February 28, 2019
Debbie Potter
Base ReUse and Community Development Manager
950 West Mall Square, 2nd Floor
Alameda, CA 94501
Dear Ms. Potter:

As President of the Downtown Alameda Business Association, I am pleased to submit the attached BIA Report, accompanying 2019/20 actual year-to-date budget for our association, our committees' Work Plans, and a listing of the current Board of Directors.

In 2019/20 we plan to complete our expansion plan adding Park Street Landing to the downtown Business Improvement Area finalizing its critical role in the future of our downtown "Gateway" district. We have implemented a year-long outreach campaign by which in-person invitations were made to these merchants for mixers and district events. One joined as an Associate Member and another has stated their approval of this expansion project. We have personally canvassed each of the 14 businesses to inform them of the expansion plans, the approval process, and the benefits of being part of the BIA. We will conduct at least one more wave of outreach before we present our annual report to City Council.

Also in 2019/20, we will continue the campaign to secure a successful vote of property owners for the Landscape and Lighting Special District (L\&L) assessment increase. Our association, along with its consultant, has been working with Liam Garland and Liz Acord to ensure an affirmative vote. The current assessment fees have not changed since the 1990's and simply do not come close to covering the needs for our growing downtown. Public Works reports that these funds have been consistently exhausted by the start of each summer.

Attached we have provided a description of the activities and accomplishments for FY 2018/19 and proposed goals and work plans for FY 2019/20 as well as our Board approved 2019/20 budget.



Steve Busse, Board President
Downtown Alameda Business Association

# DOWNTOWN ALAMEDA BUSINESS ASSOCIATION 

2447 Santa Clara Ave., \#302, Alameda, CA 94501
PROPOSED ASSESSMENT FOR BUSINESS IMPROVEMENT AREA
FISCAL YEAR 2019/20

## INTRODUCTION:

The Downtown Alameda Business Association is recommending a BIA budget of one hundred twenty-two thousand $(\$ 122,000)$ in restricted funds for the Downtown Alameda Business Association for fiscal year 2019/2020. This recommendation is based on the actual income derived from the BIA assessment in fiscal 2018/19.

The Board and its committees met throughout the fall of 2018 and again in January 2019 to set our strategic goals and activities. The Board approved these plans on February 27, 2019.

## BUDGET:

The BIA provides one of two sources of funding for the entire scope of the activities proposed in this report. The other source of income comes from funds raised by the Downtown Association special events. The Downtown Association will continue its current schedule of street events for the calendar year 2019, which are under contract. We have extended the existing contract for the street events through 2020.

## BOUNDARIES:

As mentioned in the cover letter, we are currently working with city staff to expand the Business Improvement Area (BIA) territories to include Park Street Landing which further align the business district boundaries with the Landscape and Lighting (L\&L) boundaries. Reasons for the expansion include:

1. To support development in and facilitate a connection between the waterfront, the North of Lincoln Gateway District, and the remainder of the downtown historic district by advocating for waterfront development that could include water taxis and kayak docks.
2. Work with Park Street Landing businesses on a Gateway Arch Project for the continuation of the streetscape and landscaping.

## MEMBERSHIP PROFILE:

Over 470 merchants comprise the current boundaries of the downtown district including 110 popular restaurants, bars, and casual eateries. We are proud to report that 100 of these businesses have been in operation for more than 25 years! The breakdown is as follows:

| $28 \%$ | Services |
| ---: | :--- |
| $27 \%$ | Beauty \& Health |
| $21 \%$ | Food \& Drink |
| $18 \%$ | Retail |
| $6 \%$ | Other |

## ACTIVITIES:

Our event strategies include the continuation of the street closure events (Spring Festival, Art \& Wine Faire, and Classic Car Show), the opportunity to launch incubator events inside the street closure
events such as the Local Alameda Stage to create new excitement for these long-standing events. We will also continue to develop non-street closure activities and promotions including the wildly popular Downtown Strolls, Hot Cocoa Crawl, Shop Late Thursdays, Easter Egg Hunt, Holiday Window Contest, and Small Business Saturday.

These activities are designed to improve the pedestrian-friendly look of the downtown district, improve the vitality, increase sales for our businesses and sales tax revenues for the City, promote individual member businesses and the district as a whole, attract new businesses, and increase the overall business atmosphere in Downtown Alameda.

The creation of our Block Captain program this past year has greatly increased our communications and presence "on the street" with our member businesses. We have 20+ dedicated Block Captains who hit the streets each month sharing information, opportunities, and ideas for all.

## FINANCIALHEALTH:

The Downtown Association is in a healthy financial position for a combination of reasons including conservative financial planning, introduction of new events, and increases in our sponsorships of major events. This year we are again meeting or exceeding our financial goals while expanding service to our membership.

To help ensure long-term health, the Board has implemented policies that require having six months of operation funds in reserve. The policy also provides for regular review and maintenance of the funds, with specific Board approval required for any expenditure made from these funds.

Since 2016, the Downtown Association has moved from a cash basis to accrual accounting basis and implemented regular review of our monthly financial reporting (QuickBooks) by outside accounting management. We also have increased oversight by our Treasurer and Executive Committee of banking, financial planning, and financial obligations of the Downtown Association.

## REPORTING:

We have provided a list of identified target activities for all our committees and expanded said committees' responsibilities and accountability with updated work plans that are reviewed at the monthly meetings.

A final financial summary including the Board-approved budget will be forwarded at the end of the 2018/19 fiscal year.

## LEADERSHIP:

The Downtown Association's second full year under the leadership of its Executive Director, Janet Magleby, has been marvelously fruitful.

Janet has successfully worked with nearly every department at City Hall serving on committees such as Climate Action Plan, Facade Grant Committee, Carnegie Restoration, Mini Maker Faire Core Leadership. She has also been indispensable in helping kickstart important projects and events like Alameda Restaurant Week, new bicycle rack installation plan, homeless meter program, updated lease and code of conduct for Paul's Newsstand, Foodware Revolution Ordinance, and ReThink Disposables Grant.

Janet and our Board have been tireless advocates for issues like Minimum Wage and Sales Tax increases, Flavored Tobacco Ban, BIA Expansion, L\&L. Assessment increase, and important developments coming to the district like Park Esquina and the Park Street Hotel.

Additionally, the Downtown Association is enjoying its best relationship with community partners as Janet was an integral part of founding a supportive and collaborative coalition of business associations (C.A.B.A.), has doubled down efforts for 2nd Friday Art Walks, and Love Our Island Art Walks, and even partnered with PHOENIX to submit a joint application to the City's Art Fund grant program.

The Downtown Association's strong financial position under its current leadership has given us the monies to hire our first full-time Membership \& Events Coordinator, Aviva Kellman. Aviva's focus is to add to the energy and community spirit that has been noticeable over the last year and a half, as well as to implement member benefits and create new opportunities.

Additionally, Janet and the Board of Directors founded the Clean, Green and Safe Fund and have raised over $\$ 38,000$ which allowed us to start a Clean Sidewalk Grant program to benefit district members.

Since our last report, 23 new businesses have opened with much fanfare in the district and 18 businesses have joined as new Associate Members. These businesses have enjoyed the fruits of the success we've had with our new website visits and social media followers which have increased by $43 \%$ and $35 \%$ since the end of 2017, respectively.

The Advisory Committee that we created last year held its 2 nd in a series of L\&L Campaign meetings for property owners at the Alameda Theatre. All attendees were in favor of the proposed increases and were enlisted to assist with future outreach which has resulted in nearly 15 signed pledge cards.

Overall, member enthusiasm and involvement is at the highest it's been in years, with more people serving on our Board, committees, and as Block Captains; hosting mixers; and attending other association or city-led meetings. We've now outgrown our venue for our annual Holiday Party \& Awards Ceremony and mixers regularly have over 50 attendees.

These highlights and more that are detailed in the Committee work plans represent a strong, vital Downtown Association looking to the future. Downtown Alameda is an exciting destination for visitors and residents alike

## CONCLUSION:

The Downtown Alameda Business Association would like to thank the Alameda City Council, City Attorney, Interim City Manager, Economic Development and Community Services, Public Works, and Finance Departments for their assistance in implementing the BIA. The increased participation from and collaboration with the business community and the continued quality of projects have shown that the BIA is a valuable tool in our continuing efforts to revitalize Downtown Alameda and our Historic District.

| BUDGET Item | 2019-2020 | 2018-2019 |
| :---: | :---: | :---: |
| INCOME: | Board Approved Feb 2019 | Sept 2018 Revisions |
| Unrestricted |  |  |
| Misc. Income (Asso Membus, P Lotot ather misc) | 6,000 | 6,000 |
| Art \& Wine Faire (Net) | 90,000 | 96,000 |
| Car Show (Net) | 15,000 | 15,000 |
| Spring Festival (Net) | 55,000 | 55,000 |
| Stroll Events (3-4 events) ata $^{\text {atam }}$ | 40,000 | 30,000 |
| Unrestricted Income Sub Total | 206,000 | 202,000 |
| BIA Payments | \$ 122,000 | \$ 122,000 |
| Restricted Income Sub Total | \$122,000 | \$122,000 |
| Income Grand Total | 328,000 | 324,000 |
| EXPENSES: |  |  |
| Unrestricted | 19/20 Budget | 18/19 Budget |
| Event-Art \& Wine (net above breakout for QB) |  |  |
| Event Car Show (net above breakout for QB) |  |  |
| Event - Spring Fair (net above breakout for QB) |  |  |
| Event - Stroll (net above breakout for QB ) |  |  |
| Take Pride /CGS/Maint \& Improvement | 5,000 | 5,000 |
| Clean Green \& Safe Fund | 20,000 | 15,000 |
| L\&L Campaign (May 30 Board action) | 0 | 20,000 |
| Business Promotion (Suggestions) | 6,000 | 6,000 |
| Executive Director Salary | 95,000 | 90,000 |
| Employer Taxes \& WC | 13,200 | 11,000 |
| Meetings/Trainings | 3,000 | 3,000 |
| Outside Services - Programs | 5,000 | 5,000 |
| Board Authorized Reserve | 5,000 | 5,000 |
| Event Director Salary (incld dax, we w- Member Ser 2/3 Toral) | 36,500 | 36,500 |
| Advisory Committee Program | 1,500 | 2,500 |
| Transfer to Restricted Programs (initiatives \& support) | 0 | 0 |
| Sub Total | \$190,200 | \$199,000 |


| Restricted |  |  |
| :---: | :---: | :---: |
| Utililities | 2,000 | 2,000 |
| Membership Program | 6,000 | 5,500 |
| Membership Director - wages (split w / Even $1 / 3$ Toat) | 18,500 | 18,500 |
| Employer Taxes \& Workers Comp | 1,500 | 2,350 |
|  | 0 | 0 |
| Promotions Program | 17,000 | 17,000 |
| Accounting/Tax Prep | 5,000 | 5,000 |
| Postage/Printing | 1,500 | 3,000 |
| Supplies | 1,000 | 2,000 |
| Marketing Consultant/Internet Media | 31,200 | 31,200 |
| Liability/D \& O Insurance | 3,500 | 3,500 |
| Office Rent | 25,200 | 24,000 |
| Other Office Costs | 2,000 | 2,000 |
| Econ-Gov Relations Program | 1,000 | 1,000 |
| Website - Maint \& Enaail \& online programs | 1,900 | 3,000 |
| CAMSA Conference | 1,200 | 1,200 |
| Sub Total | 118,500 | 121,250 |
|  |  |  |
| Expenses Grand Totals | 308,700 | 320,250 |
| Reserve to be Budgeted (reduction)* | 19,300 | 3,750 |
|  |  |  |
| Restricted Change | 3,500 | 750 |
| Unrestricted Change | 15,800 | 3,000 |
| IT Needs (from Reserve) | 2,000 |  |
| * To be allocated after YE close and adj (9/19) |  |  |

# Membership Committee <br> 2019/2020 Work Plan 

## Purpose:

Ensure that members are informed of the latest news pertaining to the District and apprised of marketing and educational opportunities available to the membership. Create regular opportunities for all to meet, mix, and learn.

## SIGNIFICANT ACCOMPLISHMENTS -2018/2019

- Launched Block Captain Program with 20 participants that enhance in-person merchant visits.
- Launched Translation Program with representation in eight languages.
- Recruited 26 new Associate Members.
- Conducted post event surveys to gauge member input; eg. Clean, Green, \& Safe Fund; Holiday Campaign; and Downtown Strolls.
- Recognized Green businesses with America Recycles Day city proclamation.
- Changed up mixers to include more education and recognition. Conducted first-ever service project mixer.
- Engaged more service and retail businesses in hosting Mixers by pairing them with wineries and/or restaurants.
- Continued multi-channel communications including revitalization of private Google Group.
- Held Block Captain Thank You Party.
- Launched milestone anniversary recognition program with wine deliveries.
- Planned and conducted a successful Holiday Party. Improved entertainment and business recognition. Moved event date to increase attendance.


## WORK PLAN OBJECTIVES - 2019/2020

1. Develop Associate Member retention program.
2. Outreach for new Associate Members (e.g., Historic Stations).
3. Develop new pricing structure for Associate Member program.
4. Work with City to host a Minimum Wage Workshop for restaurants.
5. Work with City to host other business workshops as requested by membership.
6. Experiment with late night mixers.
7. Host "Welcome to the District" reception for Park Street Landing merchants.
8. Continue successful mixers that create networking opportunities, time to share collective knowledge and highlight member businesses.

# Take Pride Committee <br> 2019/2020 Work Plan 

## Purpose:

A new and improved emphasis for committee work to include not only maintenance of the district but also improving accessibility, walkability, and personality. Conceptualize and research fundraising for Clean, Green \& Safe Fund and administer the use of these funds. Continue work towards successful Landscape \& Lighting District assessment increase vote.

## SIGNIFICANT ACCOMPLISHMENTS - 2018/2019

- Raised nearly $\$ 40,000$ for Clean, Green \& Safe Fund.
- Developed Clean Sidewalk Grant Program using allocated Clean, Green \& Safe funds.
- Began discussions with City Engineer for blanket encroachment permit for new Planter Grant program.
- Acted as lead committee for Landscape \& Lighting discussions and outreach with property owners.
- Changed name to Take Pride Committee to reflect the objective of the committee's work.
- Promoted member use of the SeeClickFix app.
- Coordinated with Public Works the purchase of new 4th of July flags.
- Began work with City and Bike Walk Alameda for installation of twelve new bike racks.
- Acted as ambassador for ReThink Disposable Grant program.
- Recruited new members for committee.
- Created Public Works spreadsheet to better track and share maintenance issues and progress.


## WORK PLAN OBJECTIVES - 2019/2020

1. Continue to successfully fundraise and manage Clean, Green, and Safe Fund.
2. Complete installation of new bike racks.
3. Research new funding sources for purchase of additional 3-Stream receptacles and/or other needed trash enclosures for entire district.
4. Continue goal to remove or repair unsightly newspaper racks.
5. Promote and award Sidewalk Cleaning Grants.
6. Continue to assist association with Landscape \& Lighting campaign.
7. Create subcommittee to research year round decorative light program and/or holiday decor redesign.
8. Investigate collaboration with Alameda Garden Club and Public Works for bulb out upgrade and/or Planter Grant Program.

# Economic \& Government Relations Committee 2019/2020 Work Plan 

## Purpose:

Recognize how critical future development of the North of Lincoln is to the district; how current vacant properties throughout the district are being developed, identified, and marketed; the challenges in starting a new business in Alameda; and the importance of maintaining relationships with city staff and officials. Embrace property owners in communication about the district on regular basis.

## SIGNIFICANT ACCOMPLISHMENTS - 2018/2019

- Created a special committee to work on Gateway Arch Project and applied for Arts Fund Grant.
- Created a special committee to work on outreach for Park Street Landing BIA expansion.
- E.D. and Chairperson gave regular district update to community organizations and membership.
- Held 2 nd in a series of L\&L Campaign meetings with property owners at the Alameda Theatre.
- Continued work on Facade Grant Program.
- Worked with City property management to create code of conduct at Paul's Newsstand.
- Recruited new committee members.
- Held regular meetings with City Officials and Staff.
- Committee worked in tandem with Advisory Committee on Landscape \& Lighting campaign.
- Supported development of a new hotel on Park Street.
- Supported Park Esquina development on Park Street.


## WORK PLAN OBJECTIVES - 2019/2020

1. Work to create ordinances for and enforcement of vacant, burned out and/or blighted buildings/storefronts.
2. Continue work on code enforcement for temporary signs through recommendations of Facade Grant program.
3. Develop member surveys to get ideas and referrals for outreach to potential new business.
4. Create a special committee to work on pilot program to close Alameda Avenue.
5. Support the Carnegie Innovation Hall project.
6. Continue work on BIA expansion at Park Street Landing.
7. Advocate for Landscape \& Lighting Assessment Increase and work with City for a successful vote.
8. Advocate for Gateway District amenities including; Gateway Arch, water taxi, kayak docks or other waterfront connections.

# Promotions Committee <br> 2019/2020 Work Plan 

## Purpose:

Committee and its members to concentrate efforts on event operations, promoting the business district, and enhancing its visibility through publicity and community-based promotions all the while looking for ways to reimagine events for viability and ultimate success.

## SIGNIFICANT ACCOMPLISHMENTS - 2018/2019

- With the challenges of the new Fire Department festival lay-out requirements, produced the most financially successful Spring Festival and Art \& Wine Faire in association's history.
- Collaborated on increasing visibility for the arts by working with Rhythmix Cultural Works on special "Love Our Island" event in conjunction with Spirits Stroll
- Applied for Public Art Fund Grant for 2nd Friday ArtWalk in conjunction with PHOENIX.
- Conducted second year of successful holiday events with nearly 100 businesses participating in Shop Late Thursdays, Hot Cocoa Crawl, Holiday Window Contest, and Santa Visits.
- Enhanced all advertising and marketing efforts and results by working closely with West Advertising for both members and the district at large.


## WORK PLAN OBIECTIVES - 2019/2020

1. Event Operations:

- Develop volunteer recruitment and retention program that includes training and benefits plan.
- Create operational plan for each event with a checklist for post event evaluation.
- Assist with day of event operations.
- Create sub-committees for events.

2. Events Analysis and Maximization:

- Create and use event analysis similar to key performance indicators.
- District events are to benefit the membership as a whole and raise funds to keep the association financially stable.
- Community events to focus on bringing neighbors and off-island visitors together in the district to build our community spirit.
- Business-focused events that specifically create income and recurring patronage.

3. Encourage district visitor interaction with activities and merchants by development of district map, district app, and enhanced social media.

# Downtown Alameda Business Association 2019 Board of Directors, Committee Chairs, and Staff 

Officers:President
Steve Busse
Park Centre Animal Hospital510.521.1700
President-Elect
Otto Wright
The Local
510.523.2116
Immediate Past President
Donna Layburn
Marketplace
510.865.1500
Secretary
Krizten Delossantos
West Wind School
510.523.2000
Treasurer
Ron Mooney
Daisy's510.522.6443
At Large Directors:
Joe LoParo
ReMax/Tribute
510.813 .5273
Eric Olney
Shum Financial510.748.7462
Cindy Kahl
Speisekammer
510.522 .1300
Jason Tsang
Habanas Cuban Cuisine510.305.3794
Director Emeritus:
Kyle Conner
Alameda Theatre \& Cineplex
510.769.2160
Committee Chalrs:
Economic \& Government Relations Rich Krinks
Berkshire Hathaway HomeServices
Take PrideCindy Kahl
Speisekammer
Membership
Krizten Delossantos
West Wind School
Promotions
Otto WrightThe Local
Advisory Committee
Kyle Conner
Alameda Theatre \& Cineplex
Staff:
Executive Director
Janet Magleby
janet@downtownalameda.com
510.523.1392
Membership \& Events Coordinator Aviva Kellman aviva@downtownalameda.com
Marketing \& Communications
Stephanie Prothero
stephanie@downtownalameda.com

ASSETS
Current Assets Checking/Savings

| Bank of Marin Checking | $2,461.46$ |
| :--- | ---: |
| Money Market - B Marin | $167,566.42$ |
| Paypal | 96.80 |
| Petty Cash | 150,00 |
| tal Checking/Savings | $170,274.68$ |


| Accounts Recelvable |  |
| :--- | :--- |
| Accounts Recelvable |  |
| Total Accounts Receivable | $1,850.00$ |

Other Current Assets
Prepald Expenses
Prepaid Event Expenses
Prepaid Insurance
2,710.19
3,808.33
Other Prepaid Expenses
500.00

Total Prepaid Expenses
7,018.52
Total Other Current Assets
7,018.52
Total Current Assets
179,143.20
Fixed Assets
Computer Equipment $\quad 7,963.00$
$\begin{array}{ll}\text { Furniture \& Fixtures } & 2,265.00\end{array}$
Accumulated Depreciation $\quad-10,228.00$

Total Fixed Assets
0.00

Other Assets

Security Deposits $\quad$| $3,475.40$ |
| :--- |

TOTAL ASSETS
182,618.60
LIABILITIES \& EQUITY
Llabilities
Current Liabilities
Accounts Payable
Accounts Payable
Total Accounts Payable
6,721.26

Credit Cards
Bank of Marin Vlsa $2056 \quad 3,149.65$
Total Credit Cards $\quad 3,149.65$
Other Current Llabilities
Accrued Payroll $\quad 3,465.55$
Payroll Taxes Payable $\quad 1,221,88$
Unearned Revenue $\quad 43,811.00$
Total Current Llabilities $\quad 58,369.34$
Total Liabilltles $58,369.34$
Equity
Temp. Restricted Funds $\quad 8,110.61$
Unrestricted Funds
Total Equity
$116,138.65$
$124,249.26$
TOTAL LIABILITIES \& EQUITY
$182,618.60$

|  | Jui '17-Jun... | Budget | \$ Over Bud... |
| :---: | :---: | :---: | :---: |
| Ordinary Income/Expense |  |  |  |
| Income |  |  |  |
| UNRESTRICTED INCOME |  |  |  |
| Event Income |  |  |  |
| Stroll Events |  |  |  |
| Participants | 16,325.00 |  |  |
| Sponsors - Strolls | 3,525,00 |  |  |
| Ticket Sales * Stroll | 40.00 |  |  |
| Total Stroll Events | 19,890,00 | 0.00 | 19,890.00 |
| Spring Festival |  |  |  |
| SF Sales | 50,054.00 | 77,000.00 | -26,946,00 |
| Sponsorship | 29,523.00 | 0.00 | 29,523.00 |
| Sponsorship - In Kind | 4,000.00 | 0.00 | 4,000.00 |
| Eckerstrom Contract Payment | 30,000.00 | 0.00 | 30,000.00 |
| Eckerstron Additional Payment | 2,493.70 | 0.00 | 2,493.70 |
| Total Spring Festival | 116,070.70 | 77,000.00 | 39,070.70 |
| Art \& Wine Faire |  |  |  |
| Sales | 69,458.13 | 150,000.00 | -80,541.87 |
| Sponsorshlp | 33,500,00 | 0.00 | 33,500,00 |
| Sponsorship - In Kind | 9,000.00 | 0.00 | 9,000.00 |
| Eckerstrom Contract Payment | 41,000.00 | 0.00 | 41,000.00 |
| Eckerstrom Additonal Payment | 3,158.50 | 0.00 | 3,158,50 |
| Total Art \& Wine Faire | 156,116.63 | 150,000.00 | 6,116,63 |
| Car Show |  |  |  |
| Sponsorship | 9,500,00 | 20,000,00 | -10,500.00 |
| Additional T-Shirt Sales | 2,293.00 | 0.00 | 2,293,00 |
| Entry Fees | 12,942.00 | 0.00 | 12,942,00 |
| Total Car Show | 24,735.00 | 20,000.00 | 4,735,00 |
| Total Event Income | 316,812,33 | 247,000.00 | 69,812.33 |
| Program Income |  |  |  |
| Associate Members | 2,500.00 | 1,200.00 | 1,300.00 |
| Muni Lot Income | 3,000.00 | 3,000.00 | 0.00 |
| Total Program Income | 5,500.00 | 4,200.00 | 1,300.00 |
| Misc. Income | 1,456.84 | 3,800.04 | -2,343.20 |
| Total UNRESTRICTED INCOME | $323,769.17$ | 255,000.04 | 68,769.13 |
| RESTRICTED INCOME |  |  |  |
| BIA Restricted Income | 120,626,39 | 115,000.00 | 5,626.39 |
| Total RESTRICTED INCOME | 120,626.39 | 115,000.00 | 5,626.39 |
| Total Income | 444,395.56 | 370,000.04 | 74,395.52 |
| Gross Profit | 444,395.56 | 370,000.04 | 74,395.52 |
| Expense |  |  |  |
| UNRESTRICTED EXPENSES |  |  |  |
| Event Expenses |  |  |  |
| Stroll Events |  |  |  |
| Insurance - Stroll | 434.70 |  |  |
| Glassware / customer SWAG | 1,436.81 |  |  |
| Other Expenses. | 600.83 |  |  |
| Permit \& Licenses | 35.42 |  |  |
| Advertsing / Marketing | 4,787.38 |  |  |
| Stroll Events - Other | 800.00 | 0.00 | 800.00 |
| Total Stroll Events | 8,095.14 | 0.00 | 8,095.14 |


|  | Jul '17-Jun... | Budget | \$ Over Bud... |
| :---: | :---: | :---: | :---: |
| Spring Festival |  |  |  |
| Stage Rental | 2,430.00 |  |  |
| Event Management | 3,957.50 |  |  |
| Trash/Recycle | 2,500.00 | 0.00 | 2,500.00 |
| Music Clearance | 154.00 | 0.00 | 154,00 |
| Volunteer Tokens | 500.00 | 0.00 | 500.00 |
| Glasses | $8,793.08$ | 0.00 | $8,793.08$ |
| Beer | 4,800.00 | 0.00 | 4,800.00 |
| Wine | 4,720.00 | 0.00 | 4,720.00 |
| Cable Ad Production | 1,100,00 | 0.00 | 1,100.00 |
| Cable Ads | 6,516.99 | 0.00 | 6,516,99 |
| Banner | 65.00 | 0.00 | 65.00 |
| Permits | 479.00 | 0.00 | 479.00 |
| Drink Tickets | 73.49 | 0.00 | 73.49 |
| Police | 872.00 | 0.00 | 872.00 |
| Bike Parking | 800.00 | 0.00 | 800.00 |
| Electrical | 1,262.35 | 0.00 | 1,262.35 |
| Lumpers | 2,960.00 | 0.00 | 2,960.00 |
| Truck Rental | 199.33 | 0.00 | 199.33 |
| Ice | 502.36 | 0.00 | 502,36 |
| Supplies | 506.59 | 0.00 | 506.69 |
| Advertising | 3,867.92 | 0.00 | 3,867.92 |
| Misc. | 436.01 | 0.00 | 436.01 |
| Pressure Washing | 3,750.00 | 0.00 | 3,750.00 |
| Spring Festival - Other | 0.00 | 37,000.00 | -37,000,00 |
| Total Spring Festival | 51,246.62 | 37,000.00 | 14,245,62 |
| Art \& Wine Faire Expenses |  |  |  |
| Catering | 667.00 |  |  |
| Event Management | 10,780.65 |  |  |
| Beer | 7,350.00 | 0.00 | 7,350,00 |
| Wine | 6,651.60 | 0.00 | 6,651.60 |
| Glasses | 7,913.71 | 0.00 | 7,913.71 |
| Lumpers | 3,980.00 | 0.00 | 3,980,00 |
| Bike Monitors | 1,100.00 | 0.00 | 1,100.00 |
| Dumpster | 2,500.00 | 0.00 | 2,500.00 |
| Electriclan | 1,500.00 | 0.00 | 1,500.00 |
| Advertising |  |  |  |
| ln-Kind | 1,500.00 |  |  |
| Advertising - Other | 3,765,95 | 0.00 | 3,765.95 |
| Total Advertising | 5,265.95 | 0.00 | 5,265.95 |
| Poster | 1,863.50 | 0.00 | 1,863.50 |
| Security | 1,744.00 | 0.00 | 1,744.00 |
| Rental Trucks | 276.70 | 0.00 | 276.70 |
| AWF Ice | 1,600.00 | 0.00 | 1,600.00 |
| AWF T-Shirts | 2,410.64 | 0.00 | 2,410.64 |
| Misc. | 1,967.84 | 0.00 | 1,967.84 |
| Permits | 1,283,00 | 0.00 | 1,283.00 |
| Drink Tickets | 65.66 | 0.00 | 65.66 |
| Supplies | 43.99 | 0.00 | 43.99 |
| Banners | 953.31 | 0.00 | 953.31 |
| Pressure Washing | 2,500.00 | 0.00 | 2,500.00 |
| Cable Ads | 9,274.50 | 0.00 | 9,274.50 |
| Cable Ad Production | 1,750.00 | 0.00 | 1,750.00 |
| Art \& Wine Faire Expenses - Other | 0.00 | 69,000.00 | -69,000.00 |
| Total Art \& Wine Falre Expenses | 73,442,05 | 69,000.00 | 4,442.05 |


|  | Jul'17-Jun... | Budget | \$ Over Bud... |
| :---: | :---: | :---: | :---: |
| Car Show |  |  |  |
| Cable Ad Productlon | 1,100.00 | 0.00 | 1,100,00 |
| Toilet Rental | 305.90 | 0.00 | 305.90 |
| Blke Parking | 280.00 | 0.00 | 280.00 |
| Advertising | 3,864.15 | 0.00 | 3,864.15 |
| Newspaper Ads | 350.50 | 0.00 | 350.50 |
| Music | 1,180.00 | 0.00 | 1,180.00 |
| Lumpers | 280,00 | 0.00 | 280.00 |
| Poster | 176.48 | 0.00 | 176.48 |
| Plates | 1,121.32 | 0.00 | 1,121.32 |
| T-Shirts | 6,348.01 | 0.00 | 6,348.01 |
| Misc. | 1,102.97 | 0.00 | 1,102.97 |
| Printing | 142.15 | 0.00 | 142.15 |
| Postage | 240.80 | 0.00 | 240.80 |
| Car Show - Other | 0.00 | 17,000.00 | -17,000.00 |
| Total Car Show | 16,492.28 | 17,000,00 | -507.72 |
| Other Event Expenses | 600.00 |  |  |
| Total Event Expenses | 149,875.09 | 123,000.00 | 26,875.09 |
| Maintenance \& Improvement Comm. | 0.00 | 18,000.00 | -18,000.00 |
| Executive Director's Salary | 89,197.61 | 90,000.00 | -802.39 |
| Payroll Taxes - UNREST. | 7,700.85 | 8,100.00 | -399.15 |
| Staff Benefits | 0.00 | 1,400.00 | -1,400.00 |
| Meetings/Training | 2,030.00 | 2,500,00 | -470.00 |
| CAMSA Conference | 354.05 | 1,500.00 | -1,145.95 |
| Outside Service - Prog. | 2,875.00 | 10,000.00 | -7,125.00 |
| Merchant Service Fees | 141.85 |  |  |
| Other Costs - Unrestricted | 762.19 |  |  |
| Total UNRESTRICTED EXPENSES | 252,936,64 | 254,500.00 | -1,563,36 |
| RESTRICTED EXPENSES |  |  |  |
| Utilities |  |  |  |
| Phona/lnterinet | 3,093.62 | 2,640.00 | 453.62 |
| Office Water | 514.55 | 360.00 | 154.55 |
| Total Utilities | 3,608.17 | 3,000.00 | 608.17 |
| Membership Program - Restricted |  |  |  |
| Administration Expenses | 85.00 | 120.00 | -35.00 |
| Holiday/Awards Dinner Expenses | 3,670.00 | 3,000.00 | 670.00 |
| Mixer Expenses | 0.00 | 600.00 | -600.00 |
| New Member Packet Expenses | 0.00 | 160.00 | -160.00 |
| Recognition Awards | 0.00 | 120.00 | -120.00 |
| Total Membershlp Program - Restricted | 3,755.00 | 4,000.00 | -245.00 |
| Promotion Program - Restricted |  |  |  |
| Theatre Ad | 4,700.00 | 4,900.00 | -200.00 |
| Website | 11,063.38 | 15,000.00 | -3,936.62 |
| Merchant Events | 3,996,91 | 1,200.00 | 2,796.91 |
| Ad Agency Costs | 4,939.72 | 2,100.00 | 2,839.72 |
| Other Costs - Promo. | 5,018,95 | 1,800.00 | 3,218.95 |
| Total Promotion Program - Restricted | 29,718,96 | 25,000.00 | 4,718.96 |
| Maint. \& Improvement Prog.-REST | 220.00 | 0.00 | 220.00 |
| Printing/Postage | 392.16 | 1,900.00 | -1,507.84 |
| Membership Manager - Wages | 29,683.93 | 32,000.00 | -2,316.07 |
| Payroll Taxes-REST. | 3,653.48 | 2,900.00 | 753.48 |
| Workers Comp. | 1,247.25 | 600.00 | 647.25 |
| Audit/Accounting |  |  |  |
| Tax/Audlt | 1,500,00 | 1,400,00 | 100.00 |
| Accounting/Bookkeeping | 4,642.50 | 3,600.00 | 1,042,50 |
| Payroll Fees | 1,084.86 | 0.00 | 1,084.86 |
| Total Audit/Accounting | 7,227.36 | 5,000.00 | 2,227.36 |
| Marketing Consultant | 21,078.40 | 24,000.00 | -2,921.60 |
| LiabilityID8: Insurance | 6,395.00 | 5,700,00 | 695.00 |
| Supplies | 457.39 | 2,000.00 | -1,542.61 |
| Office Rent | 22,800,00 | 22,800.00 | 0.00 |

Accrual Basis

|  | Jul' 17 - Jun... | Budget | \$ Over Bud... |
| :---: | :---: | :---: | :---: |
| Office Expenses Office Expenses - Other | 3,947.89 | 600.00 | 3,347,89 |
| Total Office Expenses | $3,947.89$ | 600.00 | 3,347.89 |
| Total RESTRICTED EXPENSES | 134,184.99 | 129,500.00 | $4,684.99$ |
| Total Expense | 387,121.63 | 384,000.00 | 3,121.63 |
| Net Ordinary Income | 57,273.93 | -13,999.96 | 71,273.89 |
| Other Income/Expense <br> Other Expense <br> Fraud Loss <br> Temp. Rest, Funds Reserve Unrestricted Funds Reserve | $\begin{array}{r} 900.00 \\ -11,266.80 \\ 67,640.73 \\ \hline \end{array}$ |  |  |
| Total Other Expense | 57,273.93 |  |  |
| Net Other Income | -57,273.93 |  |  |
| Net Income | 0.00 | -13,999.96 | 13,999.96 |


| Type | Date | Num | Name | Clr | Amount | Balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Balan |  |  |  |  |  | 8,421,42 |
| Cleared Transactions $\quad 8,421,42$ |  |  |  |  |  |  |
| Checks and Payments - 35 Items |  |  |  |  |  |  |
| Bill Pmt -Check | 06/04/2018 | 2700 | Stephanie L. Prothero | $x$ | -2,554.96 | -2,554.96 |
| Bill Pmt -Check | 06/26/2018 | 2707 | Brown \& Brown Ins... | $x$ | -2,880,00 | -5,434.96 |
| Bill Pmt -Check | 06/27/2018 | 2708 | Bank of Marin | $x$ | -25.00 | -5,459.96 |
| Check | 07/01/2018 | EFT | Mash Petroleum, INC | $x$ | -1,995.00 | -7,454.96 |
| B.II Pmt -Check | 07/01/2018 | 2715 | Joshua Lipps | $x$ | -750.00 | -8,204.96 |
| Bill Pmt -Check | 07/01/2018 | 2710 | Alameda County En... | $x$ | -572.00 | -8,776.96 |
| BIII Pmt-Check | 07/01/2018 | 2712 | Fast Imaging | $x$ | -540.79 | -9,317.75 |
| Bill Pmt-Check | 07/01/2018 | 2714 | Island Print Express | $x$ | -376.91 | -9,694.66 |
| Bill Pmt -Check | 07/01/2018 | 2713 | Hilliard Managemen... | $x$ | -270.00 | -9,964,66 |
| Bill Pmt-Check | 07/01/2018 | 2716 | SESAC | $x$ | -154.00 | -10,118.66 |
| Bill Pmt -Check | 07/01/2018 | 2717 | Stephanie L. Prothero | X | -50.00 | -10,168.66 |
| Bill Pmt -Check | 07/02/2018 | 2711 | Dept of Justice | $x$ | -20.00 | -10,188.66 |
| Check | 07/03/2018 | EFT | ADP | $x$ | -3,465.55 | -13,654,21 |
| Check | 07/03/2018 | EFT | ADP | $x$ | -1,221,88 | -14,876.09 |
| Check | 07/03/2018 | EFT | On-Line Stamp Co. | $x$ | -28.95 | -14,905.04 |
| Bll Pmt-Check | 07/03/2018 | 2709 | Bank of Marin | $x$ | -25.00 | -14,930.04 |
| Transfer | 07/05/2018 |  |  | $x$ | -2,180.86 | -17,110.90 |
| Check | 07/06/2018 | EFT | PEX Card | $x$ | -1,000.00 | -18,110,90 |
| Check | 07/09/2018 | EFT | Ready Refresh | $x$ | -29.50 | -18,140,40 |
| Check | 07/10/2018 | EFT | PEX Card | X | -0.16 | -18,140.56 |
| Check | 07/10/2018 | EFT | PEX Card | $x$ | -0.03 | -18,140,59 |
| Check | 07/12/2018 | EFT | Comeast | $x$ | -159.28 | -18,299.87 |
| Check | 07/20/2018 | EFT | ADP | $X$ | -3,907.11 | -22,206.98 |
| Check | 07/20/2018 | EFT | ADP | $X$ | -1,337,42 | -23,544.40 |
| Check | 07/20/2018 | EFT | PEX Card | $x$ | -750.00 | -24,294.40 |
| Bill Pmt -Check | 07/25/2018 | 2722 | Cash | $x$ | -15,000.00 | -39,294.40 |
| Bill Pmt-Check | 07/25/2018 | 2738 | West Advertising | $X$ | -2,420.00 | -41,714.40 |
| Bill Pmt -Check | 07/25/2018 | 2719 | Bill Armstrong | $x$ | -1,000.00 | -42,714,40 |
| Bill Pmit-Check | 07/25/2018 | 2735 | RJV Elements | $x$ | -850.00 | -43,564.40 |
| Bill Pmt -Check | 07/25/2018 | 2734 | Lloyd Meltzer | $X$ | -360.00 | -43,924.40 |
| Bill Pmt -Check | 07/25/2018 | 2728 | John Martin | $x$ | -300.00 | -44,224.40 |
| Bill Pmt -Check | 07/25/2018 | 2724 | Fast lmaging | $x$ | -24.58 | -44,248,98 |
| Check | 07/26/2018 | EFT | PEX Card | $x$ | -1,500.00 | -45,748,98 |
| Check | 07/27/2018 | EFT | PEX Card | $x$ | -2,000.00 | -47,748.98 |
| Check | 07/30/2018 | EFT | Bank of Marin | $X$ | -60,000.00 | -107,748.98 |
| Total Checks and Payments |  |  |  |  | -107,748.98 | -107,748.98 |
| Deposits and Credits - 16 items |  |  |  |  |  |  |
| Bill Pmt -Check | 05/12/2018 | 2684 | Jetro Cash \& Carry | $x$ | 0.00 | 0.00 |
| Deposit | 07/02/2018 |  |  | $x$ | 5,295.00 | 5,295.00 |
| Deposit | 07/03/2018 |  |  | X | 619.62 | 5,914.62 |
| Deposit | 07/03/2018 |  |  | $x$ | 667.23 | 6,581,85 |
| Deposit | 07/03/2018 |  |  | $x$ | 2,500.00 | 9,081.85 |
| Transfer | 07/03/2018 |  |  | $X$ | 5,000.00 | 14,081.85 |
| Check | 07/10/2018 | EFT | PEX Card | $X$ | 0.03 | 14,081.88 |
| Check | 07/10/2018 | EFT | PEX Card | $X$ | 0.16 | 14,082.04 |
| Deposit | 07/12/2018 |  |  | $X$ | 4,640.00 | 18,722.04 |
| Deposit | 07/18/2018 |  |  | $X$ | 96.80 | 18,818.84 |
| Deposit | 07/18/2018 |  |  | $x$ | 4,895.85 | 23,714.69 |
| Deposit | 07/19/2018 |  |  | $X$ | 314.00 | 24,028.69 |
| Check | 07/26/2018 | EFT | Bank of Marin | $x$ | 20,000,00 | 44,028.69 |
| Deposit | 07/29/2018 |  |  | $x$ | 526.95 | 44,555.64 |
| Deposit | 07/30/2018 |  |  | $x$ | 41,255.00 | 85,810.64 |
| Deposit | 07/30/2018 |  |  | $x$ | 86,091,00 | 171,901,64 |
| Total Deposits and Credits |  |  |  |  | 171,901,64 | 171,901.64 |
| Total Cleared Transactions |  |  | . |  | 64,152,66 | 64,152.66 |
| Cleared Balance |  |  |  |  | 64,152.66 | 72,574.08 |
| Uncleared Transactlons |  |  |  |  |  |  |
| Checks and Payments - 18 items |  |  |  |  |  |  |
| Bill Pmt -Check | 05/01/2018 | 2662 | Elks Lodge |  | -500.00 | -500.00 |
| Bill Pmt -Check | 07/25/2018 | 2723 | Clean Sidewalks |  | -2,500.00 | -3,000.00 |
| Bill Pmt -Check | 07/25/2018 | 2737 | Ultra Wash |  | -2,500.00 | -5,500.00 |
| Bill Pmt -Check | 07/25/2018 | 2736 | Stephanie L. Prothero |  | -2,375.00 | -7,875.00 |
| Bill Pmt -Check | 07/25/2018 | 2729 | Joshua Lipps |  | -1,000.00 | -8,875.00 |
| Bill Pmt -Check | 07/25/2018 | 2726 | Gerald Bashaw |  | -600.00 | -9,475.00 |
| Bill Pmt -Check | 07/25/2018 | 2730 | Keenan, Harold |  | -500.00 | -9,975,00 |


| Type | Date | Num | Name | $\underline{C l r}$ | Amount | Balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bill Pmt -Check | 07/25/2018 | 2739 | Youssef Riahi |  | -480.00 | -10,455.00 |
| Bill Pmt -Check | 07/25/2018 | 2731 | Kevin Bennett |  | -360.00 | -10,815,00 |
| Bill Pmt -Check | 07/25/2018 | 2720 | Brennan Shreves |  | -360.00 | -11,175.00 |
| BIII Pmt -Check | 07/25/2018 | 2733 | Levy, Daniel |  | -360.00 | -11,535.00 |
| Bill Pmt -Check | 07/25/2018 | 2721 | Cameron Swartzell |  | -360.00 | -11,895,00 |
| Bill Pmt -Check | 07/25/2018 | 2732 | Kourtney McCrary |  | -300.00 | -12,195,00 |
| Bill Pmt -Check | 07/25/2018 | 2718 | Arian Grimsrud |  | -300.00 | -12,495.00 |
| Bill Pmt -Check | 07/25/2018 | 2727 | James Weyeneth |  | -300.00 | -12,795,00 |
| Bill Pmt -Check | 07/25/2018 | 2725 | Francis Centesisms.., |  | -200.00 | -12,995.00 |
| Bill Pmt -Check | 07/30/2018 | 2743 | Caleb Salmon |  | -360.00 | -13,355.00 |
| Bill Pmt -Check | 07/30/2018 | 2744 | Christopher Swartzell |  | -360.00 | -13,715,00 |
| Total Checks and Payments |  |  |  |  | -13,715.00 | -13,715,00 |
| Total Uncleared Transactions |  |  |  |  | -13,715.00 | -13,715,00 |
| Register Balance | 07/31/2018 |  |  |  | 50,437,66 | 58,859,08 |
| New Transactions Checks and Payments - 18 items |  |  |  |  |  |  |
| Bill Pmt -Check | 08/01/2018 | 2752 | Alameda Island Bre... |  | -6,900,00 | -6,900.00 |
| Bill Pmt -Check | 08/01/2018 | 2755 | Saxco, Inc. |  | -5,867.77 | -12,767.77 |
| Bill Pmt -Cheek | 08/01/2018 | 2753 | Brand Marinade |  | -2,218,00 | -14,985.77 |
| Check | 08/01/2018 | EFT | Mash Petroleum, INC |  | -1,900,00 | -16,885.77 |
| Bill Prmt-Check | 08/01/2018 | 2754 | Joshua Lipps |  | -1,140.00 | -18,025.77 |
| Bill Pmt -Check | 08/01/2018 | 2756 | Wagner, LeiLani An... |  | -450.00 | -18,475.77 |
| Check | 08/03/2018 | EFT | ADP |  | -4,573.77 | -23,049,54 |
| Check | 08/03/2018 | EFT | ADP |  | -1,586,86 | -24,636,40 |
| Check | 08/06/2018 | EFT | Bank of Marin Visa |  | -3,421.55 | -28,057.95 |
| Bill Pmt-Check | 08/06/2018 | 2757 | Rythmics |  | -1,500.00 | -29,557,95 |
| Bill Pmt -Check | 08/08/2018 | 2763 | Rock Wall Winery |  | -2,684,00 | -32,241.95 |
| Bill Pmt -Check | 08/08/2018 | 2764 | San Francisco Chro... |  | -1,900.00 | -34,141.95 |
| Bill Pmt -Check | 08/08/2018 | 2768 | Betty Dittmer |  | -325.00 | -34,466,95 |
| Bill Pmt -Check | 08/08/2018 | 2765 | Telegraph Media |  | -300.00 | -34,766,95 |
| Bill Pmt -Check | 08/08/2018 | 2760 | Hilliard Managemen... |  | -300.00 | -35,066.95 |
| Bill Pmt -Check | 08/08/2018 | 2762 | Bay Area News Gro... |  | -270.00 | -35,336,95 |
| Bill Pmt -Check | 08/08/2018 | 2759 | Fast Imaging |  | -103.79 | -35,440.74 |
| Bill Pmt -Check | 08/08/2018 | 2761 | Alameda County Ta... |  | -33.03 | -35,473.77 |
| Total Checks and Payments |  |  |  |  | -35,473.77 | -35,473.77 |
| Total New Transactions |  |  |  |  | -35,473,77 | -35,473.77 |
| Ending Balance |  |  |  |  | 14,963.89 | $\underline{ }$ 23,385.31 |

PO Box 2039
Novato, CA 94948-2039

PARK STREET BUSINESS ASSOC
2447 SANTA CLARA AVE \#302 ALAMEDA CA 94501-4579

Account Number:
Statement Period: 05/31/18-06/29/18
Page:
1 of 5

## Customer Service Information

Mon-Fri 10am-6pm 510-748-8425
Touch Tone Banking: 800-654-5111
$\square$ Lost or Stolen Card:
Mon-Fri 9am-6pm 415-884-4551
After Hours 800-236-2442
Written Inquiries
805 MARINA VILLAGE PARKWAY ALAMEDA, CA 94501

Visit us Online: www.bankofmarin.com

## Important Information: Mobile Check Deposits

Effective July 1, 2018, Federal Regulation will require all checks deposited through the Bank of Marin mobile apps to be endorsed as follows:
"For Mobile Deposit Only at Bank of Marin"
Your deposit will not process without this specific endorsement language and your signature.
Please contact your branch with any questions.

Account Summary for CHECKING ACCOUNT

| Beginning Balance as of 05/31/18 | $\$ 19,565.85$ |
| :---: | ---: |
| $(+)$ Deposits and Credits (9) | $41,334.31$ |
| $(-)$ Withdrawals and Debits (23) | $52,478.74$ |
| Ending Balance as of 06/29/18 | $\$ 8,421.42$ |
| Enclosures | 13 |

Checks Posted

* Skip in check sequence

| Number | Date | Amount | Number | Date | Amount | Number | Date | Amount |
| :--- | :--- | ---: | :--- | :--- | ---: | :--- | ---: | ---: |
| 2687 | $06 / 06$ | 872.00 | 2698 | $06 / 12$ | $1,961.00$ | 2703 | $06 / 29$ | 230.00 |
| $2691^{*}$ | $06 / 15$ | $2,300.00$ | 2699 | $06 / 13$ | $8,793.08$ | 2704 | $06 / 22$ | 100.00 |
| $2694^{*}$ | $06 / 12$ | 540.00 | $2701^{*}$ | $06 / 13$ | 450.00 | 2705 | $06 / 26$ | 450.00 |
| 2695 | $06 / 13$ | $2,000.00$ | 2702 | $06 / 22$ | $4,600.00$ | 2706 | $06 / 25$ | $7,766.99$ |
| $2697^{*}$ | $06 / 05$ | $3,220.00$ |  |  |  |  |  |  |

Debits

| Date | Description | Subtractions |
| :--- | :--- | ---: |
| $06 / 01$ | Preauthorized Debit | $1,900.00$ |
|  | MASH PETROLEUM RENT 180601 |  |
| $06 / 04$ | SANTA CLARA, AL |  |$\quad 1,457.97$

## Balance Your Account

Checks Outstanding

|  | Amount |  |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |




Your checkbook is in balance Ifline $A$ agrees with line $B$.

## ELECTRONIC FUND TRANSFER TRANSACTIONS (EFT)

The following notices apply to your account if it is maintained primarily for personal, family or household purposes. Electronic Fund Transfer transactions (EFT transactions) are transactions processed electronically. ATM transactions and transactions processed through the Automated Clearing House Association, such as direct deposit of Social Security beneflts are EFT transactions.

## IN CASE OF ERRORS OR QUESTIONS ABOUT YOUR ELECTRONIC TRANSFERS FOR CONSUMER CUSTOMERS ONLY

Telephone us at 866.626-6004 to report lost/stolen cards or to reach your branch office for all other EFT issues. Write to us at Bank of Marin, ATTN: Central Operations, PO Box 2039, Novato, CA 94948-2039, as soon as you can, if you think your statement or recelpt is wrong or if you need more information about a transfer listed on the statement or receipt. We must hear from you no later than 60 days after we send you the first statement on which the problem or error appeared.
(1) Tell us your name and account number
(2) Describe the error or the transfer you are unsure about, and explain as clearly as you can why you believe it is an error or why you need more information.
(3) Tell us the dollar amount of the suspected error.

If you tell us orally, we may require that you send us your complaint or question in writing within 10 business days.

We will tell you the results of our investigation within 10 or 5 (VISA ${ }^{\text {© }}$ Check Card) business days after we hear from you and will correct any error promptly. If we need more time, however, we may take up to 45 days (or in some cases, up to 90 days) to investigate your complaint or questions. If we decide to do this, we will credit your account within 10 or 5 (VISA Check Card) business days for the amount you think is in error, so that you will have use of the money during the time it takes us to complete our investigation. If we ask you to put your complaint or question in writing and do not recelve it within 10 business days, we may not credlt your account.
If we decide that there was no error, we will send you a written explanation within 3 business days after we finish our investigation. You may ask for coples of the documents that we used in our Investigation.

CHECKING ACCOUNT (continued) Account

Debits (continued)

| Date | Description | Subtractions |
| :---: | :---: | :---: |
| 06/04 | Preauthorized Debit | 4,244.61 |
|  | ADP WAGE PAY WAGE PAY 180604 792047332167X83 |  |
| 06/05 | Preauthorized Debit | 1,463.47 |
|  | CARDMEMBER SERV WEB PYMT 180605 |  |
| 06/05 | Preauthorized Debit | 4,630.00 |
|  | CA DEPT TAX FEE CDTFA EPMT 180605 |  |
|  | 414913 |  |
| 06/12 | Preauthorized Debit | 159.28 |
|  | COMCAST CABLE 180612 |  |
| 06/14 | Overdraft Fee | 30.00 |
|  | FOR OVERDRAFT CHECK \# 2699 |  |
| 06/18 | Preauthorized Debit | 53.43 |
|  | READYREFRESH ECHECKPAY 180615 |  |
|  | 5722852000 |  |
| 06/19 | Preauthorized Debit | 1,340,41 |
|  | ADP TAX ADP TAX 180619 |  |
|  | RTX83 062012A01 |  |
| 06/19 | Preauthorized Debit | 3,916.50 |
|  | ADP WAGE PAY WAGE PAY 180619 |  |
|  | $565043398270 \times 83$ |  |

Credits

| Date | Description | Additions |
| :---: | :---: | :---: |
| 06/01 | Deposit | 1,500.00 |
| 06/04 | Preauthorized Credit | 1,533.51 |
|  | EVENTBRITE, INC. EDI PYMNTS RMR*IV*42733505064 **1533.51*1533.51 |  |
| 06/05 | Deposit | 6,993.70 |
| 06/14 | Cash Mgmt Trsfr Cr | 10,000.00 |
|  | REF 1651723L FUNDS TRANSFER FRM DEP 20502605 |  |
|  | FROM |  |
| 06/14 | Deposit | 2,500.00 |
| 06/18 | Deposit | 14,791.00 |
| 06/18 | Preauthorized Credit | 806.10 |
|  | EVENTBRITE, INC. EDI PYMNTS RMR*IV*42733505064 **806.1*806.11 |  |
| 06/22 | Credit Memo | 30.00 |
| 06/26 | Deposit | 3,180.00 |

Daily Balances

| Date | Amount | Date | Amount | Date | Amount |
| :--- | ---: | :---: | ---: | :---: | ---: |
| $05 / 31$ | $19,565.85$ | $06 / 12$ | $9,144.73$ | $06 / 19$ | $18,358.41$ |
| $06 / 01$ | $19,65.85$ | $06 / 13$ | $-2,098.35$ | $06 / 22$ | $13,688.41$ |
| $06 / 04$ | $14,996.78$ | $06 / 14$ | $8,371.65$ | $06 / 25$ | $5,21.42$ |
| $06 / 05$ | $12,677.01$ | $06 / 15$ | $8,071.65$ | $06 / 26$ | $8,651.42$ |
| $06 / 06$ | $11,805.01$ | $06 / 18$ | $23,615.32$ | $06 / 29$ | $8,421.42$ |

Account Number:
Statement Period: $\quad 05 / 31 / 18-06 / 29 / 18$
Page:

CHECKING ACCOUNT (continued) Account

## Overdraft/Return Item Fees

| Description | Total this Period | Total Year to Date |
| :--- | ---: | ---: |
| Total Overdraft Fees | $\$ 30.00$ | $\$ 30.00$ |
| Total Returned Item Fees | $\$ 0.00$ | $\$ 0.00$ |



Check \# 2687, Posted 06/06/2018, Amount 872.00


Check \# 2691, Posted 06/15/2018, Amount 2,300.00


Check \# 2694, Posted 06/12/2018, Amount 540.00


Check \# 2695, Posted 06/13/2018, Amount 2,000.00


Check \# 2697, Posted 06/05/2018, Amount 3,220.00


Check \# 2698, Posted 06/12/2018, Amount 1,961.00

Check \# 2699, Posted 06/13/2018, Amount 8,793.08


Check \# 2701, Posted 06/13/2018, Amount 450.00


Check \# 2702, Posted 06/22/2018, Amount 4,600.00


Check \# 2703, Posted 06/29/2018, Amount 230,00


Check \# 2704, Posted 06/22/2018, Amount 100.00


Check \# 2705, Posted 06/26/2018, Amount 450.00
/(M)/M, Bank of Marin


Check \# 2706, Posted 06/25/2018, Amount 7,766.99

Account Number:
Statement Period: 05/31/18-06/29/18 Page: 5 of 5

PO Box 2039
Novato, CA 94948-2039

DOWNTOWN ALAMEDA BUSINESS ASSOC
2447 SANTA CLARA AVE \# 302
ALAMEDA CA 94501-4579

| Account Number: |  |
| :--- | ---: |
| Statement Period: | $05 / 31 / 18-06 / 29 / 18$ |
| Page: | 1 of 2 |

Customer Service Information
Branch:
Mon-Fri 10am-6pm 510-748-8425
Touch Tone Banking: 800-654-5111
$\square$ Lost or Stolen Card:
Mon-Fri 9am-6pm 415-884-4551
After Hours 800-236-2442
Written Inquiries:
805 MARINA VILLAGE PARKWAY
ALAMEDA, CA 94501
Visit us Online: www.bankofmarin.com

## Important Information: Mobile Check Deposits

Effective July 1, 2018, Federal Regulation will require all checks deposited through the Bank of Marin mobile apps to be endorsed as follows:
"For Mobile Deposit Only at Bank of Marin"
Your deposit will not process without this specific endorsement language and your signature. Please contact your branch with any questions.

## Account Summary for MONEY MARKET ACCOUNT

Beginning Balance as of 05/31/18

+ Deposits and Credits (1)
- Withdrawals and Debits (1)

Ending Balance as of 06/29/18
\$177,560.26 Annual Percentage Yield Earned0.05\%
6.16 Average Balance for APY ..... \$172,043.02
10,000.00 Interest Earned ..... $\$ 6.16$
\$167,566.42 Interest Paid Year to Date ..... $\$ 30.25$
Interest Bearing Days ..... 29

Debits

| Date | Description | Subtractions |
| :--- | :--- | ---: |
| $06 / 14$ | Cash Mgmt Trsfr Dr | $10,000.00$ |
|  | REF |  |

## Credits

| Date | Description | Additions |
| :--- | :--- | :--- |
| $06 / 29$ | Interest | 6.16 |

## Daily Balances

| Date | Balance | Date | Balance | Date | Balance |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $05 / 31$ | $177,560.26$ | $06 / 14$ | $167,560.26$ | $06 / 29$ | $167,566.42$ |

## Balance Your Account

Date: $\qquad$

Checks Outstanding


## 1 Check off ( $\checkmark$ ) checks appearing on your statement. Those checks not checked off $(V)$ should be recorded In the checks outstanding column

2

| Enter your checkbook balance |  |  |
| :---: | :---: | :---: |
| Add any cradit made to your |  |  |
| account through transfers, interest, etc. as shown on this |  |  |
| statement. <br> (Be sure to enter these In your |  |  |
| checkbook.) |  |  |
| Subtract any deblts made to your |  |  |
| account through transfers, account fees, etc. as shown on |  |  |
| thls statement. |  |  |
| checkbook., |  |  |
| Adjusted cheokbook balance |  |  |
| 3 |  |  |
| Bank Balance shown on thls statement. |  |  |
| Add |  |  |
| deposits shown in your checkbook, but not shown on this |  |  |
| statement, because they were made and received after date of |  |  |
| this statement |  |  |
| Subtotal |  |  |
| Subtract checks outstanding |  |  |
| Adjusted bank balance |  |  |

ELECTRONIC FUND TRANSFER TRANSACTIONS (EFT)
The following notices apply to your account if it is maintained primarily for personal, family or household purposes, Electronic Fund Transfer transactions (EFT transactions) are transactions processed electronically. ATM transactions and transactions processed through the Automated Clearing House Association, such as dlrect deposit of Soclal Security beneflts are EFT transactions.

## IN CASE OF ERRORS OR QUESTIONS ABOUT YOUR ELECTRONIC TRANSFERS FOR CONSUMER CUSTOMERS ONLY

Telephone us at 866.626-6004 to report lost/stolen cards or to reach your branch office for all other EFT issues. Write to us at Bank of Marin, ATTN: Central Operations, PO Box 2039, Novato, CA 94948-2039, as soon as you can, if you think your statement or receipt is wrong or if you need more information about a transfer listed on the statement or receipt. We must hear from you no later than 60 days after we send you the first statement on which the problem or error appeared.
(1) Tell us your name and account number
(2) Describe the error or the transfer you are unsure about, and explain as clearly as you can why you believe it is an error or why you need more Information.
(3) Tell us the dollar amount of the suspected error.

If you tell us orally, we may require that you send us your complaint or question in writling within 10 business days.

We will tell you the results of our investigation within 10 or 5 (VISA Check Card) business days after we hear from you and will correct any error promptly. If we need more time, however, we may take up to 45 days (or in some cases, up to 90 days) to investigate your complaint or questions. If we decide to do this, we will credilt your account within 10 or 5 (VISA ${ }^{\oplus}$ Check Card) business days for the amount you think is in error, so that you will have use of the money during the time it takes us to complete our investlgation. If we ask you to put your complaint or question in writing and do not receive it within 10 business days, we may not credit your account.
If we decide that there was no error, we will send you a written explanation within 3 business days after we finish our Investigation. You may ask for copies of the documents that we used in our Investigation,

Account Number:
Statement Period: 05/31/18-06/29/18
Page:

MONEY MARKET ACCOUNT (continued) Account

## Overdraft/Return Item Fees

| Description | Total This Period | Total Year to Date |
| :--- | ---: | ---: |
| Total Overdraft Fees | $\$ 0.00$ | $\$ 0.00$ |
| Total Returned Item Fees | $\$ 0.00$ | $\$ 0.00$ |

## Forms 990 / 990-EZ Return Summary

For calendar year 2017, or tax year beginning $07 / 01 / 17$, and ending $06 / 30 / 18$
PARK STREET BUSINESS ASSOCIATION, INC.

Net Asset / Fund Balance at Beginning of Year $\quad 67,875$

Revenue

| Contributions | 120,626 |
| :--- | ---: |
| Program service revenue | $\mathbf{3 2 3 , 7 7 0}$ |
| Investment income |  |
| Capital gain $/$ loss |  |
| Fundralsing / Gaming: |  |
| $\quad$Gross revenue <br> $\quad$ Direct expenses <br> $\quad$ Net income <br> Other income |  |

Total revenue
Expenses
Program services
Management and genera
Fundralsing Total expenses

Excess / (deficit)

- 388,021

444,396
279,886
108,135

Changes

Net Asset / Fund Balance at End of Year

| Reconciliation of Revenue |  | Reconcillation of Expenses |  |
| :---: | :---: | :---: | :---: |
| Total revenue per financial statements |  | Total expenses per financial statements |  |
| Less: |  | Less: |  |
| Unreallzed gains |  | Donated services |  |
| Donated services |  | Prior year adjustments |  |
| Recoveries |  | L.osses |  |
| Other |  | Other |  |
| Plus: |  | Plus: |  |
| Investment expenses |  | Investment expenses |  |
| Other |  | Other |  |
| Total revenue per return | 444,396 | Total expenses per return | 388,021 |


|  | Balance Sheet |  |  |
| :---: | :---: | :---: | :---: |
| Assets | $\begin{aligned} & \text { Beginning } \\ & 109,003 \\ & \hline \end{aligned}$ | Ending 182,619 | Differences |
| Liablilities | 41,128 | 58, 369 |  |
| Net assets | 67,875 | 124,250 | 56,375 |

Miscellaneous Information
Amended return
Return / extended due date $\quad 05 / 15 / 1 \overline{9}$
Fallure to file penalty IRS e-file Signature Authorization for an Exempt Organization
For calendar year 2017, or flscal year beginning .......7/01 . , 2017, and ending ....6/30, 20.18 Do not send to the IRS, Keep for your records.

Department of the Treasury
Internal Revenue Service
Name of exempl organization

Go to www.irs.gov/form8879EO for the latest information.
PARK STREET BUSINESS ASSOCIATION, INC.
Name and title of officar STEVE BUSSE VICE PRESTDENT

## Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line $\mathbf{1 a}, \mathbf{2 a}, \mathbf{3 a}, \mathbf{4 a}$, or $\mathbf{5 a}$, below, and the amount on that line for the return belng filed with this form was blank, then leave line $\mathbf{1 b}, \mathbf{2 b}, \mathbf{3 b}, \mathbf{4 b}$, or $5 \mathbf{b}$, whichever is applicable, blank (do not enter $-0-$ ). But, if you entered $-0-$ on the return, then enter $-0-$ on the applicabie line below. Do not complete more than one line in Part I.


## Part II Declaration and Signature Authorization of Officer

Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2017 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financlal Agent to Initiate an electronic funds withdrawal (direct debit) entry to the financial institution account Indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date, I also authorize the financial institutions involved In the processing of the electronic payment of taxes to recelve confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identfication number (PIN) as my slgnature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.
Officer's PIN: check one box only


on the organization's tax year 2017 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2017 electronically filed return. If I have indlcated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.
Officerts signalure $12 / 11 / 18$

## Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic fliing identification
number (EFIN) followed by your five-dlgit self-selected PIN.
Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2017 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-flle Providers for Business Returns.

## ERO Must Retain This Form - See Instructions <br> Do Not Submit This Form to the IRS Unless Requested To Do So

For Paperwork Reduction Act Notice, see back of form.


Part I Summary 1 Breffy destribe the organization's mission or most isignificant activites:
SEE SCHEDULE 0
2 Check this box $\square$ if the organization discontinued its operations or disposed of more than $25 \%$ of its net assets.
3 Number of voting members of the governing body (Part VI, line 1a)
4 Number of independent voting members of the governing body (Part VI, line 1b)
1b)

| 3 | 10 |
| :---: | :---: |
| 4 | 10 |
| 5 | 5 |
| 6 | 60 |
| 7a | 0 |
| 7 b | 0 |
| Prior Year | Current Yaar |
| 112,107 | 120,626 |
| 25,137 | 323,770 |
|  | 0 |
| 132,248 | 0 |
| 269,492 | 444,396 |
|  | 0 |
|  | 0 |
| 100,290 | 130,235 |
|  | 0 |
|  |  |
| 114,998 | 257,786 |
| 215,288 | 388,021 |
| 54,204 | 56,375 |
| Beginming of Current Year | End of Year |
| 109,003 | 182,619 |
| 41,128 | 58,369 |
| 67,875 | 124,250 |

Part II Signature Block
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.


1 Briefly describe the organization's mission:
SEE SCHEDULE O

2 Did the organizaton undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? $\square$ Yes X No
If "Yes," describe these new services on Schedule O .
3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?

> If "Yes," describe these changes on Schedule O.

4 Describe the organ|zation's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501 (c)(3) and 501 (c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.


(Expenses $\$ \ldots$ Including grants of $\$ \ldots$ ) (Revenue $\$$ )

4e Total program service expenses

1 Is the organization descrlbed in section 501 (c)(3) or 4947 (a)(1) (other than a private foundation)? If "Yes," complote Schedule A
2 Is the organization required to complete Schedule $B$, Schedule of Contributors (see instructions)?
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I
4 Section 501(c)(3) organizatlons. Did the organization engage In lobbying activities, or have a section 501 (h) election in effect during the tax year? If "Yes," complete Schedule C, Part II
5 Is the organization a section $501(\mathrm{c})(4), 501(\mathrm{c})(5)$, or $501(\mathrm{c})(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? if "Yes," complete Schedule $C$, Part III
6 Did the organizatlon maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? if "Yes," complete Schedule D, Part I
7 Did the organization recelve or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II
8 Dld the organization maintaln collections of works of art, historical treasures, or other similar assets? if "Yes," complete Schedule D, Part III
9 Did the organization report an amount in Part $X$, line 21, for escrow or custodial account liability, serve as a custodian for amounts not llsted in Part $X$; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule $\mathrm{D}, \mathrm{Parts} \mathrm{VI}$, VII, VIII, IX, or $X$ as applicable.
a Did the organization report an amount for land, buildings, and equipment in Part $X$, line 10 ? If "Yes," complete Schedule D, Part V/
b Dld the organization report an amount for investments-other securities in Part $X$, line 12 that is $5 \%$ or more of its total assets reported in Part $X_{1}$ line 16 ? /f "Yes," complete Schedule D, Part VII
c Did the organization report an amount for investments-program related in Part $X_{1}$ line 13 that is $5 \%$ or more of its total assets reported in Part $X$, line $16 ?$ if "Yes," complete Schedule D, Part VIII
d Did the organization report an amount for other assets in Part $X$, line 15 that is $5 \%$ or more of lis total assets reported In Part $X_{1}$ line 16 ? If "Yes," complete Schedule D, Part IX
e Did the organization report an amount for other liabilities in Part $X$, line 25? If "Yes," complete Schedule $D$, Part $X$
$f$ Did the organization's separate or consolidated financial stalements for the tax year include a footnote that addresses the organization's liabllity for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII .
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and If the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional
13 Is the organization a school described in section $170(\mathrm{~b})(1)(\mathrm{A})(\mathrm{ii})$ ? If "Yes," complete Schedule $E$
14a Did the organization maintain an office, employees, or agents outside of the United States?
b Did the organization have aggregate revenues or expenses of more than $\$ 10,000$ from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $\$ 100,000$ or more? If "Yes," complete Schedule F, Parts I and N
15 Did the organization report on Part $1 X$, column (A), line 3, more than $\$ 5,000$ of grants or other assistance to or for any foreign organizatlon? /f "Yes," completo Schedule F, Parts II and $N$
16 Did the organization report on Part $I X$, column (A), line 3, more than $\$ 5,000$ of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts $1 / 1$ and N
17 Did the organization report a total of more than $\$ 15,000$ of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11 e ? If "Yes," complete Schedule G, Part I (see instructions)
18 Did the organization report more than $\$ 15,000$ total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II
19 Did the organization report more than $\$ 15,000$ of gross income from gaming activities on Part VIII, line 9 a? If "Yes," complete Schedule G, Part II

|  | Yes | No |
| :---: | :---: | :---: |
| 1 |  | X |
| 2 |  | X |
| 3 |  | X |
| 4 |  |  |
| 5 |  | X |
| 6 |  | X |
| 7 |  | X |
| 8 |  | X |
| 9 |  | X |
| 10 |  | X |
| 11a | X |  |
| 116 |  | X |
| 11c |  | X |
| 11d |  | X |
| 11e | X |  |
| 117 |  | X |
| 12a |  | X |
| 12b |  | X |
| 13 |  | X |
| 14a |  | X |
| 14b |  | X |
| 15 |  | X |
| 16 |  | X |
| 17 |  | X |
| 18 |  | X |
| 19 |  | X |

## Part IV Checklist of Required Schedules (continued)

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schodule H
b If "Yes" to line 20a, did the organization attach a copy of its audiled financial statements to this return?
21 Did the organizatlon report more than $\$ 5,000$ of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line $1 ?$ If "Yes," complete Schedule I, Parts I and II ....
22 Did the organization report more than $\$ 5,000$ of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2 ? If "Yes," complete Schedute I, Parts I and III
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J
24a Did the organizaton have a tax-exempt bond Issue with an outstanding principal amount of more than $\$ 100,000$ as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer Hines 24b through $24 d$ and complete Schedule K. If "No," go to line 25a
b Did the organization Invest any proceeds of tax-exempt bonds beyond a temporary period exception?
c Did the organizatlon maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?
 transaction with a disquallied person during the year? If "Yes," complete Schodule L, Part I
b Is the organization aware that it engaged in an excess benefit transaction with a disqualifled person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I
26 Did the organization report any amount on Part $X$, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? /f "Yes," complete Schedule L, Part II
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a $35 \%$ controlled entity or family member of any of these persons? If "Yes," complete Schedute L, Part III
28. Was the organization a party to a business transaction with one of the following parties (see Schedule L , Part IV instructions for applicable filing thresholds, conditions, and exceptions):
a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part NV
b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part N
c An entity of which a current or former officer, director, trustee, or key employes (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV
29 Did the organization recelve more than $\$ 25,000$ in non-cash contributlons? If "Yes," complete Schedule M
30 Did the organization recelve contributlons of art, historical treasures, or other similar assets, or qualified conservation contributlons? If "Yes," complete Schedule M.
31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule $N$, Part 1
32 Did the organization sell, exchange, dispose of, or transfer more than $25 \%$ of its net assets? If "Yes," complete Schedule N, Part II
33 Did the organization own $100 \%$ of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I
34 Was the organization related to any tax-exempt or taxable entity? II "Yes," complete Schedule R, Part $I I, I I$, or IV, and Part V, line 1
35a Did the organization have a controlled entity within the meaning of section $512(b)(13)$ ?
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Pait V, line 2
36 Section 501(c)(3) organizations. Dld the organization make any transfers to an exempt non-chartable related organization? "f "Yes," complete Schedule R, Part V, Ine 2
37 Did the organlzation conduct more than $5 \%$ of lis activities through an ently that is not a related organization and that is treated as a partnership for federal Income tax purposes? If "Yes," complete Schedule R, Part V/
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O.

|  | Yes | No |
| :---: | :---: | :---: |
| 20a |  | X |
| 20b |  |  |
| 21 |  | X |
| 22 |  | X |
| 23 |  | X |
| 24a |  | X |
| 24b |  |  |
| 24 c |  |  |
| 24d |  |  |
| 25a |  |  |
| 25 b |  |  |
| 26 |  | X |
| 27 |  | X |
| 28a |  | X |
| 28 b |  | X |
| 28c |  | X |
| 29 |  | X |
| 30 |  | X |
| 31 |  | X |
| 32 |  | X |
| 33 |  | X |
| 34 |  | X |
| 35a |  | X |
| 35b |  |  |
| 36 |  |  |
| 37 |  | X |
| 38 | X |  |

1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable
b Enter the number of Forms W. 2 G included in line 1a. Enter -0- if not applicable

| $1 a$ | 8 |  | Yes |
| :--- | :--- | :--- | :--- |
| 10 | No |  |  |
| $1 b$ | 0 |  |  |

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?
2a Enter the number of employees reported on Form W-3, Transmiltal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return

b If at least one is reported on line 2 a , did the organization file all required federal employment tax returns? Note. If the sum of lines ta and $2 a$ is greater than 250 , you may be required to $e$-flle (see instructions)
3a Did the organization have unrelated business gross income of $\$ 1,000$ or more during the year?
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O
4a At any time during the calendar year, did the organization have an interest In, or a signature or other authority over, a flnancial account in a foreign country (such as a bank account, securities account, or other financial account)?
b If "Yes," enter the name of the forelgn country:
See instructions for fling requirements for FinCEN Form 114, Report of Foreign Bank and FInancial Accounts (FBAR).
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?
c If "Yes" to line 5 a or 5 b, did the organization file Form 8886-T?
6a Does the organization have annual gross recelpts that are normally greater than $\$ 100,000$, and did the organization solicit any contributions that were not tax deductible as charitable contributions?
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?
7 Organizations that may receive deductible contributions under section 170(c).
a Did the organization receive a payment in excess of $\$ 75$ made partly as a contribution and partly for goods and services provided to the payor?
b If "Yes," did the organization notify the donor of the value of the goods or services provided?
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8232 ?
d if "Yes," indlcate the number of Forms 8282 filed during the year
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?
$h$ If the organlzation received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-c.?
8 Sponsoring organizations malntaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?
9 Sponsoring organizations maintaining donor advised funds.
a Did the sponsoring organization make any taxable distributions under section $4966 ?$
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?
10 Section 501(c)(7) organizations. Enter;
a Initiation fees and capital contributions included on Part VIII, line 12
b Gross recoipts, included on Form 090 Part VIII, In 12, for publle use of a
11 Section 501(c)(12) organizations. Enter:
a Gross Income from members or shareholders
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)
-

2a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year
13 Section $501(\mathrm{c})(29)$ qualified nonprofit health insurance issuers.
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule 0.
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue quallifed health plans
c Enter the amount of reserves on hand
14a Did the organization receive any payments for indoor tanning services during the tax year?
b If "Yes," has it filed a Form 720 to report these payments? /f "No," provide an explanation in Schedule O

| $11 a$ |
| :---: |
| $11 b$ |

## Section A. Governing Body and Management

1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or simliar commilttee, explain In Schedule 0.
b Enter the number of voting members included in line 1a, above, who are independent
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?
5 Did the organization become aware during the year of a significant dlversion of the organization's assets?
6 Did the organization have members or stockholders?
7a Did the organizatlon have members, stackholders, or other persons who had the power to elect or appoint one or more members of the governing body?
b Are any governance decislons of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following
a The governing body?
b Each committee with authority to act on behalf of the governing body?
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailling address? If "Yes," provide the names and addresses in Schedule $O$


Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)
10a Did the organization have local chapters, branches, or affiliates?

|  | Yes | No |
| :---: | :---: | :---: |
| $10 a$ |  | $X$ |
| $10 b$ |  |  |
| $11 a$ |  | $X$ |
|  |  |  |
| $12 a$ |  | $X$ |
| $12 b$ |  |  |
| $12 a$ |  |  |
| 13 |  | $X$ |
| 14 |  | $X$ |
|  |  |  |
| $15 a$ |  | $X$ |
| $15 b$ |  | $X$ |
|  |  |  |
| $16 a$ |  | $X$ |

16 a Dld the organization invest in, contribur
with a taxable entity during the year?
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation In joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

|  |  |  |
| ---: | :--- | :--- |
|  |  | $\because$ |

## Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed CA
18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990 , and $990-\mathrm{T}$ (Section 501 (c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. $\square$ Own website $\square$ Another's website X Upon request $\square$ Other (explain in Schedule O)
19 Describe in Schedule $O$ whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records:
JANET MAGELBY
2447 SANTA CLARA AVE. STE 302
ALAMEDA
CA 94501
510-523-1392
DAA

Form 990 (2017) PARK STREET BUSINESS ASSOCIATION,
Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors
Check if Schedule O contains a response or note to any line in this Part VIl
Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0 - in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $\$ 100,000$ from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than $\$ 100,000$ of reportable compensatlon from the organization and any related organizatlons.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than $\$ 10,000$ of reportable compensation from the organization and any related organizations.
List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.
$\square$ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.


Form 990 (2017) PARK STREET BUSINESS ASSOCIATION,
Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)


2 Total number of individuals (including but not limited to those listed above) who recelved more than $\$ 100,000$ of reportable compensation from the organization $\mathbf{0}$

3 Dld the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule $J$ for such individual
4 For any individual listed on line $1 a$, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $\$ 150,000$ ? If "Yes," complete Schedule $J$ for such Individual
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organ|zation? If "Yos," complete Schedute $J$ for such person


## Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that recelved more than $\$ 100,000$ of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.


Form 990 (2017) PARK STREET BUSINESS ASSOCIATION,
Part VIII Statement of Revenue
Check if Schedule O contains a response or note to any line in this Part VIII


## Part IX. Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX



## Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 444,396 |
| :---: | :---: | :---: | :---: |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 388,021 |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 56,375 |
| 4 | Net assets or fund balances at beginning of year (must equal Part $X$, line 33 , column (A)) | 4 | 67,875 |
| 5 | Net unrealized gains (losses) on investments | 5 |  |
| 6 | Donated services and use of facilities | 6 |  |
| 7 | Investment expenses | 7 |  |
| 8 | Prior period adjustments | 8 |  |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 |  |
|  | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part $X$, line 33, column (B)) | 10 | 124,250 |

## Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

1 Accounting method used to prepare the Form 990: $\square$ Cash X Accrual $\square$ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule 0 .
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolldated basis, or both:
$\square$ Separate basls $\square$ Consolldated basis $\square$ Both consolidated and separate basis
b Were the organization's financial statements audited by an independent accountant?
If "Yes," check a box below to indicate whether the financial statements for the year were audled on a
separate basis, consolidated basis, or both:
Separate basis $\square$ Consolidated basis
Both consolidated and separate basis
c If "Yes" to line $2 a$ or $2 b$, does the organization have a committee that assumes responsiblity for oversight of the audlt, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule 0 .
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Clrcular A-133?
b If "Yes," did the organizatlon undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.


PARK STREET BUSINESS ASSOCIATION, INC.
Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

1 Total number at end of year
2 Aggregate value of contributlons to (during year)
3 Aggregate value of grants from (during year)
4 Aggregate value at end of year ...

| (a) Donor advised funds | (b) Funds and other accounts |
| :---: | :---: |
|  |  |
|  |  |
|  |  |

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organizatlon's property, subject to the organization's excluslve legal control?

$\square$ No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefft?

## Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.
1 Purpose(s) of conservation easements held by the organization (check all that apply).

$\square$Preservation of land for pubic use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space
2 Complete lines 2 a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.
a Total number of conservation easements

|  | Held at the End of the Tax Year |
| :---: | :---: |
| $2 a$ |  |
| $2 b$ |  |
| $2 c$ |  |
| $2 d$ |  |

b Total acreage restricted by conservation easements
c Number of conservation easements on a certified historic structure Included in (a)
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register
$2 d$
3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year
4 Number of states where properly subject to conservation easement is located
5 Does the organization have a written policy regarding the periodic monitoring, inspection, handlling of violations, and enforcement of the conservation easements it holds? $\square$ Yes No
6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year
7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year \$
8 Does each conservation easement reported on llne 2(d) above satisfy the requirements of section 170(h)(4)(B)(1) and section $170(\mathrm{~h})(4)(B)(\mathrm{ii})$ ?
9 In Part XIll, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financlal statements that describes the organization's accounting for conservation easements.

## Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other simlliar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.
b If the organlzation elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:


2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:
a Revenue included on Form 990, Part Vill, line 1 ...........................................................................
b Assets included in Form 990, Part X ............................................................................................... \$
For Paperwork Reduction Act Notice, see the Instructions for Form 990.
Schedule D (Form 990) 2017

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection Items (check all that apply):

$\mathrm{a} \square$| Public exhibition |
| :--- |
| b |
| c |
| a |
| Scholarly research |
| Preservation for future generations |

d $\square$ Loan or exchange programs
Other
4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organlzation solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be malntained as part of the organization's collection?
Part IV Escrow and Custodial Arrangements.
Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.
1a is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?
 Yes es $\square$ No
b If "Yes," explain the arrangement in Part XIII and complete the following table:
c Beginning balance
d Additions during the year
e Distributions during the year
f Ending balance

|  | Amount |  |
| :---: | :---: | :---: |
| 1 c |  |  |
| 1d |  |  |
| 1 l |  |  |
| $1 f$ |  |  |
|  | $\square$ Yes | No |

2a Did the organization Include an amount on Form 990, Part X, line 21, for escrow or custodial account habillty? No
b If "Yes," explain the arrangement in Part Xill. Check here if the explanation has been provided on Part XIII
Part V Endowment Funds.
Complete if the organization answered "Yes" on Form 990, Part IV, line 10.
1a Beginning of year balance
b Contributions
c Net investment earnings, gains, and losses
d Grants or scholarships
e Other expenditures for facilifies and programs
f Administrative expenses
$g$ End of year balance

| (a) Curent year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
a Board deslgnated or quasi-endowment ............. \%
b Permanent endowment ............ \%
c Temporarily restricted endowment ............... \%
The percentages on lines $2 \mathrm{a}, 2 \mathrm{~b}$, and 2 c should equal $100 \%$.
3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
(i) unrelated organizations
(ii) related organizations
b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule $R$ ?

|  | Yes | No |
| :---: | :---: | :---: |
| $3 a(i)$ |  |  |
| $3 a(i i)$ |  |  |
| $3 b$ |  |  |

4 Describe in Part XIII the intended uses of the organization's endowment funds.
Part VI Land, Buildings, and Equipment.
Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.


Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

| (a) Description of securlty or category (including name of securily) | (b) Book value | (c) Method of valuation: cost or end-of-year market value |
| :---: | :---: | :---: |
| (1) Financial derivatives |  |  |
| (2) Closely-held equity interests |  |  |
| (3) Other |  |  |
| (A) |  |  |
| (B) |  |  |
| (C) |  |  |
| (D) |  |  |
| (E) |  |  |
| (F) |  |  |
| (G) |  |  |
| (H) |  |  |
| Total. (Column (b) must equal Form 990, Part $X$, col. (B) lino 12.) |  |  |

Part VIII Investments-Program Related.

| (a) Descripition of invesiment | (b) Book value | (c) Melhod of valuation: Cost or end-of-year market value |  |
| :---: | :---: | :---: | :---: |
| (1) |  |  |  |
| (2) |  |  |  |
| (3) |  |  |  |
| (4) |  |  |  |
| (5) |  |  |  |
| (6) |  |  |  |
| (7) |  |  |  |
| (8) |  |  |  |
| (9) |  |  |  |
| Total. (Column (b) must equal Form 990, Part $X$, col. (B) line 13.) |  |  |  |
| Other Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15. |  |  |  |
|  |  |  |  |  |  |
| Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form |  |  | (b) Boo |
| (1) |  |  |  |
| (2) |  |  |  |
| (3) |  |  |  |
| (4) |  |  |  |
| (5) |  |  |  |
| (6) |  |  |  |
| (7) |  |  |  |
| (8) |  |  |  |
| (9) |  |  |  |
| Total. (Coiumn (b) must equal Form 990, Part $X$, col. (B) line 15.) |  |  |  | Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25 .


Schedule D (Form 990) 2017 PARK STREET BUSINESS ASSOCIATION,
Page 4
$\begin{array}{ll}\text { Part XI } & \begin{array}{l}\text { Reconciliation of Revenue per Audited Financial Statements With Revenue per Return. } \\ \text { Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. }\end{array}\end{array}$
1 Total revenue, gains, and other support per audited financial statements
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:
a Net unrealized gains (losses) on Investments
b Donated services and use of facilities
c Recoveries of prior year grants
d Other (Describe in Part XIII.)
e Add lines 2a through 2d
3 Subtract line $2 e$ from Ine 1
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:
a investment expenses not included on Form 990, Part VIII, line 76
b Other (Describe in Part XIII.)
c Add lines 4a and 4b
5 Total revenue. Add lines 3 and 4 c . (This must equal Form 990, Part 1 , inne 12 .)

| 2 a |  |
| :---: | :--- | :--- |
| 2 b |  |
| 2 c |  |
| 2 d |  |

## Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

| 1 Total expenses and losses per audited financial statements. |  |  | 1 |  |
| :---: | :---: | :---: | :---: | :---: |
| 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: |  |  | 2 e |  |
| a Donated services and use of faclities | 2a |  |  |  |
| b Prior year adjustments | 2b |  |  |  |
| c Other losses | 2c |  |  |  |
| d Other (Describe in Part XIII.) | 2d |  |  |  |
| e Add lines 2a through 2d |  |  |  |  |
| 3 Subtract line 2e from line 1 |  |  | 3 |  |
| 4 Amounts included on Form 990, Part IX, tine 25, but not on line 1: |  |  |  |  |
| a Investment expenses not included on Form 990, Part VIII, line 7b | 4a |  |  |  |
| b Other (Describe in Part XIII.) | 4b |  |  |  |
| c Add lines 4a and 4b |  |  | 4 c |  |
| 5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part 1, line 18.) |  | +........... | 5 |  |
| Part XIII Supplemental Information. |  |  |  |  |

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1 b and 2 b ; Part $V$, line 4 ; Part $X$, line 2; Part XI, \|nes 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.


FORM 990 - ORGANIZATION'S MISSION
THE PARK STREET BUSINESS ASSOCIATION (DBA DOWNTOWN ALAMEDA BUSINESS ASSOCIATION) IS HARD AT WORK YEAR ROUND WITH OUR 45O+ BUSINESSES IN MIND. FIRST FORMED IN 1981, WE SERVE AS A SUPPORT NETWORK AND ADVOCATE FOR BUSINESSES OPERATING IN OUR HISTORIC BUSINESS TMPROVEMENT AREA. THE DOWNTOWN ASSOCIATION PROMOTES A HEALTHY RETAIL/SERVICE CLIMATE AS WELI AS A DISTRICT THAT IS FAMILY-FRIENDLY, CLEAN, GREEN, AND SAFE THE WELFARE OF THE ASSOCIATION AND ITS MEMBERS IS ACTIVELY PURSUED BY STAFF OUR BOARD OF DIRECTORS CITY OFFICIALS AND CIVIC-MINDED VOLUNTEERS.

FORM 990, PART III LINE 4D - ALY OTHER ACCOMPLISHMENT THE PARK STREET BUSTNESS ASSOCIATION (DBA DOWNTOWN ALAMEDA BUSTNESS ASSOCIATION ) IS HARD AT WORK YEAR ROUND WITH OUR 45O+ BUSINESSES IN MTND. FIRST FORMED IN 1981, WE SERVE AS A SUPPORT NETWORK AND ADVOCATE FOR BUSINESSES OPERATING IN OUR HISTORIC BUSINESS TMPROVEMENT AREA. THE DOWNTOWN ASSOCIATION PROMOTES A HEALTHY RETAIL/SERVICE CLIMATE AS WELL AS A DISTRICT THAT IS FAMILY-FRIENDLY, CLEAN GREEN, AND SAFE THE WELFARE OF THE ASSOCIATION AND ITS MEMBERS IS ACTIVELY PURSUED BY STAFF OUR BOARD OF DIRECTORS CITY OFFICIALS AND CIVIC-MINDED VOLUNTEERS.

[^0]FORM 990, PART VI $\quad$ ITNE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION AVATLABLE UPON REQUEST

FORM 990, PART IX LTNE 24E - OTHER EXPENSES DESCRIPTION
PROGRAM SERVICE MGT \& GENERAL FUNDRATSING$\$ \quad 6,348$
$\qquad$0$\$$0PROMOTION COMMITYEE
\$ 5,019 ..... $\$$
0 ..... $\$$ ..... 0BEER
$\$$ 4,800 ..... \$
0 ..... $\$$ ..... 0

WINE

$$
\$ \ldots
$$

$$
\$
$$

$$
0
$$

$$
\$
$$0LUMPERS

$\$$ 3,980 ..... $\$$

$$
0
$$

$$
\$
$$

$$
0
$$

MEMBERSHIP
$\$$
0
$\$$
3,755
$\$$0

PRESSURE WASHING
$\$$
3,750
$\$$
0
$\$$0

## LUMPERS

$\$ 2,960 \ldots \quad 0 \quad \$ \ldots \ldots$

DUMPSTER

$$
\$ \quad 2,500 \ldots \ldots \ldots \ldots \ldots \ldots
$$

PRESSURE WASHING

TRASH/RECYCLE
$\$$
2,500
$\$$
0
$\$$
0

STAGE RENTAL

$$
\begin{aligned}
& \$ \text { 2, } 500 \\
& \$ \\
& 0 \\
& \$
\end{aligned}
$$

## Schedule O (Form 990 or 990-EZ) (2017) <br> AWF T-SHIRTS

\$ 2, 430 $\quad \mathbf{0} \ldots$
$\$$
2,411
$\$$
0
$\$$
0
OTHER
$\$ 12,001$
$\$$
0
$\$$
MISC.
$\$ \quad 1,968$
$\$$
0
$\$$

POSTER
\$
1,864
$\$$
0
$\$$
0
SECURITY
\$ 1,744
$\$$
0
$\$$
AWF ICE

ELECTICIAN
$\$ 1,500 \quad \mathbf{0} \quad \mathbf{0} \quad \mathbf{\$}$
GLASSWARE
$\$ \quad 1,437$
$\$$
0
$\$$

## PERMITS

$\$ \quad 1,283$
\$........................
$\$$
0
ELECTRICAL
\$
1,262
$\$$
0
$\$$
0
MUSTC
$\$ 1,180$
$\$$
0
$\$$

## PLATES

$\$$
1,121
.
0
$\$$

MISC.
1,103
$\$$
0
$\$$
Name of the organi
PARK ST
BIKE MO
BANNERS


OTHER- PROG

| \$ | 762 | \$ | 0 | \$ | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CATERING |  |  |  |  |  |
| \$ | 667 | \$ | 0 | \$ | 0 |
| SUPPLIES |  |  |  |  |  |
| \$ | 507 | \$ | 0 | \$ | 0 |
| ICE |  |  |  |  |  |
| \$ | 502 | \$ | 0 | \$ | 0 |

VOLUNTEER TOKENS

| \$ | \$ | 500 | \$ | 0 |  | \$ | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

PERMITS


MISC.
\$ $436 \ldots \quad \mathbf{0} \quad \mathbf{\$} \quad \mathbf{O}$

TOILET RENTAI
$\$$
306
$\$$
0
$\$$

## BIKE PARKING



## PARK STREET BUSINESS ASSOCIATION,

 TOTAL\$ $72,797 \quad 3, \quad$ 897 $\quad \$ \quad 0$

## Federal Asset Report

Form 990, Page 1
FYE: 6/30/2018

| Asset | Description | $\begin{gathered} \text { Date } \\ \text { In Service } \end{gathered}$ | Cost | $\begin{gathered} \text { Bus } \\ \% \\ \hline \end{gathered}$ | Sec <br> 179 Bonus | Basis for Depr | PerConv Meth | Prior | Current |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Prior MACRS: |  | 6/30/06 |  |  |  |  |  |  |  |
| 1 Furnishings and Equipment |  |  | 26,262 |  |  | 26,262 | 10 HY 200 DB | 26,262 | 0 |
|  |  | 26,262 |  |  | 26,262 |  | 26,262 | 0 |
| Grand Totals |  |  | 26,262 |  |  | 26,262 |  | 26,262 | 0 |
| Less: Dispositions and Transfers |  |  | 0 |  |  | 0 |  | 0 | 0 |
| Less: Start-up/Org Expense |  |  | 0 |  |  | 0 |  | 0 | 0 |
| Net Grand Totals |  |  | $\underline{26,262}$ |  |  | 26,262 |  | $\underline{26,262}$ | 0 |

PSBA Park Street Business Association,
CA Asset Report
FYE: $6 / 30 / 2018$

| Asset |  | $\begin{aligned} & \text { Date } \\ & \text { In Service. } \end{aligned}$ | Cost | $\begin{gathered} \text { Basis } \\ \text { for Depr } \\ \hline \end{gathered}$ | $\begin{gathered} \text { CA } \\ \text { Prior } \\ \hline \end{gathered}$ | $\stackrel{C A}{C A}$ | Federal Current | $\begin{aligned} & \text { Difference } \\ & \text { Fed -CA } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Prior MACRS: |  |  |  |  |  |  |  |  |
|  | Furnishings and Equipment | 6/30/06 | 26,262 | 26,262 | 26,262 | 0 | 0 | 0 |
|  |  |  | 26,262 | 26,262 | 26,262 | 0 | 0 | 0 |
|  | Grand Totals |  | 26,262 | 26,262 | 26,262 | 0 | 0 | 0 |
|  | Less: Dispositions |  | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Less: Start-up/Org Expense |  | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Net Grand Totals |  | 26,262 | 26,262 | 26,262 | 0 | 0 | 0 |

## AMT Asset Report

FYE: 6/30/2018
Form 990, Page 1

| Asset | Description In | $\begin{aligned} & \text { Date } \\ & \text { In Service. } \end{aligned}$ | Cost | $\begin{aligned} & \text { Bus } \mathrm{Sec} \\ & \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Basis } \\ & \text { for Depr } \end{aligned}$ | PerConv Meth | Prior | Current |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Prior MACRS: |  | 6/30/06 |  |  |  |  |  |  |
| 1 Furnishings and Equipment |  |  | 26,262 |  | 26,262 | 10 HY 150 DB | 26,262 | 0 |
|  |  | 26,262 |  | 26,262 |  | 26,262 | 0 |
| Grand Totals <br> Less: Dispositions and Transfers |  |  | 26,262 |  | 26,262 |  | 26,262 | 0 |
|  |  |  | 0 |  | 0 |  | 0 | 0 |
| Net Grand Totals |  |  | 26,262 |  | 26,262 |  | 26,262 | 0 |

FYE: 6/30/2018 All Business Activities

Form Unit Asset $\quad$ Description $\quad$\begin{tabular}{l}

Tax $\quad$| AMT |
| :--- |
| Adjustments/ |
| Preferences |

\end{tabular}

MACRS Adjustments:
Page $1 \quad 1 \quad 1 \quad$ Furnishings and Equipment
$\begin{array}{r}0 \\ \square \quad 0 \\ \hline\end{array}$

Asset __ Description $\quad$| Date $\ln$ |
| :---: |
| Service |$\ldots$ Cost $\quad$ Tax $\quad$ AMT

Prior MACRS:
1 Furnishings and Equipment


Grand Totals
26,262
$\underline{=}$

PSBA Park Street Business Association,
CA Future Depreciation Report
FYE: 6/30/2018
Form 990, Page 1

Asset $\quad$| Description $\ln$ |
| :---: |
| Service |$\xrightarrow{\text { Cost }}$

Prior MACRS:

| 1 | Furnishings and Equipment | 6/30/06 | 26,262 | 0 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 26,262 | 0 |
|  | Grand Totals |  | 26,262 | 0 |


| Form 990 |  | Two Year Comparison Report |  |  |  | 2016 \& 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name <br> PARK STREET BUSINESS ASSOCIATION, INC. |  |  |  |  | Taxpayer Identification Number |  |
|  |  |  |  | 2016 | 2017 | Differences |
|  | 1. Contributions, gifts, grants <br> 2. Membership dues and assessments <br> 3. Government contributions and grants <br> 4. Program senvice revenue <br> 5. Investment Income <br> 6. Proceeds from tax exempt bonds <br> 7. Net gain or (loss) from sale of assets other than inventory <br> 8. Net income or (loss) from fundraising evenis <br> 9. Net income or (loss) from gaming <br> 10. Net gain or (loss) on sales of inventory <br> 11. Other revenue <br> 12. Total revenue. Add lines 1 through 11 |  | 1. |  |  |  |
|  |  |  | 2. | 112,107 | 120,626 | 8,519 |
|  |  |  | 3. |  |  |  |
|  |  |  | 4. | 25,137 | 323,770 | 298,633 |
|  |  |  | 5. |  |  |  |
|  |  |  | 6. |  |  |  |
|  |  |  | 7. |  |  |  |
|  |  |  | 8. | 132,248 |  | -132,248 |
|  |  |  | 9. |  |  |  |
|  |  |  | 10. |  |  |  |
|  |  |  | 11. |  |  |  |
|  |  |  | 12. | 269,492 | 444,396 | 174,904 |
| 13. Grants and similar amounts pald <br> 14. Benefits paid to or for members <br> 15. Compensation of officers, directors, trustees, etc. <br> 16. Salaries, other compensation, and employee benefits <br> 17. Professional fundralsing fees <br> 18. Other professional fees <br> 19. Occupancy, rent, utilities, and maintenance |  |  | 3. |  |  |  |
|  |  |  | 4. |  |  |  |
|  |  |  | 5. |  |  |  |
|  |  |  | 16. | 100,290 | 130,235 | 29,945 |
|  |  |  | 17. |  |  |  |
|  |  |  | 18. | 46,874 | 45,919 | -955 |
|  |  |  | 19. | 18,507 | 26,628 | 8,121 |
| 20. Depreclation and Depletion .............. |  |  | 20. |  |  |  |
| 21. Other expenses ....al in. 13 thrugh $21 . . . . .$. |  |  | 21. | 49,617 | 185,239 | 135,622 |
|  |  |  | 22. | 215,288 | 388, 021 | 172,733 |
| 22. Total expenses. Add llines 13 through 21 <br> 23. Excess or (Deficit). Subtract line 22 from line 12 |  |  | 23. | 54,204 | 56,375 | 2,171 |
| 24. Total exempt revenue 25. Total unrelated revenue <br> 26. Total excludable revenue <br> 27. Total assets <br> 28. Total liabilitles <br> 29. Retalned earnings <br> 30. Number of voting members of governing body <br> 31. Number of independent voting members of governing body <br> 32. Number of employees <br> 33. Number of volunteers |  |  | 24. | 269,492 | 444,396 | 174,904 |
|  |  |  | 25. |  |  |  |
|  |  |  | 26. | 25,137 | 323,770 | 298,633 |
|  |  |  | 27. | 109,002 | 182,619 | 73,617 |
|  |  |  | 28. | 41,128 | 58,369 | 17,241 |
|  |  |  | 29. | 67,874 | 124,250 | 56,376 |
|  |  |  | 30. | 13 | 10 |  |
|  |  |  | 31. | 13 | 10 |  |
|  |  |  | 32. | 2 | 5 |  |
|  |  |  | 33. | 60 | 60 |  |



## Form 199 Return Summary

For calendar year 2017, or tax year beginning $07 / 01 / 2017$, and ending $06 / 30 / 2018$
PARK STREET BUSINESS ASSOCIATION, INC.
Gross sales $/$ receipts
Dues from members
Contributions $/$ grants
Total costs
Expenses

Excess / (deficit)

10
Filling fee
Total payments
Penalties and interest
Use tax

Balance due
Refund $\qquad$

| Balance Sheet |  |  |  |
| :---: | :---: | :---: | :---: |
| Assets | $\begin{aligned} & \text { Beginning } \\ & 109,003 \end{aligned}$ | $\begin{aligned} & \text { Ending } \\ & \qquad 182,619 \end{aligned}$ | Differences |
| Liabilities | 41,128 | 58,370 |  |
| Net assets | 67,875 | 124,249 | 56,374 |

Miscellaneous Information
Amended return
Return / extended due date $05 / 15 / 1 \overline{9}$

MAIL TO:
Registry of Charitable Trusts P.O. Box 903447 Sacramento, CA 94203-4470 (916) 210-6400

WEB SITE ADDRESS: www.ag.ca.gov/charitles/

## ANNUAL REGISTRATION RENEWAL FEE REPORT TO ATTORNEY GENERAL OF CALIFORNIA

Sections 12586 and 12587, California Government Code 11 Cal. Code Regs. sections 301-307, 311, and 312

Failure to submit thls report annually no later than the 15 th day of the 5 th month after the end of the organization's accounting perlod may result in the loss of tax exemption and the assessment of a minlmum tax of $\$ 800$, plus interest, and/or fines or filing penalties as defined in Government Code section 12586.1. IRS extensions will be honored.


## PART A - ACTIVITIES

| For your most recent full accounting period (beginning $07 / 01 / 17$ ending $06 / 30 / 18$ ) list: |
| :--- |
| Gross annual revenue $\$ \quad 444,396$ Total assets $\$ \ldots 182,619$ |

## PART B - STATEMENTS REGARDING ORGANIZATION DURING THE PERIOD OF THIS REPORT

| Note: | If you answer "yes" to any of the questions below, you must attach a separate sheet page providing an explanation and details for each "yes" response. Please review RRF-1 instructions for information required. |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Yes | No |
| $1$ | During this reporting period, were there any contracts, loans, leases or other financial transactions between the organization and any officer, dilector or trustee thereof either directly or with an entily in which any such officer, director or trustee had any financlal interest? |  | X |
| 2. | During thls feporting period, were there any theft, embezzlement, diversion or misuse of the organkzation's charitable property or funds? |  | X |
| 3. | During this reporting perlod, did non-program expenditures exceed $50 \%$ of gross revenues? |  | X |
| 4. | During Itis reporling period, were any organization funds used to pay any penally, fine or judgment? If you fled a Form 4720 with the internal Revenue Service, attach a copy. |  | X |
| $5$ | During this reporting period, were the services of a commercial fundraiser or fundraising counsel for charitable purposes used? If."yes," provide an attachment listing the name, address, and telephone number of the service provider. |  | X |
| 6. | During this reporting period, did the organzzation receive any governmentai funding? If so, provide an attachment lisling the name of the agency, matiling address, contact person, and telephone number. |  | X |
| 7. | During this reporting period, did the organization hold a rafle for charitable purposes? If "yes," provide an attachment indicating the number of rafles and the date(s) they occurred. |  | X |
| 8. | Does the organization conduct a vehicle donalion program? If "yes," provide an atlachment indicating whether the program is operated by the charity or whether the organizallon contracts with a commerclal fundralser for charitable purposes. |  | X |
| 9. | Did your organization have prepared an audited financial statement in accordance wilh generally accepted accounting principles for this reporting perlod? |  | X |

Organization's area code and telephone number 510-523-1392
Organization's e-mail address RON@RONMOONEY. NET
I declare under penalty of perjury that I have examined this report, including accompanying documents, and to the best of my knowledge and bellef, the content is true, correct and complete.
fam 990
Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public.

Go to www.irs. gov/form990 for instructions and the latest information.
A For the 2017 calendar year, or tax year beginning07/01/17, and ending $06 / 30 / 18$

| B Check if applicable: |
| :--- |
| $\square$ Address change |
| $\square$ Name change |
| $\square$ Intial return |
| $\square$ Final relunt |
| temineaded |
| $\square$ Amended return |
| $\square$ Application pending |

PARK STREET BUSINESS ASSOCIATION, INC.


## STEVE BUSSE

Employer Identification number

E Telephone number
$510-523-1392$

G Gross receipist
444,396


If "No," attach a list. (see instructions)


Part II Signature Block
Under penaltles of perjury, I declare that i have examined this return, including accompanying schedules and statements, and to the best of my knowledge and bellef, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all informatlon of which preparer has any knowledge.




[^1](Expenses \$ including grants of $\$$
) (Revenue $\$$
4e Total program service expenses

## Part IV. Checklist of Required Schedules

1 Is the organization described in section 501 (c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A
2 Is the organization required to complete Schodule B, Schedute of Contributors (see instructions)?
3 Did the organization engage in direct or indirect political campalgn activittes on behalf of or In opposition to candldates for public office? If "Yes," complete Schedule C, Part I
4 Section 501(c)(3) organizations. Did the organization engage in lobbying actlvitles, or have a section 501 (h) election in effect during the tax year? "f "Yes," complete Schedule C, Part II
5 Is the organization a section 501 (c)(4), 501 (c)(5), or 501 (c)(6) organization that recelves membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," compieto Schedute C,
Part III
6 Did the organization malntain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I
7 Did the organizatlon recelve or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? "f "Yes," complete Schedule D, Part $I I$
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not Isted in Part $X_{i}$ or provide credit counselling, debt management, credilt repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as appllcable.
a Did the organization report an amount for land, buildings, and equipment in Part X , line 10 ? ${ }^{\text {If }}$ "Yes," complete Schedule D, Part VI
b Did the organization report an amount for investments-other securities in Part $X$, line 12 that is $5 \%$ or more of its total assets reported in Part X, line 167 If "Yes," complete Schedule D, Part VII
c Did the organization report an amount for investments--program related in Part $X$, line 13 that is $5 \%$ or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII
d Did the organization report an amount for other assets in Part $X$, line 15 that is $5 \%$ or more of its total assets reported in Part X, llne 16? If "Yes," complete Schedule D, Part iX
e Did the organization report an amount for other liabilities in Part X, line 25? "f "Yes," complete Schedule D, Part X
$f$ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's llability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional
13 Is the organization a school described in section $170(\mathrm{~b})(1)(\mathrm{A})(\mathrm{ji})$ ? If "Yes," complete Schedule E
14a Did the organization maintain an office, employees, or agents outside of the United States?
b Did the organization have aggregate revenues or expenses of more than $\$ 10,000$ from grantmaking, fundraising, business, Investment, and program service activities outside the United States, or aggregate foreign Investments valued at $\$ 100,000$ or more? If "Yes," complete Schedute F, Parts I and IV
15 Did the organization report on Part IX, column (A), line 3, more than $\$ 5,000$ of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and $N$.
16 Did the organization report on Part IX, column (A), Ine 3, more than \$5,000 of aggregate grants or other assistance to or for foreign indlividuals? If "Yos," complete Schedule F, Parts III and IV
17 Did the organization report a total of more than $\$ 15,000$ of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)
18 Did the organization report more than $\$ 15,000$ total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II
19 Did the organization report more than $\$ 15,000$ of gross income from gaming activities on Part VIll, line 9 ? If "Yes," complete Schedule G, Part III

|  | Yes | No |
| :---: | :---: | :---: |
| 1 |  | X |
| 2 |  | X |
| 3 |  | X |
| 4 |  |  |
| 5 |  | X |
| 6 |  | X |
| 7 |  | X |
| 8 |  | X |
| 9 |  | X |
| 10 |  | X |
| 11a | X |  |
| 11b |  | X |
| 11 c |  | X |
| 11d |  | X |
| 11e | X |  |
| 114 |  | X |
| 12a |  | X |
| 12b |  | X |
| 13 |  | X |
| 14a |  | X |
| 14 b |  | X |
| 15 |  | X |
| 16 |  | X |
| 17 |  | X |
| 18 |  | X |
| 19 |  | X |

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H
b if "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?
21 Did the organization report more than $\$ 5,000$ of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II
22 Did the organization report more than $\$ 5,000$ of grants or other assistance to or for domestic indivlduals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III.....
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule $J$
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $\$ 100,000$ as of the last day of the year, that was Issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a
b Did the organization Invest any proceeds of tax-exempt bonds beyond a temporary period exception?
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess beneft transaction with a disquallied person during the year? If "Yes," compiete Schedule L, Part I
$b$ is the organization aware that it engaged in an excess beneflt transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organizaton's prior Forms 990 or $990-E Z$ ? " "Yes," complete Schedute L, Part I
26 Did the organization report any amount on Part $X$, line 5,6 , or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a $35 \%$ controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III
28 Was the organization a party to a business transaction with one of the following parties (see Schedule $L$. Part IV instructions for applicable filing thresholds, conditions, and exceptions):
a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV
b A family member of a current or former officer, director, trustee, or key employee? "I "Yes," complete Schedule L, Part IV
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part N
29 Did the organization receive more than $\$ 25,000$ in non-cash contributions? if "Yes," complete Schedule $M$
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M.
31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part 1
32 Did the organization sell, exchange, dispose of, or transfer more than $25 \%$ of its net assets? If "Yes," complete Schedute N, Part II
33 Did the organization own $100 \%$ of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I
34 Was the organization related to any tax-exempt or taxable entity? "f "Yes," complete Schedule R, Part Il, ill, or $N$, and Part $V$, line 1
35a Did the organization have a controlled ently within the meaning of section 512(b)(13)?
b If "Yes" to line 35a, did the organization recelve any payment from or engage in any transaction with a controlled entity withln the meaning of section $512(\mathrm{~b})(13)$ ? If "Yes," complete Schedule R, Part V, line 2
36 Section 501 (c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2
37 Did the organization conduct more than $5 \%$ of its activities through an entity that is not a related organization and that is treated as a parinershlp for federal income tax purposes? "f "Yes," complete Schedule R, Part VI
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O.


1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable
b Enter the number of Forms W-2G Included in line 1a. Enter -0- if not appllcable

| 1 a | 8 | Yes | No |  |
| :---: | :---: | :---: | :---: | :---: |
| 1 b | 0 |  |  |  |

b If "Yes," enter the name of the foreign country:
See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financlal Accounts (FBAR).
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?
c If "Yes" to line 5 a or 5 b , did the organization file Form 8886-T?
6a Does the organization have annual gross recelpts that are normally greater than $\$ 100,000$, and did the organization solicit any contributions that were not tax deductible as charitable contributions?
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?
7 Organizations that may receive deductible contributions under section 170(c).
a Did the organization receive a payment in excess of $\$ 75$ made partly as a contribution and partly for goods and services provided to the payor?
b If "Yes," did the organization notify the donor of the value of the goods or services provided?
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form $8282 ?$
d If "Yes," indicate the number of Forms 8282 filed during the year

e Did the organization receive any funds, directly or indirectly, to pay premlums on a personal benefit contract?
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?
8 Sponsoring organizations malntaining donor advised funds. Did a donor advised fund maintalned by the sponsoring organization have excess business holdings at any time during the year?
9 Sponsoring organizations maintaining donor advised funds.
a Did the sponsoring organization make any taxable distributions under section 4966 ?
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?
10 Section 501 (c)(7) organizations. Enter:
a Initiation fees and capital contributions included on Part VIII, Ilne 12
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

$$
|10 a|
$$

11 Section 501(c)(12) organlzations. Enter:
a Gross income from members or shareholders
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)

11a

Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?
b If "Yes," enter the amount of tax-exempt interest recelved or accrued during the year.
13 Section 501(c)(29) qualified nonproflt health insurance issuers.
a is the organization IIcensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans
c Enter the amount of reserves on hand
14a Did the organization recelve any payments for Indoor tanning services during the tax year?
If "Yes," has It filed a Form 720 to report these payments? "f "No," provide an explanation in Schedule $O$

Form 990 (2017) PARK STREET BUSINESS ASSOCIATION,
Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through $7 b$ below, and for a "No" response to line $8 a, 8 b$, or 10 b below, describe the circumstances, processes, or changes in Schedule $O$. See instructions. Check if Schedule $O$ contains a response or note to any line in this Part VI

## Section A. Governing Body and Management

1a Enter the number of voting members of the governing body at the end of the tax year If there are materlal differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O .
b Enter the number of voting members included in line 1a, above, who are independent
2 Dld any officer, director, trustee, or key employee have a familly relationship or a business relationship with any other officer, director, trustee, or key employee?
3 Did the organization delegate control over management dutles customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?
4 Did the organizatlon make any slgniflcant changes to its governing documents since the prior Form 990 was filed?
5 Did the organization become aware during the year of a significant diversion of the organization's assets?
6 Did the organization have members or stockholders?
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following
a The governing body?
b Each committee with authority to act on behalf of the governing body?
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's maillng address? If "Yes," provide the names and addresses in Schedule $O$


Section B. Policies (This Section B requests information about policies not required by the internal Revenue Code.)
10a Did the organization have local chapters, branches, or affiliates?
b If "Yes," did the organization have written policles and procedures governing the activities of such chapters, afflliates, and branches to ensure their operations are consistent with the organization's exempt purposes?
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?
b Describe in Schedule $O$ the process, if any, used by the organization to review this Form 990.
12a Did the organization have a written conflict of Interest policy? If "No," go to ine 13
b Were officers, drectors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done
13 Did the organization have a written whistleblower policy?
14 Did the organization have a written document retention and destruction policy?
15 Did the process for determining compensation of the following persons include a review and approval by Independent persons, comparabillty data, and contemporaneous substantiation of the deliberation and decision?
a The organization's CEO, Executive Director, or top management official
b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule 0 (see instructions).
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?

|  | Yes | No |
| :---: | :---: | :---: |
| $10 a$ |  | $X$ |
| $10 b$ |  |  |
| $11 a$ |  | $X$ |
|  |  |  |
| $12 a$ |  | $X$ |
| $12 b$ |  |  |
| $12 c$ |  |  |
| 13 |  | $X$ |
| 14 |  | $X$ |
|  |  |  |
| $15 a$ |  | $X$ |
| $15 b$ |  | $X$ |
|  |  |  |
| $16 a$ |  | $X$ |
|  |  |  |
| $16 b$ |  |  |

b If "Yes," did the organization follow a written policy or procedure requir'ng the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organlzation's exempt status with respect to such arrangements?

## Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed CA
18 Section 6104 requires an organization to make Its Forms 1023 (or 1024 if applicable), 990 , and $990-\mathrm{T}$ (Section 501 (c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
$\square$ Own website $\square$ Another's website $X$ Upon request $\square$ Other (explain in Schedule O)
19 Describe in Schedule $O$ whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financlal statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records:
JANET MAGELBY 2447 SANTA CLARA AVE. STE 302
ALAMEDA
CA 94501
510-523-1392

Form 990 (2017) PARK STREET BUSINESS ASSOCIATION,

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors <br> Check if Schedule O contalns a response or note to any line in this Part Vli

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's current officers, directors, trustees (whether Individuals or organizations), regardless of amount of compensation. Enter-0-in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's current key employees, If any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an offlcer, director, trustee, or key employee) who recelved reportable compensation (Box 5 of Form W-2 andfor Box 7 of Form 1099-MISC) of more than $\$ 100,000$ from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who recelved more than $\$ 100,000$ of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than $\$ 10,000$ of reportable compensation from the organization and any related organizations. List persons in the following order: Individual trustees or directors; institutlonal trustees; officers; key employees; highest compensated employees; and former such persons.
$\square$ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.



Section B. Independent Contractors
1 Complete thls table for your five highest compensated independent contractors that recelved more than $\$ 100,000$ of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.



1 Grants and other assistance lo domestic organizations and domestic governments. See Part IV, line 21
2 Grants and other assistance to domestic individuals. See Part IV, line 22
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16
4 Benefits paid to or for members
5 Compensation of current officers, directors, trustees, and key employees
6 Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section 4958 (c)/(3)(B)
7 Other salaries and wages
8 Pension plan accruals and contributions (include section $401(k)$ and $403(\mathrm{~b})$ employer contributions)
Other employee benefits
10 Payroll taxes
11 Fees for services (non-employees)
Management
Lega!
Accounting
Lobbying
Professional fundraising services. See Part IV, line
Investment management fees
Other. (ff line 11 g amount exceeds $10 \%$ of line 25 , column (A) amount, list line 11 g expenses on Schedule 0 .)

12
13
14
15
16

Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24 e amount exceeds $10 \%$ of line 25 , column (A) amount, list line 24e expenses on Schedule 0.)
a GLASSES
b GIASSES
BEER
WINE
All other expenses
Total functional expenses, Add lines 1 through $24 \theta$
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here following SOP 98-2 (ASC 958-720)

| Total expenses | $\begin{gathered} \begin{array}{c} (8) \\ \text { Progran service } \\ \text { expenses } \end{array} \\ \hline \end{gathered}$ | $\begin{gathered} \text { Managgenent and } \\ \text { genoral expenses } \end{gathered}$ | $\begin{gathered} \text { Fundarising } \\ \text { expensses } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| -118,881 | 74,283 | 44,598 |  |
|  |  |  |  |
|  |  |  |  |
| 11,354 |  | 11,354 |  |
| 14,739 | 14,739 |  |  |
|  |  |  |  |
| 7,227 |  | 7,227 |  |
|  |  |  |  |
| 7 |  |  |  |
|  |  |  |  |
| 23,953 | 23,953 |  |  |
| 62,578 | 62,578 |  |  |
| 4,797 | 392 | 4,405 |  |
|  |  |  |  |
|  |  |  |  |
| 26,628 |  | 26,628 |  |
|  |  |  |  |
|  |  |  |  |
| 2,384 |  | 2,384 |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| 8,077 | 435 | 7,642 |  |
|  |  |  |  |
|  |  |  |  |
| 8,793 | 8,793 |  |  |
| 7,914 | 7,914 |  |  |
| 7,350 | 7,350 |  |  |
| 6,652 | 6,652 |  |  |
| 76,694 | 72,797 | 3,897 |  |
| 388,021 | 279,886 | 108,135 |  |
|  |  |  |  |


| Part X | Balance Sheet |
| :--- | :--- |
|  | Check If Schedule $O$ contains a response or note to any line in this Part X |

1 Cash-non-Interest bearing
2 Savings and temporary cash investments
3 Pledges and grants receivable, net
4 Accounts recelvable, net
5 Loans and other recelvables from current and former officers, directors, trustees, key employees, and highest compensated employees.
Complete Part II of Schedule L
6 Loans and other recelvables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and
sponsoring organizations of section 501 (c)(9) voluntary employees' beneflciary organizations (see instructions). Complete Part II of Schedule L
7 Notes and loans recelvable, net.
8 Inventories for sale or use
9 Prepald expenses and deferred charges
10a Land, buildings, and equipment: cost or other basis, Complete Part VI of Schedule D
b Less: accumulated depreciation
11 Investments-publicly traded securities
12 Investments-other securities, See Part IV, line 11
13 Investments-program-related. See Part IV, line 11
14 Intangible assets
15 Other assets. See Part IV, line 11
16 Total assets. Add lines 1 through 15 (must equal line 34)
17 Accounts payable and accrued expenses
18 Grants payable
19 Deferred revenue
20 Tax-exempt bond liabillties
21 Escrow or custodial account liability. Complete Part IV of Schedule D
Liabilities
22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L
23 Secured mortgages and notes payable to unrelated third parties
24 Unsecured notes and loans payable to unrelated third parties
25 Other llabilitles (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D
26 Total liabilities. Add lines 17 through 25
Organizations that follow SFAS 117 (ASC 958), check here X] and complete lines 27 through 29, and lines 33 and 34 .
27 Unrestricted net assets

| 48,498 | 27 | 116,139 |
| ---: | ---: | ---: |
| 19,377 | 28 | 8,111 |
|  | 29 |  |
|  |  |  |
|  | 30 |  |
|  | 31 |  |
| 67,875 | 33 | 124,250 |
| 109,003 | 34 | 182,619 |


| Form 990 (2017) PARK STREET BUSINESS ASSOCIATION, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Part XI Reconciliation of Net Assets |  |  |  |  |
|  |  |  |  |  |
| 2 Total expenses (must equal Part IX, column (A), line 25) | 2 | 388,021 |  |  |
| 3 Revenue less expenses. Subtract line 2 from line 1 | 3 | 56,375 |  |  |
| 4 Net assets or fund balances at beginning of year (must equal Part $X$, line 33, column (A)) | 4 | 67,875 |  |  |
| 5 Net unrealized gains (losses) on investments | 5 |  |  |  |
| 6 Donated services and use of facilities | 6 |  |  |  |
| 7 Investment expenses | 7 |  |  |  |
| 8 Prior period adjustments | 8 |  |  |  |
| 9 Other changes in net assets or fund balances (explain In Schedule 0) | 9 |  |  |  |
| 10 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part $X$, line 33, column (B)) | 10 | 124,250 |  |  |
| art XII Financial Statements and Reporting |  |  |  |  |
| - $\square$ |  |  |  |  |
| If the organization changed its method of accounting from a pror year or checked "Other," explain in Schedule O. |  |  |  |  |
| 2a Were the organization's financial statements compiled or reviewed by an independent accountant? |  |  |  |  |
| reviewed on a separate basis, consolldated basis, or both:Separate bas/s $\square$ Consolidated basis $\square$ Both consolidated and separate basis |  |  |  |  |
| b Were the organization's financial statements audited by an independent accountant? |  |  |  |  |
| If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: |  |  |  |  |
| c If "Yes" to line $2 a$ or $2 b$, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? |  |  |  |  |
| If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. |  |  |  |  |
| 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? <br> b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits. |  | 3a |  |  |
|  |  | 3b |  |  |

SCHEDULE D
Supplemental Financial Statements
complete if the organization answered "Yes" on Form 990,

Name of the organization

## PARK STREET BUSINESS ASSOCIATION,

INC.
Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.


Schedule D (Form 990) 2017 PARK STREET BUSINESS ASSOCIATION,
Page 2
Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)
3 Using the organization's acquisition, accession, and other records, check any of the following that are a slgnificant use of its collection items (check all that apply):

$\mathrm{d} \square$Loan or exchange programs

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other simllar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?
Part IV Escrow and Custodial Arrangements.
Other

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form
990 , Part X, line 21 .
1a is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?
b If "Yes," explain the arrangement in Part XIII and complete the following table:

c Beginning balance
d Addltions during the year
e Distributions during the year
f Ending balance

|  | Amount |
| :---: | :---: |
| 1c |  |
| 1d |  |
| 1e |  |
| $1 f$ |  |

2a Did the organization include an amount on Form 990, Part $X$, line 21, for escrow or custodial account liability?
b. If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds.
Complete if the organization answered "Yes" on Form 990, Part IV, line 10.


4 Describe in Part XIll the intended uses of the organization's endowment funds.
Part VI Land, Buildings, and Equipment.
Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

| Description of property | (a) Cost or other basis (invesimant) | (b) Cost or ather basis (other) | (c) Accumulated deprecialion | (d) Book value |
| :---: | :---: | :---: | :---: | :---: |
| 1 a Land |  |  |  |  |
| b Buildings |  |  |  |  |
| c Leasehold improvements |  |  |  |  |
| d Equipment |  |  |  |  |
| e Other |  | 26,262 | 26,262 |  |
| Total. Add lines 1a through 1e. (Column (d) must | equal Form 990, Part X, | (B), line 10c.) |  |  |

Part VII Investments-Other Securities.
Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.


Part VIII Investments-Program Related.
Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.


Part IX Other Assets.
Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.
(a) Description
(b) Book value
(1)
(2)
(3)
(4)
(5)
(6)
(7)
(B)
(9)

Total. (Column (b) must equal Form 990, Part $X$, col. (B) ine 15.)

|  | (b) Book value |
| :--- | :--- |
|  |  |
|  |  |
|  |  |

Part X Other Liabilities.
Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| (a) Description of liabliliy | (b) Book value |
| :--- | ---: |
| 1. |  |
| (1) Federal income taxes | 43,811 |
| (2) UNEARNED REVENUE | 3,466 |
| (3) ACCRUED PAYROLL | 3,150 |
| (4) CREDIT CARDS | 1,222 |
| (5) PAYROLL TAXES |  |
| (6) |  |
| (7) |  |
| (8) |  |
| (9) |  |
| Total. (Column (b) must equal Form 990, Part $X$, col. (B) line 25.) | 51,649 |

2. Liabillty for uncertain tax positlons. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's llablity for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided In Part XIII

## Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return. Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1 Total revenue, gains, and other support per audited financial statements
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12;
a Net unrealized gains (losses) on investments
b Donated services and use of facilities
c Recoveries of prior year grants
d Other (Describe in Part XIII.)
e Add lines 2a through 2d

| $2 a$ |  |
| :---: | :---: |
| $2 b$ |  |
| $2 c$ |  |
| $2 d$ |  |

## 3 Subtract line 2 e from line 1

4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:
a Investment expenses not included on Form 990, Part VIII, line 7b
b Other (Describe in Part XIII.)
c Add lines 4 a and $\mathbf{4 b}$
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990 , Part l, line 12.)

| 1 |  |
| :---: | :---: |
|  |  |
|  |  |
| $2 e$ |  |
| 3 |  |
|  |  |
| $4 c$ |  |
| 5 |  |

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.
1 Total expenses and losses per audited financlal statements
2 Amounts Included on line 1 but not on Form 990, Part IX, line 25:
a Donated services and use of facilities
b Prior year adjustments
c Other losses
d Other (Describe in Part XIII.)
e Add lines 2 a through $2 d$
3 Subtract line 2 e from line 1
4 Amounts included on Form 990, Part IX, line 25, but not on line 1;
a investment expenses not included on Form 990, Part VIII, line 7b
b Other (Describe in Part XIII.)
c Add lines 4a and 4b


## Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, Ines 1a and 4; Part IV, lines 1 b and 2 b ; Part V , line 4; Part X , line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional Information.

SCHEDULE 0 (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ
Complete to provide information for responses to specific questions on
Form 990 or 990 -EZ or to provide any additional information.
Attach to Form 990 or 990-EZ.
Department of the Treasury Internal Revenue Service
Name of the organization

FORM 990-ORGANIZATION'S MISSION

THE PARK STREET BUSINESS ASSOCIATION (DBA DOWNTOWN ALAMEDA BUSTNESS ASSOCIATION) IS HARD AT WORK YEAR ROUND WITH OUR 450+ BUSINESSES IN MIND. FIRST FORMED IN 1981, WE SERVE AS A SUPPORT NETWORK AND ADVOCATE FOR BUSINESSES OPERATING IN OUR HISTORIC BUSINESS IMPROVEMENT AREA. THE DOWNTOWN ASSOCIATION PROMOTES A HEALTHY RETAII/SERVICE CLIMATE AS WELL AS A DISTRICT THAT IS FAMILY-FRIENDLY CLEAN, GREEN, AND SAFE $\quad$ THE WELFARE OF THE ASSOCTATION AND ITS MEMBERS IS ACTIVELY PURSUED BY STAFF OUR BOARD OF DIRECTORS, CITY OFFTCIAYS AND CIVIC-MINDED VOLUNTEERS.

FORM 990, PART III, LINE 4D - ALL OTHER ACCOMPLISHMENT THE PARK STREET BUSINESS ASSOCIATION (DBA DOWNTOWN ALAMEDA BUSINESS ASSOCIATION) IS HARD AT WORK YEAR ROUND WITH OUR 450+ BUSINESSES IN MIND. FIRST FORMED IN 1981 WE SERVE AS A SUPPORT NETWORK AND ADVOCATE FOR BUSINESSES OPERATING IN OUR HISTORIC BUSINESS TMPROVEMENT AREA. THE DOWNTOWN ASSOCIATION PROMOTES A HEALTHY RETAIL/SERVICE CLIMATE AS WELI AS A DISTRICT THAT IS FAMILY-FRIENDLY, CLEAN GREEN AND SAFE THE WELFARE OF THE ASSOCIATION AND TTS MEMBERS IS ACTTVELY PURSUED BY STAFF OUR BOARD OF DIRECTORS CITY OFFICIALS AND CIVIC-MINDED VOLUNTEERS.

FORM 990 PART VI ITNE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990 DIRECTOR (S) REVIEW FORM 990 PRIOR TO FILING

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION AVAILABLE UPON REQUEST

FUNDRAISING
PROGRAM SERVICE
MGI \& GENERAL

T-SHIRTS
$\$$
6,348
$\$$
0
$\$$
0

PROMOTION COMMITTEE
$\$ \quad 5,019$
$\$$
0
$\$$
0

BEER
$\$ \quad 4,800 \ldots \ldots \ldots \ldots \ldots$

WINE
$\$ \quad 4,720$
$\$$
$0 . \ldots$
0

LUMPERS
$\$ \quad 3,980$
$\$$
0
$\$$0

MEMBERSHIP
$\$ 10$
$0 \quad \$$
\$
$\$$

PRESSURE WASHING
$\$ \quad 3,750$
$\$$
0
$\$$
0
LUMPERS
$\$ 1 . . .260$
$\$$
0
$\$$
DUMPSTER
$\$ \quad 2,500$
\$
0
$\$$

## PRESSURE WASHING

$$
\$
$$

$\$$
0
$\$$0

## TRASH / RECYCLE

$\$ \quad 2,500$
$\$$
0
$\$$

## STAGE RENTAL

| Schedule O(Form 990 or 990-EZ) (2017) Page 2 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Name of the organization |  |  |  | Employer Identiflication number |  |
| \$ | 2,430 | \$ | 0 | \$ | 0 |
| AWF T-SHTRTS |  |  |  |  |  |
| \$ | 2,411 | . | 0 | \$ | 0 |
| OTHER |  |  |  |  |  |
| \$ | 2,001 | \$ | 0 | \$ | 0 |
| MISC. |  |  |  |  |  |
| \$ | 1,968 | \$ | 0 | \$ | 0 |
| POSTER |  |  |  |  |  |
| \$ | 1,864 | \$ | 0 | \$ | 0 |
| SECURITY |  |  |  |  |  |
| \$ | 1,744 | \$ | 0 | \$ | 0 |
| AWF TCE |  |  |  |  |  |
| \$ | 1,600 | \$ | 0 | \$ | 0 |
| ELECTICIAN |  |  |  |  |  |
| \$ | 1,500 | \$ | 0 | \$ | 0 |
| GLASSWARE |  |  |  |  |  |
| \$ | 1,437 | \$ | 0 | \$ | 0 |
| PERMITS |  |  |  |  |  |
| \$ | 1,283 | \$ | 0 | \$ | 0 |

ELECTRICAL
$\$ 1,262 \ldots \ldots \ldots \ldots \ldots \ldots$

MUSIC

$$
\$ \quad 1,180 \quad \text { \$ } \quad 0 \quad 1 .
$$

PLATES
$\qquad$
MISC.
1,103
PAGE 2 OF 5
Schedule 0 (Form 990 or 990-EZ) (2017)


| Schedule O Form 990 or 990-EZ) (2017) |
| :--- |
| Name of the organization |
| PARK STREET BUSINESS ASSOCIATION, |

PARK STREET BUSINESS ASSOCIATION,
TOTAL



I authorize the exempt organization's account to be settled as designated in Part II. If I check Fart II, Box 4, I authorize an electronic funds withdrawal for the amount listed on line 4a.
Under penaftles of perjury, I declare that I am an officer of the above exempt organization and that the information I provided to my electronic return originator (ERO), transmitter, or intermediate service provider and the amounts in Part I above agree with the amounts on the corresponding lines of the exempt organization's 2017 California electronlc return. To the best of my knowledge and belief, the exempt organization's return is true, correct, and complete. If the exempt organization is filing a balance due return, I understand that if the Franchise Tax Board (FTB) does not receive full and timely payment of the exempt organization's fee liability, the exempt organization will remain liable for the fee liability and all applicable interest and penalties, I authorize the exempt organization return and accompanying schedules and statements be transmitted to the FTB by the ERO, transmitter, or intermediate service provider. If the processing of the exempt organization's return or refund Is delayed, I authorize the FTB to disclose to the ERO or intermedlate service provider the reason(s) for the delay.

| Sign |  |  |
| :--- | :--- | :--- |
| Here |  | $12 / 11 / 18$ |
| Signature of offcer | Vale | Title |

## Part V Declaration of Electronic Return Originator (ERO) and Paid Preparer. See instructions.

I declare that I have reviewed the above exempt organization's return and that the entries on form FTB 8453-EO are complete and correct to the best of my knowledge. (If I am only an intermediate service provider, I understand that I am not responsible for reviewing the exempt organization's return. I declare, however, that form FTB 8453 -EO accurately reflects the data on the return.) I have obtalned the organizatlon officer's signature on form FTB 8453 -EO before transmitting this return to the FTB; I have provided the organization offlcer with a copy of all forms and information that I will file with the FTB, and I have followed ail other requirements described in FTB Pub. 1345, 2017 e-file Handbook for Authorized e-file Providers. I will keep form FTB 8453 -EO on file for four years from the due date of the return or four years from the date the exempt organization return is filed, whichever is later, and I will make a copy available to the FTB upon request. If I am also the paid preparer, under penalties of perjury, I declare that I have examined the above exempt organization's return and accompanying schedules and statements, and to the best of my knowledge and bellef, they are true, correct, and complete. I make this declaration based on all information of which I have knowledge.


Under penalties of perjury, I declare that I have examined the above organization's return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. I make this declaration based on all information of which I have knowledge.



## PARK STREET BUSINESS ASSOCIATION,

## 94-3127526

| Part II | Organizations with gross receipts of more than $\$ 50,000$ and private foundations regarolless of amount of gross receipts - complete Part II or furnish subssitute information. |  |  |
| :---: | :---: | :---: | :---: |
|  | 1 Gross sales or receipts from all business activities. See instructions | 1 | 323,77000 |
|  | 2 Interest | 2 | 00 |
| Recelpts | 3 Dividends | 3 | 00 |
| from | 4 Gross rents | 4 | 00 |
| Other | 5 Gross royalties | 5 | 00 |
| Sources | Gross amount received from sale of assets (See Instructions) | - 6 | 00 |
|  | Other income, Attach schedule | 7 | 00 |
|  | Total gross sales or recelils from olher sources. Add ine 1 through ine 7 . Enter heri and on Side 1 , Parr 1 , line 1 | 8 | 323,77000 |
|  | 9 Contibullons, glts, grants, and simllar amounts pald. Attach schedule | 9 | 00 |
|  | 10 Disbursements to or for members | 10 | 00 |
|  | 11 Compensation of officers, drirclors, and trusless, Attach schedule ...SEE STATEMENT 1 | 1 | 00 |
|  | 12 Other salarles and wages | 12 | 118,88100 |
| Expenses | 13 Interest | 13 | - 00 |
| and | 14 Taxes | 14 | 3500 |
| Disburse- | 15 Rents | 15 | 26,62800 |
|  |  | 16 | 00 |
|  | 17 Other Expenses and Disbursements. Attach schedule. .... SEE STATEMENT 2 ... | 17 | 242,47700 |
|  | 18 Total expenses and disbursements, Add line 9 through line 17. Enter here and on Side 1, Parl 1, line 9 | 18 | 388,021100 |

## Balance Sheet

Beginning of taxable year

## End of taxable year




## Statement 2 - Form 199, Part II, Line 17 - Other Expenses

Description
Amount
$\$$
ART \& WINE FAIRE

CATERING
16,291
10,781

WINE
7,350
6,652
GLASSES
7,914
SALES TAX
TABLES/CHAIRS RENTALS SPONSORS BOOTHS LUMPERS 3,980
BIKE MONITORS 1,100
DUMPSTER $\quad 2,500$
ELECTICIAN 1,500

## POSTER

SECURITY
1,864
RENTAL TRUCKS 277
AWF ICE 1,600
AWF T-SHIRTS 2,411
MISC.
PERMITS
1,968

SUPPLTES 44
BANNERS 953
PRESSURE WASHING 2,500
OTHER
SPRING FESTIVAL
11,485
3,958
TRASH/RECYCLE 2,500
POSTER
MUSIC CLEARANCE 154
VOLUNTEER TOKENS 500
SALES TAX
GLASSES 8,793
BEER 4,800
WINE 4,720
BANNER 65
PERMITS 479
DRINK TICKETS 73
POLICE 872
PRINTING
BIKE PARKING 800
ELECTRICAL 1,262
LUMPERS 2,960
BOOTHS
TRUCK RENTAL 199
STAGE RENTAL 2,430
ICE 502
SUPPIIES 507
MISC. 436
PRESSURE WASHING 3,750

FYE: 6/30/2018

## Statement 2-Form 199, Part II, Line 17-Other Expenses (continued)

| Description | Amount |
| :---: | :---: |
| SPRING FESTIVAL - OTHER | \$ |
| CAR SHOW |  |
|  | 5,315 |
| TOTLET RENTAL | 306 |
| BIKE PARKING | 280 |
| MUSIC | 1,180 |
| LUMPERS | 280 |
| POSTER | 176 |
| BANNER |  |
| PLATES | 1,121 |
| T-SHIRTS | 6,348 |
| MISC. | 1,103 |
| PRINTING | 1.42 |
| POSTAGE | 241 |
| SPIRITS STROLL |  |
|  | 4,787 |
|  | 435 |
| GLASSWARE | 1,437 |
| OTHER | 1,401 |
| OTHER | 600 |
| PROGRAM | 2,875 |
| SHOPPING GUIDES |  |
| PRINTING/ POSTAGE | 392 |
| POWER BOX ART |  |
| MEMBERSHIP | 3,755 |
| PROMOTION COMMITTEE | 5,019 |
| MAINT, \& IMPROVEMENT COMM |  |
| OTHER- REST |  |
| MERCHANT SERVICE FEES | 142 |
| OTHER- PROG | 762 |
| SUPPLIES | 457 |
| OTHER | 3,948 |
| WORKERS COMP | 1,247 |
| LIABILITY/ D\&O | 6,395 |
| PAYROLL TAXES | 11,354 |
| ACCOUNTING | 7,227 |
| MARKETING | 21,078 |
| CONFERENCES, MEETINGS | 2,384 |
| ADVERTISING, PROMOTION | 24,700 |
| FRAUD LOSS (PAYPAL) | 900 |
| . TOTAL | \$ 242,477 |

PSBA Park Street Business Association,

| Description |  | Line |  | ssets |
| :---: | :---: | :---: | :---: | :---: |
|  | Beginning of Year |  | End of Year |  |
| SECURITY DEPOSIT | \$ | 3,475 | \$ |  |
| PREPAID EXPENSES |  | 9,121 | \$ | 7,019 |
| TOTAL | \$ | 12,596 | \$ | 10,494 |

Statement 4-Form 199, Schedule L, Line 18-Other Liabilities

| Description | Beginning of Year |  | End of Year |  |
| :---: | :---: | :---: | :---: | :---: |
| UNEARNED REVENUE | \$ | 29,415 | \$ | 43,811 |
| ACCRUED PAYROLL WORKERS COMP |  | 4,437 |  | 3,466 |
| WORKERS COMP |  | 258 |  |  |
| CREDIT CARDS |  | 3,875 |  |  |
| PAYROLIL TAXES |  |  |  | $\begin{aligned} & 3,150 \\ & 1,222 \end{aligned}$ |
| TOTAL | \$ | 37,985 | \$ | 51,649 |


[^0]:    FORM 990, PART VI LINE 11B - ORGANIZATION 'S PROCESS TO REVIEW FORM 990 DIRECTOR(S) REVIEW FORM 990 PRIOR TO FIITNG

[^1]:    4d Other program services (Describe in Schedule O.)

