



WASTE & RECYCLING NEGOTIATIONS CITY COUNCIL UPDATE

City of Alameda
July 7, 2020



HF&H Consultants

SOLID WASTE SYSTEM CONTEXT

- Agreement with Alameda County Industries (ACI)
 - City's Hauler Since 2002
 - Recyclables, Organics & Solid Waste
 - Agreement Expires 2022
- Council Directed Two-Step Process (Feb 2020)
 - Negotiate with ACI First
 - Followed by Competitive RFP if needed
- Note: Competitive RFP Requires 24 Months

TWO-STEP PROCESS TIMELINE

■ Step 1: Negotiate with ACI:

- ✓ Provide negotiation tools to ACI June 2020
- ✓ Council Update July 2020
- ☐ Negotiate with ACI July – September 2020
 - *{Trigger Extension Option if needed }*
- ☐ Final Agreement December 2020

■ Step 2: Competitive RFP process (if needed):

- ☐ Late 2020 – Late 2021

NEGOTIATIONS UPDATE

- Negotiations Process Underway
 - Communication Policy Between City Staff and ACI
 - Detailed contract/program design process
 - Updated Draft Agreement
 - Draft Agreement provided to ACI
 - Bi-weekly meetings with ACI, City staff, HF&H
 - Detailed cost and terms discussions beginning in July

EXTENSION OPTION

- Existing Agreement Required Update (2002)
- Competitive RFP Requires 24 Months (minimum)
- Extension Option:
 - At City Manager sole option
 - Up to 18 month extension of current ACI agreement
 - If ACI negotiations going well but not at final deal
 - Reserves City option to RFP if no final deal achieved



QUESTIONS?

LAUREN BARBIERI
HF&H CONSULTANTS, LLC
LBARBIERI@HFH-CONSULTANTS.COM

925-977-6958