



Sun Ridge Systems, Inc.

To: Lt. Matt McMullen, Alameda Police Department

From: Carol Jackson

Date: September 19, 2019

RE: RIMS Proposal Pricing with Lease Purchase Options

The following is pricing from our proposal dated June 4, 2019 with lease purchase options per your request.

The following is a recap of the pricing from our proposal:

Base System

ITEM	PRICE
Computer-Aided Dispatch Software	\$155,000
Records Management Software	\$155,000
Mobile Computer Software	\$85,000
E911 Link Software	\$14,000
Digital Imaging Software	Included
State Interface Software	\$14,500
CAD and Records Mapping Software	\$38,000
Mobile Mapping Software	\$15,000
Property Bar Coding Software	\$22,000
Text/Paging Link Software	\$4,800
Bar Coding Equipment (1 unit)	\$1,700
Data Conversion	\$45,000
Vendor Specific Equipment (if any)	None
Software Customization (from table below)	None
Database Software – See Section 8	Not Included

Additional Items or Costs Required by Proposer's Solution (if any, describe below this chart)	\$20,800
System Installation	\$24,900
Training	\$77,500
Project Management	\$47,675
First Year Software Maintenance, Support, and Updates	\$79,230
TOTAL	\$800,105

Customizations

ITEM	PRICE
None	
Total – Customizations	\$0

Additional Proposed Items

ITEM	PRICE
RIMS Citation Import Software	\$2,300
RIMS CA NIBRS Software	\$15,000
Total – Additional Proposed Items	\$17,300

Additional Costs

ITEM	PRICE
Map Data Engineering Services	\$3,500
Total – Additional Costs	\$3,500

Lease-Purchase Plan

We offer the following lease-purchase plan at 5% interest:

<u>Lease Term</u>	<u>Lease Payment</u>	<u>Support Payment</u>	<u>Total Annual Payment</u>
3 years	\$252,306	\$79,230	\$331,536
5 years	\$158,592	\$79,230	\$237,822

Terms of Lease-Purchase - Year 1 of the lease payment is invoiced at contract signing. Year 2 is invoiced one year from the anniversary of your system cutover date which we call the "Anniversary Date". All remaining years of the lease are invoiced at the Anniversary Date.

After the second year the lease can be canceled and the products returned by Lessee at any time with 60 days-notice. **At the end of the lease Lessee will own a perpetual license for the software and only have to make an annual support payment.**

Please note that the lease is directly with Sun Ridge Systems and not a 3rd-party leasing company.