



BAYCROSSINGS

"The Voice of the Waterfront"

11 July 2017

To Whom it May Concern,

I write to enthusiastically support plans for transferring the FISC warehouses to Bay Ship. Let me count the ways:

- 1, The work Bay Ship does regarding the Working Waterfront Cohort, which trains deserving populations, including returning citizens, for blue collar jobs, is urgently important and worthwhile. I and my company are proud to have helped with this project. The FISC warehouses will strengthen this initiative.
- 2, Bay Ship intends to host a "Blue Collar/Marine Incubator" with the FISC warehouses, an exciting extension and expansion of the Working Waterfront Cohort ideal, by and through which manufacturing start-ups will be fostered, especially those with a marine focus.
- 3, Badly needed housing inventory will be added to Alameda's woefully inadequate stock of same as part of this arrangement. I have been a ferry advocate for over twenty years; few understand and appreciate the challenges and complexities of traffic better than do I. Yet the scandalous shortage of proper housing is an imperative that simply has to be addressed.

For all these reasons, I am proud, as a resident of Alameda and stalwart of the working waterfront, to stand with Bay Ship voicing my full-throated support for this proposal. What's not to like?

Sincerely,

Bobby Winston
Proprietor

9 July 2017

To Whom it May Concern,

I live and work in Alameda as a firefighter so I take an active interest in the community's welfare. Bay Ship is to be commended for its commitment to blue collar jobs and the working waterfront and I know they have worked hard to respond whenever asked to help the community.

I support Bay Ship's plans to acquire the FISC warehouses and thereby expand on the good work they are already doing.

Sincerely,

A handwritten signature in cursive script that reads "Jeff DelBono". The signature is written in dark ink and is positioned below the word "Sincerely,".

Jeff DelBono
Alameda Fire Fighters Local 689

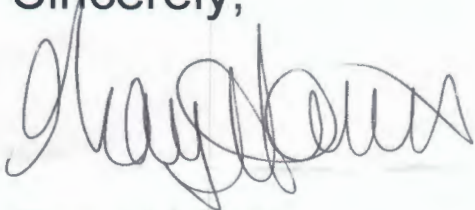
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I support Bay Ship's plans to acquire the FISC warehouses and thereby expand on the good work they are already doing.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Gray Harris', written over a light blue horizontal line.

Gray Harris
Blossom Ridge CTA