

Quote For:

Alameda City PD 1 YR ILP FIXED 26 CAMERA 2018 Update

Quoted By:

Lehr Mike McGee

Date: 01-24-18



Be Smart. Be Safe. Be Vigilant.



Lehr 4707 Northgate Blvd Sacramento, California 95834 (P) 925-303-9513 (F) 267-393-8248



Attention:	Alameda City PD	Date	1/24/2018
Project Name:	1 YR ILP FIXED 26 CAMERA 2018 Update	Quote Number:	MFM-0227-06

PROJECT QUOTATION

We at Lehr are pleased to quote the following systems for the above referenced project:

Qty	Item #	Description	
(1)	VSBSCSVC-03	Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments	
		Managed/hosted server account services by Vigilant	
		o Includes access to all LEARN and CarDetector software updates	
		Priced per camera per year for 31-60 total camera units	
		Requires new/existing Enterprise Service Agreement (ESA)	
	Subtotal Price (Excluding sales tax)		\$10,400.00

Qty	Item #	Description	
(1)	TAS-UL	Target Alert Service - LPR Alert Delivery Software - Unlimited User	
		• Real Time LPR notification and mapping software sends LPR alerts to any in-network PC	
		Send Alerts over any communication protocol including LAN, WAN, internet wireless, etc.	
		Server Client software compatible with all Vigilant CDFS applications	
	Subtotal Price (Excluding sales tax)		\$0.00

Qty	Item #	Description	
(26)	SSUPSYS-COM	Vigilant System Start Up & Commissioning of 'In Field' LPR system	
		Vigilant technician to visit customer site	
		Includes system start up, configuration and commissioning of LPR system	
		Applies to mobile (1 System) and fixed (1 Camera) LPR systems	
	Subtotal Price (Excluding sales tax)		\$22,750.00

Qty	Item #	Description	
(1)	VSPTRNG	Vigilant End User Training for LPR Systems	
		End user training for Vigilant products	
		o Covers all client purchased applications	
		o Includes classroom and field operation training	
		Vigilant certified technician to visit site and perform one training class	
	Subtotal Price (Excluding sales tax)		\$1,250.00

Qty	Item #	Description	
(1)	VSPTRVL-01	Vigilant Certified Partner Travel via Client Site Visit	
		Vigilant certified technician to visit client site	
		Includes all travel costs for onsite support services	
Subtotal Price (Excluding sales tax)		ice (Excluding sales tax)	\$2,500.00

Qty	Item #	Description	
(12)	VS-FX-DUAL-BRKT-	Dual Fixed Camera Wall Mount Bracket	
	ASSY	Wall Mount for (2) Fixed Cameras	
	Subtotal Price (Excluding sales tax)		\$4,800.00

Qty	Item #	Description	
(11)	Fixed Kit POD	NEMA Enclosure (2) Cameras Per NEMA Box/Modem	
		NEMA Enclosure	
		Power Supply	
		POE Switch Rugged	
		Antenna	
		Sierra Wireless Modem	
		o	
		• REQUIRES CARRIER AIR CARD AND M	O SVC UL
		0	
	Subtotal Price (Excluding sales tax)		\$27,500.00

Qty	Item #	Description	
(1)	Tax	Local Sales Tax Rate 9.25%	
			\$27,062.73

Qty	Item #	Description	
(2)	VS-FX-UNI-POLE-	Fixed LPR Camera Bracket	
	WALL-BRKT_REV_B	Pole or Wall Mount - UPR ARM ASSY POLE & WALL MOUNT BLK REV B	
Subtotal Price (Excluding sales tax)		ice (Excluding sales tax)	\$700.00

Qty	Item #	Description	
(6)	REAPER-CAM-CBL-	Reaper SD Camera Cable	
	REVB-60FT	60FT cable for SD Reaper cameras	
	Subtotal Pr	ice (Excluding sales tax)	\$1,800.00

Qty	Item #	Description	
(3)	Fixed Camera LPR	Vigilant Fixed LPR Camera with Integrated Smart Processor	
	SYS-8	Hardware:	
	VSF-075-H-RE	Integrated (Internal) solid state DSP Smart	t processor units - No moving parts
		o Plug-N-Play IP based camera with Po	ower Over Ethernet (POE)
		Includes field installed J-Box	
		75mm LPR Camera(s) with IR and Color video	
		o Includes RAM mounting bracket	
		Software:	
		Direct connect to Vigilant's nationally hosted LEARN LPR data server	
		o Includes CarDetector LPR software for	or local server hosting
		LPR vehicle license plate scanning / real time alerting	
		o Full suite of LPR tools including data analytics	
	Subtotal Pi	ice (Excluding sales tax)	\$24,825.00

Qty	Item #	Description	
(2)	Fixed Camera LPR	Vigilant Fixed LPR Camera with Integrated Smart Processor	
	SYS-1	Hardware:	
	VSF-075-H-RE	Integrated (Internal) solid state DSP Smart	t processor units - No moving parts
		o Plug-N-Play IP based camera with Po	ower Over Ethernet (POE)
		Includes field installed J-Box	
		75mm LPR Camera(s) with IR and Color video	
		o Includes RAM mounting bracket	
		Software:	
		Direct connect to Vigilant's nationally hosted LEARN LPR data server	
		o Includes CarDetector LPR software for local server hosting	
		LPR vehicle license plate scanning / real time alerting	
		o Full suite of LPR tools including data analytics	
	Subtotal Price (Excluding sales tax)		\$16,550.00

Qty	Item #	Description		
(2)	Fixed Camera LPR	Vigilant Fixed LPR Camera with Integrated Smart Processor		
	SYS-2	<u>Hardware:</u>		
	VSF-075-H-RE	Integrated (Internal) solid state DSP Smar	Integrated (Internal) solid state DSP Smart processor units - No moving parts	
		o Plug-N-Play IP based camera with Po	ower Over Ethernet (POE)	
		Includes field installed J-Box		
		75mm LPR Camera(s) with IR and Color video		
		o Includes RAM mounting bracket		
		Software:		
		Direct connect to Vigilant's nationally hosted LEARN LPR data server		
		o Includes CarDetector LPR software for local server hosting		
		LPR vehicle license plate scanning / real time alerting		
		 Full suite of LPR tools including data analytics 		
	Subtotal Price (Excluding sales tax)		\$16,550.00	

Qty	Item #	Description	
(4)	Fixed Camera LPR	Vigilant Fixed LPR Camera with Integrated	Smart Processor
	SYS-3	Hardware:	
	VSF-075-H-RE	Integrated (Internal) solid state DSP Smart	t processor units - No moving parts
		o Plug-N-Play IP based camera with Po	ower Over Ethernet (POE)
		Includes field installed J-Box	
		75mm LPR Camera(s) with IR and Color v	ideo
		o Includes RAM mounting bracket	
		Software:	
		Direct connect to Vigilant's nationally hoster	ed LEARN LPR data server
		o Includes CarDetector LPR software fo	or local server hosting
		LPR vehicle license plate scanning / real time alerting	
		o Full suite of LPR tools including data analytics	
	Subtotal Price (Excluding sales tax)		\$33,100.00

Qty	Item #	Description	
(4)	Fixed Camera LPR	Vigilant Fixed LPR Camera with Integrated Smart Processor	
	SYS-4	Hardware:	
	VSF-075-H-RE	Integrated (Internal) solid state DSP Smart	t processor units - No moving parts
		o Plug-N-Play IP based camera with Po	ower Over Ethernet (POE)
		Includes field installed J-Box	
		75mm LPR Camera(s) with IR and Color video	
		o Includes RAM mounting bracket	
		Software:	
		Direct connect to Vigilant's nationally hoster	ed LEARN LPR data server
		o Includes CarDetector LPR software for local server hosting	
		LPR vehicle license plate scanning / real time alerting	
		 Full suite of LPR tools including data analytics 	
	Subtotal Price (Excluding sales tax)		\$33,100.00

Qty	Item #	Description		
(2)	Fixed Camera LPR	Vigilant Fixed LPR Camera with Integrated Smart Processor		
	SYS-5	Hardware:		
	VSF-075-H-RE	Integrated (Internal) solid state DSP Smar	Integrated (Internal) solid state DSP Smart processor units - No moving parts	
		o Plug-N-Play IP based camera with Po	ower Over Ethernet (POE)	
		Includes field installed J-Box		
		75mm LPR Camera(s) with IR and Color video		
		o Includes RAM mounting bracket		
		Software:		
		Direct connect to Vigilant's nationally hosted LEARN LPR data server		
		o Includes CarDetector LPR software for local server hosting		
		LPR vehicle license plate scanning / real time alerting		
		o Full suite of LPR tools including data analytics		
	Subtotal Price (Excluding sales tax)		\$16,550.00	

Qty	Item #	Description	
(6)	Fixed Camera LPR	Vigilant Fixed LPR Camera with Integrated	Smart Processor
	SYS-6	Hardware:	
	VSF-075-H-RE	Integrated (Internal) solid state DSP Smart	t processor units - No moving parts
		o Plug-N-Play IP based camera with Po	ower Over Ethernet (POE)
		Includes field installed J-Box	
		• 75mm LPR Camera(s) with IR and Color v	ideo
		 Includes RAM mounting bracket 	
		Software:	
		Direct connect to Vigilant's nationally hoster	ed LEARN LPR data server
		o Includes CarDetector LPR software for	or local server hosting
		LPR vehicle license plate scanning / real time alerting	
	o Full suite of LPR tools including data analytics		analytics
	Subtotal Price (Excluding sales tax)		\$49,650.00

Qty	Item #	Description	
(3)	Fixed Camera LPR	Vigilant Fixed LPR Camera with Integrated	d Smart Processor
	SYS-7	Hardware:	
	VSF-075-H-RE	Integrated (Internal) solid state DSP Smart	t processor units - No moving parts
		o Plug-N-Play IP based camera with Po	ower Over Ethernet (POE)
		Includes field installed J-Box	
		75mm LPR Camera(s) with IR and Color video	
		o Includes RAM mounting bracket	
		Software:	
		Direct connect to Vigilant's nationally hoster	ed LEARN LPR data server
		o Includes CarDetector LPR software for local server hosting	
		LPR vehicle license plate scanning / real time alerting	
		o Full suite of LPR tools including data analytics	
	Subtotal Price (Excluding sales tax)		\$24,825.00

Qty	Item #	Description	
(1)	VSPK1SVC-03	Vigilant LPR Standard Service Package fo	r Hosted/Managed LPR Deployments
		Optional Service Package Benefits	
		o Extended access to Vigilant 'Private D	Data' via CarDetector Mobile Hit Hunter
		o Unlimited access to Vigilant's Mobile Companion LPR application for Smartphones	
		Priced per camera per year for 31-60 total	camera units
		Requires Basic Service Package	
	Subtotal Price (Excluding sales tax)		\$4,290.00

Qty	ltem #	Description	
(26)	VS-SHP-02	Vigilant Shipping & Handling Charges	
		 Applies to each fixed camera LPR System 	
		Shipping Method is FOB Shipping	
	Subtotal Price (Excluding sales tax)		\$1,430.00

Quote Notes:

- 1. All prices are quoted in USD and will remain firm and in effect for 60 days.
- 2. No permits, start-up, installation, and or service included in this proposal unless explicitly stated above.
- 3. All hardware components to have standard One (1) year hardware warranty.
- 4. All software to have standard one (1) year warranty for manufacturer defects.
- 5. Software is manufactured under strict Vigilant Solutions standard.
- 6. This Quote is provided per our conversation & details given by you not in accordance to any written specification.
- 7. This Quote does not include anything outside the above stated bill of materials.
- 8. SITE SURVEYED 1-31-17
- 9. LABOR NOT INCLUDED 3RD PARTY QUOTE CAN BE PROVIDED IF REQUESTED
- 10. QUOTE UPDATE 1-24-2018

Quoted by: Mike McGee - 925-303-9513 - mmcgee@lehrauto.com

	\$0.40.000 TO
Total Price	\$319,632.73
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