



OpenGov Inc.  
660 3rd Street, Suite 100  
San Francisco, CA 94107  
United States

**Order Form Number:** Q-13879  
**Created On:** 01/22/2026  
**Order Form Expiration:** 06/30/2026  
**Subscription Start Date:** 07/01/2026  
**Subscription End Date:** 06/30/2029

**Prepared By:** Beverly Dea  
**Email:** bdea@opengov.com  
**Contract Term:** 36 Months

**Customer Information:**

**Customer:** City of Alameda, CA  
**Bill To/Ship To:** 2263 Santa Clara Avenue,  
Room 220  
Alameda, California  
94501-4477  
United States  
**Contact Name:** Ross Mccarthy  
**Email:** rmccarthy@alamedaca.gov  
**Phone:** 1 (916) 833-0705

**Order Details:**

**Billing Frequency:** Prepaid  
**Payment Terms:** Net 30 Days

**SOFTWARE SERVICES:**

Product Name	Start Date	End Date	Annual Fee
Budgeting & Planning	07/01/2026	06/30/2027	\$150,724.25
Budgeting & Planning	07/01/2027	06/30/2028	\$158,260.48
Budgeting & Planning	07/01/2028	06/30/2029	\$166,173.49

**Customer Billing/Service Periods:**

Period:	Total:
07/01/2026	\$150,724.25
07/01/2027	\$158,260.48
07/01/2028	\$166,173.49

**Order Form Legal Terms:**

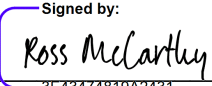
This Order Form incorporates the OpenGov Master Services Agreement ("MSA") attached here or available at <https://opengov.com/terms-of-service/master-services-agreement/>.

The "Agreement" between OpenGov and the entity identified above ("Customer") consists of the Order Form, MSA, and, if Professional Services are purchased, the Statement of Work.

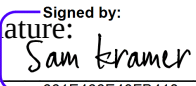
Unless otherwise specified above, fees for the Software Services and Professional Services shall be due and payable, in advance, 30 days from receipt of the invoice.

By signing this Agreement, Customer acknowledges that it has reviewed, and agrees to be legally bound by the Agreement. Each party's acceptance of this Agreement is conditional upon the other's acceptance of the Agreement to the exclusion of all other terms

**City of Alameda, CA:**

Signature: Signed by:  
  
3E43474819A2431...  
Name: Ross McCarthy  
Title: Finance Director  
Date: 5/11/2026

**OpenGov, Inc.**

Signature: Signed by:  
  
661E466E40FB418...  
Name: Sam Kramer  
Title: SVP, Finance  
Date: 5/12/2026

## FIRST AMENDMENT TO AGREEMENT

This Amendment of the Agreement, entered into this \_\_1st\_\_ day of July 2026, by and between the CITY OF ALAMEDA, a municipal corporation (hereinafter "the City") and OPENGOV, INC., a Delaware corporation whose address is 660 3<sup>rd</sup> Street, Suite 100, San Francisco, CA 94107, (hereinafter "Provider"), is made with reference to the following:

### RECITALS:

A. On July 1, 2025, an agreement was entered into by and between the City and Provider (hereinafter "Agreement") in an amount not to exceed \$143,546.91, to provide software services for the Finance Department to build the budget, manage workforce planning and integrate financial information across platforms through the Budget and Planning module.

B. Whereas the Agreement provides that it will terminate on June 30, 2026, but may be extended by agreement of both parties.

C. City and Provider wish to extend the term of the Agreement and make other modifications to the Agreement as provided herein.

D. The proposed compensation under the Agreement, as amended, exceeds the authority of the City Manager and City Council authorized the City Manager to execute this First Amendment on July 1, 2026.

NOW, THEREFORE, it is mutually agreed by and between the undersigned parties as follows:

1. Paragraph 1, TERM, of the Agreement is modified to read as follows:

The term of this Agreement shall commence on the 1st day of July 2025, and shall terminate on the 30th day of June 2029, unless terminated earlier as set forth herein.

2. Paragraph 2, COMPENSATION, of the Agreement is modified to read as follows:

Fees for Software Services and for Professional Services are set forth in the applicable Order Form, and Provider will invoice City accordingly. City shall pay invoices within 30 days. Invoices are deemed received when Provider emails them to City's designated billing contact. Obligations to pay fees are non-cancelable, and payments are non-refundable. The total compensation for the work under this Agreement, as amended, is not to exceed \$618,705.13 [\$143,546.91 (annual subscription for fiscal year 2026), \$150,724.25 (annual subscription for fiscal year 2027), \$158,260.48 (annual subscription for fiscal year 2028), and \$166,173.49 (annual subscription for fiscal year 2029)].

3. Except as expressly modified herein, all other terms and covenants set forth in the Agreement shall remain the same and shall be in full force and effect.

*Signatures on following  
page*

IN WITNESS WHEREOF, the parties have each caused this Agreement to be duly executed on its behalf as of the Effective Date.

OPENGOV, INC.  
A Delaware Corporation

CITY OF ALAMEDA  
a municipal corporation

Signed by:

*Sam Kramer*

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\_\_\_\_\_  
Sam Kramer  
Chief Financial Officer

\_\_\_\_\_  
Ross McCarthy  
Finance Director

Signed by:

*Craig Wickersham*

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\_\_\_\_\_  
Craig Wickersham  
General Counsel

\_\_\_\_\_  
Michael Roush  
Special Counsel