Semi-Annual Report on Cannabis

RFP

Policy Direction

General Update

Background

- Effective as of January 18, 2018, City Council put in place a regulatory framework for cannabis businesses in the City.
- The regulatory ordinance provides for several types of Cannabis Business Operators Permits (CBOP):
 - One nursery cultivation/distributor's permit
 - Four manufacturing permits (including distributor's permits)
 - Two testing laboratory permits
 - Two medicinal retail dispensary permits (including delivery permits)
- Council directed staff to prepare a RFP to select businesses qualified to apply for an Operator's Permit
- The RFP was a two-part process
 - Letter of Intent (LOI)
 - Full Proposal (proposal review/interview)

RFP Process Outcomes

- RFP was issued on April 23rd
- Five (5) LOIs for medicinal dispensaries (only) were received
- Two LOIs met minimum qualifications
- These two companies submitted proposals
- One company, Main Street Supply, received a qualifying score above 75% and was interviewed and subsequently received a conditional award letter

Lessons Learned RFP and General Issues

- Testing Laboratories
 - Initially there were three interested laboratories
 - $\,\circ\,$ No follow-up
 - Lost location to a non-cannabis business
 - Tenant improvements were too expensive

• Nursery Cultivation

 One interested cultivator unable to find a location outside of the 1,000-foot buffer zone

- Manufacturing
 - One manufacturer indicated that it needed more clarity regarding the potential long-term tax exposure

Lessons Learned RFP and General Issues Continued

• Medicinal Dispensaries

Limited area for cannabis businesses to secure space
 Buffer zone challenges

- Overall, there was low interest in the RFP process

 Unwillingness to rent or sell space
 Other cities are experiencing low interest
 State regulation in still too fluid and complex
 - Uncertainty at Federal level regarding enforcement

Proposed Changes to Process

• Testing Laboratories

 \odot Staff is not recommending any changes to the cap

• Nursery Cultivation and Manufacturing

 Amend Implementing regulations to allow applications on a first come first served basis

• Medicinal Dispensaries and Nursery

 \odot Reduce buffer zones around sensitive uses;

 \odot Reduce the dispersion requirement for dispensaries (only); and/or

 \odot Permit cannabis-related businesses in additional areas of the City

Proposed Changes to Process (Continued)

Buffer Zone

- Reduce buffer zone to 600 feet around all sensitive uses or
- Maintain 1,000-foot buffer from either (or both) public and private K-12 schools from the nearest door to the nearest door and reduce to 600 linear feet for all other sensitive uses
 - Specify that off-campus after-school programs and tutorial/learning centers (and similar uses) are not considered "schools"

Proposed Changes to Process:

Not Recommended by Staff

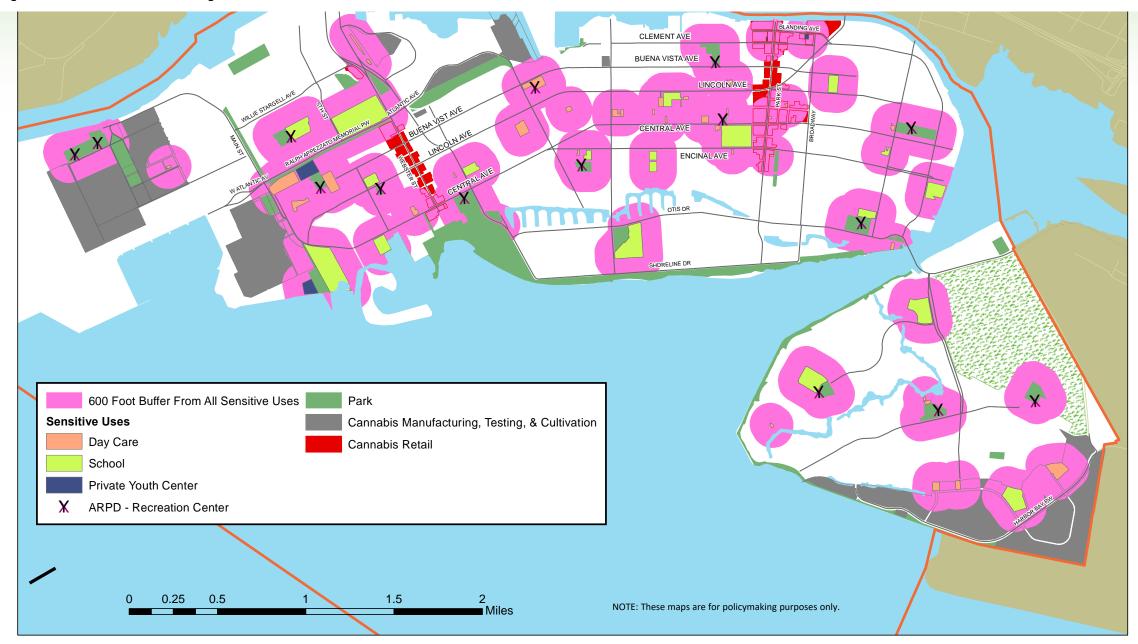
- Add Zoning Districts for Medicinal Dispensaries and Nursery
 - C-1, Neighborhood Business District and/or
 - C-M, Commercial Manufacturing District
- Modify the one-mile Dispersion Requirement
 - Consider reducing the dispersion requirement to fill the cap

• The following policy maps show the existing and potential scenarios if buffer, zoning and or dispersion changes are made

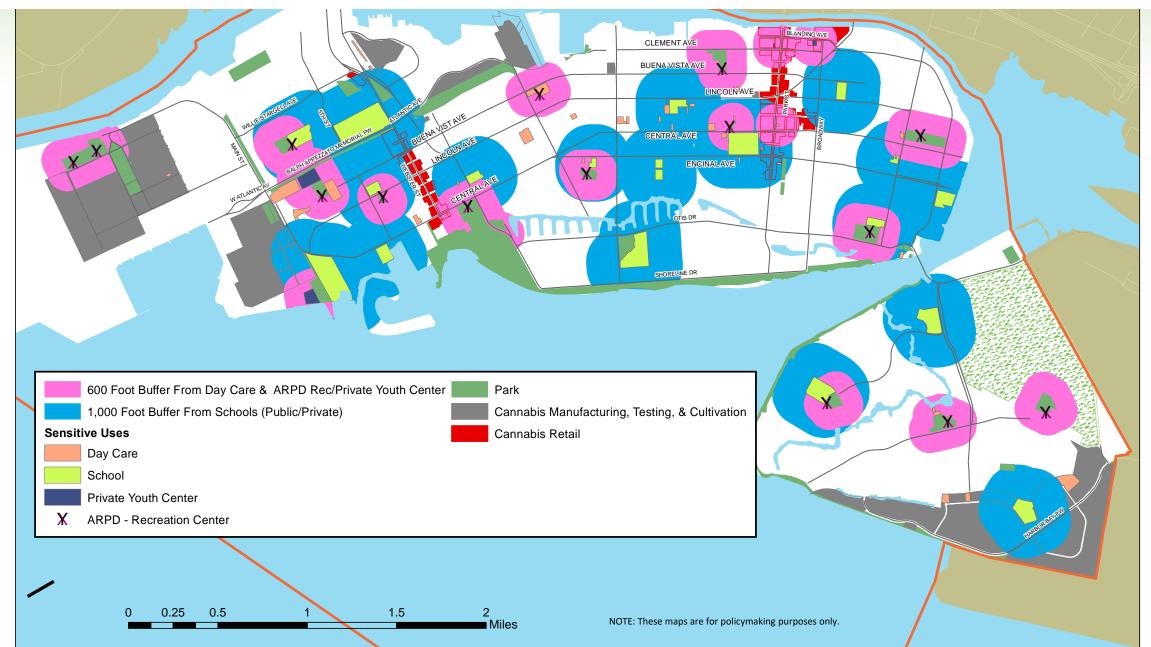
Map of Existing 1,000 Foot Buffer



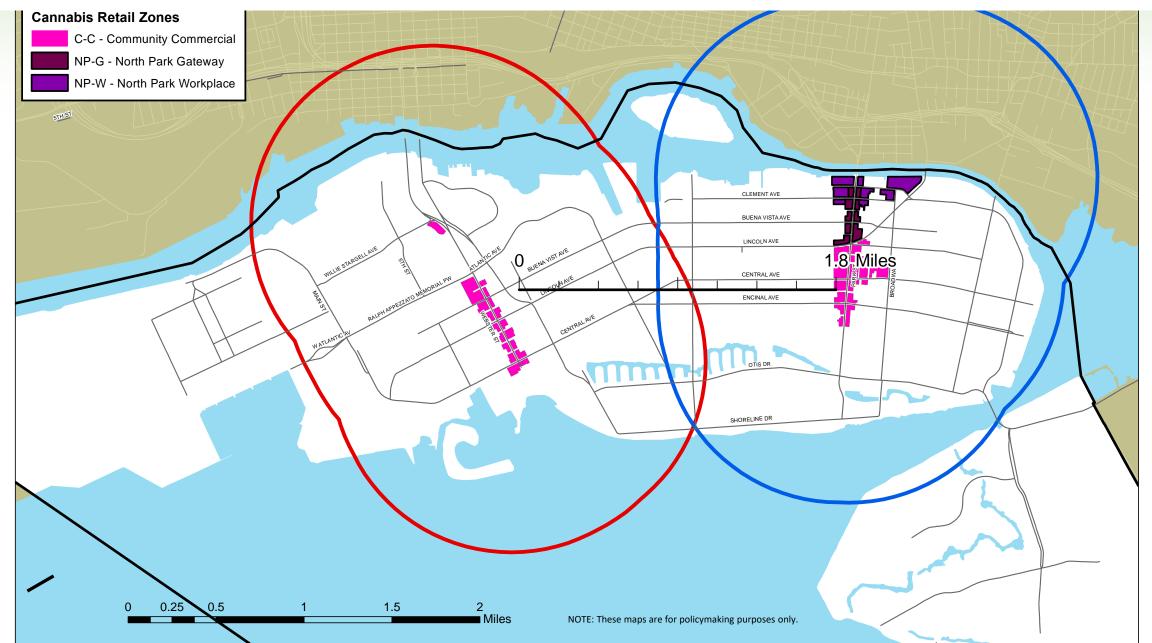
Map of Proposed 600 Foot Buffer



Map of Proposed Two-Tiered Buffer (600/1,000 Feet)



Current Dispersion Requirement (1 mile)



Current Zoning Allowing Cannabis Uses

AP-AR - Alameda Point - Adaptive Reuse (Medical Dispensary, Nursery, Manufacturing, Testing)
AP-E1 - Alameda Point - Enterprise 1 (Nursery, Manufacturing, Testing)
AP-E2 - Alameda Point - Enterprise 2 (Nursery, Manufacturing, Testing)
C-C - Community Commercial (Medical Dispensary)
C-M - Commercial Manufacturing (Nursery, Manufacturing, Testing)
NP-G - North Park Street - Gateway (Medical Dispensary)
NP-W - North Park Street - Workplace (Medical Dispensary)
M-X - Mixed Use - R&D/Office in Marina Village Master Plan (Nursery, Manufacturing, Testing)

0.5

1.5

2

Miles

NOTE: These maps are for policymaking purposes only.

Proposed Expanded Zoning

AP-AR - Alameda Point - Adaptive Reuse (Medical Dispensary, Nursery, Manufacturing, Testing)

AP-E1 - Alameda Point - Enterprise 1 (Nursery, Manufacturing, Testing)

AP-E2 - Alameda Point - Enterprise 2 (Nursery, Manufacturing, Testing)

C-C - Community Commercial (Medical Dispensary)

NP-G - North Park Street - Gateway (Medical Dispensary)

NP-W - North Park Street - Workplace (Medical Dispensary)

M-X - Mixed Use - R&D/Office in Marina Village Master Plan (Nursery, Manufacturing, Testing)

Additional Zones

C-M - Commercial Manufacturing (Currently Nursery, Manufacturing, Testing. Adding Medical Dispensary)

1.5

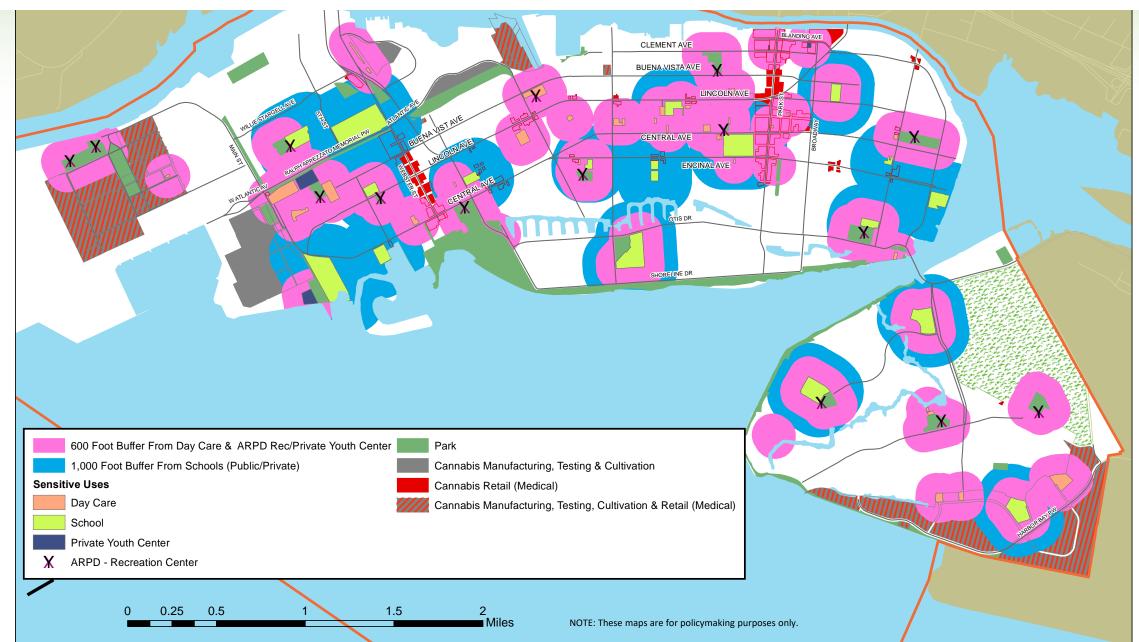
2 ∎ Miles

C-1 - Neighborhood Commercial (Medical Dispensary)

0.5

NOTE: These maps are for policymaking purposes only.

Proposed Expanded Zoning w/ Two-Tiered Buffers



Cannabis Updates

• Adult Use

 A valid notice of intent to circulate a petition to legalize adult use of cannabis was submitted to the City Clerk's office on May 21, 2018

• Cannabis Delivery

 Alameda only permits delivery of cannabis from a brick and mortar medicinal dispensary location.

 Senate Bill 1302 that would have allowed interjurisdictional deliveries is inactive

• Cannabis Tax

- Staff presented tax revenue alternatives to the City Council at its May 18, 2018 meeting
- Due to other considerations, City Council decided not to put forward a cannabis tax on the November 2018 ballot
- Council may consider a tax in the future

Summary of Issues

Staff seeks direction on the following:

- Should the City maintain the current cap number for testing labs?
- Should the City modify the implementing regulations to allow nursery and manufacturing businesses to apply for permits on a first-come first-served basis?
- Should the buffer zone be modified around sensitive uses for the nursery and/or dispensaries?

 \circ If so, please provide direction (i.e., two-tier 1,000/600 feet, 600 feet or other)

- Should the definition of sensitive uses be changed to clarify that off-campus after-school programs and tutorial/learning centers are not considered schools?
- Should the current zoning districts in which cannabis-related businesses are permitted be maintained or expanded?
- Should the dispersion requirement be modified for dispensaries?

Summary of Issues Continued

- Should the sale of cannabis for adult use be allowed?
- Should the cap number for dispensaries be increased?
- Staff seeks to confirm that if changes are made to the Ordinance to provide for additional potential locations for dispensaries, a new RFP will be issued to award the limited right to pursue a CBOP and that staff will utilize the same RFP process including the review panel and evaluation rubric.