| BUDGET Item | Updated 4/2020 Board Adopted 2020-2021 | Original Feb 20 Board Adopted 2020-2021 | 2019-2020 |
|---|--|---|--|
| INCOME: | | | |
| <u>Unrestricted</u> | | | |
| Misc. Income (Assoc Members, P Lot, other misc) | \$6,000 | \$6,000 | 6,000 |
| | \$0 | \$0 | |
| Art & Wine Faire (Net) | \$0 | \$110,000 | 90,000 |
| Car Show (Net) | \$20,000 | \$10,000 | 15,000 |
| Spring Festival (Net) | \$55,000 | \$55,000 | 55,000 |
| Stroll Events (3-4 events) | \$60,000 | \$60,000 | 40,000 |
| Unrestricted Income Sub Total | \$141,000 | \$241,000 | 206,000 |
| | | | |
| BIA Payments | \$110,000 | \$124,000 | \$ 122,000 |
| Restricted Income Sub Total | \$110,000 | \$124,000 | \$ 122,000 |
| Income Grand Total | \$251,000 | \$365,000 | 328,000 |
| EXPENSES: | | | |
| <u>Unrestricted</u> | <u>20/21 Budget</u> | <u>20/21 Budget</u> | 19/20 Budget |
| Event Costs - (prelim budget costs included in above income) | | | |
| Operations (Take Pride /CGS/Maint & Improvement) | 10,000 | 15,000 | 5,000 |
| Operations (Clean Green & Safe Fund Specific) | 10,000 | 20,000 | 20,000 |
| Business Promotion (Suggestions) | 10,000 | 12,000 | 6,000 |
| | 120,000 | 120,000 | 95,000 |
| Executive Director Salary | | 16,100 | 13,200 |
| Employer Taxes & WC | 15,900 | · · · | |
| Employer Taxes & WC Meetings/Trainings (Outreach / Marketing) | 6,000 | 10,000 | |
| Employer Taxes & WC Meetings/Trainings (Outreach / Marketing) Outside Services & Office Exp | 6,000 3,750 | 10,000 5,000 | 5,000 |
| Employer Taxes & WC Meetings/Trainings (Outreach / Marketing) Outside Services & Office Exp Board Authorized Reserve | 6,000 3,750 0 | 10,000 5,000 0 | 5,000 5,000 |
| Employer Taxes & WC Meetings/Trainings (Outreach / Marketing) Outside Services & Office Exp | 6,000 3,750 | 10,000 5,000 | 3,000 5,000 5,000 36,500 1,500 |

5/1/2020

| Sub Total | \$215,400 | \$241,100 | \$190,200 |
|---|-----------|-----------|-----------|
| | | | |
| | | | |
| | | | |
| Restricted (BIA paid) | | | |
| Utilities | \$2,000 | \$2,000 | 2,000 |
| Member Meetings & Awards (Membership Program) | \$4,500 | \$4,500 | 6,000 |
| Membership Coordinator - wages (split w/ Event 1/3 Total) | \$15,000 | \$18,500 | 18,500 |
| Employer Taxes & Workers Comp | \$1,500 | \$1,500 | 1,500 |
| | | | 0 |
| Marketing Program. (Promotion) | \$20,000 | \$20,000 | 17,000 |
| Accounting / Tax Prep | \$6,000 | \$7,500 | 5,000 |
| Postage/Printing | \$1,000 | \$1,300 | 1,500 |
| Supplies | \$500 | \$800 | 1,000 |
| Marketing Consultant/Internet Media | \$30,000 | \$30,000 | 31,200 |
| Liability/D&O Insurance | \$3,500 | \$3,500 | 3,500 |
| Office Rent | \$26,400 | \$26,400 | 25,200 |
| Other Office Costs | \$1,700 | \$1,500 | 2,000 |
| Outreach Committee (Econ-Gov Relations Program) | \$2,750 | \$2,900 | 1,000 |
| Website - Maint. & Email & online programs | \$2,500 | \$2,500 | 1,900 |
| CAMSA/CDA Conference | \$1,400 | \$1,000 | 1,200 |
| Sub Total | 118,750 | 123,900 | 118,500 |
| Expenses Grand Totals | 334,150 | 365,000 | 308,700 |
| Reserve to be Budgeted (reduction)* | -83,150 | 0 | 19,300 |
| Restricted Change | -\$8,750 | \$0 | 3,500 |
| Unrestricted Change | -\$74,400 | \$0 | 15,800 |
| IT Needs (from Reserve) | 4,1,100 | | 2,000 |
| * To be allocated after YE close and adj (9/19) | | | _,000 |
| | | | |
| Restricted Reserve July 1, 2019 | \$12,900 | | |
| less change = new Reserve | \$4,150 | | |
| Unrestricted Reserve July 1, 2019 | \$179,000 | | |

5/1/2020

Downtown Association Board Adopted Budget

| less change = new Reserve | \$104,600 | | ` |
|--|----------------------|-----------------------|-------------------|
| less expected 2019-2020 Projected loss | \$20,000 | | |
| | | | |
| Grand Total Reserve Projected June 2021* | \$88,750 | | |
| | | | |
| | | | |
| Notes: | | | |
| | | | |
| * Projections for 2020-2021 income are very fl | uid, could be a bett | ter case or a even mo | re dramatic worse |
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