



KLEINER PERKINS

## LETTER OF SUPPORT

7/17/18

City of Alameda  
Attn: Nanette Mocanu  
Economic Development Division Manager  
2263 Santa Clara Ave. Alameda, CA 94501

Re: Alameda Point - BLDG 530

Dear Ms. Nanette Mocanu,

Kleiner Perkins at 2750 Sand Hill Road, Menlo Park, CA is in support of SpinLaunch Inc. moving into Building 530 at 120 W. Oriskany Ave. Alameda CA 94501.

Over its 46 year history, Kleiner Perkins has had the privilege of being the first lead investor in some of the world's most influential and iconic companies such as Amazon and Google. We invested in SpinLaunch with the belief that they will have the same type of transformative impact on the aerospace industry. SpinLaunch is designing the most responsive satellite constellation deployment technology the world has ever seen. It will unlock communication and earth observation capabilities that will foster in new era's of global information available to the entire planet. SpinLaunch's system is not only cost effective, it is also safe and green - using renewable energy sources such as solar and wind instead of toxic and dangerous rocket fuels to launch payloads into space.

SpinLaunch will revolutionize the way mass gets transported to space and the City of Alameda would be fortunate to have their novel thinking and conscientious culture, meshing with the tech-forward organizations that currently exist in Alameda Point. Their success will dramatically lower the cost of accessing space, inspiring the next generation of young STEM students to explore the stars.

Thank You,

Wen Hsieh, General Partner, Kleiner Perkins

Wen Hsieh

Bill Sonneman  
President, Alameda Education Foundation

## LETTER OF SUPPORT

July 18, 2018

City of Alameda  
Attn: Nanette Mokanu  
Economic Development Division Manager  
2263 Santa Clara Ave. Alameda, CA 94501

Re: Alameda Point - BLDG 530

Dear Ms. Nanette Mokanu,

Through this letter, I confirm that Airbus Ventures at 3000 Sand Hill Road, CA94025 Menlo Park is in support of SpinLaunch Inc. moving into Building 530 at 120 W. Oriskany Ave. Alameda CA 94501.

We adamantly encourage companies like SpinLaunch to grow and inspire continued innovation in the aerospace industry, contributing to the trend of commercial 'space' companies building headquarters in the Bay Area. SpinLaunch is designing the most and responsive satellite constellation deployment technology the world has ever seen. It will unlock communication and earth observation capabilities that will foster in new era's of global information available to the entire planet. SpinLaunch's presence will revolutionize the way mass gets transported to space and the City of Alameda would be fortunate to have their novel thinking and conscientious culture, meshing with the tech-forward organization that currently exist in Alameda Point.

Thank You,



Thomas d'Halluin  
CEO Airbus Ventures



**of the Island City**

**Girls Inc. of the Island City**  
1724 Santa Clara Avenue  
Alameda, CA 94501  
(510) 521-1743  
[www.girlsincislandcity.org](http://www.girlsincislandcity.org)

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**LETTER OF SUPPORT**  
July 19, 2018

City of Alameda  
Attn: Nanette Mokanu  
Economic Development City Manager  
2263 Santa Clara Ave. Alameda, CA 94501

Re: Alameda Point - BLDG 530

Dear Ms. Nanette Mokanu,

Girls Inc. of the Island City located at 1724 Santa Clara Ave, Alameda, is in support of SpinLaunch Inc. moving into Building 530 at 120 W. Oriskany Ave. Alameda CA 94501.

We believe SpinLaunch's presence will provide inspiring educational opportunities for our students and schools. The company shares our mission to provide quality learning experiences, especially STEM learning opportunities for our girls and teens. They are committed in working with local education groups to contribute supplemental science and tactical technology programs to enhance learning outside of classrooms that can inspire the next generation of engineers and technicians.

We hope to have the opportunity to work with SpinLaunch as a member of the community.

Sincerely,

Christine Chilcott  
CEO  
Girls Inc. of the Island City

## LARA WEISIGER

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**From:** Nanette Mocanu  
**Sent:** Tuesday, June 19, 2018 6:40 AM  
**To:** LARA WEISIGER  
**Subject:** Fwd: Letter of Support for Nautilus RE Building 530 lease

Another one for 7/24

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----- Forwarded message -----

From: "**Gia Schneider**" <[gia@natelenergy.com](mailto:gia@natelenergy.com)>  
Date: Tue, Jun 19, 2018 at 5:35 AM -0700  
Subject: Letter of Support for Nautilus RE Building 530 lease  
To: "Nanette Mocanu" <[NMocanu@alamedaca.gov](mailto:NMocanu@alamedaca.gov)>, "Nanette Mocanu" <[nmocanu@ci.alameda.ca.us](mailto:nmocanu@ci.alameda.ca.us)>  
Cc: "Dave Sheldon" <[dave@natelenergy.com](mailto:dave@natelenergy.com)>, "Ben Ward" <[ben@natelenergy.com](mailto:ben@natelenergy.com)>

Hi Nanette -

I am writing to let you know that I have met with the Nautilus executive team and would like to express my support for their desired lease of the Alameda Point site located at building 530. I believe that Nautilus Data Technologies aligns with the overall Alameda Point vision of creating a strategic location for innovation, economic development and job creation. With their energy efficient water cooling technology, Nautilus will support and further showcase Alameda Point's goal of becoming a sustainable global cleantech hub. Natel would be happy to have them in the community here at Alameda Point.

If it is better to provide this letter of support in paper form on formal letterhead, please let me know!

All the best,  
Gia

-----  
Gia Schneider  
Chief Executive Officer  
Natel Energy, Inc.  
w: +1 510 606 9073  
m: +1 510 863 1002  
f: +1 866 710 5144

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# *Building and Construction Trades Council of Alameda County, AFL-CIO*

7750 Pardee Lane, Suite 100  
Oakland, CA 94621- btca@btcalameda.org  
(510) 430-8664, Fax: (510) 430-8128

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June 18, 2018

City of Alameda  
Attn: Ms. Nanette Mocanu  
Economic Development Division Manager  
2263 Santa Clara Avenue  
Alameda, CA. 94501

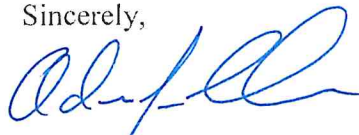
Re: Alameda Point Site

Dear Ms. Nanette Mocanu –

The Alameda County Building & Construction Trades Council supports the Alameda Point Site, Building 530 collaboration with Nautilus Data Technologies. This project provides a platform for economic growth and job creation.

Nautilus Data Technologies brings sustainable information technology infrastructure supporting the city's emergence and modernization. The development of their sustainable data center aligns with the Alameda Point vision of providing opportunities for high skilled jobs.

Sincerely,



Andreas Cluver  
Secretary- Treasurer