



COASTAL

www.coastaldispensary.com

Coastal Dispensary, LLC
Cannabis Retail Storefront
1019 Chapala Street

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Submitted by Elisa Stewart
Re: b-F
7/24/18

Coastal Dispensary, LLC

Coastal Distribution, LLC

Coastal Delivery Services, LLC Coastal Manufacturing, LLC

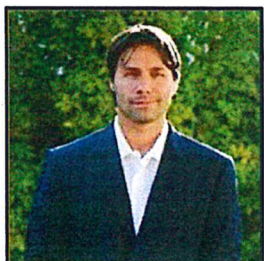
Coastal is a group of commercial cannabis businesses with a mission to create a brand that people love. We want our clients to love our company, our products, and our efforts. We want our staff to love what they do for work just as much as we love what we do as owners and operators. Not only will Coastal set the standard for Santa Barbara, but we will raise the bar for regulators who will look to our business as an example for others. Cannabis and compassion go hand-in-hand, and no other business will confirm this more consistently than Coastal.



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Our Team



Malante Hayworth, Chief Executive Officer: Malante has been a licensed realtor in the Santa Barbara area for 13 years and a licensed real estate broker for six years. He has employed hundreds of people in the Santa Barbara community, and his real estate transactions have stimulated the Santa Barbara real estate market. In addition to over 150 home sales, Malante has cleaned up dilapidated houses, maintaining the beauty of the city he calls home. Although the regulated cannabis industry is complex, Malante's solid background in Santa Barbara real estate in the field has propelled Coastal's bid for a commercial cannabis business in the city.



Julian Michalowski, Chief Financial Officer: Julian is a local Santa Barbara real estate investor and developer. He has been involved in over 200 real estate transactions and prides himself on contracts and negotiation. In 2014, Julian helped create West Bluff Capital, Inc., a real estate investment company that focuses on Santa Barbara real estate acquisitions, development, and redevelopment, including over 50 projects ranging from \$1 million to \$100 million. In 2015, Julian started Omega Real Estate and Investments, which represented over \$35,000,000 in sales last year. Julian's expertise in real estate has allowed him to become quickly acquainted with the nuances of legal cannabis businesses. In Santa Barbara especially, Julian's in depth knowledge of local properties and ordinances has given him an decisive edge over the competition.



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Josh Ginsberg, Chief Operating Officer: Josh Ginsberg is Co-Founder, Partner, and Chairman of the Board for Native Roots Dispensary Group, the top cannabis brand in Colorado and the cannabis industry's largest holder of commercial cannabis licenses, totaling 146 and counting. While working as CEO of Native Roots, Josh overhauled the company and its strategic direction to create the widely known and renowned cannabis brand that it is today. He grew the company from two retail locations to 20, and soon to be 21, with nearly 700 employees. Josh is utilizing his unparalleled aptitude in cannabis business to revolutionize the newly regulated California cannabis industry with Coastal in Santa Barbara.



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Kimberly Moffatt Jones, Advisory Board Chairman: Kimberly Moffatt Jones started her successful business career at the age of 19 while attending the University of Arizona, where she quickly moved through the ranks of a home-health care company. When Kimberly became a mother, she harnessed her energies and passion into helping her first born son who was diagnosed in 2004 with severe autism and biomedical issues. Kimberly founded S.T.A.R.S., a school for autistic children, and created the "Leap of Faith" foundation to subsidize expenses for less fortunate children. Since relocating to Santa Barbara in 2015, Kimberly and all three of her children have discovered new interests, made amazing friends, and feel a sense of community like no other. It is with great pride and enthusiasm that Kimberly joins Coastal on this venture.



Nic Easley, Senior Vice President of Operations: Nic will provide strategic guidance and advisory services for Coastal. Nic is CEO of 3C Consulting, LLC, a comprehensive cannabis consulting firm based out of Denver, Colorado. Nic and 3C have helped over a hundred clients around the world design, start-up, build, and optimize their commercial cannabis operations. Over the past 12 years Nic has been a keynote speaker, panelist, and writer for many industry conferences and publications, as well as serving on numerous state regulatory boards ranging from agriculture, pesticides, business practices, public health and human safety.



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Our Team

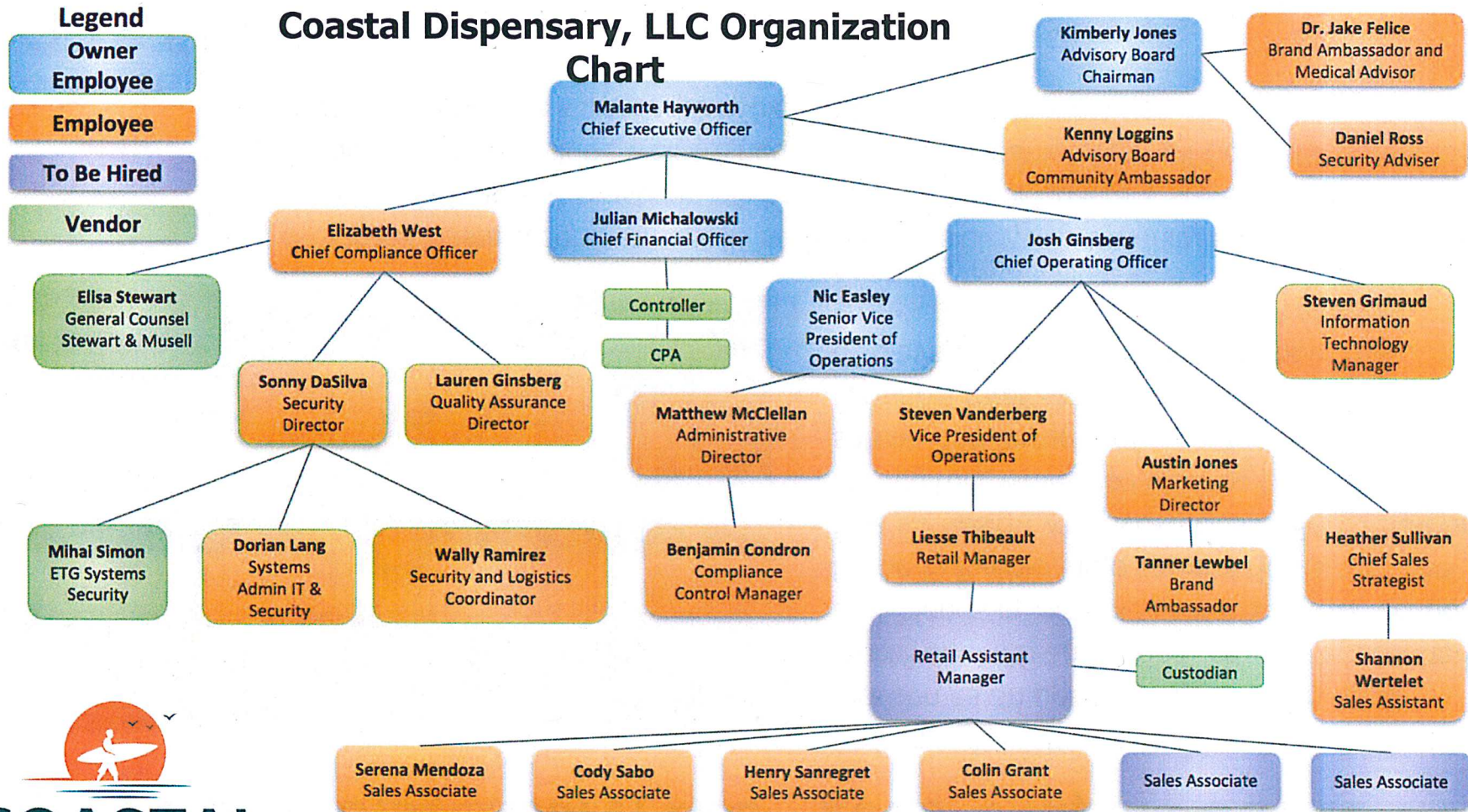


Kenny Loggins, Community Ambassador: Coastal is thrilled to have the honor of naming local philanthropist and Grammy award winning songwriter Kenny Loggins as Coastal's first Community Ambassador. With Kenny's help, we will foster a culture of generosity, transparency, and giving back within our company and throughout the Santa Barbara region. Kenny's generous support of countless local organizations has made a lasting impact on the causes that are close to his heart, including: the Unity Shoppe, the Santa Barbara Boys and Girls Club, Make a Wish, Teddy Bear Cancer Foundation, and Little Kids Rock. In 2016, Kenny was honored with a Humanitarian of the Year Award from Little Kids Rock for his extensive commitment to children's causes and his core belief that "Every child should experience the healing power of music." Whether touching lives through the power of his songs or his humanitarian work, Kenny exemplifies the core values that Coastal is proud to share.



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Coastal Dispensary, LLC Organization Chart



Coastal Dispensary, LLC - 1019 Chapala Street



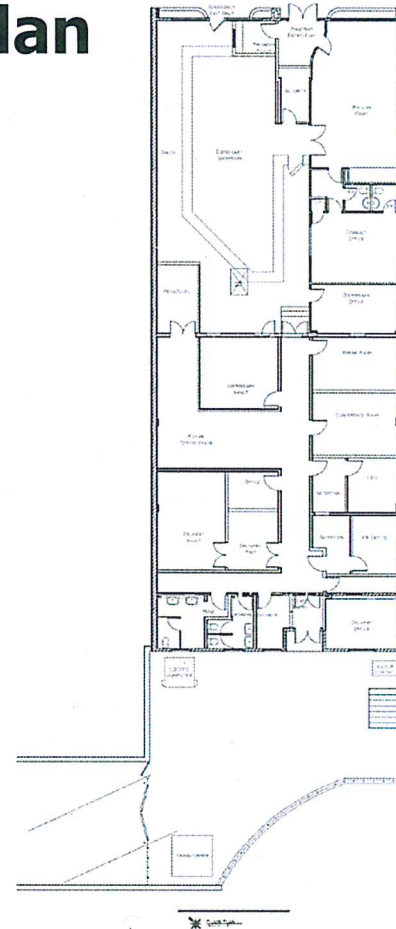
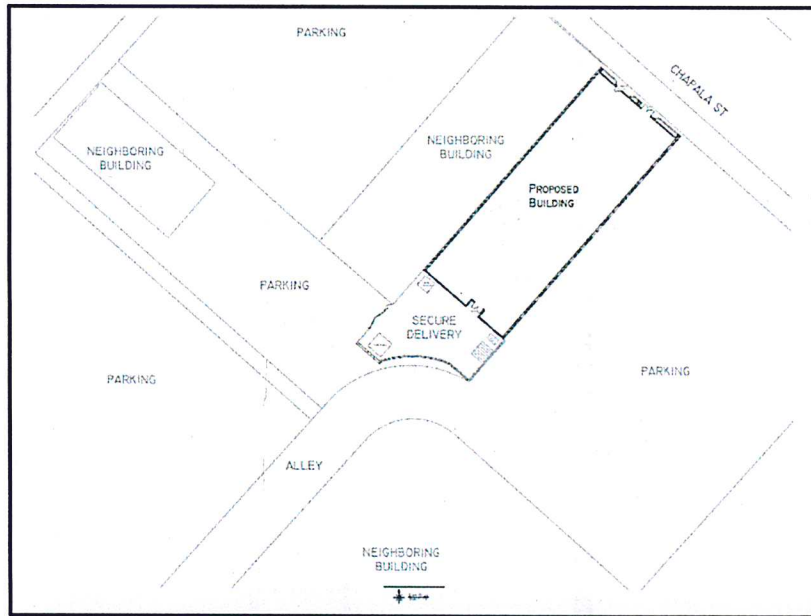
Coastal will design its flagship Santa Barbara location as an upscale, hip, and fun retail storefront with an inviting, relaxed atmosphere that blends in with the character of its location in the El Pueblo Viejo Landmark District. The interior design will invoke classic Santa Barbara surf culture while also offering the technology, safety, and security of a contemporary cannabis retail storefront. Clean, bright displays will inform customers about the store's best-in-class offerings of cannabis products, and will also

promote Coastal's commitment to social responsibility. Community education through responsible business practices will be a core tenant of Coastal's storefront operation. Retail employees will be well-trained and knowledgeable about all Coastal's products in order to encourage safe, responsible, and sensible cannabis use.

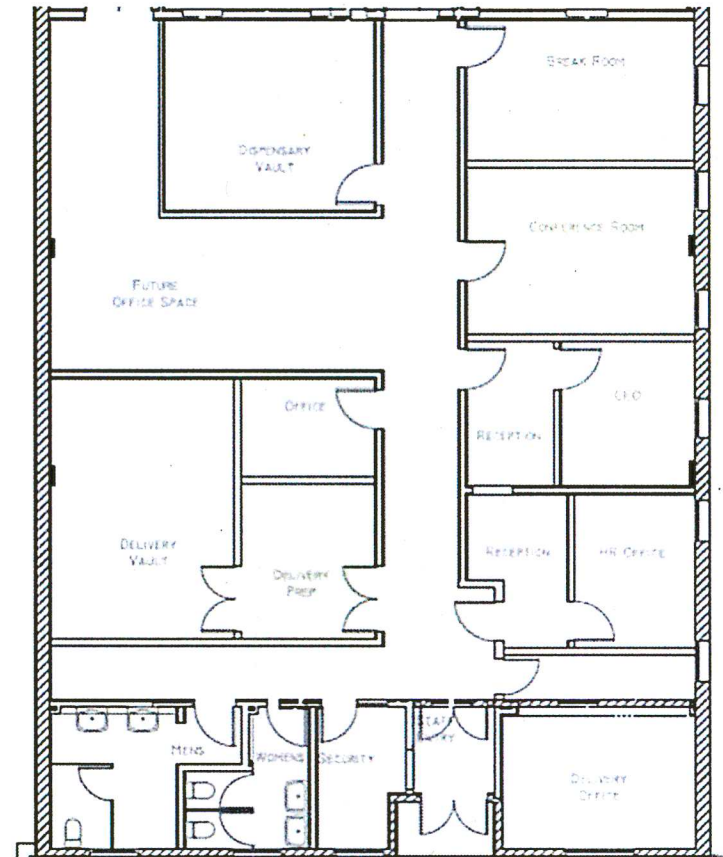
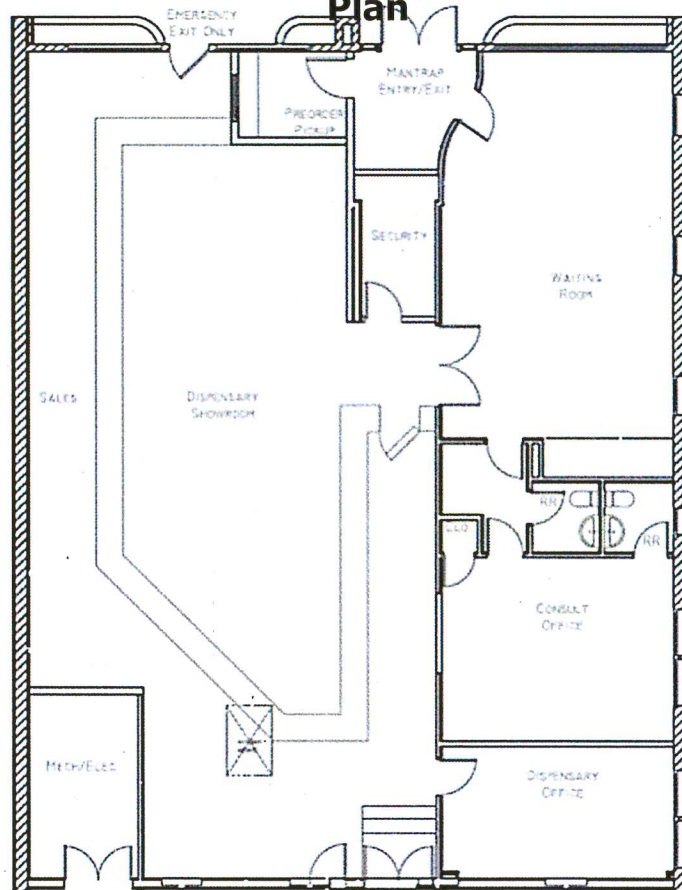


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Coastal Dispensary, LLC - 1019 Chapala Street Site and Floor Plan



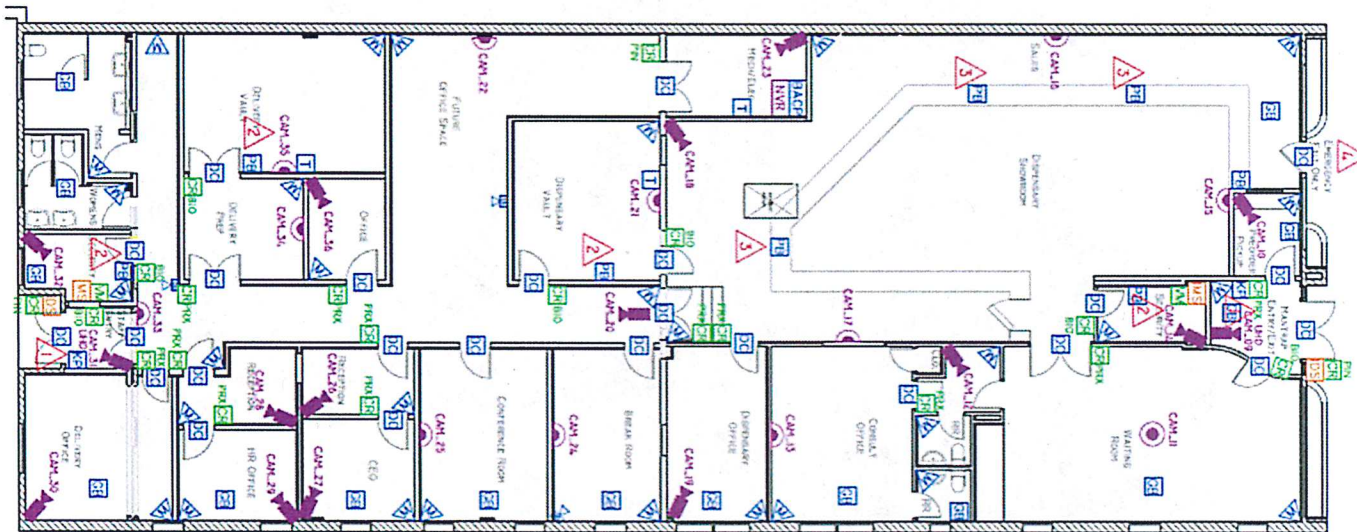
**Front Floor
Plan**



Back Floor Plan

Security

Each Coastal facility is designed to meet and exceed the requirements of state and local security regulations to prevent the loss, theft, or diversion of cannabis.



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3D Walkthrough



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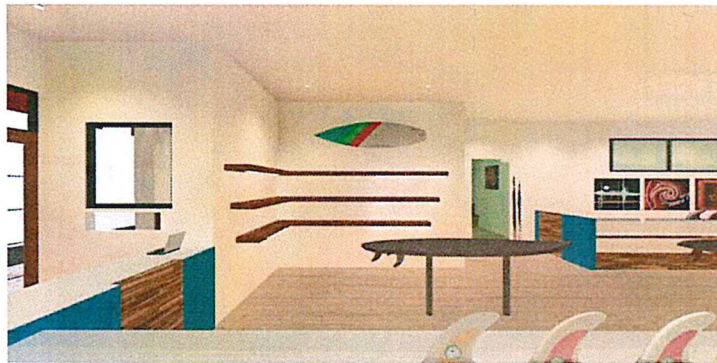
3D Renderings



SHOWROOM



SHOWROOM



SALES



SALES

3D Renderings



SHOWROOM

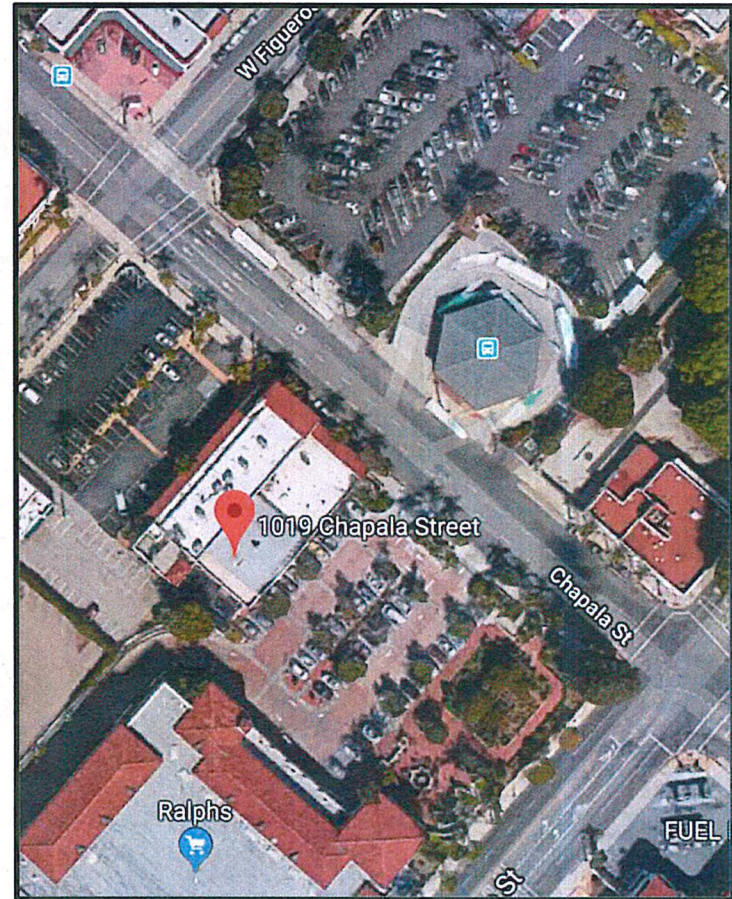
Our Location - 1019 Chapala Street

Parking and accessibility (Chapala Street)

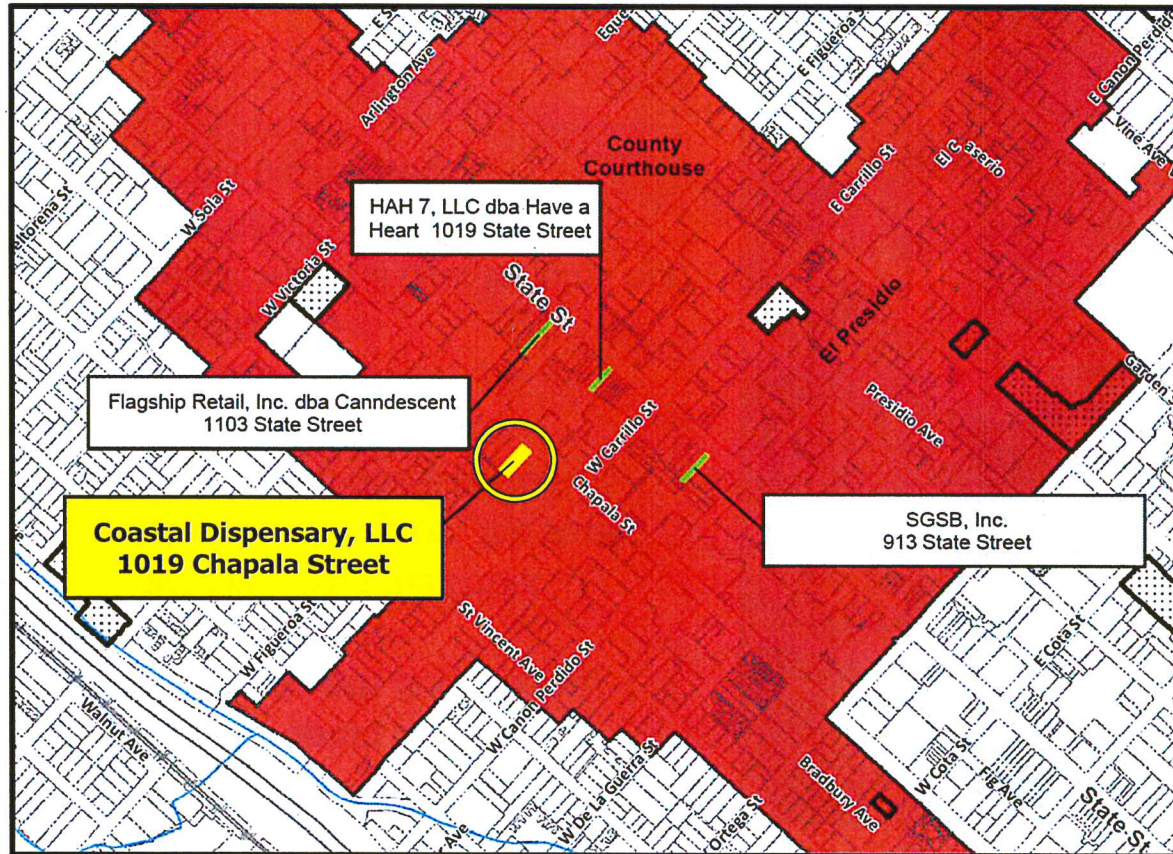
- Designated parking below Ralphs Supermarket
- Street parking directly out front
- Large City Lot #3 directly across the street
- Transit Center bus stop directly across the street
- Large waiting room to accommodate customers
- All the benefits of a downtown location

Off the main drag (State Street)

- No street parking, people will pull over to jump out
- Too much visibility in a family-friendly area
- Lines and foot traffic will be an issue



Our Location - 1019 Chapala



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Why Choose Coastal?

We are local to Santa Barbara

- Coastal is a Santa Barbara original. Our principals are from here. Our staff lives here.
- We know Santa Barbara doesn't need in-your-face cannabis. Santa Barbara isn't Venice.
- We proudly display our heritage in-store: Santa Barbara, a classic California city.

We are building multiple cannabis businesses in Santa Barbara

- We are bringing tax money to Santa Barbara through multiple cannabis businesses.
- 1019 Chapala is a bigger building that can produce more money than our competitors.
- We know cannabis. Other groups are underestimating the size of these businesses.

We are creating a brand that people love

- Coastal will be the quintessential California commercial cannabis business.
- Coastal is the store that Dad wants to go to while Mom is happy to tag along.
- We support many local charitable organizations.



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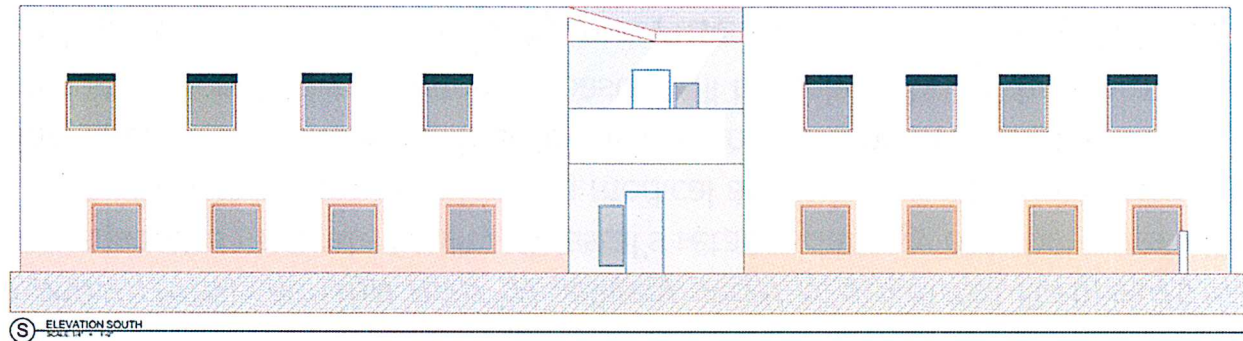
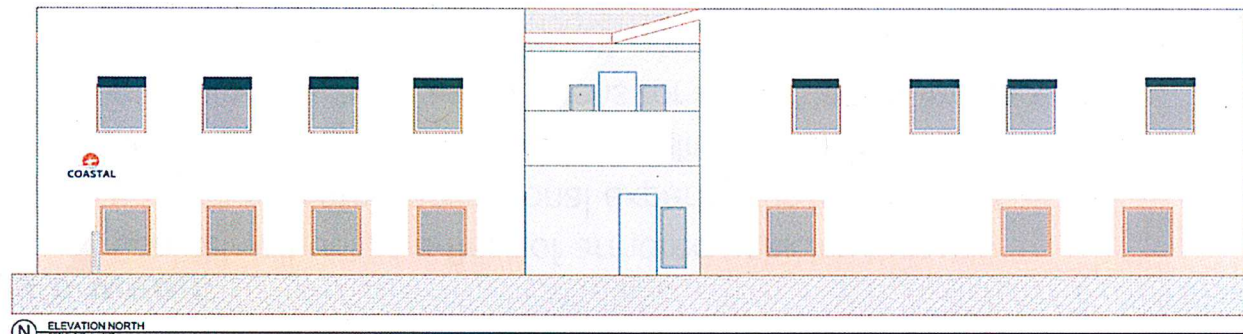
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We proudly contribute to our community.



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Coastal Delivery, Distribution, and Manufacturing



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Coastal Delivery Services, LLC

Coastal will conduct retail cannabis sales by delivery under its storefront licenses as well as a delivery-only license at a separate facility. Coastal's retailer-delivery only business will provide a safe, secure, and efficient means of delivering medical and adult-use cannabis and cannabis products to individuals at home. Many individuals are homebound or bedridden and cannot make their way into a storefront facility. Instead, Coastal will be able to bring the store to your door.

Coastal will be able to continuously provide cannabis products to the city of Santa Barbara, and bringing in more revenue for the city—24 hours a day, seven days a week.

Coastal will utilize a fleet of armored vehicles that will provide for safe transactional experiences for both our drivers and our clients. Coastal Delivery Services will also minimize risk and cash burdens for all parties by leveraging our relationships with payment processors to utilize systems that will allow Coastal's clients to order and pay ahead of time.



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Coastal Distribution, LLC

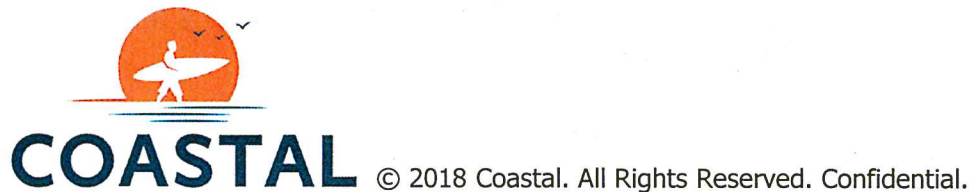
Coastal's distribution facility will supply Coastal's retail storefront and delivery facilities with cannabis products. The distribution facility will transfer cannabis between other licensed commercial cannabis businesses, including Coastal's manufacturing facility, cultivators, other retailers, and cannabis testing facilities. Only licensed distributors can make arrangements for final quality assurance testing of batches or lots of cannabis goods by licensed, accredited testing laboratories.



Cannabis distribution facilities serve as a hub for all other commercial cannabis business types, further improving the potential of Coastal's integrated business structure.

Coastal Manufacturing, LLC

Coastal Manufacturing will produce a variety of high-quality cannabis goods, including extracts and infused products, packaged and labeled under the Coastal brand. Coastal will process cannabis extracts using the highest quality cannabis available from local cultivators, employing technologically advanced CO₂ extraction, lipids-based extraction, and mechanical extraction methods. All extraction processes will be conducted according to industry-leading safety, sanitation, and compliance standard operating procedures that are reinforced by job-specific training for manufacturing employees. The products manufactured at Coastal's facility will be distributed and sold by Coastal retail facilities in Santa Barbara.



Apeks Supercritical
CO₂ Extraction System

Coastal Products



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Thank you!

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