question	Food Processing	Materials	
10/04/2016	Phone/Web	One-time	Food Processing	Sent	Interested, but likely
		question		Materials	staying put – F/U when
			0555		closer to delivery date
9/16/2016	Phone Web	One-time	Office/Tech	Sent	Broker inquiry, asked to
		question		Materials	follow up Q1 2017
9/14/2016	Phone/Web	One-time	Office/Tech	Sent	Timing and
		question		Materials	transportation
					concerns

9/12/2106	Phone	One-time	Greentech	Sent	Transportation
3, ==, ==0		question		Materials	concerns
9/8/2016	Web	One-time	Healthcare	Sent	Will have broker F/U
3, 3, 2020	1100	question		Materials	closer to delivery date
9/7/2016	Phone	One-time	Food/Bev	Sent	Broker inquiry – will
3,7,2010	1	question		Materials	F/U when closer to
		question		Widterials	delivery date
9/1/2016	Phone	Meeting	Education	Tour	F/U when closer to
3,1,2010	THORE	Wiccing		1001	delivery
8/30/2016	Phone/Web	Meeting	Snr Hsing Dev	Sent	Broker inquiry
0,00,202				Materials,	J. Siles iniquity
				Mtng	
8/17/2017	Web	One-time	Tech	Sent	Interested, but
-, , -		question		Materials	currently in a lease, will
		1			have broker f/u when
					closer to LED
8/16/2016	Web	One-time	Architecture	Sent	Recently signed a lease,
' '		question		Materials	but interested in
		'			information. Will
					inquire through their
					broker if interest
					persists
8/16/2016	Phone/Web	One-time	Developer	Sent	Broker Inquiry
		question		Materials	
8/09/2016	Phone	One-time	Technology	Sent	Interested, but
		question		Materials	concerned with
					transportation, ferry
					will help, f/u when
					closer to delivery date
8/07/2016	Phone/Web	One-time	Clean-Tech	Sent	Interest, F/U when
		question		Materials	closer to delivery date
8/02/2016	Phone/Web	One-time	RV Storage/Rental	Sent	Broker Inquiry - NP Use
		question		Materials	in the Enterprise
					District
7/29/2016	Referral	One-time	Office/R&D	Sent	Interested, F/U wen
		question,		Materials,	closer to delivery
		meeting		Tour	
7/28/2016	Web	One-time	Retail/Hotel Dev	Sent	Potential interest,
		question		Materials	additional due diligence
					on use needed
7/24/2016	Phone	One-time	Lab/Mfg	Sent	Broker inquiry,
		question		Materials	immediate need
7/21/2016	Phone	One-time	Office	Sent	F/U closer to existing
		question		Materials	LED
7/20/2016	Phone	One-time	Office/Technology	Sent	Potential interest, but
		question		Materials	need further

					information regarding
					timing of infrastructure
7/18/2016	Phone/Web	One-time	Aerospace/Tech	Sent	Broker and Principal
		question		Materials	Inquiry,
					transportation/timing
					concerns
7/13/2016	Phone	One-time	Auto Industry	Sent	Broker Inquiry, timing
		question		Materials	did not work
6/24/2016	Phone	One-time	Self-storage	Sent	Broker Inquiry - NP Use
		questions		Materials,	in the Enterprise
				Follow-up call	District
6/17/2016	Web	One-time	Office/Tech	Sent	Principal inquiry, no
		questions		materials	response to f/u
6/16/2016	Phone/Web	One-time	Tech	Sent	Recently renewed
		question		Materials	lease, so no immediate
					need
06/13/2016	Phone	One-time	Retail/Whse	Sent	F/U when closer to
		question		Materials	delivery
06/06/2016	Phone	One-time	Food/Bev	Sent	Timing not soon
		question		Materials	enough
06/01/2016	Web	One-time	Developer	Sent	Broker Inquiry – client
		question		Materials	interested, but
					concerned about
					transportation and
					timing