



ALAMEDA CITY COUNCIL WASTE AND RECYCLING COLLECTION AGREEMENT

City of Alameda
May 4, 2021



HF&H Consultants



OVERVIEW

- Council Direction
- Community Input Process & Results
- New Agreement Highlights
- Rate Impacts

COUNCIL DIRECTION & PROCESS OVERVIEW

■ February 18, 2020 Council Direction

- Negotiate with ACI
- Engage Community Stakeholders to Advise
- Engage Zero Waste Expert for Peer Review of Franchise
- Update Council on deal viability by October 2020, seek direction on RFP, if needed

Activity	Timeline
Franchise Design & Program Negotiations	February – December 2020
Community Stakeholder Meeting 1	May 2020
Cost & Rate Negotiations	July 2020 – February 2021
Council Update on Negotiations	July 2020
Customer Satisfaction Survey	July – September 2020
Council Update on Negotiations & Satisfaction Survey Results	October 2020
Peer Reviewer Input on Zero Waste Issues	October 2020
Community Stakeholder Meeting 2	January 2021
Peer Reviewer Final Input on Zero Waste Issues	February 2021

CUSTOMER SATISFACTION SURVEY RESULTS

- ACI ranked #2 among local utilities @ 83% favorable view
- 89% of customers satisfied with recycling, organics, and garbage services
- 74% of customers believe cost of ACI's service is reasonable
- Satisfied customers cited reliability and good customer service
- Dissatisfied customers cited bin problems, misses, or cost of service

STAKEHOLDER & PEER REVIEW INPUT

- Maintain rate relationships and incentives for waste reduction/recycling
- Update bulky item collection and expand to better serve multi-family
- More dedicated customer assistance, especially for businesses and multi-family
- Long-term capacity assurances and pricing for organics processing
- Consider exclusivity of agreement related to recycling and construction material
- Incentives to ACI for meeting/exceeding diversion goals
- Expand options for textile collection and recycling
- Managing contamination in recycling/organics through outreach and operations

NEW AGREEMENT HIGHLIGHTS

■ Term:

- July 1, 2021 – June 30, 2033 (12 years)
- Two 4-year extension options at City discretion
- 3-year extension option at ACI discretion (diversion goal achieved in 8/10 years)

■ Services & Features:

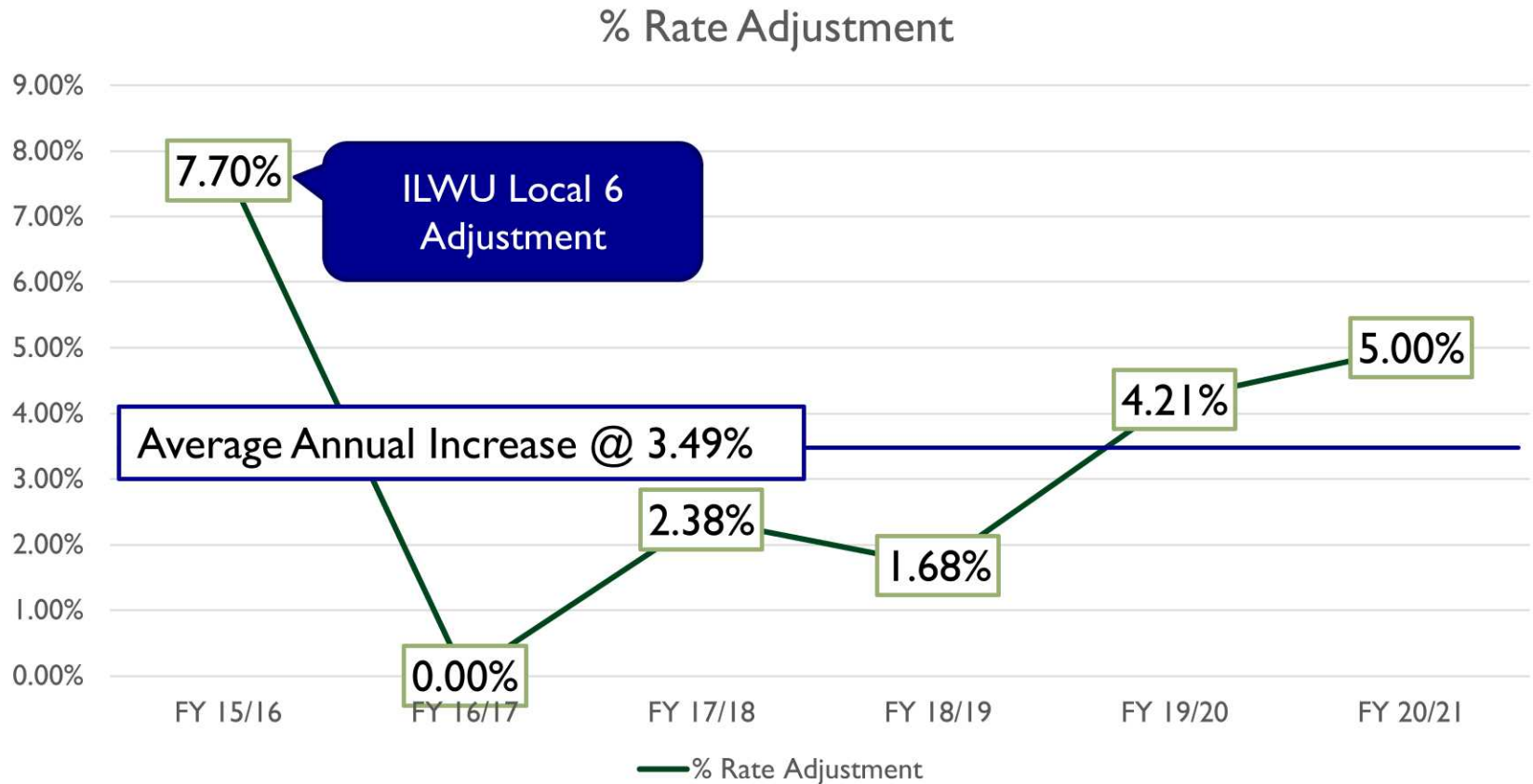
- Focus on SB 1383 compliance and Zero Waste success
- Expanded opportunities for challenging materials (textiles, cardboard, cooking oil)
- Restructured and expanded bulky item and abandoned waste collection program
- Greater investment in public education and customer technical assistance
- Investments in transition to electric powered fleet
- 89% Diversion Goal with incentives (contract extension) and monetary penalties
- New contract and performance management tools

RATE IMPACTS @ 3.1% INCREASE

Cart Size (gal)	Existing Rate	Proposed Rate	\$ Differential
20	\$34.91	\$35.99	\$1.08
32	\$44.07	\$45.43	\$1.37
64	\$72.40	\$74.64	\$2.24
96	\$101.12	\$104.25	\$3.13

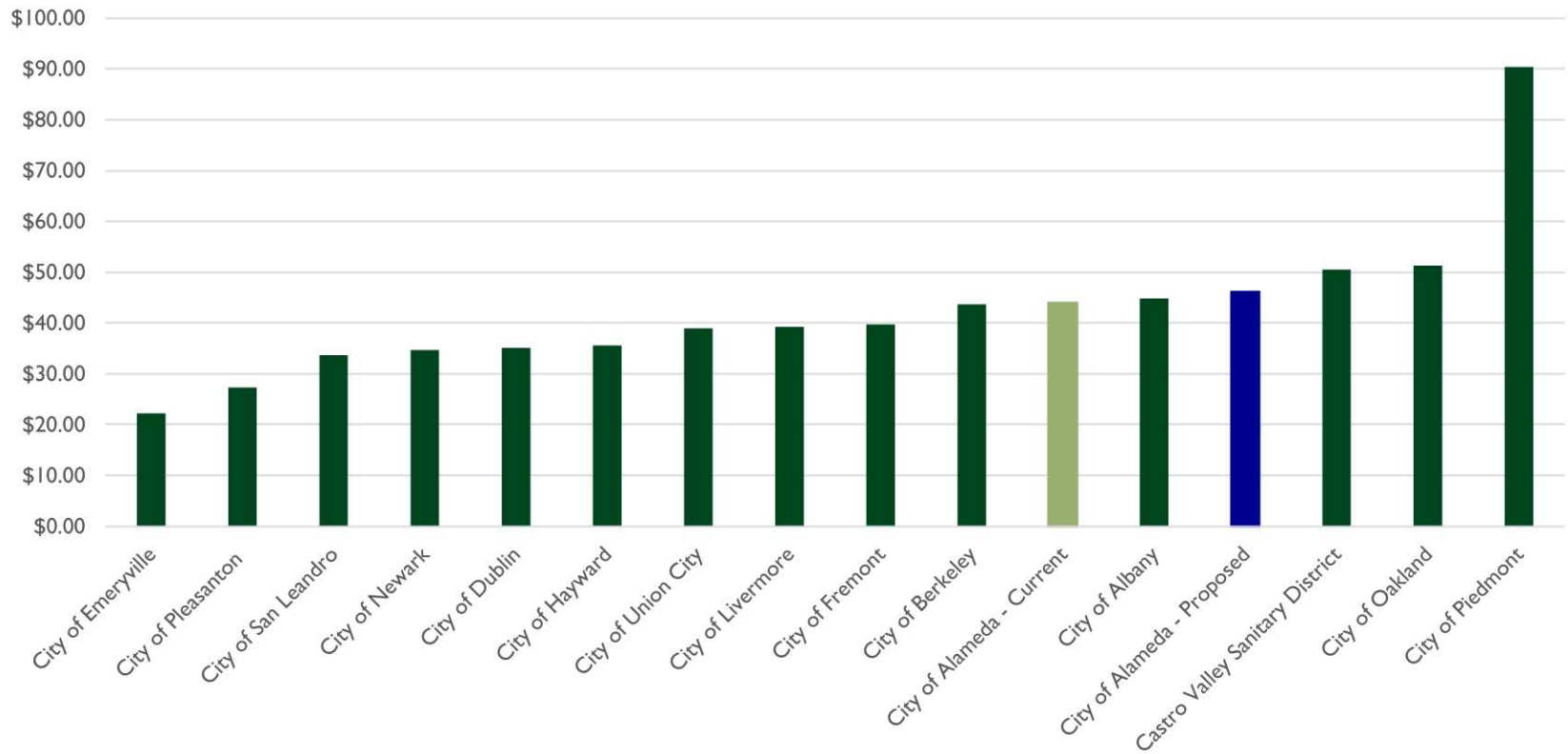
Bin Size & Frequency of Collection	Existing Rate	Proposed Rate	\$ Differential
1 cubic yard 1x/week	\$167.85	\$173.05	\$5.20
1 cubic yard 3x/week	\$513.61	\$529.53	\$15.92
3 cubic yards 1x/week	\$503.55	\$519.16	\$15.61
3 cubic yards 3x/week	\$1,540.82	\$1,588.58	\$47.73

RECENT HISTORY OF RATE ADJUSTMENTS



RESIDENTIAL RATE COMPARISON

30-35 Gallon Service





QUESTIONS?