

**Q-200232-43607.653CM**

Issued: 05/22/2019



Quote Expiration: 7/31/2019

Account Number: 317159

Payment Terms: Net 30  
Delivery Method: Fedex - Ground**SALES REPRESENTATIVE**

Chris Morton

Phone: (206) 310-6165

Email: cmorton@axon.com

Fax:

**PRIMARY CONTACT**

Matthew McMullen

Phone: (510) 337-8382

Email: mmcmulle@alamedaca.gov

**Axon Enterprise, Inc.**

17800 N 85th St.

Scottsdale, Arizona 85255

United States

Phone: (800) 978-2737

**SHIP TO**

Matthew McMullen

Alameda Police Dept. - CA

1555 Oak Street

Alameda, CA 94501

US

**BILL TO**

Alameda Police Dept. - CA

1555 Oak Street

Alameda, CA 94501

US

**Year 1**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85110	EVIDENCE.COM INCLUDED STORAGE	3,520	0.00	0.00	0.00
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	2	468.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
80052	AXON AUTO TAGGING SERVICE ADD-ON: 1 YEAR PAYMENT	88	180.00	0.00	0.00
<b>Other</b>					
73460	EVIDENCE.COM UNLIMITED PLUS DOCK TAP: 5 YEAR	88	0.00	0.00	0.00
73461	Evidence.com Unlimited Plus License Annual Payment	88	1,068.00	85.22	7,499.36
73490	REDACTION ASSISTANT 51-150 SWORN AGENCY-WIDE LICENSE: 5 YEAR	1	0.00	0.00	0.00
73493	REDACTION ASSISTANT 51-150 SWORN ANNUAL PAYMENT	1	14,400.00	0.00	0.00
Subtotal					7,499.36
Estimated Shipping					0.00
Estimated Tax					731.19
Total					8,230.55

**Year 2**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85110	EVIDENCE.COM INCLUDED STORAGE	3,520	0.00	0.00	0.00

**Year 2 (Continued)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages (Continued)</b>					
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	2	468.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
80053	AXON AUTO TAGGING SERVICE ADD-ON: 2 YEAR PAYMENT	88	180.00	0.00	0.00
<b>Other</b>					
73461	Evidence.com Unlimited Plus License Annual Payment	88	1,068.00	926.70	81,549.60
73493	REDACTION ASSISTANT 51-150 SWORN ANNUAL PAYMENT	1	14,400.00	0.00	0.00
Subtotal					81,549.60
Estimated Tax					7,951.09
Total					89,500.69

**Year 3**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85110	EVIDENCE.COM INCLUDED STORAGE	3,520	0.00	0.00	0.00
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
80054	AXON AUTO TAGGING SERVICE ADD-ON: 3 YEAR PAYMENT	88	180.00	180.00	15,840.00
<b>Other</b>					
73461	Evidence.com Unlimited Plus License Annual Payment	88	1,068.00	1,516.25	133,430.00
73493	REDACTION ASSISTANT 51-150 SWORN ANNUAL PAYMENT	1	14,400.00	0.00	0.00
Subtotal					150,206.00
Estimated Tax					13,009.43
Total					163,215.43

**Year 4**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85110	EVIDENCE.COM INCLUDED STORAGE	3,520	0.00	0.00	0.00
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
80055	AXON AUTO TAGGING SERVICE ADD-ON: 4 YEAR PAYMENT	88	180.00	180.00	15,840.00

**Year 4 (Continued)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other</b>					
73461	Evidence.com Unlimited Plus License Annual Payment	88	1,068.00	1,516.25	133,430.00
73493	REDACTION ASSISTANT 51-150 SWORN ANNUAL PAYMENT	1	14,400.00	14,400.00	14,400.00
Subtotal					164,606.00
Estimated Tax					13,009.43
Total					177,615.43

**Year 5**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85110	EVIDENCE.COM INCLUDED STORAGE	3,520	0.00	0.00	0.00
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
80056	AXON AUTO TAGGING SERVICE ADD-ON: 5 YEAR PAYMENT	88	180.00	180.00	15,840.00
<b>Other</b>					
73461	Evidence.com Unlimited Plus License Annual Payment	88	1,068.00	1,516.25	133,430.00
73493	REDACTION ASSISTANT 51-150 SWORN ANNUAL PAYMENT	1	14,400.00	14,400.00	14,400.00
Subtotal					164,606.00
Estimated Tax					13,009.43
Total					177,615.43

**Year 6**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85110	EVIDENCE.COM INCLUDED STORAGE	3,520	0.00	0.00	0.00
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
80056	AXON AUTO TAGGING SERVICE ADD-ON: 5 YEAR PAYMENT	88	180.00	180.00	15,840.00
<b>Other</b>					
73461	Evidence.com Unlimited Plus License Annual Payment	88	1,068.00	1,516.25	133,430.00

Year 6 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)					
73493	REDACTION ASSISTANT 51-150 SWORN ANNUAL PAYMENT	1	14,400.00	14,400.00	14,400.00
				Subtotal	164,606.00
				Estimated Tax	13,009.43
				Total	177,615.43
				Grand Total	793,792.96



## Discounts (USD)

Quote Expiration: 07/14/2019

List Amount	750,960.00
Discounts	17,887.04
<b>Total</b>	<b>733,072.96</b>

*\*Total excludes applicable taxes*

## Summary of Payments

Payment	Amount (USD)
Year 1	8,230.55
Year 2	89,500.69
Year 3	163,215.43
Year 4	177,615.43
Year 5	177,615.43
Year 6	177,615.43
<b>Grand Total</b>	<b>793,792.96</b>

## Notes

Agency has existing contract #00005031 (originated via Q-12096) and is terminating this contract upon the execution of this quote.

The parties agree that Axon is granting a discount of \$560.56 (applied to Year 1 licenses) to refund paid, but undelivered services. This discount is based on a ship date range of 6/16/2019-6/30/2019, resulting in a 7/15/2019 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon. Cancellation of contract #00005031 will be accepted when an executed copy of this agreement is received.

Axon body-worn camera and docking station hardware associated with these Unlimited licenses will be covered under the Technology Assurance Plan (a.k.a. Taser Assurance Plan) and will be eligible for 3 replacements.

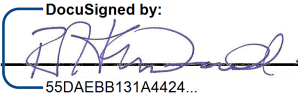

## Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

### For Agency

<b>Signature:</b> _____  <b>Name (Print):</b> _____  <b>PO# (Or write N/A):</b> _____	<b>Date:</b> _____  <b>Title:</b> _____
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### For Axon

<b>Signature:</b>  <small>55DAEBB131A4424...</small> <b>Name (Print):</b> Robert Driscoll	<b>Date:</b> 7/1/2019   2:20 PM MST  <b>Title:</b> VP, Assoc. General Counsel
<b>Signature:</b>  <small>D415764CFA3141D...</small> <b>Name (Print):</b> Isaiah Fields	<b>Date:</b> 7/1/2019   2:23 PM MST  <b>Title:</b> General Counsel

Please sign and email to Chris Morton at [cmorton@axon.com](mailto:cmorton@axon.com) or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store [buy.axon.com](http://buy.axon.com)

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