

**Bill To:** Leon King  
 Director, Information Technology  
 950 West Mall Square, Room 175  
 Alameda, CA 94501-7575  
 Phone: (510) 747-7599  
[lking@alamedaca.gov](mailto:lking@alamedaca.gov)

**48383 Fremont Blvd. Suite 122**  
**Fremont CA 94538**  
**Date: May 31st, 2018**  
**Quote #: LK-053118-Tegile 2xHD20140-100**  
**AM: Dan Leinwohl**  
**Phone: 510-933-7575**  
**Email: [dan@kiscc.com](mailto:dan@kiscc.com)**

Quote valid for Thirty Days			
DESCRIPTION	QTY	PRICE	EXT. PRICE
<b>Tegile IntelliFlash HD2040-100 High Density All-Flash Array, 92TB SSD in 2U (City Hall)</b>			
Tegile IntelliFlash HD2040-100 High Density All-Flash Array (Dual Active/Active Controllers; 4 * Intel Xeon CPUs; 464 GB Memory; 92TB SSD in 2U) w/ IntelliFlash OS Software License, which includes: Intelligent Caching, Block and File protocols, Inline Deduplication and Compression, Space Efficient Snapshots and Clones, WAN Optimized Replication, Data Encryption	2	\$93,100.00	\$186,200.00
Dual Port 10Gbps Ethernet SFP+ NIC	4	\$1,290.00	\$5,160.00
<b>Tegile Three Year Maintenance Options</b>			
Tegile 3-Year Standard Proactive Support for HD2040-100 (NBD parts 7 * 24 call support)	0	\$20,000.00	\$0.00
Tegile 3-Year Premier Proactive Support for HD2040-100 (Onsite parts, 7 * 24 call support, 4 hour onsite parts replacement, health checks, reviews)	2	\$30,000.00	\$60,000.00
<b>Tegile Instructor-Led Training and Installation by Tegile-Certified Engineer</b>			
Tegile Introduction and Administration 2-day Instructor Led Training	1	FREE	FREE
Standard Onsite Professional Services to be performed by Tegile Certified KIS Engineer	2	\$3,000.00	\$6,000.00
		<b>SUBTOTAL:</b>	<b>\$257,360.00</b>
		<b>9.25% Tax</b>	<b>\$17,700.80</b>
		<b>Shipping</b>	<b>\$950.00</b>
		<b>TOTAL:</b>	<b>\$276,010.80</b>

**Prepared by:**  
 Doug Wenzel  
[doug@kiscc.com](mailto:doug@kiscc.com)  
 510-403-7572

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**48383 Fremont Blvd. Suite 122**  
**Fremont CA 94538**  
**Date: June 7th , 2018**  
**Quote #: LK-061218-Cisco C36508x24UQ switches**  
**AM: Dan Leinwohl**  
**Phone: 510-933-7575**  
**Email: [dan@kiscc.com](mailto:dan@kiscc.com)**

Quote valid for Thirty Days			
DESCRIPTION	QTY	PRICE	EXT. PRICE
<b>Redundant Pair MultiGig Switches for SAN - SFP+ transceivers or direct attach cables not included</b>			
Switch - L3 - managed - 16 x RJ-45 10/100/1000 (UPOE) + 8 x RJ-45 100/1000/2.5G/5G/10G (UPOE) + 4 x 10 Gigabit SFP+ (uplink) - desktop, rack-mountable - UPOE (820 W) Includes One Power Supply. RPS optional. 272 Gbps on 24-port Multigigabit models with 4x10G uplink	4	\$4,282.00	\$17,128.00
Cisco SMARTnet - Extended service agreement - replacement - 8x5- response time: NBD - for P/N: WS-C3650-8X24UQ-S, 36 months	4	\$1,376.00	\$5,504.00
<b>Prepared by:</b>			<b>SUBTOTAL:</b>
Doug Wenzel			<b>\$22,632.00</b>
<a href="mailto:doug@kiscc.com">doug@kiscc.com</a>			<b>9.25% Tax</b>
510-403-7572			<b>\$1,584.34</b>
			<b>Shipping</b>
			<b>Free Ground</b>
			<b>TOTAL:</b>
			<b>\$24,216.34</b>